

**São Paulo, April 17, 2013** - TRISUL S.A. (BM&FBovespa: TRIS3; Bloomberg: TRIS3 BZ; Reuters: TRIS3.SA), focusing on middle and high-income residential projects, announces its preliminary results for 1Q13. The results presented herein are management results and are subject to external audit.

# **SITE SALE**

In 1Q13 Trisul sold two non-satrategic sites;

## **CONCLUDED WORKS**

\*Concluded Works, until the present date, totaled 1,008 units, reaching a PSV R\$180 million, being R\$151 million Trisul's share.

YTD Concluded Works							
Projects	City	Segment	Units	% Trisul	Total PSV* R\$MM	Trisul's PSV* R\$MM	% Sold
<sup>(2)</sup> Vida Plena Ribeirão - Fase 2	Ribeirão Preto	Trisul Life	116	100%	14	14	89%
<sup>(2)</sup> Vida Plena Campolim - Fase 1	Sorocaba	Trisul Lar	362	100%	38	38	99%
<sup>(3)</sup> Viva Bem Ribeirão	Ribeirão Preto	Trisul Lar	292	100%	29	29	100%
<sup>(3)</sup> Vitrine Esplanada - Fase 1	Sorocaba	Trisul Life	198	100%	40	40	95%
<sup>(3)</sup> L´Itaim	São Paulo	High	40	50%	59	30	93%
TOTAL 1T13			1.008		180	151	

<sup>\*</sup>Criterion:

#### **CONTRACTED SALES**

- In 1Q13, **contracted sales**\* amounted to R\$108 million in PSV, with Trisul's share being R\$77 million, from a total of 274 units sold, which represents a rise of compared to the same period of 2012.
- In 1Q13 Sales over supply (PSV in units) reached 15%.

#### **INVENTORY**

■ Units for sale on April 1 totaled 1,570 units, with total PSV of R\$ 690 million, of which R\$ 527 million corresponds to Trisul's share.

#### **LANDBANK**

On March 31, 2013, Trisul had a landbank corresponding to a PSV of R\$ 1.1 billion (Trisul's share).

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All statements herein related to business prospects, future estimates of operating and financial results, and Trisul's growth prospects are merely estimates and, as such, are based solely on the expectations of the executive board regarding the company's business future. These expectations largely depend on changes in market conditions and the performance of the Brazilian economy, the sector, and the international market and are, therefore, subject to changes without prior notice. This performance report includes accounting data and non-accounting data such as operating and financial results and projections

based on the expectations of Board of Directors. The non-accounting data was not reviewed by the Company's independent auditors.

<sup>(1)</sup> PSV's release date without considering monetary adjustments and setting the table;

<sup>(2)</sup> corresponds to the assembly facility fees, and

<sup>(3)</sup> corresponds to issue of Habite-se.

<sup>\*</sup> Contracted sales are reported net of commissions and cancellations.