



# **OPERATING AND FINANCIAL REPORT**

# **HARVEST 2019/20**

**October/ 2019 Disclosure: 2019/11/12** 



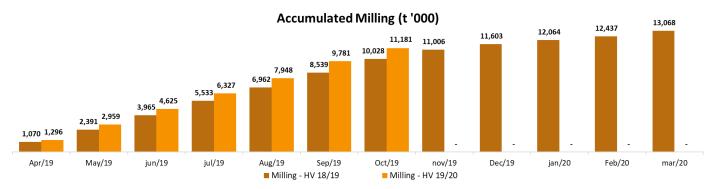
### Operational Summary - (HV 18/19 x HV 19/20)

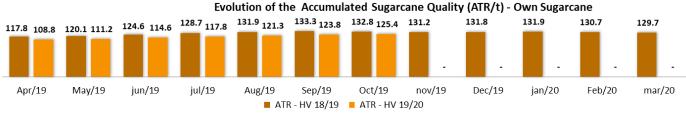
Industrial and Agricultural Operating Performance – **Accumulated Crop Results** (April to October)

Sugarcane Total	HV 18/19 (R)	HV 19/20 (R)	Nominal Change	Change %
Raw Material	10,028,118	11,181,369	1,153,251	11.5%
Own Sugarcane (t)	3,066,725	3,544,114	477,389	15.6%
Third-Party Sugarcane (t)	6,961,393	7,637,255	675,862	9.7%
POL (%) - S. Total	13.62	13.55	-0.08	-0.6%
ATR - S. Total	136.66	131.87	-4.78	-3.5%
TCH - S. Total	76.16	81.11	4.95	6.5%
Kg ATR/ha - S. Total	10,407	10,696	288.82	2.8%

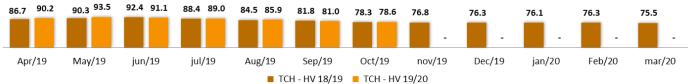
Production	HV 18/19 (R)	HV 19/20 (R)	Nominal Change	Change %
Equivalent Sugar (bg)	26,526,708	28,837,041	2,310,333	8.7%
Total Sugar (bg)	13,486,441	14,824,900	1,338,459	9.9%
VHP Sugar (t)	607,023	647,071	40,048	6.6%
Raw Sugar (bg)	0	85,611	85,611	100.0%
Crystal Sugar (bg)	1,345,980	1,797,869	451,889	33.6%
Molasses (t)	47,716	61,000	13,283	27.8%
Total Ethanol (m³)	385,512	411,060	25,548	6.6%
Anhydrous (m³)	186,758	206,785	20,027	10.7%
Hydrous (m³)	198,754	204,275	5,521	2.8%
Energy (MWh)	522,999	533,646	10,647	2.0%

(Sc = 50 Kg/20 = tons)

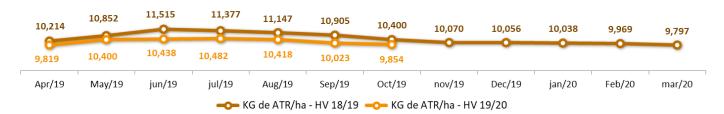




# Evolution of the Accumulated Average Productivity per Hectare (t/ha) - Own Sugarcane



#### Evolution of the Accumulated Amount of Sugar per Hectare (ATR Kg/ha) - Own Sugarcane





## Gross Revenue - (HV 18/19 x HV 19/20)

Gross Revenue - Accumulated Crop Results (April to October)

Commercial - Volume	HV 18/19 (R)	HV 19/20 (R)	Nominal Change	Change %
VOLUME				
Sucrose Production - (bg)	16,153,683	18,330,813	2,177,130	13.5%
Total Sugar - (bg)	7,944,329	8,555,474	611,145	7.7%
VHP Sugar - (t)	357,185	388,537	31,352	8.8%
Crystal Sugar - (bg)	800,624	784,738	-15,886	-2.0%
Total Ethanol - (m³)	238,835	284,059	45,224	18.9%
Anhydrous - (m³)	126,435	132,425	5,991	4.7%
Hydrous - (m³)	112,400	151,633	39,233	34.9%
Molasses - (t)	47,623	57,825	10,202	21.4%
Energy Total - (MWh)	432,921	332,445	-100,476	-23.2%
Contract Energy	222,511	293,671	71,159	32.0%
Spot Energy	210,409	38,774	-171,635	-81.6%

<sup>\*</sup> Within the volume of 432.921 for the 18/19 crop, resale of energy performed in the energy compensation chamber is included. If we purge these values we will reach a cogeneration of 313.612. Therefore, when we compare only the direct sales between one crop and another, we will have an increase of + 3.7% in the volume sold.

(Sc = 50Kg/20 = tons)

Commercial - Gross Price	HV 18/19 (R)	HV 19/20 (R)	Nominal Change	Change %
AVARAGE PRICE				
Sucrose Production - (R\$/bg)	56.96	59.44	2.48	4.4%
Total Sugar - (R\$/bg)	54.70	55.33	0.63	1.2%
VHP Sugar - (R\$/t)	1,071.25	1,073.33	2.09	0.2%
Crystal Sugar - (R\$/bg)	64.86	71.82	6.96	10.7%
Total Ethanol - (R\$/m³)	1,936.29	2,052.55	116.26	6.0%
Anhydrous - (R\$/m³)	1,903.49	2,018.89	115.40	6.1%
Hydrous - (R\$/m³)	1,973.18	2,081.95	108.77	5.5%
Molasses - (R\$/t)	484.08	573.56	89.49	18.5%
Energy Total - (R\$/MWh)	267.33	215.15	-52.18	-19.5%
Contract Energy	213.58	215.10	2	0.7%
Spot Energy	324.17	215.55	-109	-33.5%

Commercial - Gross Revenues	HV 18/19 (R)	HV 19/20 (R)	Nominal Change	Change %
REVENUES				
Gross Revenue - (R\$ mil)	1,060,696	1,176,468	115,771	10.9%
Sucrose Production - (R\$ mil)	920,067	1,089,596	169,529	18.4%
Total Sugar - (R\$ mil)	434,562	473,386	38,824	8.9%
VHP Sugar - (R\$ mil)	382,633	417,029	34,396	9.0%
Crystal Sugar - (R\$ mil)	51,929	56,357	4,428	8.5%
Total Ethanol - (R\$ mil)	462,452	583,044	120,592	26.1%
Anhydrous - (R\$ mil)	240,667	267,352	26,685	11.1%
Hydrous - (R\$ mil)	221,785	315,692	93,907	42.3%
Molasses - (R\$ mil)	23,053	33,166	10,113	43.9%
Others - (R\$ mil)	24,896	15,346	-9,550	-38.4%
Energy - (R\$ mil)	115,733	71,526	-44,208	-38.2%
Contract Energy	47,525	63,168	15,643	32.9%
Spot Energy	68,208	8,358	-59,851	-87.7%

Fixings Frame Sugar VHP		Volume	% Fixed *	Cents/lb	brl/ton
	Hedge Volume (t)	633,943	75%	13.14	1,150
Harvest 2019/20	Volume to be fixed (t)	206,022	25%	12.58	1,118
	Total Production	839,965	100%	13.00	1,142
	Hedge Volume (t)	256,934	30%	14.58	1,312
Harvest 2020/21	Volume to be fixed (t)	608,200	70%	13.26	1,192
	Total Production	865,134	100%	13.65	1,228
	Hedge Volume (t)	146,726	17%	15.22	1,409
Harvest 2021/2022	Volume to be fixed (t)	718,449	83%	14.14	1,307
	Total Production	865,175	100%	14.32	1,324

 $<sup>\</sup>ensuremath{^{\star}}$  Includes potential likely of desk operations (OTOs)



Balance Sheet - Accumulated Crop Results (April to October)

#### Consolidated Balance Sheets under BRGAAP **ASSETS** Amount (R\$ thousand) LIABILITY Amount (R\$ thousand) Variation Variation 2019/03/31 2019/10/31 2019/03/31 2019/10/31 1,294,904 1,780,235 1,624,728 25% 329.824 Current 1.237.473 44% 542,762 Current Cash, Banks and Applications 316.304 282.563 -11% -33.741 Suppliers 99.741 221.956 123% 122.215 Accounts Receivable 96.948 91.095 -6% -5.853 Loans and Financing 905,494 1,041,726 15% 136,232 Readily Marketable Inventories 30.894 285.376 824% 254,482 Agricultural lease / partnership payable 0 47.066 100% 47.066 Stock Semifinished 1,307 813 -38% -494 Taxes and Contributions 29,443 17,837 -39% -11,606 Third Party Stock 7,490 142.800 1807% 135,310 Advances from Customers 72.686 290.733 300% 218.047 Advences from suppliers 393,293 389,032 -1% -4,261 Labor Legislation Liabilities 66,863 89,673 34% 22.810 Warehouse 52,880 70.726 34% 17,846 Other Obligations 7.859 15.857 102% 7,998 **Biological Assets** 236 289 223 618 -5% -12.671 Proposed dividends\* 55,387 55,387 0% Ω Recoverable Taxes 122,491 101.115 -17% -21.376 Related Parties 0 0 0% 37.590 37.008 Other Credits 2% 582 4.143.147 989.891 2.866.838 3.708.734 841.896 Noncurrent 5.133.038 24% Noncurrent 29% 2,908,044 3,046,618 138,574 1,821,951 1,930,262 108,311 Long-term Receivables 5% Loans and Financing 6% 1,580 2,433 684,359 100% 684.359 54% 853 Financial investments Agricultural lease / partnership payable 65,795 65,795 0% 95,494 122,111 28% 26,617 Advences from suppliers Taxes and Contributions Related Parties 42,747 43.710 963 Provisions for Contingencies 8.756 9.401 Recoverable Taxes 1,740 2,666 926 Provisions for Deferred Income Tax and 593,420 598,069 1% 4,649 1,328 Judicial Deposits 1,415 Related Parties 100% 2,794,767 2,930,686 5% 135,919 347,217 364,531 5% 17,314 Other Credits Receivable Other Obligations Investments 19.189 1.215 -94% -17.974 Net Equity 1,333,740 1,268,797 -5% -64,944 Fixed Assets 1.215.321 1,348,223 11% 132,902 Share Capital 408.845 408.845 0% 0 Intangible 593 969 63% 376 Shares in Treasury -1 215 -1.215 0% Ω Right of use 0 736.013 100% 736.013 Revaluation Reserve 2.986 0 -100% -2.986 97,944 -7,349 **Equity Adjustment** 105,293 -7% -7% Profit Reserves 817,831 763,223 -54,608 5,438,051 6,757,766 24% 1,319,715 TOTAL LIABILITY 5,438,051 6,757,766 24% 1,319,714 TOTAL ASSETS

Dollar on October 2018 = 3.7174 Dollar on March 2019 = 3.8964 Dollar on October 2019 = 4.0038

Income Statement - Accumulated Crop Results (April to October)

Income Statement - BRGAAP	Amount (R\$ thousand) October/18	%Т	Amount (R\$ thousand) October/19	%Т	Change R\$	Change %
(+) Gross Sales Revenue	1,060,697	100.0%	1,176,468	100.0%	115,771	10.9%
(-) Deductions	-70,762	-6.7%	-96,584	-8.2%	25,822	36.5%
( = ) Net Sales Revenue (A)	989,935	93.3%	1,079,883	91.8%	89,949	9.1%
( - ) Cost of Goods Sold (B)	-542,787	-54.8%	-526,308	-48.7%	-16,479	-3.0%
( - ) Depreciation, Amortization, Depletion	-132,267	-13.4%	-198,292	-18.4%	66,025	49.9%
( - ) Crop Treatment Amortization	-74,054	-7.5%	-76,487	-7.1%	2,433	3.3%
( = ) Gross Profit	240,826	24.3%	278,796	25.8%	37,970	15.8%
( - ) Administrative Expenses (C)	-74,172	-7.5%	-74,507	-6.9%	335	0.5%
( - ) Depreciation	-2,379	-0.2%	-2,431	-0.2%	51	2.2%
( - ) Expenses with Sales and Logistics (D)	-62,894	-6.4%	-77,441	-7.2%	14,547	23.1%
( - ) Depreciation	-2,028	-0.2%	-2,069	-0.2%	41	2.0%
( = ) Operating Income - Before Income / Expenses	99,352	10.0%	122,348	11.3%	22,996	23.1%
( ± ) Other Operating Income and Expenses (E)	30,231	3.1%	11,621	1.1%	-18,610	-61.6%
( ± ) Other Depreciation, Loss of Permanent Assets	-15,519	-1.6%	-10,538	-1.0%	-4,982	-32.1%
(±) Equity	-11	0.0%	479	0.0%	490	4473.1%
( = ) Operating Profit	114,053	11.5%	123,911	11.5%	9,858	8.6%
(±) Net Financial ex Foreign Exchange	-169,702	-17.1%	-130,611	-12.1%	-39,091	-23.0%
(±) Exchange Rates	-144,321	-14.6%	-33,975	-3.1%	110,345	-76.5%
( = ) Income Before income tax and social contribution	-199,970	-20.2%	-40,676	-3.8%	-159,294	-79.7%
( - ) Income Tax and Social Contribution	78,529	7.9%	6,197	0.6%	-72,332	-92.1%
Net Income / Loss	-121,441	-12.3%	-34,479	-3.2%	86,962	-71.6%
EBITDA (F)=(A+B+C+D+E)	340,303	34.4%	413,727	38.3%	73,423	21.6%
Variation of Biological Assets (G)	25,734		-3,854		-29,588	-115.0%
IFRS Effects Adjustment 16 (H)	0		-79,009		-79,009	-100.0%
ADJUSTED EBITDA (I)=(F+G+H)	366,037	37.0%	330,864	30.6%	-35,174	-9.6%
Gross Debt	2,894,827		2,971,988		77,161	2.7%
Net Debt	2,665,614		2,686,993		21,379	0.8%
Readily Marketable Inventories	377,902		286,188		-91,714	-24.3%
Net Debt Stocks	2,287,711		2,400,804		113,093	4.9%

Dollar on October 2018 = 3.7174 Dollar on March 2019 = 3.8964 Dollar on October 2019 = 4.0038



Net Financial Reconciliation - Accumulated Crop Results (April to October)

	Opening of Net Financial and Foreign Exchange	Amount (R\$ thousand) October/18	Amount (R\$ thousand) October/19
(=)	NET FINANCIAL	-169,702	-130,611
(+)	Correction IAA	27,319	135,789
(-)	Provision Pis / Cofins referring to IAA / 4870	0	-23,627
(-)	Attorney's fees related to Provision IAA/4870	0	-55
(+)	Interest on Mutual Loan	2,867	614
(+)	Income from Investments	10,505	5,933
(+)	Interest (CPC 06)	0	-45,644
( ± )	Other Financial Expenses / Income	-27,831	-37,676
(-)	Interest on loans	-163,373	-159,743
( ± )	Gains and Losses, Net of Derivative Transactions	-19,189	-6,201
(=)	EXCHANGE VARIATION	-144,321	-33,975

Dollar on October 2018 = 3.7174

Dollar on March 2019 = 3.8964

**Dollar on October 2019 = 4.0038** 

Capex and Depreciation - Accumulated Crop Results (April to October)

Capex and Depreciation - Acc	BRGAAP								
Group of Accounts	Balance in March 31, 2019	Additions	Disposals and/or Write-offs	Depreciation	Transfers	Reclassification	Balance in October 31, 2019		
Aircraft	777	0	0	-118	0	0	658		
Facilities, Buildings and Improvements	285,747	6,644	0	-12,009	11,725	0	292,107		
Furniture and Utensiles	8,549	2,538	-2	-1,203	510	0	10,391		
Machinery, Vehicles and Implements	490,638	66,593	-6,992	-35,711	6,274	0	520,802		
Common Replacement Parts and Itens	79,239	128,905	0	-108,391	5,463	0	105,217		
Land and Properties	19,457	336	-13	0	0	0	19,780		
Fixed Asset in Progress	27,174	68,172	0	0	-23,972	-468	70,906		
Advance to Suppliers	0	0	0	0	0	0	0		
Total Capex	911,580	273,189	-7,007	-157,433	0	-468	1,019,861		
Sugarcane Crops	303,742	82,484	-1,320	0	0	-56,543	328,362		
Treatment of Sugacane Cultivation	0	0	0	0	0	0	0		
Total Plant Carrier	303,742	82,484	-1,320	0	0	-56,543	328,362		
Sugacane Cultivation	103,941	0	-2,211	-73,291	2,128	56,543	87,111		
Fair value change	-19,269	0	0	0	-2,128	3,854	-17,543		
Treatment of Sugacane Cultivation	151,617	116,977	0	-114,544	0	0	154,049		
Total Biological Assets in Current	236,289	116,977	-2,211	-187,835	0	60,398	223,618		
Intangible	593	52	0	-144	0	468	970		
Grand Total	1,452,204	472,701	-10,538	-345,411	0	3,854	1,572,811		

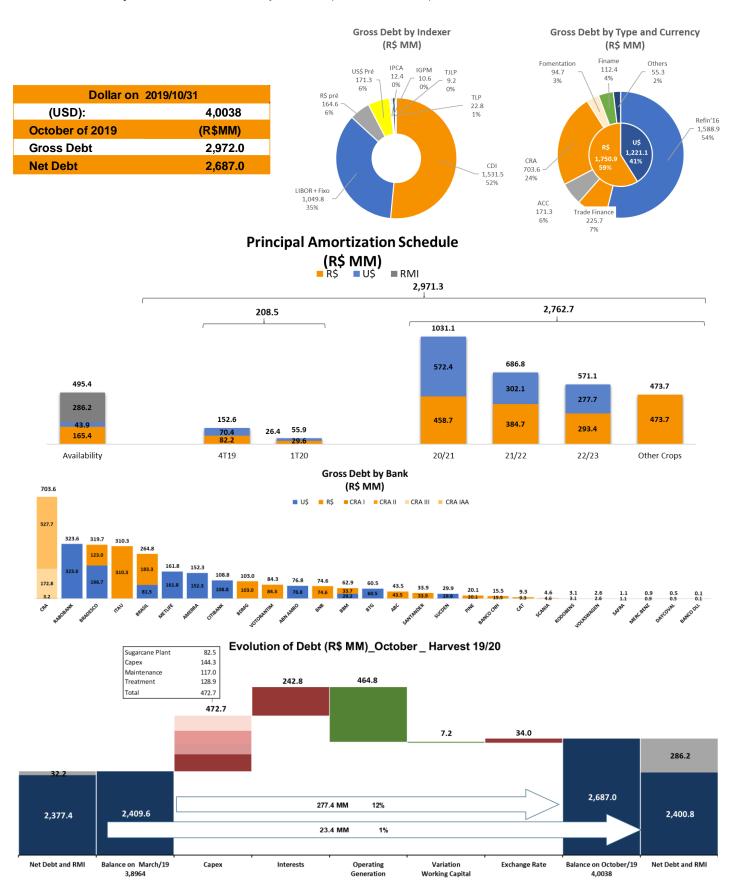
DEPRECIATION - DEPLETION - AMORTIZATION	Amount (R\$ thousand) October/19
Depreciation, Treatment and Depletion in COGS	-228,740
Depreciation in the Administrative	-2,431
Depreciation in the Commercial	-2,069
Total Depreciation - Income Statement	-233,240
Stock Depreciation	-112,171
Total Depreciation	-345,411



<sup>\*</sup>The IAA credit update growth is due to two factors: 1) correction rate variation (IPCA-E + 6% pa) in October 2019 the accumulated IPCA-E index was 1.48% correction, in the same period of the previous crop in October 2018 the rate was 2.9%, 2) In December 2018 the company updated the provision of IAA / Lei 4870 credits in the amount of R \$ 1.7 BI.

### **Indebtednes**

Indebtednes Analysis - Accumulated Crop Results (October - 2019)



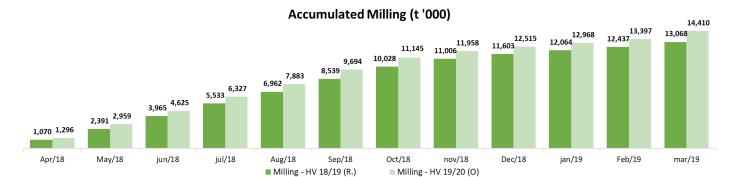


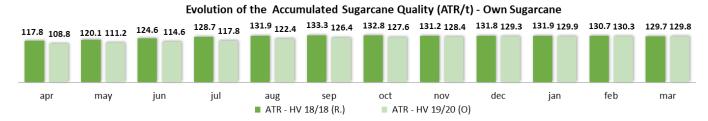
Harvest Projections 2019/20 (March- 2020) - GUIDANCE

Sugarcane Total	HV 18/19 (R)	HV 19/20 (0)	Nominal Change	Change %
Raw Material	13,068,213	14,410,000	1,341,788	10.3%
Own Sugarcane (t)	4,844,092	5,315,000	470,908	9.7%
Third-Party Sugarcane (t)	8,224,121	9,095,000	870,880	10.6%
POL (%) - S. Total	13.50	13.34	-0.16	-1.2%
ATR - S. Total	135.02	133.67	-1.35	-1.0%
TCH - S. Total	74.51	77.71	3.20	4.3%

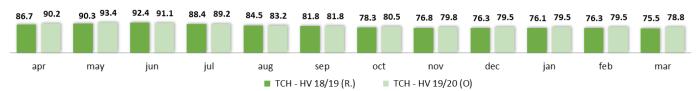
Production	HV 18/19 (R.)	HV 19/20 (0)	Nominal Change	Change %
Equivalent Sugar (bg)	33,891,120	36,987,255	3,096,135	9.1%
Total Sugar (bg)	17,984,039	19,889,043	1,905,004	10.6%
VHP Sugar (t)	800,861	866,218	65,357	8.2%
Raw Sugar (Sc)	87,683	150,000	62,317	71.1%
Crystal Sugar (bg)	1,879,137	2,414,674	535,537	28.5%
Molasses (t)	52,405	65,845	13,440	25.6%
Total Ethanol (m³)	472,342	505,658	33,316	7.1%
Anhydrous (m³)	239,310	272,563	33,253	13.9%
Hydrous (m <sup>3</sup> )	233,031	233,095	63	0.0%
Energy (MWh)	642,364	720,251	77,886	12.1%

(Sc = 50 Kg/20 = tons)

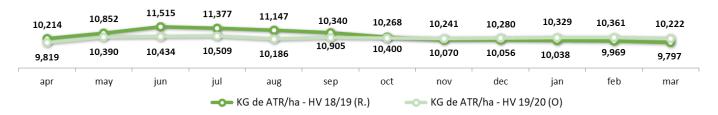




### Evolution of the Accumulated Average Productivity per Hectare (t/ha) - Own Sugarcane



#### Evolution of the Accumulated Amount of Sugar per Hectare (ATR Kg/ha) - Own Sugarcane





**Disclosure: 2019/11/12** 

PRODUZINDO ENERGIA PARA A VIDA

Harvest Projections 2019/20 (March- 2020) - GUIDANCE

Commercial - Volume	HV 18/19 (R)	HV 19/20 (P)	Nominal Change	Change %	
VOLUME					
Sucrose Production - (Sc)	34,474,687	36,255,883	1,781,196	5.2%	
Total Sugar - (sc)	18,696,911	19,346,077	649,166	3.5%	
VHP Sugar - (t)	828,531	840,133	11,602	1.4%	
Crystal Sugar - (sc)	2,126,300	2,543,420	417,120	19.6%	
Total Ethanol - (m³)	470,822	501,647	30,825	6.5%	
Anhydrous - (m³)	244,406	272,684	28,278	11.6%	
Hydrous - (m³)	226,416	228,963	2,547	1.1%	
Molasses - (t)	52,196	65,793	13,597	26.1%	
Energy* - (MWh)	510,330	410,005	-100,325	-19.7%	
(Sc = 50Kg/20 = tons)					

(11 11 8 1 11 1)				
Commercial - Gross Price	HV 18/19 (R)	HV 19/20 (P)	Nominal Change	Change %
AVARAGE PRICE				
Sucrose Production - (R\$/Sc)	58.55	62.68	4.13	7.1%
Total Sugar - (R\$/Sc)	56.70	60.00	3.29	5.8%
VHP Sugar - (R\$/t)	1,106.07	1,166.42	60.35	5.5%
Crystal Sugar - (R\$/sc)	67.61	71.07	3.45	5.1%
Total Ethanol - (R\$/m³)	1,981.73	2,139.07	157.34	7.9%
Anhydrous - (R\$/m³)	1,950.99	2,128.26	177.27	9.1%
Hydrous - (R\$/m³)	2,014.92	2,151.95	137.03	6.8%
Molasses - (R\$/t)	482.77	587.77	104.99	21.7%
Energy* - (R\$/MWh)	261.36	225.90	-35.46	-13.6%

Commercial - Gross Revenues	HV 18/19 (R)	HV 19/20 (P)	Nominal Change	Change %
REVENUES				
Gross Revenue - (R\$ mil)	2,175,945	2,365,049	189,104	8.7%
Sucrose Production - (R\$ mil)	2,018,416	2,272,428	254,011	12.6%
Total Sugar - (R\$ mil)	1,060,174	1,160,698	100,524	9.5%
VHP Sugar - (R\$ mil)	916,412	979,947	63,535	6.9%
Crystal Sugar - (R\$ mil)	143,762	180,750	36,988	25.7%
Total Ethanol - (R\$ mil)	933,043	1,073,059	140,016	15.0%
Anhydrous - (R\$ mil)	476,835	580,342	103,507	21.7%
Hydrous - (R\$ mil)	456,209	492,717	36,508	8.0%
Molasses - (R\$ mil)	25,199	38,671	13,472	53.5%
Energy* - (R\$ mil)	133,380	92,621	-40,758	-31%
Others - (R\$ mil)	24,149	0	-24,149	-100.0%

 $<sup>\</sup>ensuremath{^{\star}}$  Energy line has volume, prices and Revenues (Mill and Energetic)

### **Notes**



Harvest Projections 2019/20 (March- 2020) - GUIDANCE

	Income Statement - BRGAAP	HV 18/19 (R)	%Т	HV 19/20 (P)	%Т	Change R\$	Change %
(+	Gross Sales Revenue	2,175,945	100.0%	2,365,049	100.0%	189,104	8.7%
( - )	Deductions	-122,052	-5.6%	-137,855	-5.8%	15,803	12.9%
(=	Net Sales Revenue (A)	2,053,893	94.4%	2,227,194	94.2%	173,301	8.4%
( - )	Cost of Goods Sold (B)	-1,123,130	-54.7%	-1,104,467	-49.6%	-18,663	-1.7%
( - )	Depreciation, Amortization, Depletion	-314,275	-15.3%	-303,176	-13.6%	-11,099	-3.5%
( - )	Crop Treatment Amortization	-174,562	-8.5%	-160,843	-7.2%	-13,719	-7.9%
(=	Gross Profit	441,927	21.5%	658,707	29.6%	216,781	49.1%
( - )	Administrative Expenses (C)	-123,406	-6.0%	-123,393	-5.5%	-13	0.0%
( - )	Depreciation	-4,065	-0.2%	-3,829	-0.2%	-236	-5.8%
( - )	Expenses with Sales and Logistics (D)	-93,266	-4.5%	-124,091	-5.6%	30,825	33.1%
( - )	Depreciation	-3,509	-0.2%	-2,834	-0.1%	-675	-19.2%
(=	Operating Income - Before Income / Expenses	217,681	10.6%	404,560	18.2%	186,879	85.9%
( ±	Other Operating Income and Expenses (E)	81,937	4.0%	29,581	1.3%	-52,356	-63.9%
( ±	Other Depreciation, Loss of Permanent Assets	-24,181	-1.2%	0	0.0%	24,181	-100.0%
( ±	) Equity	1,221	0.1%	1,221	0.1%	0	0.0%
(=	Operating Profit	276,658	13.5%	435,362	19.5%	158,704	57.4%
( ±	Net Financial ex Foreign Exchange	314,098	15.3%	-233,021	-10.5%	-547,119	-174.2%
( ±	Exchange Rates	-199,368	-9.7%	0	0.0%	199,368	-100.0%
(=	Income Before income tax and social contribution	391,388	19.1%	202,341	9.1%	-189,047	-48.3%
( - )	Income Tax and Social Contribution	-146,607	-7.1%	-51,935	-2.3%	94,672	-64.6%
	Net Income / Loss	244,781	11.9%	150,406	6.8%	-94,375	-38.6%
	EBITDA (F)=(A+B+C+D+E)	797,249	38.8%	906,045	40.7%	108,796	13.6%
	Variation of Biological Assets (G)	19,269		0		-19,269	-100.0%
	Gains / losses on derivatives on exports (H)	0		0		0	-100.0%
	ADJUSTED EBITDA (I)=(F+G+H)	816,518	39.8%	906,045	40.7%	89,527	11.0%

### **Notes**



### **Certifications**

### **Recent Agricultural Performance Awards & Certifications**



Evaluated as A classification by BENRI, reflecting its position among the best cane fields in Brazil



Awarded by the IDEA Group with the Productivity Champion Prize 16/17 between the plants in the Center-South of Brazil<sup>1</sup>



Awarded by the IDEA Group with the Productivity Champion Prize 15/16 between the plants in the Center-South of Brazil<sup>1</sup>



Elected by Época Magazine with the first place in the Future Vision dimension of the Agribusiness Segment

### **People & Management Awards**



Awarded by IstoÉ **Dinheiro Rural Magazine** with the first place in **Corporate Management** 



Elected by Você S/A magazine as one of the 150 best companies to work for in Brazil



JUL/2018 JUL/2017 JUL/2016

Recognized by Época/Great Place to Work Brazil as one of the best Companies to Work in Brazil



Recognized Grupo Gestão RH as one of the best companies Human **Resources Teams in** Brazil



AUG/2017 AUG/2016 AUG/2015

Regognized by Valor Econômico newspaper as one of the best companies in People Management

### Social, Environmental & Certifications



Reserves: Mata Atlântica Feliz Deserto Biome, AL Cerrado Janurária Biome, MG



SEP/2017 SEP/2016

SEP/2018

Best company in People Management and Socio **Environmental** Responsibility



Restoration of forests and restocking of the Coruripe with native species 17,000 hectares of its own land are destined for preservation



Recognized for stimulate the practice of sustainable actions in its productive chain. Highlight of this year was in the area of security



Social Projects: Day care centers; Papermaking Workshop, Florescer and Barriga Cheia **Projects** 



**Disclosure: 2019/11/12** 

Awarded the DuPont Safety Award in the Occupational Health and Safety Management Category



JUL/2018 JUL/2015 practices of socioenvironmental responsibility, citizenship, human capital and community relations.



NOV/2018 NOV/2017

We were selected for the group of Brazilian companies from the Sustainability Guide of Exame Magazine.



Elected champion in sustainability among the best of agribusiness by Globo Rural



We were the first plant in the country to receive the Amiga Company seal of the Atlantic Forest. granted in 2017 by the Mata Atlântica Biosphere Reserve (RBMA), linked to the MaB program of Unesco.



ISO 9001 **Quality management** system. Certifies the quality of the products produced.



ISO 14001 Environmental management system. Proves that the productive chain respects the environment



**OHSAS 18001 Occupational Health** and Workplace Safety Management System. Acknowledges concern about the safety and health of the employee



FSSC 22000 **Quality Management** Food Safety. Ensures food safety management in food production.



Certificate for export of **Ethanol to the United** States.



Awarded in the category Preservation and Conservation of Flora



It certifies that the company defends human, labor rights and is concerned to implement and act with socially and environmentally correct practices

