

Tegma Gestão Logística SA

Earnings Release

2017 third-quarter and the nine months of 2017


São Bernardo do Campo, November 7th, 2017


Highlights

Page

- ◆ The **number of vehicles transported** in 3Q17 improved 9.4% compared to the previous year due to an improvement of domestic and foreign sales [3](#)
- ◆ 3Q17 **gross revenue** growth is driven by the improvement in the number of vehicles transported in the period and the recovery of the Integrated logistics division [4](#)
- ◆ 3Q17 **adjusted EBITDA** was R\$ 41.0 million, driven by results of both divisions [6](#)
- ◆ 3Q17 **net income** was R\$ 15.3 million (R\$ 0.23 per stock), driven by the growth in revenues and costs control [7](#)
- ◆ **Free cash flow** in the quarter was R\$ 27.0 million and R\$ 49.7 million in 9M17 [8](#)
- ◆ In September, it was announced the **anticipation of a debt** due to end of 2017 and **the rollover of a payment** due to December 2018 for 2020 and 2021. The **net debt** at the end of September 2017 was R\$ 74.7 million or 0.6x adjusted LTM EBITDA [9](#)
- ◆ Also in September, it was announced an Association Agreement for the creation of a **joint venture** that will congregate the activities of warehouse and handling of general merchandise that occurs in Cariacica-ES. [2](#)

Operational and financial highlights	3Q17	9M17	Chg % vs		
			3Q16	2Q17	9M16
Net revenue (R\$ million)	285.9	764.5	20.2%	7.8%	14.2%
Operating income (R\$ million)	27.9	55.4	54.2%	113.2%	66.6%
EBITDA (R\$ million)	35.2	76.1	41.8%	76.8%	34.7%
Adjusted EBITDA	41.0	90.1	64.9%	45.2%	59.5%
Adjusted EBITDA Margin %	14.3%	11.8%	3.9 p.p.	3.7 p.p.	3.3 p.p.
Net income (R\$ million)	15.3	44.8	297.9%	-36.5%	3,483.0%
Net margin %	5.3%	5.9%	3.7 p.p.	-3.7 p.p.	5.7 p.p.
Earnings per share (R\$)	0.23	0.68	297.9%	-36.5%	3,483.0%
Free cash flow (R\$ million)	27.0	49.7	12.0%	139.4%	-1.8%
CAPEX (R\$ million)	(5.9)	(21.1)	46.8%	-30.5%	-15.0%
Vehicles transported (in thousand)	195.4	542.9	9.4%	6.6%	12.3%
Market Share %	25.9%	26.4%	-4.5 p.p.	-0.3 p.p.	-2.1 p.p.
Average Km per vehicle transported	978.1	938.8	3.2%	4.1%	-3.6%

 Results presentation

 Presentation audio

[Click here](#) for our Financial historical and explanatory notes in EXCEL.

[Click here](#) for this report's spreadsheets in EXCEL.



Highlight of the Quarter

In 3Q17 it was announced two initiatives that addressed important issues. The solution of these issues will allow us to focus on businesses that we believe that will have strong potential growth from now on.

The first initiative was an Association Agreement for the creation of **a joint venture that will congregate the activities of warehouse and handling of general merchandise that occurs in Cariacica-ES by Tegma**. This operation was the only loss making, even after all the cost control efforts undertaken during these two years. The difficulties faced came from a harsh economic scenario, aggravated by changes in the local business environment (reduction of benefits) that reduced the attractiveness of the flow of imports by this state. Thus, in order to recover profitability, capture synergies and increase competitiveness, we opted for the formation of a joint venture with one of the region's competitors named Silotec. The new company, called GDL (Gestão de Desenvolvimento em Logística S.A.), will maintain its operational capacity, combining the expertise of two of the most traditional operators in the sector, with a much leaner cost structure.

The second initiative refers to the **adequacy of our indebtedness profile**. We disclosed that the amortization installment in the amount of R\$ 50.3 million with original maturity in December 2017 was paid in advance at the end of September. In addition, we also announced that the amortization installment maturing in december 2018 in the amount of R\$ 50 million had its maturity extender to july 2020 and july 2021, bearing interest rate of CDI + 2.00% (vs. CDI + 1.75%, previously). With this operation, Tegma is lengthening its debt profile, addressing its cash needs for the next two years (almost 70% of the principal of debt maturing in 2019) and reducing its cash carrying cost.

With these two measures, we will be able to concentrate efforts on resumption of sales in the automotive market in Brazil and Mercosur with more productivity and profitability, as well as focusing on attracting new costumers in the industrial logistics and warehousing operations, so that we can grow in a sustainable way.

Futhermore, it is important to mention that, in a minute of the meeting of the Board of Directors from November 6th, it was deliberated the interim **distribution of dividends and interest on capital** in the amount of R\$ 7.6 million (R\$ 0.12 cents per share), from which R\$ 3.8 million are in dividends and R\$ 3.8 million are in IOC, for payment on November 23.

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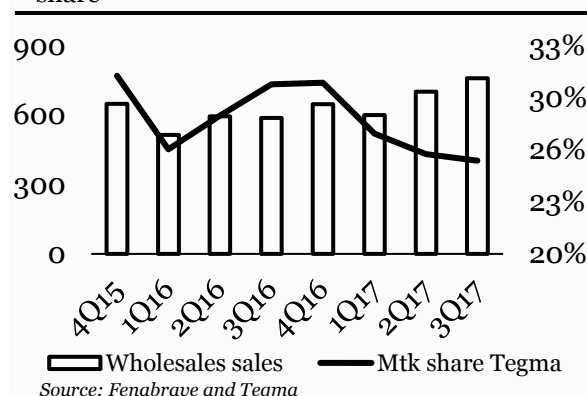
Operational highlights

The increase in the growth rates of the Brazilian automotive market in 3Q17 are signs of a consistent recovery. 3Q17 was the first quarter after the entire sector crisis to show growth in sales to the final consumer and not only corporate sales. We believe that this stems from the beginning of the recovery of the employment rate in the country, the liberalization of the FGTS (Time of Service Guarantee Fund) and the recovery of the credit indicators. Export growth continues at levels above 50% compared to 2016, due to Brazil's multilateral agreements with Latin American neighbors and the automakers' sales strategy. The expressive growth of **production** in the annual comparison reflects the strong performance of **exports** and the improvement of the domestic market.

The number of **vehicles transported** by Tegma was up 9.4% in 3Q17 compared to last year, a smaller growth than the wholesale sales, resulting in a 4.5 p.p. loss of the market share vs. the same period of previous year. The main reasons for this loss are the performance of some important clients and the lower sales performance of the Southern region, in which we have a significant share.

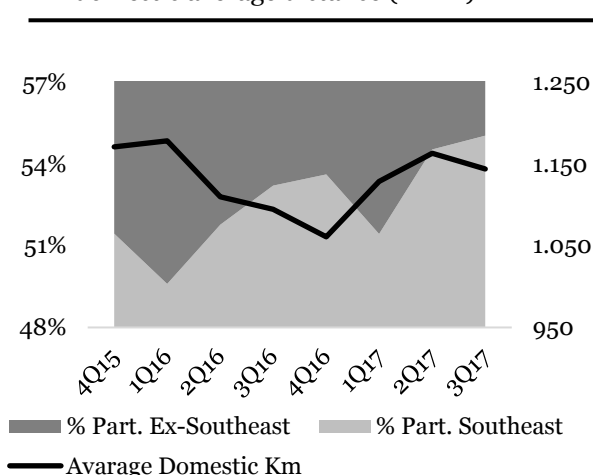
Tegma's **domestic average Km per vehicle transported** in 3Q17 was lower than the previous quarter, this is in line with the increase in the share of sales in the Southeast in the period. In comparison with the same period in the previous year, the average domestic distance grew despite a 2 p.p. increase in the share of Southeast sales in the period. The **exportations average Km per vehicle transported** continues its tendency of growth by the fact that, during this year, there were more direct deliveries to the Mercosur countries instead of to the ports.

Chart 1 - Wholesale sales and Tegma market share



Source: Fenabrade and Tegma

Chart 2 - Regional share vehicle sales and domestic average distance (in km)



Source: ANFAVEA, Bacen and Tegma

	3Q17	9M17	Chg % vs		
			3Q16	2Q17	9M16
Vehicles and light commercial sales	764.9	2,114.1	22.2%	5.8%	17.3%
Domestic	583.0	1,576.1	14.7%	9.5%	7.9%
Exportations	181.9	538.0	54.5%	-4.6%	57.6%
A - Estimated wholesale sales	755.0	2,056.3	28.6%	7.7%	21.3%
(+) Production of vehicles and light commercial	694.2	1,911.5	33.7%	10.8%	27.1%
(+) Importation of vehicles	59.7	175.1	3.2%	-11.5%	0.7%
(-) OEM's inventories change	(1.1)	30.3	-	-	-
B - Vehicles transported	195.4	542.9	9.4%	6.6%	12.3%
Domestic	160.3	424.9	6.0%	14.6%	3.5%
Exportations	35.1	118.1	28.5%	-19.1%	61.6%
Market share (B / A) %	25.9%	26.4%	-4.5 p.p.	-0.3 p.p.	-2.1 p.p.
Average km per vehicle transported	978.1	938.8	3.2%	4.1%	-3.6%
Domestic	1,143.6	1,145.5	4.5%	-1.7%	1.9%
Exportations	222.1	194.7	61.3%	0.8%	48.5%

Source: ANFAVEA and CENTRAL BANK

(in thousand, except average km)

Revenue

After three consecutive years of revenue decrease, 9M17 were the first to show growth in the annual comparison, mainly due to the recovery of the Brazilian automotive market.

The gross revenue from **vehicle logistics** increased by 24.9% in 3Q17 [16.7% in 9M17] year-on-year, which is explained: i) positively, by a 9.4% growth [12.3% in 9M17] in the number of vehicles transported vs 2016 and ii) positively, due to the growth of the average km per vehicle of 3.2% in 3Q17 vs. the previous year and negatively by the decrease of 3.6% in 9M17 vs. the previous year. Additionally, there was a growth on other revenues not tied to final deliveries, such as transfers to stocks, warehousing and PDI (Pre delivery inspection).

The company discontinued the **auto parts logistics** at the beginning of 2016.

In the integrated logistics division, revenue from **warehouse operations** increased 2.3% in 3Q17 vs. 3Q16. However, because of a very weak first semester, the first nine months still declined year-on-year.

Revenue from **industrial logistics** increased in the 3Q17 in the quarterly and yearly comparison. The growth in the annual comparison is mainly due to the growth in operations for customers in the home appliance industry, that already shows signs of recovery. In the quarterly comparison, the contribution was also due to the greater demand for transportation and storage for the clients in the chemical sector.

The evolution of gross revenue and its deductions was offset by the mix of clients and different business practices. In the comparison between 2Q17 and 9M17, the variations were affected by item 1 of the extraordinary events explained in the 2Q17 release.

Chart 3 – Gross revenue consolidated (in R\$ mi)

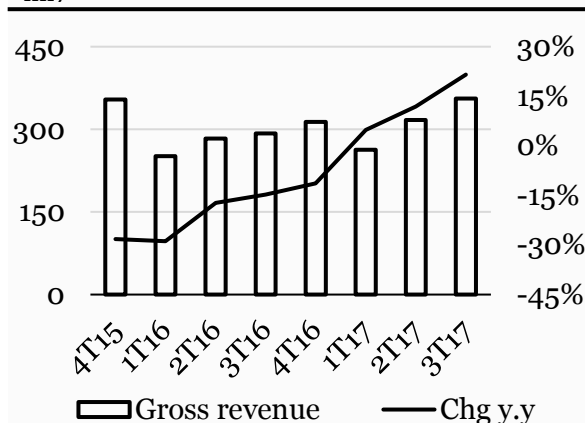
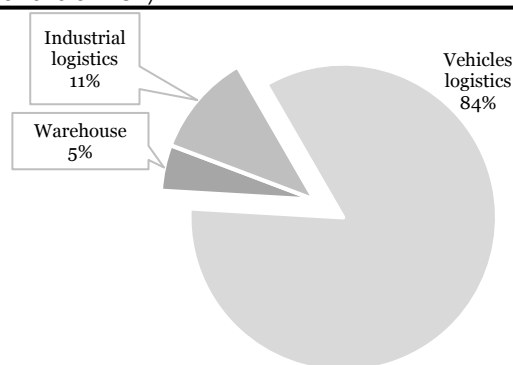


Chart 4 - Revenue share in the first nine months of 2017



	3Q17	9M17	Chg % vs		
			3Q16	2Q17	9M16
Automotive division	305.2	788.3	24.9%	13.6%	16.7%
Vehicle logistics	305.2	788.3	24.9%	13.6%	17.3%
Autoparts logistics	-	-	-	-	-100.0%
Integrated logistics	50.4	147.2	4.7%	5.0%	-2.7%
Warehouse	15.2	45.2	2.3%	0.1%	-4.1%
Industrial logistics	35.2	102.0	5.8%	7.2%	-2.0%
Gross revenue	355.6	935.5	21.6%	12.3%	13.2%
Taxes and deductions	(69.8)	(171.0)	27.4%	35.0%	8.7%
Net revenue	285.9	764.5	20.2%	7.8%	14.2%

Gross profit

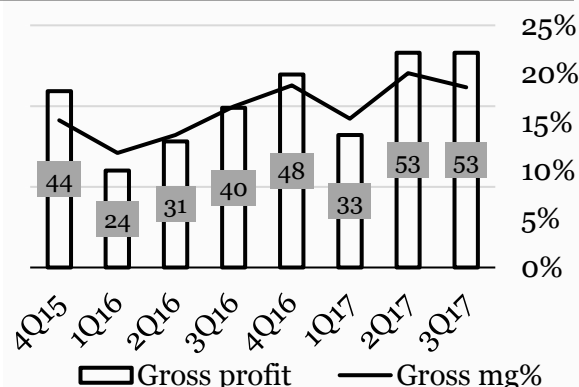
Tegma's **consolidated gross profit** in 3Q17 showed a margin expansion vs. 3Q16, mainly due to the recovery in revenue from both divisions in the period and the reduction of fixed costs. In 2Q17 gross profit was positively affected by R\$ 9.8 million of item 1 of the extraordinary events explained in the 2Q17 release.

Personnel costs increased by 5.5% in 3Q17 year-on-year, mainly driven by the collective wage agreement of the period and new hires for the vehicle logistics operation, given the reported increase in transported vehicles. The stability in 9M17 in the annual comparison still reflects the productivity gains of the vehicles handled by headcount captured throughout the year. The freight costs are linked to transportation revenue, since they depend on the amount of vehicles transported and on the distance traveled.

The 4.6% increase in other **costs** in 3Q17 in the annual comparison stem from: i) the cost increase of own fleet, which are responsible for export delivery; and ii) the increase in the depreciation of the vehicle division, driven by the revision of useful life of some equipments.

The 0.5 p.p. improvement in **gross margin** from the **automotive division** in 3Q17 [1.7 p.p. in 9M17], year-on-year, is driven, basically, by an increase in revenue in the period, coupled with the fixed costs' control, as explained above. In 3Q17, the 7.6 p.p. improvement in the **integrated logistics division's gross margin** on a year-on-year comparison is influenced by the revenue growth from industrial logistics and the reduction of fixed costs in the chemical and warehousing operations. In 9M17, the gain of 13.9 p.p. is impacted by the non-recurring event observed in 2Q17, if it is disregarded, the gain would be 6.4 p.p.

Chart 5 – Gross profit consolidated (in R\$ mi)



3Q17	Automotive logistics	Integrated logistics	Consolidated	Chg % vs 3Q16		
				Automotive logistics	Integrated logistics	Consolidated
Net revenue	244.2	41.7	285.9	23.4%	4.5%	20.2%
Cost of services	(194.1)	(38.6)	(232.7)	22.6%	-3.4%	17.4%
Personnel	-	-	(28.1)	-	-	5.5%
Freight	-	-	(181.9)	-	-	22.7%
Others	-	-	(41.0)	-	-	4.6%
Tax credit (PIS and COFINS)	-	-	18.3	-	-	15.9%
Gross profit	50.0	3.2	53.2	26.4%	-	34.4%
<i>Gross margin%</i>	<i>20.5%</i>	<i>7.6%</i>	<i>18.6%</i>	0.5 p.p.	7.6 p.p.	2.0 p.p.

9M17	Automotive logistics	Integrated logistics	Consolidated	Chg % vs 9M16		
				Automotive logistics	Integrated logistics	Consolidated
Net revenue	633.3	131.2	764.5	16.3%	5.3%	14.2%
Cost of services	(511.5)	(113.8)	(625.3)	13.9%	-9.2%	8.8%
Personnel	-	-	(81.6)	-	-	0.5%
Freight	-	-	(473.3)	-	-	13.8%
Others	-	-	(119.2)	-	-	-2.4%
Tax credit (PIS and COFINS)	-	-	48.8	-	-	9.4%
Gross profit	121.8	17.4	139.2	27.4%	-	46.7%
<i>Gross margin%</i>	<i>19.2%</i>	<i>13.3%</i>	<i>18.2%</i>	1.7 p.p.	13.9 p.p.	4.0 p.p.

Operational income and EBITDA

The upward trend of the Company's **EBITDA margin**, as shown on chart 6, is driven by a recovery in revenue since the 1Q16 and the reduction/control of costs and expenses.

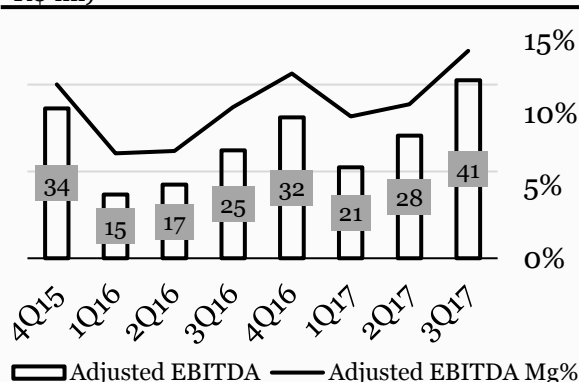
General and administrative expenses in 3Q17 were 10.9% lower [-14.9% in 9M17] year-on-year, mainly due to a decrease in expenses with consultancy and legal fees.

In 3Q17 was recorded a provision for a loss of account receivables in the amount of R\$ 5.7 million, arising from the former subsidiary Direct Express that was sold in 2014, impacting negatively **other net revenues (expenses)**. The increase of 808% in 9M17 is also due to the extraordinary that occurred in 2Q17 and that are explained on the previous quarter release.

The **automotive logistics division adjusted EBITDA margin** showed a 2.6 p.p. improvement in 3Q17 [3.4 p.p. in 9M17]. This result is explained by the increase in revenues that arise from the upturn in the numbers of vehicles transported and by the control of fixed costs and expenses.

The **integrated logistics division adjusted EBITDA margin** presented an increase of 10.2 p.p. in 3Q17 vs. 3Q16 due to the betterment of the gross margin, which is explained on the previous page, and lower provisions for lawsuits.

Chart 6 - Consolidated adjusted EBITDA (in R\$ mi)



3Q17	Automotive logistics	Integrated logistics	Consolidated	Chg % vs 3Q16		
				Automotive logistics	Integrated logistics	Consolidated
Gross profit	50.0	3.2	53.2	26.4%	-	34.4%
Expenses	(19.0)	(6.3)	(25.2)	-3.7%	259.9%	17.7%
General and administrative expenses	-	-	(17.1)	-	-	-10.9%
Other expenses and revenues	-	-	(8.2)	-	-	260.1%
Operating income	31.0	(3.1)	27.9	56.3%	77.5%	54.2%
(+) Depreciation	3.8	3.5	7.3	19.5%	-1.6%	8.4%
EBITDA	34.9	0.4	35.2	51.2%	-79.2%	41.8%
(+) Extraordinary effects	-	5.7	5.7	-	-100%	-100%
Adjusted EBITDA	34.9	6.1	41.0	109.2%	-	64.9%
<i>EBITDA margin</i>	<i>14.3%</i>	<i>14.6%</i>	<i>14.3%</i>	2.6 p.p.	10.2 p.p.	3.9 p.p.

9M17	Automotive logistics	Integrated logistics	Consolidated	Chg % vs 9M16		
				Automotive logistics	Integrated logistics	Consolidated
Gross profit	121.8	17.4	139.2	27.4%	-	46.7%
Expenses	(71.4)	(12.4)	(83.8)	22.5%	273.1%	36.0%
General and administrative expenses	-	-	(49.1)	-	-	-14.9%
Other expenses and revenues	-	-	(34.7)	-	-	808.2%
Operating income	50.4	5.0	55.4	35.0%	-	66.6%
(+) Depreciation	(10.6)	(10.1)	(20.7)	-2.9%	-18.0%	-10.9%
EBITDA	61.0	15.1	76.1	26.4%	83.5%	34.7%
(+) Extraordinary effects	16.4	(2.3)	14.0	-	-100%	-100%
Adjusted EBITDA	77.4	12.8	90.1	60.3%	55.0%	59.5%
<i>EBITDA margin</i>	<i>12.2%</i>	<i>9.7%</i>	<i>11.8%</i>	3.4 p.p.	3.1 p.p.	3.3 p.p.

Income before tax and net income

The 3Q17 **financial result** was R\$ 3.1 million negative and R\$ 3.8 million negative in 9M17, as shown in the table below:

	3Q17	9M17	Chg % vs		
			3Q16	2Q17	9M16
Financial revenue	4.4	12.9	-43.0%	23.6%	-41.9%
Interest expenses	(7.1)	(22.0)	-44.0%	12.6%	-41.4%
Interest expenses, net of revenue from financial investments	(2.8)	(9.1)	-45.5%	-1.5%	-40.6%
Items 4 and 5 in extraordinary events	-	7.7	-	-100.0%	-
Other financial revenues/expenses	(0.4)	(2.4)	-	-	-
Financial result	(3.1)	(3.8)	-49.8%	-	-74.4%

(consolidated)

The 3Q17 interest expenses, net of revenue from financial investments, was R\$ 2.8 million [R\$ 9.1 million in 9M17], 45.5% lower than in 3Q16 [-40.6% vs 9M16]. This decrease is explained by the reduction in the average balance of net debt in 9M17 which contributed with 28.3% out of the 40.6% decrease in the comparison with 9M16 and also by the reduction in the basic interest rate, net of the rise of the spread of our debt. As explained in the 2Q17 release, the financial result of that quarter was affected by extraordinary events.

Income tax and social contributions in 3Q17 presented a real tax rate of 36.7% or R\$ 0.7 million of addition corresponding to losses on non-deductible credits and expenses. The 9M17 income tax was impacted by the extraordinary events that occurred in 2Q17. Disregarding those effects, as can be seen in the attached DRE without the adjustments, the real 9M17 rate would be 35%, close to the effective rate of 34%.

	3Q17	9M17	Chg % vs		
			3Q16	2Q17	9M16
Income before tax	24.2	50.2	244.3%	48.4%	820.7%
Income tax	(8.9)	(5.4)	179.4%	-	28.8%
<i>Real tax rate</i>	<i>-36.7%</i>	<i>-10.8%</i>	<i>8.5 p.p.</i>	<i>7.3 p.p.</i>	<i>66.3 p.p.</i>
Permanent differences	0.7	(11.7)	-16.2%	-	-
<i>Effective tax rate</i>	<i>-34.0%</i>	<i>-34.0%</i>	<i>-</i>	<i>-</i>	<i>-</i>

(consolidated)

Net income in 3Q17 was R\$ 15.3 million [R\$ 44.8 million in 9M17] due to the effects mentioned in the previous sections.

	3Q17	9M17	Chg % vs		
			3Q16	2Q17	9M16
Operating income	27.9	55.4	54.2%	113.2%	66.6%
Financial result	(3.1)	(3.8)	-71.9%	-	-85.3%
Equity	(0.7)	(1.4)	3,384.1%	72.8%	-21.2%
Income before tax	24.2	50.2	244.3%	48.4%	820.7%
Income tax	(8.9)	(5.4)	179.4%	-	28.8%
Net income	15.3	44.8	297.9%	-36.5%	3,483.0%
<i>Net margin %</i>	<i>5.3%</i>	<i>5.9%</i>	<i>3.7 p.p.</i>	<i>-3.7 p.p.</i>	<i>5.7 p.p.</i>

(consolidated)

Cash flow

Additionally to the improvement in the result, as previously mentioned, we also recorded a improvement in the Company's **cash to cash cycle** (days receivable - days payable) in 3Q17, but in line with the figures disclosed in the last 12 months, as shown in chart 7.

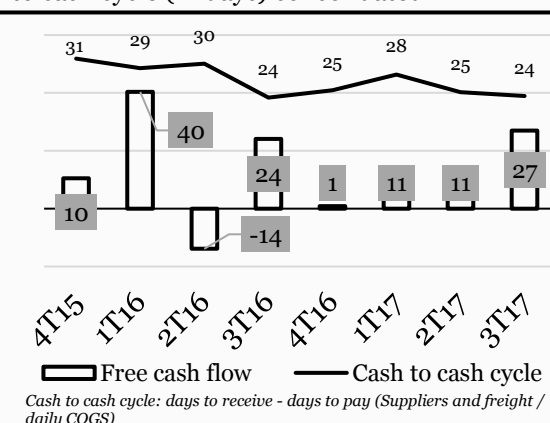
CAPEX in 3Q17 was R\$ 5.9 million [R\$ 21.1 million in 9M17], as itemized in the table alongside. In 9M17, the most significant investment was R\$ 7.8 in the industrial logistics operation for the acquisition and revitalization of semi-trailers, resulting from the renewal of the contract of the largest customer of the operation.

In 3Q17, R\$ 3.7 million was received referring to item 2 of the non-recurring events of the 2Q17 earnings release and the uses of income tax credits in the amount of R\$ 12.9 million, referring to the item 5 of the non-recurring events of the 2Q17 earnings release. Both effects, together with a better operational result and a higher working capital consumption vs. 3Q16, explain the 3Q17 **free cash flow** of R\$ 27.0 million [R\$ 49.7 million in 9M17].

Net cash from financing activities was negative R\$ 65.0 million in 3Q17, mainly to:

i) the payment of an installment of the debt that was due to December 2017 in the amount of R\$ 50.3 million and ii) R\$ 14.75 million in interim dividends, paid in August 2017. In 9M17, net cash from financing activities was negative R\$ 85.7 million, due to: i) net debt payment of R\$ 62.9 million, ii) the payment of R\$ 22.75 million in interim dividends.

Chart 7 – Free cash flow (in R\$ mi) and cash to cash cycle (in days) consolidated



CAPEX	9M16	9M17	3Q16	3Q17
Land improvements	14.8	-	2.8	-
New operations	4.1	-	-	-
Maintenance	5.9	6.6	1.2	2.8
General improvements	-	2.9	-	0.5
IT	-	3.8	-	1.7
Contract renewal	-	7.8	-	0.9
Total	24.8	21.1	4.0	5.9

	9M16	9M17	3Q16	3Q17
A - Cash at beginning of period	214.3	192.9	219.2	183.0
Operating cash flow (1)	77.0	68.5	28.4	33.5
(-) Capital expenditures "cash" (2)	(24.8)	(18.8)	(4.0)	(6.6)
B - Free cash flow (1 + 2)	52.1	49.7	24.4	27.0
C - Net cash generated by investing activities (ex CAPEX "cash")	0.4	(11.5)	0.1	0.3
D - Net cash from financing activities	(24.8)	(85.7)	(1.8)	(65.0)
(=) Cash at end of period (A + B + C + D)	242.0	145.3	241.9	145.3

(consolidated)

Debt and cash

The downward trend in the Company's nominal and relative leverage over the last two years, as shown in chart 8, reflects the cash generation for the period and the increase in EBITDA in recent quarters.

The **net debt / LTM adjusted EBITDA ratio** for 3Q17 was 0.6x vs. 0.9x in 2Q17. The **LTM adjusted EBITDA / LTM financial result** ratio was 16.1x in 3Q17 vs 6.8x in 2Q17. The Company's *covenants* are <2.5x and >1.5x, respectively.

In September 2017 the company announced that the debt amortization amounting R\$ 50.3 million of principal, with original payment forecast in December 2017, would be paid in advance at the end of September. Additionally, the debt amortization with original payment forecast in December 2018 in the amount of R\$ 50 million had its **maturity extended** to July 30, 2020 and July 31, 2021 bearing an interest rate of CDI + 2.00% (vs. CDI + 1.75%, previously). Currently, as seen in the chart 9, 69% of the total debt is due in 2019 onwards.

The **average cost of total gross debt** in September 2017 was CDI + 1.56% p.a.

The **net debt** as at September 30, 2017 was R\$ 74.7 million, vs. R\$ 90.8 million as at June 30, 2017. This improvement is mainly due to the positive cash flow of R\$ 27.0 million in 3Q17 and the R\$ 14.75 million dividend payment in August.

Chart 8 – Debt and cash consolidated (in R\$ mi)

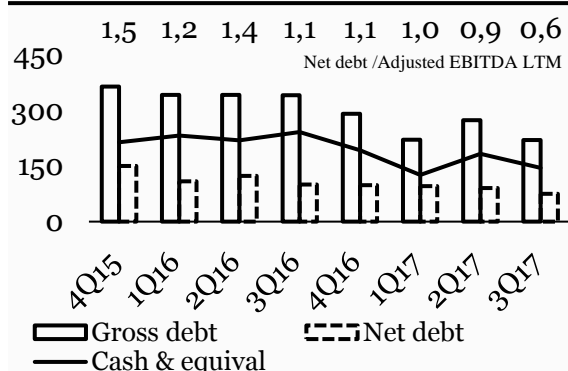
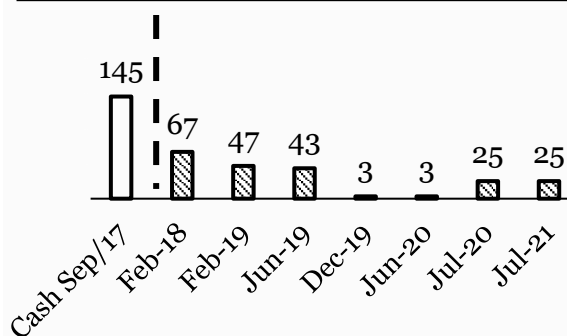


Chart 9 – Principal debt schedule amortization (R\$ mi)

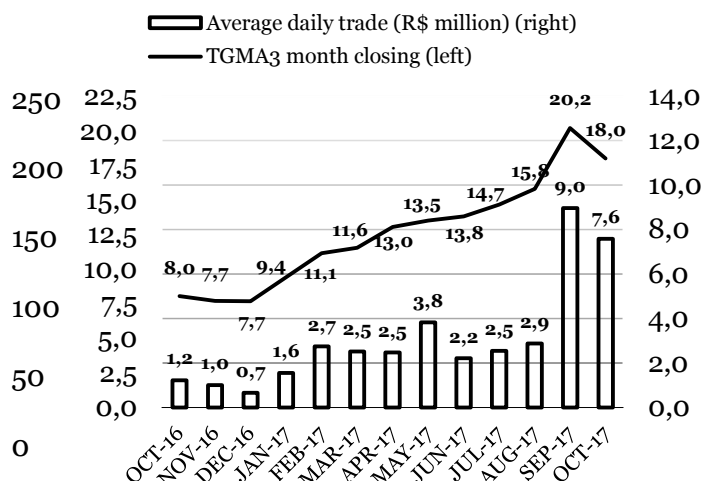
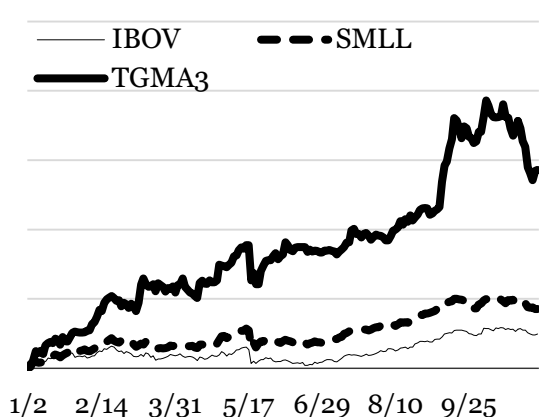


	4Q16	1Q17	2Q17	3Q17
Current debt	128.1	123.4	123.0	69.3
Non-current debt	163.5	97.2	150.9	150.7
Gross debt	291.6	220.6	273.9	220.0
(-) Cash	1.0	0.3	0.4	0.3
(-) Banking investments	191.9	125.8	182.7	145.0
Net debt	98.7	94.6	90.8	74.7
EBITDA TTM	89.0	95.2	106.5	122.6
<i>Net debt / EBITDA TTM</i>	<i>1.1 X</i>	<i>1.0 X</i>	<i>0.9 X</i>	<i>0.6X</i>
Financial result TTM	(29.9)	(25.4)	(15.6)	(7.6)
<i>EBITDA TTM / Financial result TTM</i>	<i>3.0 X</i>	<i>3.8 X</i>	<i>6.8 X</i>	<i>16.1X</i>

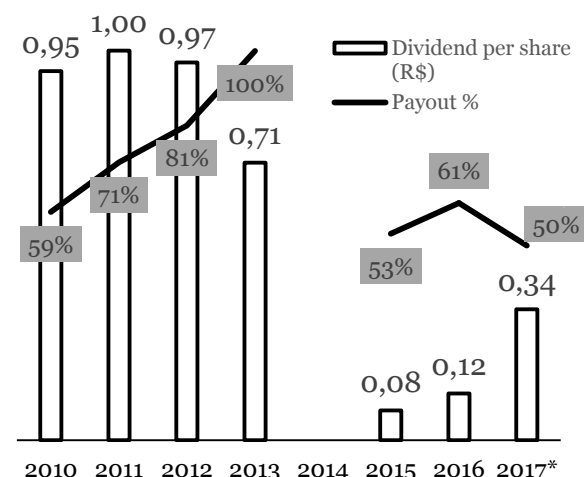
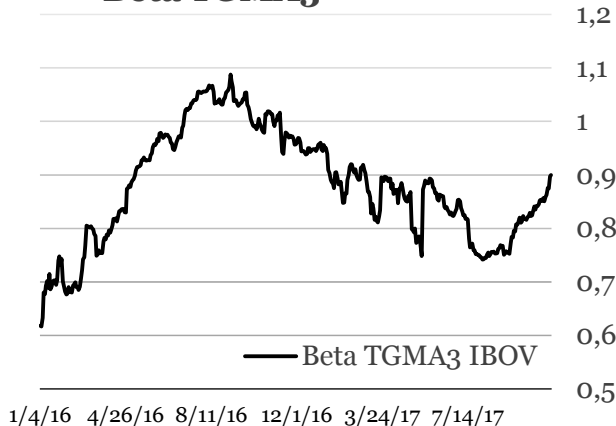
(consolidated)

Performance TGMA3

Base 0 => Jan 1st, 2017



Beta TGMA3*



* Tagma and Ibovespa Covariance / Ibovespa variance (252 trading sections)

* 2017 interim dividends

Results conference call

|PORTUGUESE with simultaneous translation to ENGLISH|

Wednesday, Nov 9th, 2017

3:00 pm (Brasília)

12:00 pm (US-ET)

Tel.: +55 11 3193-1001

Phone: +1 646 828-8246

Port Webcast: [click here](#)

+55 11 2820-4001

+1 786 924 6977

English Webcast [click here](#)

Shareholder structure

Shareholder	# stocks	% Total
Sinimbu Participações Societárias e Empreem. S/A	22.407.926	33,95%
Coimex Empreendimentos e Participações Ltda.	16.778.667	25,42%
Other controller shareholders	670.726	1,02%
Treasury	65.200	0,10%
Controllers and treasury	39.922.519	60,49%
Free Float	26.080.396	39,51%
<i>Vinci Equities Gestora de Recursos Ltda</i>	3.495.057	5,30%
Total stocks	66.002.915	100%

Tegma Gestão Logística SA and subsidiaries
Income statement
(in R\$ million, except percentages)

	9M16	9M17	Chg % vs 9M17	3Q16	3Q17	Chg % vs 3Q16
Gross revenue	826.7	935.5	13.2%	292.6	355.6	21.6%
Taxes and deductions	(157.3)	(171.0)	8.7%	(54.8)	(69.8)	27.4%
Net revenue	669.4	764.5	14.2%	237.8	285.9	20.2%
Cost of services	(574.6)	(625.3)	8.8%	(198.3)	(232.7)	17.4%
Personnel	(81.2)	(81.6)	0.5%	(26.6)	(28.1)	5.5%
Freight	(415.9)	(473.3)	13.8%	(148.3)	(181.9)	22.7%
Others	(122.1)	(119.2)	-2.4%	(39.2)	(41.0)	4.6%
Taxes credit (PIS and COFINS)	44.6	48.8	9.4%	15.8	18.3	15.9%
Gross profit	94.8	139.2	46.9%	39.5	53.2	34.5%
General and administrative expenses	(57.7)	(49.1)	-14.9%	(19.2)	(17.1)	-10.9%
Other expenses and revenues	(3.8)	(34.7)	808.2%	(2.3)	(8.2)	260.1%
Operating income	33.3	55.4	66.6%	18.1	27.9	54.2%
(+) Depreciation	23.2	20.7	-10.9%	9.3	7.3	-21.4%
(+) Non-recurring events	-	14.0	-	-	5.7	-
= Adjusted EBITDA	56.5	90.1	59.5%	27.4	41.0	49.5%
Financial result	(26.1)	(3.8)	-85.3%	(11.1)	(3.1)	-71.9%
Equity	(1.7)	(1.4)	-21.2%	(0.0)	(0.7)	3,384.1%
Income before tax	5.5	50.2	820.7%	7.0	24.2	244%
Income tax	(4.2)	(5.4)	28.8%	(3.2)	(8.9)	179.4%
Net income	1.3	44.8	3,483.0%	3.8	15.3	297.9%
<i>Net margin %</i>	<i>0.2%</i>	<i>5.9%</i>	<i>5.7 p.p.</i>	<i>1.6%</i>	<i>5.3%</i>	<i>3.7 p.p.</i>

Income statement ex extraordinary events ('*' altered numbers)	9M16	9M17	Chg % vs 1S16	3Q16	3Q17	Chg % vs 3Q16
	826.7	935.5	13.2%	292.6	355.6	21.6%
Taxes and deductions	(157.3)	(180.9)	15.0%	(54.8)	(69.8)	27.4%
Net revenue	669.4	754.7	12.7%	237.8	285.9	20.2%
Cost of services	(574.6)	(625.3)	8.8%	(198.3)	(232.7)	17.4%
Personnel	(81.2)	(81.6)	0.5%	(26.6)	(28.1)	5.5%
Freight	(415.9)	(473.3)	13.8%	(148.3)	(181.9)	22.7%
Others	(122.1)	(119.2)	-2.4%	(39.2)	(41.0)	4.6%
Taxes credit (PIS and COFINS)	44.6	48.8	9.4%	15.8	18.3	15.9%
Gross profit	94.8	129.3	36.5%	39.5	53.2	34.5%
General and administrative expenses	(57.7)	(49.1)	-14.9%	(19.2)	(17.1)	-10.9%
Other expenses and revenues	(3.8)	(10.8)*	184.0%	(2.3)	(2.5)*	9.3%
Operating income	33.3	69.4	108.7%	18.1	33.6	85.7%
(+) Depreciation	23.2	20.7	-10.9%	9.3	7.3	-21.4%
=Adjusted EBITDA	56.5	90.1	59.5%	27.4	41.0	49.5%
Financial result	(26.1)	(11.6)	-55.6%	(11.1)	(3.1)	-71.9%
Equity	(1.7)	(1.4)	-21.2%	(0.0)	(0.7)	3,384.1%
Income before tax	5.5	56.5	935.3%	7.0	29.9	325%
Income tax	(4.2)	(19.6)*	365.3%	(3.2)	(8.9)	179.4%
Net income	1.3	36.9	2,851.3%	3.8	21.0	446.3%
<i>Net margin %</i>	<i>0.2%</i>	<i>4.9%</i>	<i>4.7 p.p.</i>	<i>1.6%</i>	<i>7.3%</i>	<i>5.7 p.p.</i>

Non-recurring events can be seen on the next page

Non-recurring events	2Q17			3Q17
	Auto Log.	Int. Log	Consol.	Int. Log
Gross revenue	-	-	-	-
Gross revenue deductions	-	9.8	9.8	-
(1) Fundaf lawsuit success	-	9.8	9.8	-
Net revenue	-	9.8	9.8	-
(-) Cost of services provided	-	-	-	-
Gross profit	-	9.8	9.8	-
General and administrative expenses	-	-	-	-
other net revenues (expenses)	(16.4)	(1.8)	(18.1)	(5.7)
(2) Escrow account withdraw	-	(1.8)	(1.8)	-
(3) Catlog goodwill withdraw	(1.4)	-	(1.4)	-
(4) Direct civil contingency	(15.0)	-	(15.0)	-
(6) Direct account receivable provision	-	-	-	(5.7)
Operating Income/EBITDA	(16.4)	8.1	(8.3)	(5.7)
Financial result	3.8	3.9	7.7	-
(1) Mon. update of Fundaf lawsuit success (on amount collected)	-	3.9	3.9	-
(5) Mon. Update 2014 yr LALUR correction	3.8	-	3.8	-
Equity equivalence method	-	-	-	-
Income before tax	(12.5)	12.0	(0.5)	(5.7)
Income tax and social contributions	16.0	(1.9)	14.1	-
(1) Income tax under Fundaf lawsuit success	-	(1.9)	(1.9)	-
(4) Deferred tax under Direct civil contingency	5.1	-	5.1	-
(5) 2014 yr LALUR correction	10.9	-	10.9	-
Net profit/loss	3.5	10.1	13.6	(5.7)

Explanatory notes:

- (1) Mention of credit in note 20 – Net revenue from services provided (2Q17)
- (2) Note 14 – Judicial deposits and provision for lawsuits/ Contingent liabilities arising from business combination (2Q17)
- (3) Difference between the net goodwill balance of Catlog Logística de Transporte S.A. (Catlog) between June 17th and December 16th of note 9 – investments (2Q17)
- (4) Difference between the balance of business combination between June 17th and March 17th of note 7 – Other account receivable (2Q17)
- (5) Amount in the note of tax income expense
- (6) Difference between the balance of the line Amounts receivable in the note Other accounts receivables between September 2017 and June 2017

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Tegma Gestão Logística SA and subsidiaries
Balance sheet
(in R\$ million)

	Dec-16	Jun-17	Sep-17
Current assets	376.0	343.8	301.6
Cash	1.0	0.4	0.3
Banking investments	191.9	182.7	145.0
Accounts receivable, net	154.3	123.2	137.4
Related parties	0.8	0.5	0.6
Inventories	0.2	0.2	0.2
Taxes to recover	15.9	23.4	9.5
Other receivables	11.0	8.3	5.1
Prepaid expenses	1.0	5.1	3.4
Non-current assets	452.1	466.9	462.6
Taxes to recover	-	18.0	18.9
Other receivables	13.4	15.0	9.3
Deferred income taxes	23.3	23.3	26.1
Judicial deposits	21.5	17.9	17.6
Investments	3.0	1.3	1.4
Property, plant and equipment, net	214.1	216.0	214.3
Intangible assets	176.8	175.2	175.0
Total assets	828.1	810.6	764.2
	Dec-16	Jun-17	Sep-17
Current liabilities	250.8	206.1	161.8
Loans and financing	1.0	1.0	1.3
Bonds	127.0	122.0	68.0
Suppliers and freights payable	43.2	23.2	26.7
Taxes payable	13.1	11.8	12.1
Refinanced taxes	0.0	-	0.4
Salaries and social charges	27.5	22.5	26.6
Other accounts payable	18.0	18.8	20.8
Related parties	1.1	0.9	0.8
Acquisition of subsidiary	12.5	-	-
Income tax and social contribution	4.0	5.9	5.1
Dividends payable	3.3	-	-
Non-current liabilities	202.2	204.5	201.8
Provision for capital deficiency	0.2	-	-
Loans and financing	0.1	54.2	53.9
Bonds	163.4	96.7	96.7
Deferred income taxes	23.6	17.0	16.2
Provision for contingencies and other liabilities	14.9	36.6	35.0
Shareholders' equity	375.1	400.1	400.6
Capital stock	144.5	144.5	144.5
Capital reserve	174.1	174.1	174.1
Profit reserve	52.4	52.4	52.4
Retained earnings	-	29.5	30.0
Treasury shares	(0.3)	(0.3)	(0.3)
Assets valuation adjustment	(0.2)	-	-
Additional proposed dividend	4.7	-	-
Total liabilities and shareholders' equity	828.1	810.6	764.2

Tegma Gestão Logística SA and subsidiaries
Cash flow statements
(in R\$ million)

	9M16	9M17	3Q16	3Q17
Income before income and social contribution taxes	5.5	50.2	7.0	24.2
Depreciation and amortization	23.2	20.7	6.7	7.3
Loss (gains) on disposal of assets	1.0	0.3	0.8	0.2
(Reversal of) provision for contingencies	1.3	27.4	0.7	6.3
Provision for loss in investments	-	1.4	-	-
Loss in investment sale	-	(0.5)	-	(0.5)
Provision (reversal of) in asset sales	-	-	-	(0.2)
Allowance for doubtful accounts	0.1	0.1	(0.4)	(0.1)
Provision for monetary loss in sale of Controlled Co	-	5.7	-	5.7
Equity pickup	1.7	1.4	0.0	0.7
Interest on installment of taxes and payable notes	6.9	-	4.6	-
Interest and exchange variation on unpaid loans, debentures	37.6	22.3	12.8	7.4
Interest on acquisition/stock option	1.1	-	0.4	(0.1)
Options granted	-	-	-	-
Expenses (revenues) not affecting cash flows	73.0	78.8	25.6	26.7
Accounts receivable	61.1	16.8	12.7	(14.1)
Taxes recoverable	6.8	(13.0)	0.8	5.7
Judicial deposits	0.3	(2.7)	0.6	(6.3)
Other assets	7.0	1.9	2.8	5.0
Trade accounts and freight payable	(13.0)	(18.8)	1.5	4.2
Salaries and related charges	1.9	4.6	3.3	4.1
Increase (decrease) in related parties	(4.1)	(0.1)	(5.4)	(0.2)
Other liabilities	(10.0)	2.1	(3.1)	2.6
Changes in assets and liabilities	50.1	(9.2)	13.2	1.0
Interest paid on loans, financing and swap	(0.0)	(1.2)	(0.0)	(1.2)
Interest paid on debentures	(39.1)	(29.7)	(13.3)	(9.8)
Indemnities paid	(8.4)	(6.3)	(2.1)	(1.3)
Income and social contribution taxes paid	(4.0)	(14.1)	(2.1)	(5.9)
(A) Net cash generated by (used in) operating activities	77.0	68.5	28.4	33.5
Acquisition of intangible assets	-	0.7	-	-
Acquisition of property and equipment and intangible assets	(1.5)	(2.9)	(0.3)	(1.2)
Sale value of investment	(24.8)	(15.9)	(4.0)	(5.4)
Proceeds from sale of assets	1.9	0.3	0.4	0.2
Payment of acquisition of investments	-	(12.5)	-	0.2
(B) Net cash generated by (used in) investing activities	(24.4)	(30.3)	(3.9)	(6.3)
Dividend paid	-	(22.8)	-	(14.8)
New loans	-	54.5	-	-
Payment of debentures	(21.0)	(117.4)	(0.3)	(50.3)
Payment of notes payable and tax installments	(3.8)	-	(1.5)	-
(C) Net cash generated by (used in) financial activities	(24.8)	(85.7)	(1.8)	(65.0)
Changes in cash (A + B + C)	27.7	(47.6)	22.7	(37.7)
Cash at beginning of period	214.3	192.9	219.2	183.0
Cash at end of year	241.9	145.3	241.9	145.3

Tegma Gestão Logística SA and subsidiaries
Statements of changes in equity
(in R\$ million)

		Capital reserve		Income reserve								
	Capital	Capital reserve	Stock option granted	Legal reserve	Retained profit	Additional dividend proposed	Treasury stock	Equity adjustment	Retained earnings (accumulated losses)	Total	Non-controlling interest	Total equity
Balance at January 1, 2016	144.5	174.1	0.0	26.5	20.0	-	(0.3)	0.6	-	365.4	-	365.4
Net income for the period	-	-	-	-	-	-	-	-	1.3	1.3	-	1.3
Exchange variation of investee located abroad	-	-	-	-	-	-	-	(0.7)	-	(0.7)	-	(0.7)
Stock option plan	-	-	(0.0)	-	-	-	-	-	-	(0.0)	-	(0.0)
Allocation	-	-	-	-	-	-	-	-	-	-	-	-
Set up of reserves	-	-	-	-	-	-	-	-	-	-	-	-
Set up of legal reserves	-	-	-	-	-	-	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-
Balance at June 30, 2016	144.5	174.1	-	26.5	20.0	-	(0.3)	(0.1)	1.3	365.9	-	365.9
Balance at January 1, 2017	144.5	174.1	-	27.2	25.2	4.7	(0.3)	(0.2)	-	375.1	-	375.1
Net income for the period	-	-	-	-	-	-	-	-	-	-	-	-
Exchange variation of investee located abroad	-	-	-	-	-	-	-	0.2	-	0.2	-	0.2
Stock option plan	-	-	-	-	-	-	-	-	-	-	-	-
Allocation	-	-	-	-	-	-	-	-	-	-	-	-
Set up of reserves	-	-	-	-	-	-	-	-	-	-	-	-
Set up of legal reserves	-	-	-	-	-	-	-	-	-	-	-	-
Dividends	-	-	-	-	-	(4.7)	-	-	(14.8)	(19.5)	-	(19.5)
Balance at September 30, 2017	144.5	174.1	-	27.2	25.2	-	(0.3)	-	30.0	400.6	-	400.6

Tegma Gestão Logística SA and subsidiaries
Statements of value added
(in R\$ million)

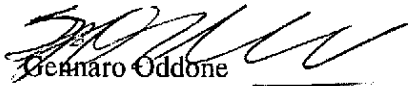
	9M16	9M17	Chg % vs 9M16	3Q16	3Q17	Chg % vs 3Q16
Gross sale of services, net	782.1	881.2	12.7%	277.5	333.8	20.3%
Other income	5.1	3.3	-35.0%	0.4	1.5	290.2%
(Reversal of) allowance for doubtful accounts	(0.1)	(0.1)	-39.3%	0.4	0.1	-80.9%
Income	787.0	884.4	12.4%	278.3	335.4	20.5%
Cost of services provided	(415.8)	(473.3)	13.8%	(148.3)	(182.0)	22.7%
Materials, energy, third-party services and other operating expenses	(94.1)	(121.5)	29.1%	(32.2)	(39.4)	22.5%
Asset loss and recovery	-	(1.4)	-	-	-	-
Input products acquired from third parties	(509.9)	(596.2)	16.9%	(180.5)	(221.4)	22.7%
Net value added produced by the Company	277.2	288.2	4.0%	97.9	114.0	16.5%
Depreciation and amortization	(23.2)	(20.7)	-10.9%	(6.7)	(7.3)	8.4%
Gross value added	253.9	267.5	5.3%	91.1	106.7	17.1%
Equity pickup	(1.7)	(1.4)	-21.2%	(0.0)	(0.7)	3,352.6%
Financial income	23.1	22.5	-2.5%	7.9	5.6	-29.6%
Total value added to be distributed	275.3	288.7	4.8%	99.0	111.6	12.7%
Personnel and related charges	101.8	99.5	-2.3%	33.2	35.0	5.5%
Payroll and related charges	89.2	86.6	-3.0%	27.5	28.3	2.8%
Key management personnel compensation	8.6	7.8	-9.2%	3.2	2.5	-20.8%
Employees' profit sharing	4.0	5.1	28.7%	2.5	4.2	69.0%
Taxes, charges and contributions	88.5	87.8	-0.8%	32.6	42.8	31.1%
Federal	47.3	52.1	10.1%	18.4	25.7	39.5%
State	36.8	31.1	-15.4%	12.9	15.5	20.5%
Local	4.4	4.6	3.4%	1.3	1.6	16.7%
Financing agents	85.0	101.4	19.3%	33.2	33.9	1.9%
Interest and exchange variations	49.2	26.4	-46.4%	19.0	8.7	-54.2%
Rent	34.6	30.3	-12.6%	10.4	9.9	-4.9%
Dividends	-	14.8	-	-	-	-
Retained profits (losses)	1.3	30.0	2,303.6%	3.8	15.3	298.0%
Value added distributed	275.3	288.7	4.8%	99.0	111.6	12.7%

DECLARATION BY THE DIRECTORS ON THE FINANCIAL STATEMENTS

In compliance with article 25, section VI, of CVM Instruction 480 of December 7, 2009, the directors of Tagma Logistics Management SA, a publicly traded corporation, registered in the Ministry of Finance under CNPJ 02.351.144/0001-18 declare that they have reviewed, discussed and agreed with the financial statements presented.

São Bernardo do Campo, November 6th, 2017

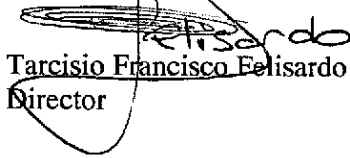
DIRECTORS:



Gennaro Oddone
Chief Executive Officer and Investor Relations



Ramón Pérez Arias Filho
Chief Financial Executive



Tarcisio Francisco Felisardo
Director

STATEMENT BY THE BOARD ON THE REPORT OF INDEPENDENT AUDITING COMPANY

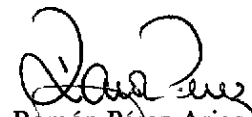
In compliance with the provisions contained in Article 25 of CVM Instruction nº 480/09 of 07 December 2009, the directors of the Company declare that discussed, reviewed and agreed with the opinions expressed in the KPMG Auditores Independentes, for the fiscal year ended in September 30, 2017.

São Bernardo do Campo, November 6th, 2017

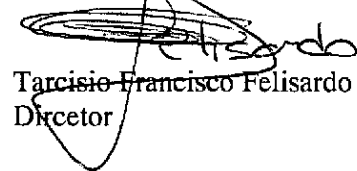
DIRECTORS:



Gennaro Oddone
Chief Executive Officer and Investor Relations



Ramón Pérez Arias Filho
Chief Financial Executive



Tarcisio Francisco Felisardo
Director

Tegma Gestão Logística S.A.

**Quarterly information (ITR) at
September 30, 2017 and report
on review of quarterly
information**

*(A free translation of the original
report in Portuguese, as filed with
the Brazilian Securities
Commission (CVM) prepared in
accordance with the Technical
Pronouncement CPC 21 (R1) –
Interim Financial Reporting and the
international standard IAS 34 –
Interim Financial Reporting, as
issued by the International
Accounting Standards Board –
IASB)*

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Report on Review of Quarterly Information

(a free translation of the original report in Portuguese, as filed with the Brazilian Securities Commission (CVM), prepared in accordance with the Technical Pronouncement CPC 21 (R1) – Interim Financial Reporting and the international standard IAS 34 – Interim Financial Reporting, as issued by international Accounting Standards Board – IASB)

To the Shareholders, Board Members and Management of
Tegma Gestão Logística S.A.
São Paulo - SP

Introduction

We have reviewed the individual and consolidated interim financial information of Tegma Gestão Logística S.A. ("the Company"), included in the Quarterly Information – ITR for the quarter ended September 30, 2017, comprising the balance sheet as at September 30, 2017 and the respective statements of income and comprehensive income for the three and nine months period then ended and changes in shareholder's equity and cash flows for the nine month period then ended, including the explanatory notes.

Management is responsible for the preparation of the individual and consolidated interim financial information in accordance with the Technical Pronouncement CPC 21 (R1) – Interim Financial Reporting and the International Accounting Standard IAS 34 – Interim Financial Reporting, as issued by the International Accounting Standards Board – IASB, such as for the presentation of these information in accordance with the standards issued by the Brazilian Securities Commission – CVM, applicable to the preparation of Quarterly Information – ITR. Our responsibility is to express a conclusion on this interim financial information based on our review.

Review scope

We conducted our review in accordance with the Brazilian and International standards on reviews of interim financial information (NBC TR 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity and ISRE 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the auditing standards and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion on interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information included in the Quarterly Information – ITR referred to above has not been prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34 applicable to the preparation of Quarterly Information – ITR, and presented in accordance with the standards issued by the Brazilian Securities Commission – CVM).

Other matters

Statements of value added

The individual and consolidated interim financial information related to statements of value added (DVA), related to the nine month period ended September 30, 2017, prepared under the responsibility of the Company's management, presented as supplementary information for the purposes of IAS 34, were submitted to review procedures performed in conjunction with the review of the Company's Quarterly Information – ITR. To form a conclusion, we assess whether these statements are reconciled with the interim accounting information and accounting records, as applicable, and whether their form and content comply with the criteria set forth in Technical Pronouncement CPC 09 - Statement of Added Value. Based on our review, nothing has come of any fact that would lead us to believe that they were not prepared, in all material respects, in a manner consistent with the individual and consolidated interim financial information taken as a whole.

Corresponding amounts

Corresponding amounts related to individual and consolidated balance sheet as of December 31, 2016 were previously audited by other independent auditors, who issued an unqualified report on March 17, 2017 and individual and consolidated statements of income and comprehensive income for the three and nine months period ended September 30, 2016 and changes in shareholder's equity and cash flows for the nine month period then ended September 30, 2016 were previously reviewed by other independent auditors, who issued a report dated on November 07, 2016, 2016, without modification. The corresponding amounts referring to the individual and consolidated statements of value added, for the nine month period ended September 30, 2016, have been submitted to the same review procedures by the aforementioned independent auditors, and, based on their review, nothing came to their attention that caused them to believe that these statements had not been properly prepared, in all material respects, in relation to the individual and consolidated interim financial information taken as a whole.

São Paulo, November 06, 2017

KPMG Auditores Independentes
CRC 2SP014428/O-6

(Original report in Portuguese signed by)
Wagner Petelin
Accountant CRC 1SP142133/O-7

Tegma Gestão Logística S.A.

Balance sheet

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

	Note	Company		Consolidated	
		09/30/16	12/31/16	09/30/16	12/31/16
Assets					
Current					
Cash and cash equivalents	5	46,963	93,402	145,307	192,858
Accounts receivable, net	6	116,710	128,601	137,433	154,255
Inventories		-	-	227	209
Taxes to recover	8	567	6,660	9,480	15,869
Other receivables	7	4,237	3,187	5,144	11,048
Related parties	24	658	324	614	770
Prepaid expenses		1,546	555	3,365	968
		170,681	232,729	301,570	375,977
Non-current					
Long-term assets					
Taxes to recover	8	6,459	-	18,898	-
Other receivables	7	-	-	9,272	13,371
Deferred income taxes	15	-	-	26,097	23,287
		-	-	-	-
		-	-	-	-
Judicial deposits	14	9,068	9,473	17,637	21,527
		15,527	9,473	71,904	58,185
Investments	9	279,636	276,687	1,382	2,999
Property, plant and equipment, net	10	112,656	118,618	214,285	214,140
Intangible assets	11	163,836	163,603	175,040	176,821
		571,655	568,381	462,611	452,145
Total assets		742,336	801,110	764,181	828,122

Tegma Gestão Logística S.A.

Balance sheet

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

	Note	Company		Consolidated	
		09/30/16	12/31/16	09/30/16	12/31/16
Liabilities and shareholder's equity					
Current					
Loans and financing	12	706	1,048	1,348	1,048
Bonds	12	68,026	127,043	68,026	127,043
Suppliers		4,639	8,798	6,126	12,376
Freights payable		19,540	29,192	20,580	30,788
Taxes payable		9,893	9,426	12,059	13,120
Refinanced taxes		-	-	386	19
Salaries and social charges	13	21,600	22,834	26,587	27,489
Other accounts payable	16	15,389	13,833	20,787	18,011
Related parties	24	15,068	20,262	826	1,128
Acquisition of subsidiary	9	-	-	-	12,541
Income tax and social contribution		3,793	3,901	5,097	4,001
Dividends payable	17	-	3,284	-	3,284
		158,654	239,621	161,822	250,848
Non-current					
Provision for capital deficiency	9	-	196	-	196
Loans and financing	12	50,000	134	53,915	134
Bonds	12	96,686	163,352	96,686	163,352
Deferred income taxes	15	9,166	17,784	16,195	23,577
Provision for contingencies and other liabilities	14	27,221	4,946	34,954	14,938
		183,073	186,412	201,750	202,197
Total liabilities		341,727	426,033	363,572	453,045
Shareholders equity	17				
Attributed to the shareholders of the parent company					
Capital stock		144,469	144,469	144,469	144,469
Capital reserve		174,055	174,055	174,055	174,055
Profit reserve		52,382	52,382	52,382	52,382
Treasury shares		-342	-342	-342	-342
Assets valuation adjustment		-	-203	-	-203
Additional proposed dividend		-	4,716	-	4,716
Retained earnings		30,045	-	30,045	-
Total Shareholders equity		400,609	375,077	400,609	375,077
Total liabilities and shareholders' equity		742,336	801,110	764,181	828,122

Tegma Gestão Logística S.A.

Income Statement

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

	Nota	Company			
		Jul-17 to Sep-17	Jan-17 to Sep-17	Jul-16 to Sep-16	Jan-16 to Sep-16
Net revenue from services rendered	19	253,395	658,710	205,955	570,207
Cost of services rendered	20	(201,659)	(533,013)	(165,446)	(471,298)
Gross profit		51,736	125,697	40,509	98,909
General and administrative expenses	20	(13,778)	(39,019)	(14,940)	(45,922)
Key management personnel compensation	20 / 24	(2,524)	(7,781)	(3,188)	(8,565)
Selling expenses	20	(138)	(397)	(112)	(416)
Other net expenses	21	(2,335)	(23,606)	(1,172)	(2,699)
Equity	9	(3,142)	5,992	264	(1,149)
Operating income before financial result and taxes		29,819	60,886	21,361	40,158
Financial revenue	22	2,808	10,282	4,551	13,167
Financial expenses	22	(8,092)	(24,916)	(18,396)	(47,327)
Financial result		(5,284)	(14,634)	(13,845)	(34,160)
Income before tax		24,535	46,252	7,516	5,998
Income tax	15	(9,249)	(1,457)	(3,675)	(4,748)
Net income		15,286	44,795	3,841	1,250

Tegma Gestão Logística S.A.

Income Statement

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

		Consolidated			
	Nota	Jul-17 to Sep-17	Jan-17 to Sep-17	Jul-16 to Sep-16	Jan-16 to Sep-16
Net revenue from services rendered	19	285,879	764,500	237,818	669,369
Cost of services rendered	20	(232,694)	(625,321)	(198,284)	(574,609)
Gross profit		53,185	139,179	39,534	94,760
General and administrative expenses	20	(14,401)	(40,927)	(15,850)	(48,710)
Key management personnel compensation	20 / 24	(2,524)	(7,781)	(3,188)	(8,565)
Selling expenses	20	(138)	(397)	(112)	(416)
Other net expenses	21	(8,187)	(34,674)	(2,273)	(3,818)
Equity	9	(656)	(1,360)	(19)	(1,725)
Operating income before financial result and taxes		27,279	54,040	18,092	31,526
Financial revenue	22	5,578	22,543	7,922	23,125
Financial expenses	22	(8,692)	(26,377)	(18,995)	(49,198)
Financial result		(3,114)	(3,834)	(11,073)	(26,073)
Income before tax		24,165	50,206	7,019	5,453
Income tax	15	(8,879)	(5,411)	(3,178)	(4,203)
Net income		15,286	44,795	3,841	1,250

Earnings per share attributable to the Company's shareholders (expressed

Basic earnings per share (Note 23)	0.68	0.02
Diluted earnings per share (Note 23)	0.68	0.02

Tegma Gestão Logística S.A.

Comprehensive income

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

	Company			
	Jul-17 to Sep-17	Jan-17 to Sep-17	Jul-16 to Sep-16	Jan-16 to Sep-16
Net income	15,286	44,795	3,841	1,250
Foreign exchange variation of investee abroad(Note 9)	-	-	-	(674)
Comprehensive income	15,286	44,795	3,841	576

Tegma Gestão Logística S.A.

Comprehensive income

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

	Consolidated			
	Jul-17 to Sep-17	Jan-17 to Sep-17	Jul-16 to Sep-16	Jan-16 to Sep-16
Net income	15,286	44,795	3,841	1,250
Foreign exchange variation of investee abroad (Note 9)	-	-	-	(674)
Comprehensive income	15,286	44,795	3,841	576

Tegma Gestão Logística S.A.

Statement of changes in net equity

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

		Attributed to the shareholders of the parent company									
		Capital reserve			Income reserve						
Nota	Capital	Capital reserve	Stock option granted	Legal reserve	Retained profit	Additional dividend proposed	Treasury stock	Equity adjustment	Retained earnings (accumulated losses)	Total equity	
Balance at January 1, 2016	144,469	174,055	44	26,522	20,034	-	(342)	581	-	365,363	
Net income for the period	-	-	-	-	-	-	-	-	1,250	1,250	
Exchange variation of investee located abroad	-	-	-	-	-	-	-	(674)	-	(674)	
Stock option plan	-	-	(44)	-	-	-	-	-	-	(44)	
Balance at September 30, 2016	144,469	174,055	-	26,522	20,034	-	(342)	(93)	1,250	365,895	
Balance at January 1, 2017	144,469	174,055	-	27,213	25,169	4,716	(342)	(203)	-	375,077	
Net income for the period	-	-	-	-	-	-	-	-	44,795	44,795	
Exchange variation of investee located abroad	-	-	-	-	-	-	-	203	-	203	
Stock option plan	-	-	-	-	-	-	-	-	-	-	
Dividends	-	-	-	-	-	(4,716)	-	-	(14,750)	(19,466)	
Balance at September 30, 2017	144,469	174,055	-	27,213	25,169	-	(342)	-	30,045	400,609	

Tegma Gestão Logística S.A.

Statement of cash flows - indirect method
Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

	Company		Consolidated	
	09/30/17	09/30/16	09/30/17	09/30/16
Income before income and social contribution taxes	46,252	5,998	50,206	5,453
Expenses (revenues) not affecting cash flows				
Depreciation and amortization (Notes nº 10 e 11)	13,611	14,688	20,709	23,241
Loss (gains) on disposal of assets (Note nº 21)	345	1,226	306	998
(Reversal of) provision for contingencies (Note nº 14)	23,226	1,017	27,427	1,408
Provision for investment loss (Nota nº 21)	1,365	-	1,365	-
Loss on investment sale	(471)	-	(471)	-
Provision (reversal) for losses on assets(Nota nº 6)	(59)	(45)	68	112
Provision for loss of value on sales of controled company (Nota nº 21)	-	-	5,733	-
Equity pickup (Nota nº 9)	(5,992)	1,149	1,360	1,724
Financial charges on tax installments and notes payable		6,902		6,902
Interest and exchange variation on unpaid loans and debentures	22,052	37,567	22,281	37,567
Interest on acquisition/stock option	-	-	-	1,149
Options granted (Nota nº 17.f)	-	(44)	-	(44)
	100,329	68,458	128,984	78,510
Changes in assets and liabilities				
Accounts receivable	11,950	41,341	16,754	61,051
Taxes recoverable	(587)	5,027	(12,959)	6,806
Judicial deposits	(495)	(2,189)	(2,730)	280
Other assets	(1,982)	5,014	1,916	7,049
Trade accounts and freight payable	(15,800)	(10,669)	(18,776)	(13,005)
Salaries and related charges	3,391	1,531	4,611	1,915
Increase (decrease) in related parties	(5,528)	528	(146)	(4,071)
Other liabilities	2,023	(3,103)	2,082	(9,956)
Net cash generated by (used in) operating activities	93,301	105,938	119,736	128,579
Juros pagos sobre empréstimos e financiamentos (Nota nº 12)	(1,103)	(43)	(1,249)	(43)
Juros pagos sobre debêntures (Nota nº 12)	(29,669)	(39,060)	(29,669)	(39,060)
Demandas judiciais pagas	(4,675)	(1,008)	(6,304)	(8,529)
Imposto de renda e contribuição social pagos	(9,962)	(3,058)	(14,058)	(4,025)
Fluxo de caixa líquido proveniente das atividades operacionais	47,892	62,769	68,456	76,922

Tegma Gestão Logística S.A.

Statement of cash flows - indirect method

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

	Company		Consolidated	
	09/30/17	09/30/16	09/30/17	09/30/16
Cash flow from investing activities				
Investments in subsidiaries, AFAC and goodwill net of cash acquired (Note nº 9)	(500)	(15,085)	-	-
Dividends received (Note nº 9)	2,656	-	735	-
Acquisition of intangible assets	(2,728)	(1,364)	(2,852)	(1,542)
Acquisition of property and equipment	(3,747)	(11,194)	(15,944)	(24,834)
Proceeds from sale of assets	177	1,351	310	1,945
Payment for acquisition of investments	-	-	(12,541)	-
Net cash generated by (used in) investing activities	(4,142)	(26,292)	(30,292)	(24,431)
Cash flow from financial activities				
Dividend paid (Nota nº 17.e)	(22,750)	-	(22,750)	-
Loans raised	50,000	-	54,474	-
Bonds settled	(116,655)	(19,998)	(116,655)	(19,998)
Loans and financing settled	(784)	(1,030)	(784)	(1,030)
Payment of notes payable and tax installments	-	(3,782)	-	(3,804)
Net cash flow stemming from (applied in) financial activities	(90,189)	(24,810)	(85,715)	(24,832)
Aumento (redução) líquida de caixa e equivalentes de caixa	(46,439)	11,667	(47,551)	27,659
Cash and cash equivalents at beginning of period	93,402	128,579	192,858	214,259
Cash and cash equivalents at end of period	46,963	140,246	145,307	241,918

Tegma Gestão Logística S.A.

Value Added Statement

Periods ended September 30, 2017 and 2016

(In thousands of Reais, unless otherwise indicated)

	Company		Consolidated	
	Jan-17 to Sep-17	Jan-16 to Sep-16	Jan-17 to Sep-17	Jan-16 to Sep-16
Income				
Gross sale of services, net	767,341	664,300	881,167	782,092
Other income	1,719	1,916	3,283	5,050
(Reversal of) allowance for doubtful accounts (Note nº 6)	59	45	(68)	(112)
	769,119	666,261	884,382	787,030
Input products acquired from third parties				
Cost of services provided	(452,912)	(393,906)	(473,332)	(415,769)
Materials, energy, third-party services and other operating expenses	(78,702)	(54,593)	(121,497)	(94,098)
Asset loss and recovery	(1,365)	-	(1,365)	-
	(532,979)	(448,499)	(596,194)	(509,867)
Gross value added	236,140	217,762	288,188	277,163
Depreciation and amortization	(13,611)	(14,688)	(20,709)	(23,241)
Net value added produced by the Company	222,529	203,074	267,479	253,922
Added Value Received in Transfer				
Equity pickup (Note nº 9)	5,992	(1,149)	(1,360)	(1,725)
Financial income	10,282	13,167	22,543	23,125
Total value added to be distributed	238,803	215,092	288,662	275,322
Value added distribution				
<u>Personnel and related charges</u>				
Payroll and related charges	65,425	67,088	86,552	89,243
Key management personnel compensation	7,781	8,565	7,781	8,565
Employees' profit sharing	2,744	3,085	5,147	3,998
<u>Taxes, charges and contributions</u>				
Federal	39,468	39,812	52,069	47,274
State	36,547	31,809	31,125	36,784
Local	1,275	1,012	4,564	4,414
<u>Remuneration of third-party capital / Financiers</u>				
Interest and exchange variations	24,916	47,327	26,377	49,198
Rent	15,852	15,144	30,252	34,596
<u>Return on own funds</u>				
Dividends	14,750	-	14,750	-
Retained profits (losses)	30,045	1,250	30,045	1,250
Value added distributed	238,803	215,092	288,662	275,322

Notes to interim financial information - ITR

(In thousands of reais, unless otherwise indicated)

1 Operations

Tegma Gestão Logística S.A. (the “Company”) and its Subsidiaries (“Company and its Subsidiaries”) are primarily engaged in the provision of logistics, transportation and storage services in a number of industries, such as the automotive, consumer goods, chemical and appliance industries.

The Company is a publicly-held corporation headquartered in the city of São Bernardo, State of São Paulo, and its shares are traded on the *Novo Mercado* (New Market) listing segment of B3, under the ticker symbol TGMA3. The Company is subject to arbitration by the Market Arbitration Chamber, pursuant to a commitment clause in its Bylaws.

Controlling shareholders are: Sinimbu Participações Societárias e Empreendimentos S.A. and COIMEX Empreendimentos e Participações Ltda.

2 Equity interests and basis of consolidation

The Group is comprised as follows:

	Interest (%)	Group's interest in net assets (%) 2016	Relationship
Direct and indirect subsidiaries	2017		
Tegma Cargas Especiais Ltda. (TCE)	100.00	100.00	Subsidiary
Tegma Logística Integrada S.A. (TLI)	100.00	100.00	Subsidiary
Tegma Logística de Armazéns Ltda. (TLA) (ii)	100.00	-	Indirect subsidiary
Tegmax Comércio e Serviços Automotivos Ltda. (Tegmax)	100.00	100.00	Subsidiary
Tegma Logística de Veículos Ltda. (TLV)	100.00	100.00	Subsidiary
Niyati Empreendimentos e Participações Ltda. (Niyati)	100.00	100.00	Subsidiary
Catlog Logística de Transportes S.A. (Catlog)	49.00	49.00	Jointly-controlled subsidiary
Tegma Venezuela S.A. (TV) (i)	-	25.00	Jointly-controlled subsidiary

As described in Note 18, the Company and its Subsidiaries are divided into two reportable operating segments: (1) Logística Automotiva, engaged in transporting vehicles and parts for auto makers; and (2) Logística Integrada, engaged in providing transportation, storage, inventory management and similar services to a number of market segments.

The investee Catlog has not been operating since January 2015. Catlog's activities may be resumed in the event the Company finds it appropriate to do so.

In December 2016, the Board of Directors approved the action plan comprising the transfer of the Company's yard management and vehicle transportation from the Company to the subsidiary Tegma Logística de Veículos Ltda. (TLV). In relation to the plan for merging the chemicals logistics operation of Subsidiary Tegma Cargas Especiais Ltda. (TCE) by the subsidiary Tegma Logística Integrada S.A. (TLI) in view of the corporate restructuring in the material fact of September 19, 2017 (Joint venture agreement for creating the joint venture), the completion of this plan will be performed after the meeting the suspensive conditions for creating the joint venture.

(i) Disposal of investment

In May 2017, management approved the disposal of the 25%-interest in the direct subsidiary Tegma Venezuela S.A, and since this was not a material fact for the Company, it has not early disclosed this shareholding change

(ii) Corporate restructuring

On August 31, 2017, the Subsidiary Tegma Logística Integrada S.A. performed an increase in the capital of Tegma Logística de Armazéns Ltda. by granting a portion of the net assets it owned. The capital contribution amounted to R\$ 21,745 by issuing 21,745 new shares with par value of R\$1.00 each.

The net asset granted based on carrying amounts on August 31, 2017 were reviewed by an independent advisory firm, as shown below:

Assets		Liabilities	
Current assets		Current liabilities	
Cash and cash equivalents	1,266	Loans and financing	599
Accounts receivable	6,809	Suppliers	1,142
Related parties	416	Related parties	827
		Salaries and social security	
Other accounts receivable	83	charges	1,571
Prepaid expenses	366	Other accounts payable	1,067
Non-current assets		Non-current liabilities	
Deferred long-term income and social contribution taxes	1,106	Loans and financing	4,008
Judicial deposits	2,120		
Property, plant and equipment	17,734	Total liabilities	9,214
Intangible assets	1,059		
Total assets	30,959	Net assets	21,745

The remaining net assets of Tegma Logística Integrada S.A., that is, excluding the interest held by the latter in Tegma Logística Armazéns Ltda, will be the subject of the joint venture agreement between the Company, BCDF and JR Participações S.A. (“Holding Silotec”) and GDL Gestão de Desenvolvimento em Logística S.A. (“GDL”) for creating a joint venture that will unite the operations of warehousing and moving of the goods developed in Cariacica-ES by Tegma Logística Integrada S.A. (“TLI”), a wholly-owned subsidiary of Tegma Gestão Logística S.A., and by Companhia de Transportes e Armazéns Gerais (“Silotec”), a wholly-owned subsidiary of Holding Silotec.

Accordingly, GDL will hold 100% shareholding interest in TLI and Silotec, and its capital will be equally divided between Tegma Gestão Logística S.A. and Holding Silotec.

Meanwhile, the operations carried out in São Paulo and Rio de Janeiro will be concentrated in Tegma Logística de Armazéns Ltda, which will become a wholly-owned subsidiary of Tegma Gestão Logística S.A.

3 Basis for preparation and significant accounting policies

3.1 Statement of compliance and preparation basis

The individual and consolidated interim financial information is presented in conformity with Technical Pronouncement CPC 21 (R1) - Interim Financial Reporting and IAS - 34 - Interim Financial Reporting, in compliance with standards issued by the Brazilian Securities Commission (CVM).

All relevant information in interim financial information, and only them, are being evidenced and correspond to that used by Management.

The accounting policies adopted in the preparation of the interim financial information, such as the measurement basis, the functional and the presentation currency, and the main judgments and uncertainties associated with the estimates used in the application of the accounting practices, are consistent with those presented in the financial statements for the year ended December 31, 2016, filed with the Brazilian Securities Commission (CVM) on March 21, 2017, and disclosed on the Company's website (www.tegma.com.br). This interim financial information should be read together with financial statements for the year ended December 31, 2016.

The issue of individual and consolidated interim financial information was authorized by the Board of Directors on November 06, 2017.

4 Financial risk management

Risk management is carried out by the central treasury department of the Company and its Subsidiaries, which evaluates and defines strategies to hedge against potential financial risks, in cooperation with the operating units of the Company and its Subsidiaries. The Management establishes principles, for global risk management and for specific areas such as foreign exchange risk, interest rate risk, credit risk, use of derivative and non-derivative financial instruments and cash surplus investment.

4.1 Market risk - foreign exchange rate

The Company and its Subsidiaries were exposed to foreign exchange due to transactions in foreign currency, consisting of operations abroad (Venezuela). On September 30, 2017, there are no operations with derivative financial instruments.

4.2 Market risk - Basic interest rate

The interest rate risk of the Company and its subsidiaries derives from long-term loans. Loans issued at variable rates expose the Company and its Subsidiaries to cash flow interest rate risk. Loans issued at fixed rates expose the Company and its subsidiaries to fair value risk associated to interest rate.

As of September 30, 2017, the Company has no loans and financing in foreign currency. The interest rate risk of the Company and its Subsidiaries is represented by the exposure to CDI, TJLP (Long-term interest rate) and SELIC variation. The following shows the exposure to interest rate risk of the operations related to CDI, TJLP and SELIC variation:

	Parent company	Consolidated
Loans and financing in domestic currency (Note 12)	(50,706)	(55,263)
Debentures (Note 12)	(164,712)	(164,712)
Interest earning bank deposits (Note 5)	46,705	145,031
	<hr/>	<hr/>
Net exposure	(168,713)	(74,944)

4.3 Credit risk

The credit risk arises from cash and cash equivalents, deposits in banks and other financial institutions, and exposure to client credit, including outstanding accounts receivable. For banks and other financial institutions, the Company only accepts securities from entities that are independently classified as having a rating of at least "A". The Credit Analysis area evaluates the client's creditworthiness by taking into account their financial position, past experience and other factors. Clients' individual risk limits are determined with basis on internal classifications. The use of credit limits is regularly monitored.

4.4 Liquidity risk

The cash flow forecast is performed at the operating entities of the Company and its subsidiaries and aggregated by the Finance department, which monitors the continuous forecasts of the liquidity requirements to ensure it has enough cash to satisfy operating needs. It also maintains credit facilities available at any time, so that the Company and its Subsidiaries can avoid breaching the limits or loan clauses (when applicable) in any of the credit facilities. Surplus cash is usually invested in short-term, fixed-income funds with appropriate maturities or sufficient liquidity to provide sufficient headroom, as determined by the aforementioned forecasts.

The table below shows the non-derivative financial liabilities of the Company and its subsidiaries per maturity intervals, corresponding to balance sheets' remaining period until contract maturity date. These amounts are undiscounted cash flows, including contractual interest payments and excluding the impact of offsetting agreements:

	Parent company				
	Book value	Financial flow	< 1 year	1-2 years	2-6 years
Loans and financing	50,706	59,553	5,058	47,496	6,999
Debentures	164,712	189,307	77,364	53,759	58,184
Suppliers and freight payable	24,179	24,179	24,179		
Other accounts payable (Note 16)	15,389	15,389	15,389		
Related parties (Note 24)	15,068	15,068	15,068		
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
As of 30, September	270,054	303,496	138,418	101,255	65,183

	Consolidated				
	Book value	Financial flow	< 1 year	1-2 years	2-6 years
Loans and financing	55,263	64,545	5,750	48,756	10,040
Debentures	164,712	189,307	77,364	53,759	58,184
Suppliers and freight payable	26,705	26,705	26,705		
Other accounts payable (Note 16)	20,787	20,787	20,787		
Related parties (Note 24)	826	826	826		
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
As of 30, September	268,293	302,171	131,433	102,515	68,224

4.5 Sensitivity analysis

The table below analyzes the sensitivity of financial instruments, describing the risks that may cause significant losses to the Company and its subsidiaries, with the most probable scenario (Scenario I) in accordance with the assessment of Management, considering a three-month period, at the rate of 10% on current taxes on the base date, which is when the next financial information containing such analysis shall be disclosed.

In addition, two other scenarios are presented, as determined by CVM through Instruction 475/08, to reflect a deterioration of 25% and 50%, respectively, in the risk variable considered (Scenarios II and III, respectively).

The table below shows possible impacts in income (loss) and shareholders' equity for each of the scenarios:

Operation	Parent company			Consolidated		
	Probable scenario (I)	Possible scenario (II) - 25%	Remote scenario (III) - 50%	Probable scenario (I)	Possible scenario (II) - 25%	Remote scenario (III) - 50%
Interest earning bank deposits - CDI - Income	6,104	6,936	8,324	14,641	16,638	19,965
Income	6,104	6,936	8,324	14,641	16,638	19,965
Interest on loans (Debentures)	(22,706)	(25,802)	(30,962)	(22,706)	(25,802)	(30,962)
Expense	(22,706)	(25,802)	(30,962)	(22,706)	(25,802)	(30,962)
Net effect in income (loss)/ Shareholders' equity	(16,602)	(18,866)	(22,638)	(8,065)	(9,164)	(10,997)

4.6 Capital management

The Company and its subsidiaries monitor the capital based on financial leveraging index which corresponds to the net debt divided by total capital. Net debt, corresponds to total loans (including short and long-term loans, as shown in balance sheets) less cash and cash equivalents and interest earning bank deposits. The total capital is calculated through the sum of shareholders' equity, as shown in the balance sheet, with net debt.

	Parent company		Consolidated	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Loans and financing (Note 12)	50,706	1,182	55,263	1,182
Debentures (Note 12)	164,712	290,395	164,712	290,395
Cash and cash equivalents (Note 5)	(46,963)	(93,402)	(145,307)	(192,858)
Net debt	168,455	198,175	74,668	98,719
 Shareholders' equity	 400,609	 375,077	 400,609	 375,077
Total capital	569,064	573,252	475,277	473,796
 Leverage ratio	 30%	 35%	 16%	 21%

4.7 Classification of financial instruments

CPC 40 (R1) (IFRS 7) defines fair value as the exchange price that would be received for an asset or the price paid to transfer a liability (output price) in the main market, or in the most advantageous market for the asset or liability, in a normal transaction between market players on the date of measurement, also establishing a hierarchy of three levels to be used to measure the fair value, namely:

Level 1 - Prices quoted (not adjusted) in active markets for identical assets and liabilities.

Level 2 - Other information, except that included at level 1, whereby the quoted prices (not adjusted) are for the similar assets and liabilities, (directly as prices or indirectly as by-products of the prices) in non-active markets, or other information that is available or that can be corroborated by the information observed in the market for substantially all the terms of the assets and liabilities.

Level 3 - Information unavailable due to reduced or non-existent market activity and that is significant for definition of the fair value of assets and liabilities (unobservable).

The classification of financial instruments is presented in the table below, and there are no instruments classified in other categories besides those informed:

Tegma Gestão Logística S.A.
Quarterly information on September 30, 2017

	Parent company			Consolidated		
	Book value	Fair value	Fair value hierarchy	Book value	Fair value	Fair value hierarchy
As of 30, September						
Assets						
Fair value through profit or loss						
Interest earning bank deposits (Note 5)	46,705	46,705	Level 2	145,031	145,031	Level 2
Loans and receivables						
Cash and cash equivalents (Note 5)	258	258	Level 1	276	276	Level 1
Trade accounts receivable (Note 6)	116,710	116,710	Level 2	137,433	137,433	Level 2
Related parties (Note 24)	658	658	Level 2	614	614	Level 2
Other accounts receivable (Note 7) (i)	67	67	Level 2	15,235	15,235	Level 2
	164,398	164,398		298,589	298,589	
Liabilities						
Liabilities at amortized cost						
Debentures (Note 12)	164,712	142,022	Level 2	164,712	142,022	Level 2
Loans and financing (Note 12)	50,706	41,773	Level 2	55,263	45,486	Level 2
Suppliers and freight payable	24,179	24,179	Level 2	26,705	26,705	Level 2
Other accounts payable (Note 16)	15,389	15,389	Level 2	20,787	20,787	Level 2
Related parties (Note 24)	15,068	15,068	Level 2	826	826	Level 2
	270,054	238,431		268,293	235,826	
As of December 31						
Assets						
Fair value through profit or loss						
Interest earning bank deposits (Note 5)	92,977	92,977	Level 2	191,871	191,871	Level 2
Loans and receivables						
Cash and cash equivalents (Note 5)	425	425	Level 1	987	987	Level 1
Trade accounts receivable (Note 6)	128,601	128,601	Level 2	154,255	154,255	Level 2
Related parties (Note 24)	324	324	Level 2	770	770	Level 2
Other accounts receivable (Note 7) (i)	148	148	Level 2	6,684	6,684	Level 2
	222,475	222,475		354,567	354,567	
Liabilities						
Liabilities at amortized cost						
Loans and financing (Note 12)	1,182	1,097	Level 2	1,182	1,097	Level 2
Debentures (Note 12)	290,395	258,761	Level 2	290,395	258,761	Level 2
Suppliers and freight payable	37,990	37,990	Level 2	43,164	43,164	Level 2
Other accounts payable (Note 16)	13,833	13,833	Level 2	18,011	18,011	Level 2
Dividends payable	3,284	3,284	Level 2	3,284	3,284	Level 2
Related parties (Note 24)	20,262	20,262	Level 2	1,128	1,128	Level 2
	366,946	331,943		357,164	322,161	

(i) Amounts related to advances to employees and suppliers are not included.

4.8 Measurement of fair value

Cash investments, which are represented by fixed-income investments funds, were valued based on the closing quotation obtained from the respective financial institution at the reporting date.

The balances of trade accounts receivable and trade accounts payable were evaluated considering the realization and settlement periods.

5 Cash and cash equivalents

	<u>Parent company</u>		<u>Consolidated</u>	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Funds in banks and in cash	258	425	276	987
Interest earning bank deposits	<u>46,705</u>	<u>92,977</u>	<u>145,031</u>	<u>191,871</u>
	<u>46,963</u>	<u>93,402</u>	<u>145,307</u>	<u>192,858</u>

Interest earning bank deposits are highly liquid and short-term, promptly convertible into a known sum of cash and subject to an insignificant risk of change of value.

These financial investments refer substantially to Fixed Income Funds in the marketable securities' category, remunerated at rates which vary from 88.5% to 102.5% as of September 30, 2017 (from 96% to 101.20% as of December 31, 2016) of the change in the CDI (Interbank Deposit Certificate) index.

The Company's cash management is centralized in the Parent Company, although consolidated cash is distributed among its subsidiaries.

The exposure of the Company and its subsidiaries to risk and the sensitivity analysis are disclosed in Note 4.

6 Accounts receivable

	<u>Parent company</u>		<u>Consolidated</u>	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Accounts receivable from sale of services				
In Brazil	<u>129,023</u>	<u>140,973</u>	<u>155,573</u>	<u>172,327</u>
(-) Estimated loss for allowance for doubtful accounts	<u>(12,313)</u>	<u>(12,372)</u>	<u>(18,140)</u>	<u>(18,072)</u>
	<u>116,710</u>	<u>128,601</u>	<u>137,433</u>	<u>154,255</u>

As of September 30, 2017, the average collection term is 33 days -Parent Company and 35 days - Consolidated (42 days - Parent Company and 44 days - Consolidated - in December 2016).

The ageing analysis of these accounts receivable is as follows:

<u>Parent company</u>	<u>Consolidated</u>
-----------------------	---------------------

	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Notes falling due	104,361	98,645	124,648	123,619
Overdue notes - in days:				
up to 30	9,899	10,595	10,220	10,975
31-90	657	7,326	683	7,423
91-180	416	9,284	505	9,487
>181	13,690	15,123	19,517	20,823
	129,023	140,973	155,573	172,327

The Company normally records allowance for doubtful accounts for all credits overdue for more than 180 days. As to valuation of allowance for doubtful accounts of the amount overdue for more than 180 days, credits are not included, and clients have no history of losses. These clients substantially refer to the automotive sector.

Changes in the estimated loss for allowance for doubtful accounts of the Company and its subsidiaries are as follow:

	Parent company		Consolidated	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Opening balance	(12,372)	(12,450)	(18,072)	(17,205)
Additions	(8)	(929)	(220)	(2,548)
Reversals	67	1,007	152	1,681
Closing balance	(12,313)	(12,372)	(18,140)	(18,072)

Changes in the estimated loss doubtful accounts was recorded in income (loss) for the period under "Other income (expenses), net".

The maximum credit risk exposure on the report presentation date is the book value of each class of trade accounts receivable listed above. The Company and its subsidiaries do not maintain any security as a guarantee.

7 Other accounts receivable

	Parent company		Consolidated	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Claims recoverable	58	112	1,854	1,932
Advances to employees	1,008	894	1,232	1,036
Advances to suppliers	3,162	2,145	3,681	2,628
Amounts receivable (i)	-	-	7,638	13,371
Business combinations indemnities (ii)	-	-	-	5,416
Other receivables	9	36	10	36
	4,237	3,187	14,416	24,419
Current	4,237	3,187	5,144	11,048
Non-current	-	-	9,272	13,371
	4,237	3,187	14,416	24,419

- (i) Amounts arising from the sale of a subsidiary to be realized after 365 days, net of possible provisions.
(ii) Amounts receivable from Tegma Cargas Especiais Ltda (TCE).

8 Taxes recoverable

	<u>Parent company</u>		<u>Consolidated</u>	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
INSS recoverable	6,647	6,455	11,361	11,142
Income tax on financial investments	-	-	903	-
PIS and COFINS	117	144	361	553
Income and social contribution taxes (i)	61	61	2,313	2,837
ICMS recoverable	-	-	871	912
Other (ii)	201	-	12,569	425
	<u>7,026</u>	<u>6,660</u>	<u>28,378</u>	<u>15,869</u>
Current	567	6,660	9,480	15,869
Non-current	6,459	-	18,898	-
	<u>7,026</u>	<u>6,660</u>	<u>28,378</u>	<u>15,869</u>

- (i) The amount corresponding to the correction of the LALUR 2014, mentioned in Note 15, was fully used. Therefore, the balance shown above does not include this amount.
- (ii) The subsidiary Tegma Logística Integrada S.A. paid a contribution on customs service income in the city of Cariacica/Espírito Santo to FUNDAF (Special Fund for Development and Improvement of Inspection Activities). In 2014, the subsidiary filed a request for reimbursement of said amounts with the Federal Government since it is an unconstitutional charge. In June 2017, the Company received a favorable final decision. Therefore, this refund will be recorded as at September 30, 2017 in the amount of R\$ 12,228 (of which R\$ 7,677 of principal and R\$ 4,551 of inflation adjustment). The full refund of the amounts will occur by future special judicial orders issued by the federal government

Taxes recoverable have been generated by the own operation of the Company and its subsidiaries, and will be offset against future debts of the same nature, and, therefore, are stated at realizable value.

9 Investments

Subsidiaries and jointly-controlled subsidiaries

	Parent company					
	09/30/2017			12/31/2016		
	Investment	Net goodwill	Total	Investment	Net goodwill	Total
Subsidiaries						
Tegma Cargas Especiais Ltda. (TCE)	97,271	6,364	103,635	93,364	6,364	99,728
Tegma Logística Integrada S.A. (TLI)	67,392	2,491	69,883	63,959	2,491	66,450
Niyati Empreendimentos e Participações Ltda. (Niyati)	63,679	-	63,679	61,947	-	61,947
PDI Comércio, Indústria e Serviços Ltda. (PDI)	-	37	37	-	37	37
Tegmax Comércio e Serviços Automotivos Ltda. (Tegmax)	14,365	-	14,365	14,025	-	14,025
Tegma Logística de Veículos Ltda. (TLV)	26,655	-	26,655	30,136	-	30,136
	269,362	8,892	278,254	263,431	8,892	272,323
Jointly-controlled subsidiaries						
Catlog Logística de Transportes S.A. (Catlog)	1,382	-	1,382	2,999	1,365	4,364
	1,382	-	1,382	2,999	1,365	4,364
		-				
Total parent company's investments	270,744	8,892	279,636	266,430	10,257	276,687
Consolidated						
			09/30/2017	12/31/2016		
Catlog Logística de Transportes S.A. (Catlog)			1,382			2,999

Changes in investments

	TCE	TLI	Niyati	Tegmax	Guriel	TLV	Catlog (i)	TV	Parent company Total
As of January 01	83,456	73,639	33,759	14,560	30,353	-	3,533	2,244	241,544
Increase in investments (ii)	-	-	28,705	-	-	-	-	-	28,705
Transfer to negative shareholders' equity	-	-	-	-	-	-	-	196	196
Equity in net income of subsidiaries	9,908	(9,657)	(517)	(220)	45	(262)	(534)	(1,656)	(2,893)
Exchange-rate change of investment	-	-	-	-	-	-	-	(784)	(784)
Merger	-	-	-	-	(30,398)	30,398	-	-	-
Other	-	(23)	-	(315)	-	-	-	-	(338)
As of December 31	93,364	63,959	61,947	14,025	-	30,136	2,999	-	266,430
Provision for negative shareholders' equity	-	-	-	-	-	-	-	(196)	(196)
Increase in investments (ii)	-	-	500	-	-	-	-	-	500
Equity in net income of subsidiaries	5,828	3,433	1,232	340	-	(3,481)	(882)	(478)	5,992
Reversal of negative shareholders' equity (iii)	-	-	-	-	-	-	-	674	674
Dividends	(1,921)	-	-	-	-	-	(735)	-	(2,656)
As of September 30	97,271	67,392	63,679	14,365	-	26,655	1,382	-	270,744

- (i) The investee Catlog has not been operating since January 2015. Catlog's activities may be resumed in the event the Company finds it appropriate to do so.
- (ii) On January 11, 2017, the Company paid-in the capital in the amount of R\$500 in the Subsidiary Niyati, with a contribution balance outstanding of R\$795 as at September 30, 2017.
- (iii) Reversal of negative shareholders' equity of the jointly-controlled subsidiary Tegma Venezuela S.A. on account of the disposal made in May 2017.

	Consolidated		
	Catlog	TV	Total
As of January 01	3,533	2,244	5,777
Equity in net income of subsidiaries	(534)	(1,656)	(2,190)
Exchange-rate change of investment	-	(784)	(784)
Transfer to unsecured liability	-	196	196
As of December 31	2,999	-	2,999
Provision for negative shareholders' equity		(196)	(196)
Equity in net income of subsidiaries	(882)	(478)	(1,360)
Reversal of shareholders' equity		674	674
Dividends received	(735)		(735)
As of 30, September	1,382	-	1,382

Provision for negative shareholders' equity

As a result of the disposal of the 25%-interest in the subsidiary Tegma Venezuela S.A., the provision for negative shareholders' equity was reversed and recognized as the selling cost of shareholdings and shareholders' equity in net income of subsidiaries, the gain was determined in this transaction totaling R\$ 477. As of December 31, 2016, the Company recorded a provision of R\$ 196 to negative shareholders' equity according to the ownership interest (25%).

The Company's share of the results of its main direct Subsidiaries, all of which are closely-held corporations or limited partnerships, as well as of their total assets and liabilities, is as follows:

	TCE	TLI	Niyati	Tegmax	TLV	Guriel
September 30, 2017						
Assets	117,851	76,056	63,806	14,683	27,265	
Liabilities	20,580	8,664	127	318	610	
Shareholders' equity	97,271	67,392	63,679	14,365	26,655	
Net income	57,569	44,951	2,401	993	-	
Income/(loss)	5,828	3,433	1,233	340	(3,481)	
December 31, 2016						
Assets	114,349	75,503	62,862	14,275	42,947	-
Liabilities	20,985	11,544	915	250	12,811	-
Shareholders' equity	93,364	63,959	61,947	14,025	30,136	-
Net income	78,902	52,041	1,300	1,497	-	-
Income/(loss)	9,808	(9,657)	(517)	(220)	(215)	45

Business combination in 2012

On January 31, 2012, the Company acquired the mixed cargo transportation business, to operate especially in the distribution of goods that weigh more than 30 kilograms (66 pounds) and/or have a large cubic footage for the B2B segment, with the intermediation of Subsidiary Tegma Logística de Veículos Ltda (formerly Trans Commerce Transporte de Cargas Ltda).

The total amount paid for the acquisition of this business, including the debts assumed, was R\$24,800, of which R\$7,300 was paid in cash, and the remaining balance in two installments, adjusted by the SELIC interest rate as from January 31, 2012, as follows: (a) The first installment, totaling R\$10,000, would be paid in the event the targets set in the agreement were met, which did not occur, and, consequently, this amount was written off to profit or loss in November 2012; and (b) the second and last installment, totaling R\$7,500 (R\$12,541 - adjusted gross value at December 31, 2016), was paid on January 31, 2017, and amounted to R\$12,678 (R\$11,255, net of taxes).

Total balances of the balance sheet and income statement accounts of jointly-controlled subsidiary:

	Catlog	
	09/30/2017	12/31/2016
Assets		
Current	5,692	7,704
Non-current	625	556
	6,317	8,260
Liabilities and shareholders' equity		
Current	162	33
Non-current	3,335	2,107
Shareholders' equity	2,820	6,120
	6,317	8,260
Cost of services rendered	(3)	-
General and administrative expenses	(467)	(443)
Financial income, net	477	933
Other expenses, net	(1,807)	(1,576)
Income and social contribution taxes	-	(5)
Loss for the year	(1,800)	(1,091)

10 Property, plant and equipment

	Parent company									
	Land	Buildings	Computers and peripherals	Facilities	Vehicles	Machinery and equipment/ tools	Leasehold improvements	Furniture, fixtures and packaging and other (i)	Construction in progress (iii)	Total
Net balances as of January 1, 2016	15,402	16,790	2,968	1,755	41,276	3,775	6,379	14,118	38,112	140,575
Movements										
Acquisitions	-	506	413	264	-	257	1,350	3,869	4,756	11,415
Disposals	-	-	(3)	-	(3,489)	(15)	-	(15)	(9)	(3,531)
Transfers (ii)	-	4,489	427	315	(5)	16	10,823	(117)	(16,940)	(992)
Write-off for paid-up capital in subsidiary (Note 9)	-	(246)	(111)	(36)	-	(25)	(9,236)	(68)	(3,898)	(13,620)
Depreciation	-	(1,041)	(1,125)	(255)	(4,390)	(823)	(2,769)	(4,826)	-	(15,229)
Net balances at December 31, 2016	15,402	20,498	2,569	2,043	33,392	3,185	6,547	12,961	22,021	118,618
Balances at December 31, 2016										
Cost	15,402	26,828	11,615	3,619	64,579	9,863	48,477	21,538	22,021	223,942
Accumulated depreciation	-	(6,330)	(9,046)	(1,576)	(31,187)	(6,678)	(41,930)	(8,577)	-	(105,324)
	15,402	20,498	2,569	2,043	33,392	3,185	6,547	12,961	22,021	118,618
Net balances as of January 1, 2017	15,402	20,498	2,569	2,043	33,392	3,185	6,547	12,961	22,021	118,618
Movements										
Acquisitions	946	137	155	222	-	170	1,440	2,048	378	5,496
Disposals	-	-	(2)	-	(372)	(8)	-	(200)	-	(582)
Transfers	-	1,598	-	6	-	-	-	(6)	(1,598)	-
Depreciation	-	(843)	(753)	(211)	(2,921)	(551)	(2,240)	(3,357)	-	(10,876)
Net balances at September 30, 2017	16,348	21,390	1,969	2,060	30,099	2,796	5,747	11,446	20,801	112,656
Balances at September 30, 2017										
Cost	16,348	28,564	11,762	3,879	63,481	9,891	49,916	22,832	20,801	227,474
Accumulated depreciation	-	(7,174)	(9,793)	(1,819)	(33,382)	(7,095)	(44,169)	(11,386)	-	(114,818)
	16,348	21,390	1,969	2,060	30,099	2,796	5,747	11,446	20,801	112,656

- (i) The additions to furniture, fixtures, packaging materials and others during the period are substantially represented by packaging materials (industrial logistics division).
- (ii) In December 2016, includes a transfer to intangible assets, totaling R\$992, referring to software licenses.
- (iii) Construction in progress refers mainly to construction works and improvements in progress in real estate properties.

										Consolidated
	Land	Buildings	Computers and peripherals	Facilities	Vehicles	Machinery and equipment/ tools	Leasehold improvements	Furniture, fixtures and packaging and other (i)	Construction in progress (iii)	Total
Net balances as of January 1, 2016	56,403	16,812	6,035	10,925	47,504	6,930	15,152	16,353	44,998	221,112
Movements										
Acquisitions	690	2,808	748	1,855	137	2,412	4,104	3,972	14,410	31,136
Disposals	(7,432)	-	(3)	(389)	(3,616)	(47)	-	(178)	(9)	(11,674)
Transfers (ii)	-	29,445	981	2,870	-	289	2,391	(117)	(37,177)	(1,318)
Depreciation	-	(1,416)	(2,260)	(2,950)	(5,104)	(1,831)	(6,334)	(5,221)	-	(25,116)
Net balances at December 31, 2016	49,661	47,649	5,501	12,311	38,921	7,753	15,313	14,809	22,222	214,140
Balances at December 31, 2016										
Cost	49,661	54,367	20,019	22,376	79,387	20,883	85,542	25,242	22,222	379,699
Accumulated depreciation	-	(6,718)	(14,518)	(10,065)	(40,466)	(13,130)	(70,229)	(10,433)	-	(165,559)
	49,661	47,649	5,501	12,311	38,921	7,753	15,313	14,809	22,222	214,140
Net balances at December 31, 2016	49,661	47,649	5,501	12,311	38,921	7,753	15,313	14,809	22,222	214,140
Movements										
Acquisitions	946	137	221	599	7,292	613	5,493	2,114	601	18,016
Disposals	-	-	(50)	(42)	(372)	(11)	-	(201)	-	(676)
Transfers	-	1,598	-	65	-	-	-	(65)	(1,598)	-
Depreciation	-	(1,668)	(1,464)	(1,394)	(3,415)	(1,241)	(4,418)	(3,595)	-	(17,195)
Net balances at September 30, 2017	50,607	47,716	4,208	11,539	42,426	7,114	16,388	13,062	21,225	214,285
Balances at September 30, 2017										
Cost	50,607	56,103	20,055	23,180	85,581	21,349	90,197	26,331	21,225	394,628
Accumulated depreciation	-	(8,387)	(15,847)	(11,641)	(43,155)	(14,235)	(73,809)	(13,269)	-	(180,343)
Net balances at September 30, 2017	50,607	47,716	4,208	11,539	42,426	7,114	16,388	13,062	21,225	214,285

- (i) The additions to furniture, fixtures, packaging materials and others during the period are substantially represented by packaging materials (industrial logistics division).
- (ii) In December 2016, includes a transfer to intangible assets, totaling R\$1,318, referring to software licenses.
- (iii) Construction in progress refers mainly to construction works and improvements in progress in real estate properties.

The depreciation and amortization amounts were recorded as follows:

	Parent company		Consolidated	
	Jan2017– Sep2017	Jan2016– Sep2016	Jan2017– Sep2017	Jan2016– Sep2016
Depreciation	(10,876)	(11,772)	(17,195)	(19,441)
Amortization	(2,735)	(2,916)	(3,514)	(3,800)
Total	<u>(13,611)</u>	<u>(14,688)</u>	<u>(20,709)</u>	<u>(23,241)</u>

The depreciation and amortization amounts segregated between costs and expenses were recorded as follows:

	Parent company		Consolidated	
	Jan2017– Sep2017	Jan2016– Sep2016	Jan2017– Sep2017	Jan2016– Sep2016
Cost of services rendered	(11,496)	(11,825)	(18,330)	(20,070)
General and administrative expenses	(2,115)	(2,863)	(2,379)	(3,171)
Total	<u>(13,611)</u>	<u>(14,688)</u>	<u>(20,709)</u>	<u>(23,241)</u>

11 Intangible assets

	Parent company								
	01/01/2016	Addition	Transfer (i)	Amortization	12/31/2016	Addition	Amortization	Other	09/30/2017
Software	11,090	1,654	992	(3,801)	9,935	2,968	(2,735)	-	10,168
Goodwill paid in the acquisition of investments								-	
Nortev	120,877	-	-	-	120,877	-	-	-	120,877
Boni Amazon	32,791	-	-	-	32,791	-	-	-	32,791
	164,758	1,654	992	(3,801)	163,603	2,968	(2,735)	-	163,836

- (i) In December 2016, includes a transfer to property, plant and equipment, totaling R\$992 and R\$ 1,318, in the Parent Company and Consolidated, respectively, referring to software licenses.
- (ii) Due to the inactivity of Catlog Logística de Transportes S.A., management reversed goodwill in the amount of R\$ 1,365.
- (iii) Based on the Company's annual asset recovery testing performed in 2016, there was no need to recognize impairment losses.

12 Loans, financing and debentures

	Parent company		Consolidated	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Domestic currency				
Finame	397	1,182	4,954	1,182
NCE - Export Credit Note	50,309	-	50,309	-
Loans and financing	50,706	1,182	55,263	1,182
(-) Current	(706)	(1,048)	(1,348)	(1,048)
Non-current	50,000	134	53,915	134
Debentures				
Total debentures	164,712	290,395	164,712	290,395
(-) Current	(68,026)	(127,043)	(68,026)	(127,043)
Non-current	96,686	163,352	96,686	163,352
	215,418	291,577	219,975	291,577

a. Bank loans

The weighted average interest rate of Finame (including residual amounts from old contracts) and NCE is 10.30% per annum.

Finame

Bank loans of the FINAME (Government Agency for Machinery and Equipment Financing) modality mature up to 2022, are subject to an average interest rate of 10.54% per annum (2.65% per annum in 2016), and are collateralized by the assets financed. On September 30, 2017, the amount of the financing is R\$ 4,954 - Consolidated (R\$ 1,182 on December 31, 2016).

In March 2017, the subsidiary Tegma Logística Integrada S.A., entered into a loan agreement with the National Bank for Economic and Social Development (BNDES) in the amount of R\$ 4,474 and interest rate of 11.23% p.a. (in September 2017), the funds of which will be used for acquisitions of semi-trailers. The amount was released in 3 installments as follows: the first installment of R\$ 1,342 in March 2017, the second installment of R\$ 2,013 in April 2017, and the third installment of R\$ 1,119 in May 2017.

NCE - Export Credit Note

In June 2017, the Company entered into two NCE loan agreements without collateralized guarantees. With:

Banco do Brasil S.A. in the amount of R\$ 40,000, with the principal maturing in June 2019 and amortization of monthly interest. The negotiated interest rate was the Interbank Deposit certificate (CDI) rate for the period plus 2% per annum (with a flat fee of 1.15%)

And other with Banco Safra S.A., in the amount of R\$ 10,000, with the principal maturing in 3 equal installments (June 2019, December 2019 and June 2020), with semi-annual interest payments as of December 2017 and monthly appropriation. The negotiated interest rate was the Interbank Deposit certificate (CDI) rate for the period plus 2.65% per annum (without a flat fee).

Considering two NCE agreements, the average interest rate is 10.27% per annum (base as of September 2017).

b. Debentures

In 2013, the Company issued simple, non-convertible, unsecured debentures. The net funds obtained are fully used to meet the Company's basic management requirements, such as the repayment of debts and the reinforcement of cash.

The debentures pay interest semi-annually. Under the first issue, interest is paid on February 15 and August 15 of each year. Under the second issue, interest is paid on December 15 and June 15 of each year.

The nominal value of the debentures of the two issues will be amortized as follows:

As regards the first series of the first issue, 33.33% was paid on February 15, 2016, and 33.33% on February 15, 2017, and the next amortization date will be: February 15, 2018 (33.34%); as regards the second series, 33.33% was paid on February 15, 2017; and the next amortization dates are: February 15, 2018 (33.33%) and February 15, 2019 (33.34%).

As regards both series of the second issue, as of December 15, 2016, 33.33% was paid on September 28, 2017 and the installment of 33.33%, previously estimated for December 15, 2017 was settled in advance. In relation to the latest installments, both originally set to be paid on December 15, 2018, there was a renegotiation, and the amount corresponding to 33.33 % of the issuance was extended in the proportion of 50 % to July 31, 2020, and 50 % to July 31, 2021, as approved in the Annual Debentureholders' Meeting held on September 25, 2017.

Series	Type	Issuance amount	Outstanding debentures	Date		Annual financial charges	Unit price	Parent company and Consolidated	
				Issuance	Maturity			09/30/2017	12/31/2016
1st issuance - 1st series	Simple	60,000	6,000	02/15/2013	02/15/2018	DI + 0.84%	10	20,238	42,153
1st issuance - 2nd series	Simple	140,000	14,000	02/15/2013	02/15/2019	DI + 0.97%	10	94,444	147,598
2nd issuance - 1st series	Simple	80,000	8,000	12/15/2013	07/31/2021	DI + 2.00%	10	26,682	53,677
2nd issuance - 2nd series	Simple	70,000	7,000	12/15/2013	07/31/2021	DI + 2.00%	10	23,348	46,967
								Current	68,026 127,043
								Non-current	96,686 163,352

The issues of debentures are subject to accelerated maturity in the event the following indebtedness and interest coverage annual ratios are not complied with: (i) adjusted⁽¹⁾ net debt/EBITDA⁽²⁾ ratio equal to or lower than 2.50, and adjusted EBITDA/net financial expense equal to or higher than 1.50. On September 30, 2017, the Company had addressed all these clauses.

1. EBITDA - net income for the period, plus taxes on profit, financial costs net of financial income, and depreciation, amortization and depletion.
2. Adjusted EBITDA - excludes the net results from discontinued operations and other items that contribute to the information on the gross cash generation potential - CVM Regulatory Instruction (INCVM) No. 527/2012.

The installments due in the long term are payable according to the following schedule for loans and financing:

	<u>Parent company</u>		<u>Consolidated</u>	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
In months:				
13-24	90,009	113,476	91,128	113,476
25-36	31,672	50,010	32,790	50,010
37-48	25,005	-	26,124	-
49-60	-	-	559	-
Total	146,686	163,486	150,601	163,486

Movement for 2017 is as follows:

	<u>Parent company</u>	<u>Consolidated</u>
Loans and financing		
Balance at December 31, 2016	1,182	1,182
Funding	50,000	54,474
Recognized interest	1,411	1,640
Payment of principal	(784)	(784)
Interest paid	(1,103)	(1,249)
Balance at September 30, 2017	50,706	55,263
Debentures		
Balance at December 31, 2016	290,395	290,395
Recognized interest	20,641	20,641
Payment of principal	(116,655)	(116,655)
Interest paid	(29,669)	(29,669)
Balance at September 30, 2017	164,712	164,712
Total	215,418	219,975

13 Salaries and social security charges

	<u>Parent company</u>		<u>Consolidated</u>	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Vacations payable	8,930	8,912	11,311	11,227
Bonuses and profit sharing payable	5,228	6,014	5,791	6,627
INSS (i)	1,886	6,612	2,432	8,070
Provision for 13th salary	4,540	-	5,826	-
FGTS	394	553	508	702
Other	622	743	719	863
Total	21,600	22,834	26,587	27,489

- (i) Tax liabilities related to the INSS FAP proceeding were reclassified to Provisions for labor and social security claims, in the amount of R\$ 4,624 in the parent company (R\$ 5,513 - Consolidated) on September 30, 2017 (R\$ 4,750 in the Parent Company and R\$ 5,638 in the Consolidated as of December 31, 2016), as described in Note 14.

14 Provision for judicial and administrative litigation and judicial deposits

The Company is a party to ongoing labor, civil and tax lawsuits and other ongoing lawsuits, that totaled as of September 30, 2017, R\$ 160,939 (R\$114,888 as of December 31, 2016) Parent Company, and R\$196,148 (R\$187,250 as of December 31, 2016) Consolidated has been discussing these issues in both the administrative and judicial scopes and, when applicable, said lawsuits are backed by judicial deposits. Provisions for probable losses arising from these lawsuits are estimated and updated by Management as there is an estimate for future disbursement, backed by the opinion of the external legal advisors.

In May 2017, the Company reviewed the assumptions and judgment for calculating provisions for lawsuits, which resulted in an increase of R\$ 200 (Consolidated - R\$ 1,871) in provisions for labor and social security lawsuits.

The provisions recorded and related judicial deposits, when applicable, are as follows:

	Parent company			
	Judicial deposits		Provisions for lawsuits	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Labor and social security (i)	7,367	7,392	10,659	4,795
Tax	1,608	1,608	-	-
Civil	93	473	16,562	151
	9,068	9,473	27,221	4,946
	Consolidated			
	Judicial deposits		Provisions for lawsuits	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Labor and social security (i)	13,695	17,425	18,321	14,720
Tax (ii)	3,752	3,461	-	-
Civil (iii)	190	641	16,633	218
Total	17,637	21,527	34,954	14,938

- (i) The Company and its Subsidiaries have been making judicial deposits in connection with the Accident Prevention Factor (FAP) of the National Institute of Social Security (INSS), which totaled R\$5,496. The related tax liabilities are recorded in provisions for labor and social security claims, previously recorded in Salaries and social charges, in the INSS caption, according to Note 13.
- (ii) Due to the lawsuit mentioned in Note 8, as of January 2015, the subsidiary Tegma Logística Integrada S.A. started depositing the amounts corresponding to FUNDAF, totaling R\$ 2,120, in court.
- (iii) It contains a provision resulting from a business combination, as mentioned below.

Pursuant to the purchase and sale agreements of the subsidiaries Tegma Cargas Especiais Ltda., Tegma Logística Integrada S.A. and PDI Comércio, Indústria e Serviços Ltda., the sellers (i.e., the former shareholders of the acquired companies) are fully liable, without limitation, for any contingency arising from an act or fact that took place up to the date on which these companies were acquired by the Company.

The agreement for purchase and sale of Direct Express, entered into between the Company and 8M Participações, establishes that the Company will only be required to indemnify 8M Participações for any lawsuits referring to facts that took place before the date of the acquisition with an aggregate amount exceeding R\$40,000. On the other hand, 8M Participações is required to indemnify the Company for any lawsuits referring to facts that took place after the date of the acquisition. In April 2017, the amount of obligations paid by 8M Participações exceeded the aggregate amount. Thus, on June 30, 2017, management decided to record an extraordinary provision in the amount of R\$ 15,000, and a current provision of R\$ 1,967 for civil claims, to meet this contractual clause. In September 2017, the amount of R\$16,532 is reserved for such purpose.

The changes in the provision during the first quarter of 2017 were as follows:

	<u>Parent company</u>	<u>Consolidated</u>
Balance at December 31, 2016	4,946	14,938
Formation (Reversal)	23,226	27,427
Transfer to tax obligation	4,624	5,513
Write-off for judicial deposit	(900)	(6,620)
Payment	(4,675)	(6,304)
Balance at September 30, 2017	27,221	34,954

Possible losses, not provisioned in the balance

The Company and its subsidiaries are parties to tax, civil and labor lawsuits for which no provision has been recorded due to the fact that these lawsuits have been classified by Management and its legal advisors as possible losses, as presented below:

	<u>Parent company</u>		<u>Consolidated</u>	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Labor and social security	49,920	35,048	58,055	39,369
Tax	12,796	12,140	17,838	56,874
Civil	28,988	25,126	35,901	32,959
Total	91,704	72,314	111,794	129,202

Labor and social security contingencies refer mainly to cases involving discontinued operations in the chemical industry, as well as cases in which the Company is held jointly liable for lawsuits filed against outsourced service providers.

The Company's main civil lawsuit is assessed as a possible loss according to the opinion of its legal advisors, and, therefore, no provision was recognized in the interim accounting information regarding the claim for material damages, moral damages and death pension due to a traffic accident occurred in December 2011, involving a carrier subcontracted by Tegma, and that has a contingency amount of R\$ 12,996 as of September 30, 2017 (R\$ 11,870 as of September 30, 2016).

Tax, civil and labor lawsuits for which no provision has been recorded due to the fact that these lawsuits have been classified by Management and its legal advisors as remote losses as of September 30, 2017 totaled R\$ 42,014 (Consolidated - R\$ 49,400).

In September 2017, the main tax lawsuit subsidiary of the Company, regarding a tax assessment notice of the subsidiary Tegma Logística Integrada S.A. (“TLI”) received from the Brazilian Federal Revenue Service (“RFB”), totaling R\$42,916 (R\$40,462 as of December 31, 2016), due to alleged noncompliance with accessory obligations related to the customs control of assets stored in Cariacica/ES, was judged favorable to the company in a definitive manner. Thus, such amount was excluded from loss amounts with remote likelihood.

15 Income tax and social contribution

The reconciliation between the tax expense as calculated by the combined nominal rates and the income and social contribution tax expense charged to income (loss) is presented below:

	Parent company		Consolidated	
	09/30/2017	09/30/2016	09/30/2017	09/30/2016
Income before income and social contribution taxes				
	46,252	5,998	50,206	5,453
Combined nominal rate of income and social contribution taxes	34%	34%	34%	34%
Income and social contribution taxes at nominal rate	(15,726)	(2,039)	(17,070)	(1,854)
Effect of Corporate income and social contribution taxes on permanent differences				
Equity in net income of subsidiaries	2,037	(391)	(462)	(587)
Permanent differences	(317)	(2,336)	(1,707)	(2,591)
Correction of the LALUR 2014 (i)	12,206	-	12,206	-
Other	342	18	1,622	829
Income and social contribution taxes in income (loss)	(1,457)	(4,748)	(5,411)	(4,203)
Current	(10,075)	(4,922)	(15,604)	(6,676)
Deferred assets	8,618	174	10,193	2,473
Effective rate	3.2%	79.2%	10.8%	77.1%

- (i) Refers to the difference between the actual value and the estimated value of the loss on the disposal of ownership interest in Direct Express Logística Integrada S.A. considered as basis for determining income and social contribution taxes.

Breakdown of deferred income and social contribution taxes as of September 30, 2017 and December 31, 2016 is as follows:

	Parent company		Consolidated	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Tax loss from income tax to be offset	-	-	15,487	15,313
Negative basis of social contribution tax	-	-	5,412	5,459
<i>Temporary differences</i>				
Provisions for profit sharing and bonuses	1,778	2,045	1,969	2,330
Estimated loss for allowance for doubtful accounts	3,683	3,703	5,442	5,060
Provisions for lawsuits	9,255	1,682	11,884	5,083

Provisions for freight payable	1,098	592	1,099	592
Provisions for toll fee payable	1,053	1,168	1,129	1,122
Cut-off provisions	1,123	821	1,123	821
Other	2,781	2,689	5,719	3,679
Subtotal	20,771	12,700	49,266	39,459
Amortization of tax goodwill (i)	(20,459)	(20,459)	(20,459)	(20,459)
Difference for depreciation rate (ii)	(9,477)	(10,025)	(17,154)	(17,541)
Other	-	-	(1,749)	(1,749)
Subtotal	(29,937)	(30,484)	(39,363)	(39,749)
Total	(9,166)	(17,784)	9,903	(290)

- (i) Refers to deferred income and social contribution taxes calculated on the amortization, for tax purposes, of the goodwill arising from the acquisition of subsidiaries.
- (ii) Refers to deferred income and social contribution taxes on the difference between the depreciation of property, plant and equipment items calculated for tax and accounting purposes.

The breakdown of deferred income and social contribution tax between assets and liabilities by company is as follows:

	Consolidated			
	09/30/2017			
	Assets	Liabilities	Net assets	Net liabilities
Tegma Gestão Logística S.A.	20,771	(29,937)	-	(9,166)
Tegma Logística Integrada S.A	16,959	-	16,959	-
Tegma Logística de Armazéns Ltda.	1,118	-	1,118	-
Tegmax Comércio e Serviços Automotivos Ltda.	54	-	54	-
Tegma Logística de Veículos Ltda.	7,966	-	7,966	-
Tegma Cargas Especiais Ltda.	2,397	(9,426)	-	(7,029)
Total	49,265	(39,363)	26,097	(16,195)

As of September 30, 2017, the assets are expected to be realized as follows:

Year	Parent company	Consolidated
2018	1,039	2,030
2019	4,154	7,907
2020	4,154	8,198
2021	4,154	8,174
2022	4,154	6,884
After 2023	3,116	16,072
	20,771	49,265

16 Other accounts payable

	Parent company		Consolidated	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Insurance	5,261	3,903	5,320	4,002
Toll fees	3,099	3,454	3,325	3,700
Rent	973	1,022	2,640	2,649

Taxes and rates	462	24	472	114
Changes in vehicles and cargo	1,506	1,256	2,426	1,536
Benefits (i)	1,433	1,397	1,800	1,666
Sundry maintenance	755	363	1,217	1,339
Consultancy services	485	630	558	672
Communication (data and voice)	100	90	136	155
Surveillance	611	635	870	977
Other	704	1,059	2,023	1,201
	<u>15,389</u>	<u>13,833</u>	<u>20,787</u>	<u>18,011</u>

(i) Transportation and meal vouchers, basket of food staples and others.

17 Equity

a. Share Capital

The Company's capital is fully paid-in, totaling R\$ 144,469, divided into 66,002,915 common nominative shares with no par value as of September 30, 2017.

b. Capital reserve – goodwill upon subscription of shares

The Company's capital reserve is derived as follows: (1) on April 27, 2007, a Shareholders' Meeting approved the formation of a capital reserve - share premium, totaling R\$2,245, and (2) on June 28, 2007, the Company's Board of Directors approved the issue of 9,706,639 registered common shares, with no par value, at an issue price of R\$26.00, in the public share offering, with the allocation of R\$47,757 to the Capital line item, and R\$204,616 to the Capital reserve, as provided for in the sole paragraph of Article 14 of the Brazilian Corporate Law.

Due to cancellation, on December 16, 2008, of 2,547,145 common shares issued by the Company as of December 16, 2008 in the amount of R\$32,806, balance on September 30, 2017 and December 31, 2016 of treasury shares is 65,200 common shares in the amount of R\$ 342. Thus, the balance of capital reserve as of December 31, 2017 and September 30, 2017 is R\$ 174,055.

As of September 30, 2017 and December 31, 2016, the balance of treasury shares corresponds to 65,200 common shares totaling R\$ 342.

c. Legal reserve and profit retention

The legal reserve is formed annually by the allocation of 5% of net income for the year, and may not exceed 20% of the Company's capital. The purpose of the legal reserve is to guarantee that the capital stock is paid up and it is used solely to offset losses and/or increase capital. Profit retention reserve refers to retained income remaining balance intended to aid business growth project established in the Company's investment plan, according to capital budget proposed by management and to be decided in the Annual Shareholders Meeting, in compliance with Article 196 of the Brazilian Corporate Law.

d. Dividends and interest on own capital

The calculation of dividends for 2016 is as follows:

	2016
Net income in 2016	<u>13,826</u>
Legal reserve	(691)
Calculation basis	<u>13,135</u>

Minimum compulsory dividend 25 %	3,284
Proposed dividends	8,000
% on calculation basis	61%

In a meeting held on March 16, 2017, members of the Company's Board of Directors expressed their favorable opinion on the proposal for destination of results for year ended December 31, 2016, and recommended their approval to the Company's Annual Shareholders' Meeting. In May 2017, the amount of R\$ 8,000 referring to proposed dividends in 2016.

In a Board of Directors' meeting held on August 4, 2017, the dividend distribution in 2017 in the amount of R\$ 14,750 was approved.

e. **Stock option plan**

The Special Shareholders' Meeting, held on December 15, 2011, approved the Company's Stock option Plan to Company's executives. Actions that are the object of the Plan must derive from: (i) issuance of new common shares, within capital limit authorized by the Company, according to decision of the Board of Directors; and/or (ii) common shares held in treasury.

At a meeting of the Board of Directors held on December 22, 2011 the issuance of the first Stock Option Program was approved for Company's executives. There was a grant of 115,000 stock options maturing in three years. At a meeting of the Board of Directors held on November 21, 2012 the issuance of the Second Stock Option Program was approved and 135,000 stock options were granted and maturing in three years. While in 2014, 15,000 stock options of Second Program for the Granting of Options were granted to a member of the Company's Statutory Executive Board. A total of 265,000 shares granted in these three series have already been cancelled, as they were not exercised by beneficiaries. In 2016, all 15,000 stock options granted were cancelled.

18 **Operating segments**

The Company classifies its business analyses into: (i) automotive logistics, division engaged in transporting vehicles and parts for assembling plants, comprised by the Parent Company and its Subsidiary Tegmax Comércio e Serviços Automotivos Ltda and Niyati Empreendimentos e Participações Ltda., and into (ii) integrated logistics, division that is engaged in transporting, storing and providing related services and inventory management, among others, to several market segments, comprised by its Subsidiaries Tegma Cargas Especiais, Tegma Logística Integrada, Tegma Logística de Armazéns Ltda and Tegma Logística de Veículos Ltda.

	Consolidated					
	Automotive logistics		Integrated Logistics		Total	
	09/30/2017	09/30/2016	09/30/2017	09/30/2016	09/30/2017	09/30/2016
Net income from services	633,255	544,706	131,245	124,663	764,500	669,369
Costs	(502,998)	(441,123)	(103,994)	(113,416)	(606,992)	(554,539)
Operating (expenses) income	(69,252)	(55,320)	(12,148)	(3,018)	(81,399)	(58,338)
Depreciation and amortization	(10,612)	(10,926)	(10,097)	(12,315)	(20,709)	(23,241)
Financial expenses	(25,039)	(47,390)	(1,338)	(1,808)	(26,377)	(49,198)
Financial income	11,358	14,442	11,185	8,683	22,543	23,125
Equity in net income of subsidiaries	(2,507)	(4,964)	1,147	761	(1,360)	(4,203)
Income and social contribution taxes	(1,928)	(1,354)	(3,483)	(371)	(5,411)	(1,725)

Net income (loss) for the year	32,278	(1,929)	12,517	3,179	44,795	1,250
	Automotive logistics		Integrated Logistics		Total	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Current assets	176,367	247,317	125,854	128,660	302,221	375,977
Non-current assets	345,900	367,705	119,843	84,440	465,743	452,145
Total assets	522,267	615,022	245,697	213,100	767,964	828,122
Current liabilities	148,223	221,344	13,505	29,504	161,728	250,848
Non-current liabilities	183,219	186,486	18,624	15,711	201,843	202,197
Total liabilities	331,442	407,830	32,129	45,215	363,571	453,045

19 Net income from services rendered

The reconciliation of gross income to net income from services rendered is as follows:

	Parent company		Consolidated	
	09/30/2017	09/30/2016	09/30/2017	09/30/2016
Gross income from services	820,961	708,215	935,537	826,667
Discounts, insurance and road toll	(53,620)	(43,915)	(54,370)	(44,575)
	767,341	664,300	881,167	782,092
Taxes levied (i)	(108,631)	(94,093)	(116,667)	(112,723)
Net income from services	658,710	570,207	764,500	669,369

- (i) Includes amounts referring to the recognition of the reimbursement of FUNDAF contribution in the amount of R\$ 9,797, according to Note 8 and Note 14.

20 Expenses by nature

	Parent company		Consolidated	
	09/30/2017	09/30/2016	09/30/2017	09/30/2016
Cost of services rendered	(533,013)	(471,298)	(625,321)	(574,609)
General and administrative expenses	(39,019)	(45,922)	(40,927)	(48,710)
Management remuneration	(7,781)	(8,565)	(7,781)	(8,565)
Commercial expenses	(397)	(416)	(397)	(416)
Total	(580,210)	(526,201)	(674,426)	(632,300)

	Parent company		Consolidated	
	09/30/2017	09/30/2016	09/30/2017	09/30/2016
Freight services – aggregated	(452,914)	(393,905)	(473,332)	(415,770)
Salaries	(45,115)	(45,275)	(57,042)	(56,954)
Social charges	(24,690)	(25,249)	(31,746)	(32,278)
Outsourced Services	(21,724)	(22,622)	(27,362)	(30,045)
Rentals and lease	(15,852)	(15,144)	(30,252)	(34,596)
Depreciation and amortization	(13,611)	(14,688)	(20,709)	(23,241)

Employee benefits	(12,730)	(13,426)	(18,403)	(18,788)
Variable costs	(7,745)	(5,364)	(18,514)	(18,285)
Other general expenses	(6,465)	(7,114)	(10,748)	(12,706)
Maintenance	(6,516)	(4,363)	(11,452)	(8,184)
Fuels and lubricants	(5,484)	(3,825)	(6,286)	(4,557)
Utilities	(2,286)	(2,157)	(4,535)	(5,288)
Communication	(1,813)	(2,511)	(2,400)	(3,551)
Other personnel expenses	(2,877)	(1,997)	(3,728)	(2,742)
Termination costs	(680)	(3,558)	(1,401)	(4,687)
Materials	(1,453)	(2,316)	(2,915)	(3,375)
Expenses with travel	(1,353)	(530)	(1,409)	(541)
Misplacement indemnity	(624)	(378)	(674)	(553)
Contributions and donations	(510)	(506)	(515)	(506)
Contractual fines	-	(16)	(5)	(251)
PIS/Cofins tax credits	44,232	38,743	49,002	44,598
Total	(580,210)	(526,201)	(674,426)	(632,300)

21 Other expenses, net

	Parent company		Consolidated	
	06/30/2017	09/30/2016	09/30/2017	09/30/2016
Recovery of expenses (i)	1,047	634	2,781	4,270
Inventory adjustments	-	32	(18)	(527)
Bad debt losses	15	(1,225)	(2,032)	(1,852)
Loss on sale of fixed assets, net	(345)	(1,204)	(306)	(1,233)
Loss in the disposal of investments	(223)	-	(223)	-
Allowance for losses on investments	(1,365)	-	(1,365)	-
Provision for impairment from sales of subsidiaries (ii)	-	-	(5,733)	-
Formation of provisions for lawsuits and indemnities paid	(23,445)	(1,866)	(28,474)	(5,541)
Other	710	930	696	1,065
Other (expenses) income, net	(23,606)	(2,699)	(34,674)	(3,818)

- (i) Refers to transfers of fixed operating costs of areas sub-rented to clients.
- (ii) Provision for loss on amounts arising from the sale of Subsidiary, according to Note 7.

22 Financial results

	Parent company		Consolidated	
	09/30/2017	09/30/2016	09/30/2017	09/30/2016
Financial income				
Income from interest earning bank deposits	5,549	12,445	12,886	22,178
Positive interest	4,681	579	9,605	776
Exchange gains	52	120	52	135
Discounts obtained	-	23	-	36
Total	10,282	13,167	22,543	23,125
Financial expenses				
Interest on bank financings	(21,794)	(37,567)	(22,023)	(37,567)
Bank expenses	(1,064)	(914)	(1,108)	(954)
Interest paid	(908)	(674)	(1,440)	(1,903)
Exchange losses	(139)	(654)	(139)	(780)

Interest paid in installments (REFIS)	-	(6,902)	-	(6,902)
Other financial expenses	(1,011)	(616)	(1,667)	(1,092)
Total	(24,916)	(47,327)	(26,377)	(49,198)
 Net financial income	 (14,634)	 (34,160)	 (3,834)	 (26,073)

23 Earnings per share

a. Basic earnings per share

Basic earnings per share is calculated by dividing net income attributable to Company's shareholders by the weighted average number of common shares issued during the period:

	09/30/2017	09/30/2016
Income attributable to Company's shareholders	44,795	1,250
Weighted average number of outstanding common shares (thousands)	65,937	65,937
Basic earnings per share - R\$	0.68	0.02

b. Basic and diluted balance

Diluted profit per share is calculated by adjusting the weighted average number of common shares, presuming the conversion of all the potential diluted common shares. As of September 30, 2017 and December 31, 2016, the Company did not have any dilution factor in relation to the basic. Accordingly, diluted earnings per share as of September 30, 2017 and September 30, 2016 is equal to basic earnings per share of R\$0.68 and R\$0.02, respectively.

24 Related parties

During the normal course of its business, the Company carries out operations with related parties at prices, and with terms, financial charges and other conditions compatible with those of the market conditions. These transactions may include, among other items, administrative and commercial management services, provision of guarantees, rent of properties and provision of services.

Main related party transactions are:

- (i) The Company maintains a contract for the provision of services such as storage, transportation, review and delivery of vehicles, as well as review, delivery, and Pre-Delivery Inspection (PDI) with some companies of Grupo Itavema that are directly and/or indirectly related to the company that is part of the Company's control group, Sinimbu Participações Societárias e Empreendimentos S.A. ("Sinimbu");
- (ii) The Company maintains with its parent company Sinimbu a contract for rent of commercial properties located in Betim, MG and São José dos Campos, SP;
- (iii) The Company maintains with Pactus Empreendimentos e Participações Ltda., company jointly-controlled by the Company, a contract for rent of commercial properties located in São Bernardo do Campo, SP and Gravataí, RS;
- (iv) Tegma Logística Integrada S.A., entity controlled by the Company, maintains a contract for rent of property located in Cariacica, ES, with Coimex Empreendimentos e Participações Ltda. – "Coimex" (controlling shareholder of the Company);

- (v) The Company and Tegma Logística Integrada S.A., subsidiary of the Company, maintain a contract for provision of storage, movement and logistics services with Cisa Trading S.A., company directly and/or indirectly related to a company that is part of the Company's controlling group, Coimex Empreendimentos e Participações Ltda. ("Coimex");
- (vi) Due to adhesion to Refis in November 2014, and aiming at settling its debts, the Company used part of credits deriving from tax losses and Social Contribution on Net Income negative basis (CSLL) of its subsidiary Tegma Logística de Veículos Ltda. (R\$311). Due to adhesion to Program for Reduction of Tax Disputes (PRORELIT) in October 2015, the Company used part of credits deriving from tax losses and Social Contribution on Net Income negative basis (CSLL) (R\$3,016).
- (vii) Due to adhesion to Refis in November 2014, and aiming at settling its debts, the Company used part of credits deriving from tax losses and Social Contribution on Net Income negative basis (CSLL) of its subsidiary Tegma Logística Integrada S.A. (R\$ 8,819).
- (viii) Due to adhesion to Program for Reduction of Tax Disputes (PRORELIT) in October 2015, the Company used part of credits deriving from tax losses and Social Contribution on Net Income negative basis (CSLL) of its subsidiary Tegma Cargas Especiais Ltda. (R\$ 6,979).

The Company provides to Renove Corretora de Seguros Ltda., company related to the Company's indirect controlling shareholders, and indirectly to entity of the Company's control group, Sinimbu Participações Societárias e Empreendimentos S.A. ("Sinimbu"), insurance administrative services; these services are not remunerated by Tegma.

	Parent company		Consolidated	
	09/30/2017	12/31/2016	09/30/2017	12/31/2016
Current assets				
Other accounts receivable				
Itavema group (i)	264	134	264	134
Tegma Logística Integrada S.A.	99	57	-	-
Cisa Trading S.A. (v)	288	127	316	603
Tegma Cargas Especiais Ltda.	7	6	-	-
Coimex Empreendimentos e Participações Ltda.	-	-	34	34
Total assets	658	324	614	770
Current liabilities				
Other accounts payable				
Tegma Logística de Armazéns Ltda .	33	-	-	-
Tegma Logística Integrada S.A. (vii)	-	8,892	-	-
Tegma Logística de Veículos Ltda (vi)	3,327	3,327	-	-
Tegma Cargas Especiais Ltda. (viii)	10,802	6,979	-	-
Niyati Empreendimentos e Participações Ltda	311	168	-	-
Coimex Empreendimentos e Participações Ltda. (iv)	-	-	231	232
Pactus Empreendimentos e Participações Ltda. (iii)	360	661	360	661
Sinimbu Participações Societárias e Empreendimentos S.A. (ii)	235	235	235	235
Total liabilities	15,068	20,262	826	1,128
Income (loss)				
	09/30/2017	09/30/2016	09/30/2016	

09/30/2017

Income from services rendered				
Itavema group (i)	1,183	1,579	1,183	1,579
Cisa Trading S.A. (v)	2,301	1,836	8,786	8,123
Tegma Logística Integrada S/A	201	16	-	-
Other operating income				
Itavema group (i)	59	77	59	77
Catlog Logística de Transportes S.A.		1		2
Cisa Trading S.A. (v)		-	125	107
Tegma Logística Integrada S/A	426	600		-
Tegma Cargas Especiais Ltda.	74	223		-
Tegmax Comércio e Serviços Automotivos Ltda.	1	4		
	<u>4,245</u>	<u>4,336</u>	<u>10,153</u>	<u>9,888</u>
General and administrative expenses				
Niyati Empreendimentos e Participações Ltda	(2,492)	(846)	-	-
Tegma Logística Integrada S/A	-	(189)	-	-
Tegma Cargas Especiais Ltda.	-	(2)	-	-
Tegmax Comércio e Serviços Automotivos Ltda.	-	(1)	-	-
Pactus Empreendimentos e Participações Ltda.				
(iii)	(3,236)	(2,486)	(3,236)	(2,486)
Sinimbu Participações Societárias e Empreendimentos S.A. (ii)	(2,119)	(2,192)	(2,119)	(2,192)
Coimex Empreendimentos e Participações Ltda.				
(iv)	-	-	(1,618)	(2,066)
	<u>(7,847)</u>	<u>(5,716)</u>	<u>(6,973)</u>	<u>(6,744)</u>

Remuneration of key management personnel

Key management personnel includes the CEO, Board members, statutory officers, and, possibly, people related to indirect controlling shareholders. Remuneration paid or payable due to employee services is as follows:

	Parent company and Consolidated	
	09/30/2017	09/30/2016
Salaries and payroll charges	(4,370)	(5,739)
Directors' fees (Board members)	(1,825)	(1,523)
Stock options	-	44
Profit sharing	(1,586)	(1,347)
	<u>(7,781)</u>	<u>(8,565)</u>

25 Insurance

The Company and its subsidiaries maintain insurance and contracted coverage, as indicated below, is considered sufficient by management to cover possible risks on its assets and/or responsibilities:

- (a) Cargo transportation – variable coverage up to R\$1,700, depending on transportation nature and type, for general cargo and for vehicles according to the model that is being transported.
- (b) Storage of goods – variable coverage according to goods' location and type, coverage amounts to US\$80.

- (c) Civil liabilities against third parties, material damage, personal injuries, pain and suffering, and personal accidents – coverage of up to R\$1,000; in case of third parties' fleet, coverage is the same.
- (d) Supporting fleet – hull, collision, theft and fire - 100% of market value, FIPE table.
- (e) Other property, plant and equipment assets, fire, lightning, explosion, aggravated theft, electric damages and other – corporate coverage of R\$56,925.
- (f) Management civil liability - coverage of R\$ 60,000.

The Company's management - considering financial costs involved in contracting insurance for its truck and semi-trailers fleet, as well as the probability of claims and their possible financial impact on operations - adopts the policy of not contracting this protection, though maintaining insurance for civil liability against third parties, as previously mentioned.

26 Commitment with operating lease

On September 30, 2017, total minimum lease payments according to operating leases are summarized as follows:

	Parent company	Consolidated
Gross operating lease obligations - Minimum lease payments		
Up to 12 months	17,489	35,610
13–60 months	25,987	55,540
>60 months	<u>7,770</u>	<u>7,770</u>
	<u>51,246</u>	<u>92,920</u>