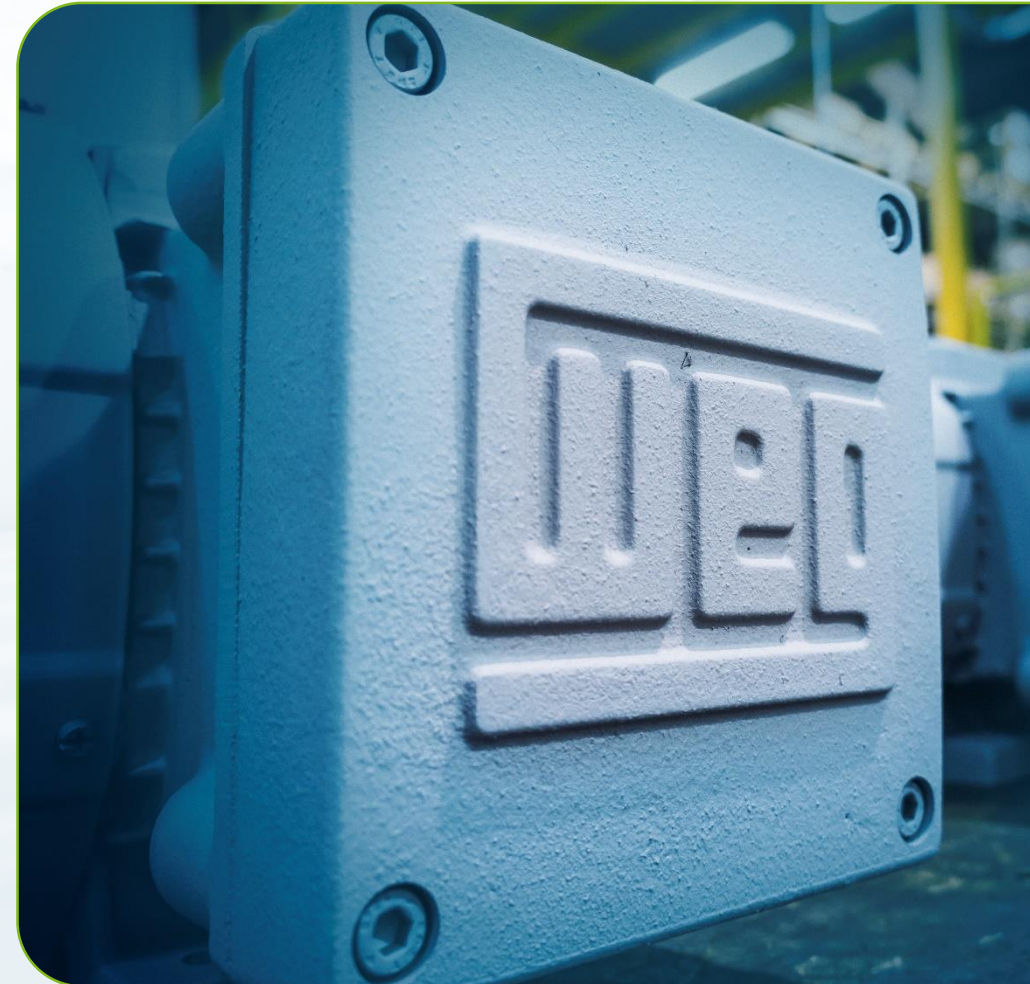


WEGDAY2019

Any forward-looking statements that may be made about future events, at business perspective, at operational and financial projections and goals, and the growth potential of WEG in the future, constitute mere beliefs and expectations of WEG's management, based on information currently available.

These statements involve risks and uncertainties and therefore depend on circumstances that may or may not occur.

Investors should understand that general economic, industrial, and other operating conditions may affect WEG's future performance and lead to results that differ from those expressed in such forward-looking statements.



8:50
am

Opening
Remarks

9:00
am

Renewable
Energy

9:40
am

Global Business
Segments

10:20
am

Financial
Performance

11:00
am

Long Term Strategy
and Digital Business



Paulo Polezi
Finance Director and IRO



J.P. Silva
New Energies Director



Gustavo Iensen
International Director



André Luís Rodrigues
CFO



Harry Schmelzer Jr.
CEO

WEGDAY2019

RENEWABLE ENERGY

J.P. Silva


Summary



Manufacturing sites in 5 countries



196 MW
Solar farm installed



2nd in solar distributed generation in Brazil



Wide service network



650 MW
Wind farm installed



One of top suppliers in Latin America market of Biofuel Power Generation



Certifications around the world such as UL and CE



One of top suppliers in Latin America market of Small Hydro Power



Full turnkey solution for BESS



Leader in Brazil and US market for renewable energy transformers

Products

Wind Turbines



Solar Inverters (GD)



Solar Farm Inverters



Battery Energy Storage



Turbo-Generators



Hydro-Generators



Hydro Turbines



Steam Turbines

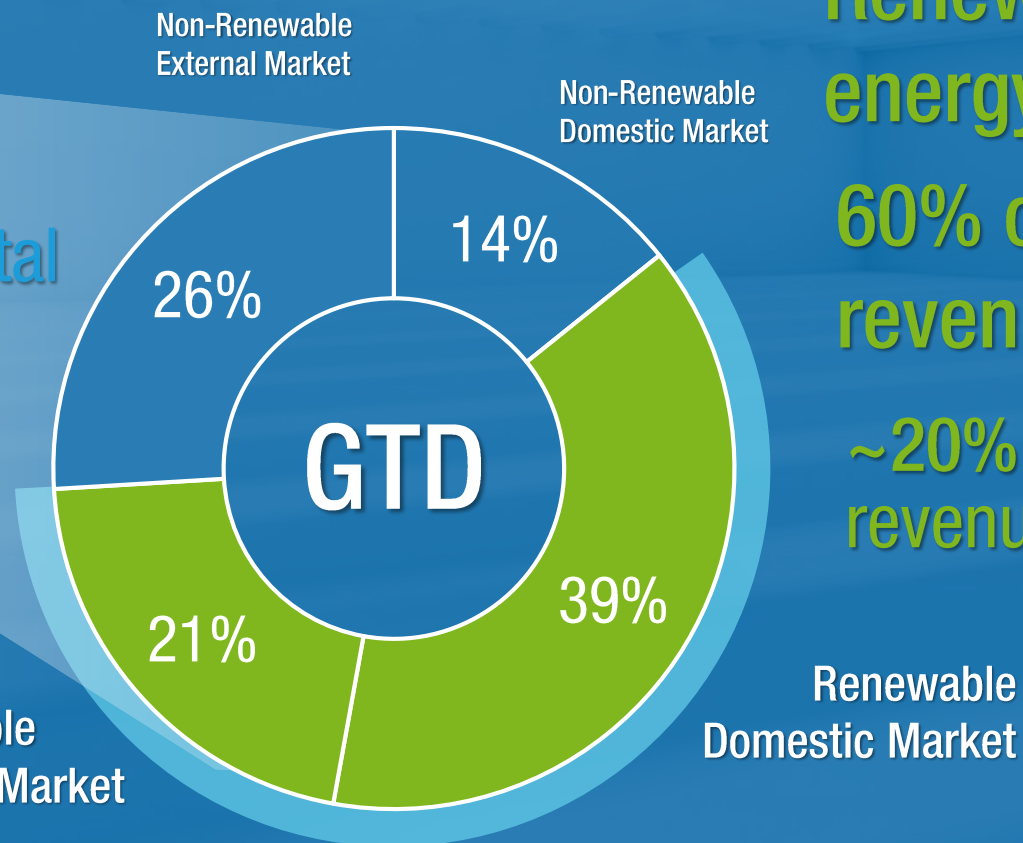
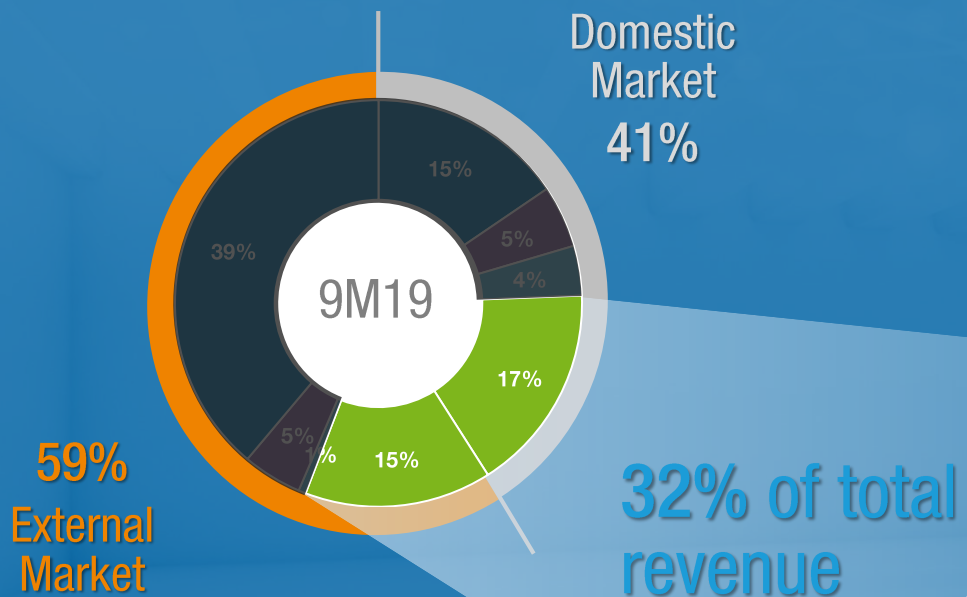


Transformers



Renewable Energy

Renewable energy is an important share of our business



Renewable energy represents 60% of GTD revenues

~20% of total revenue

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SOLAR POWER GENERATION



Solar Power Plants



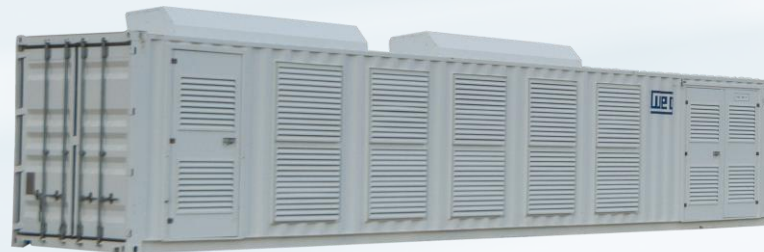
■ Products manufactured by WEG

- Central Inverters 1500V
- DC Strings Boxes, Protection and Control Switchboards
- Monitoring SCADA Systems
- High voltage Scope (Transformers, Substation e Transmission Lines)



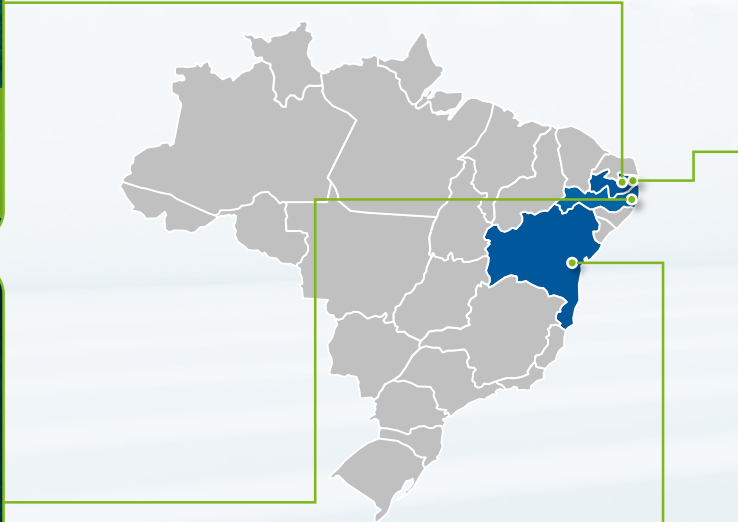
■ WEG's scope

- Turnkey EPC solution (Engineering, Procurement and Construction)
- Complete products line for electrical equipment
- Central inverters assembled in containers
- Operation and Maintenance Services



Solar Power Generation

WEG as reference provider of turnkey solar PV plants in Brazil

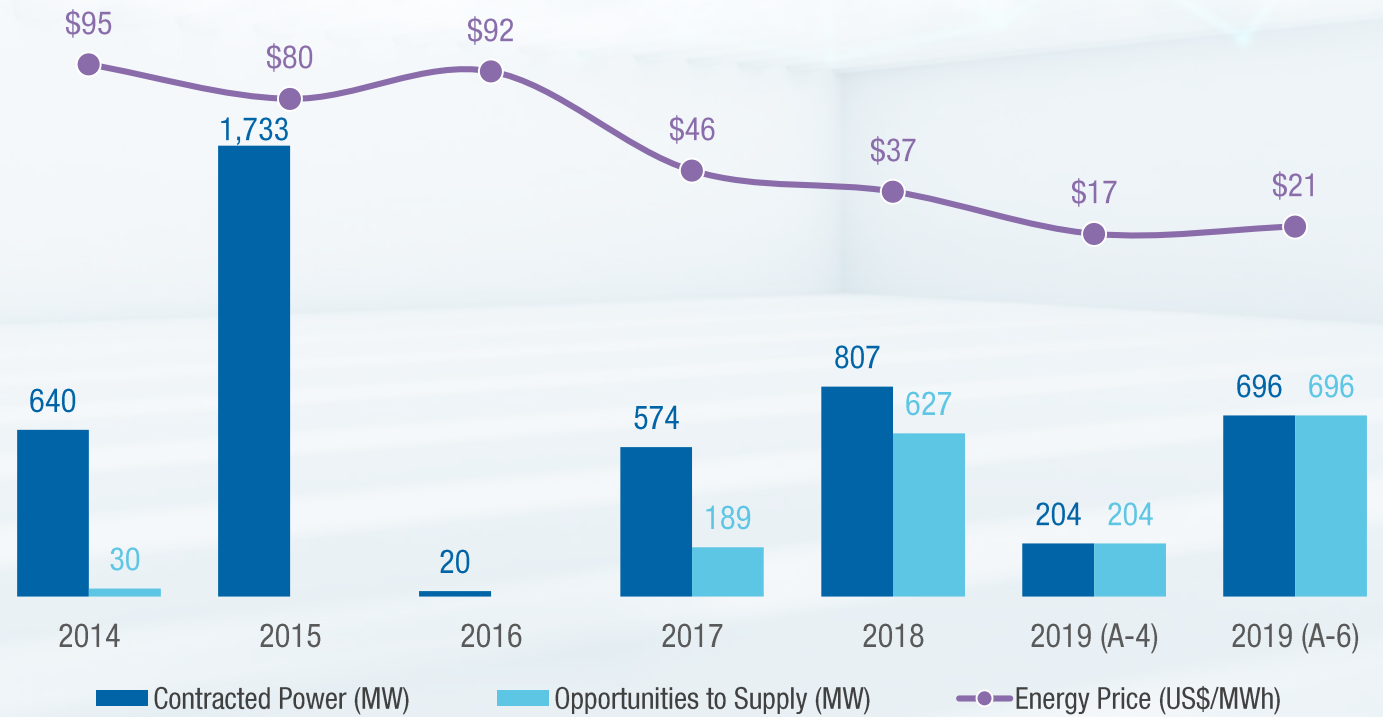


Solar Power Generation

Brazilian Market: New opportunities

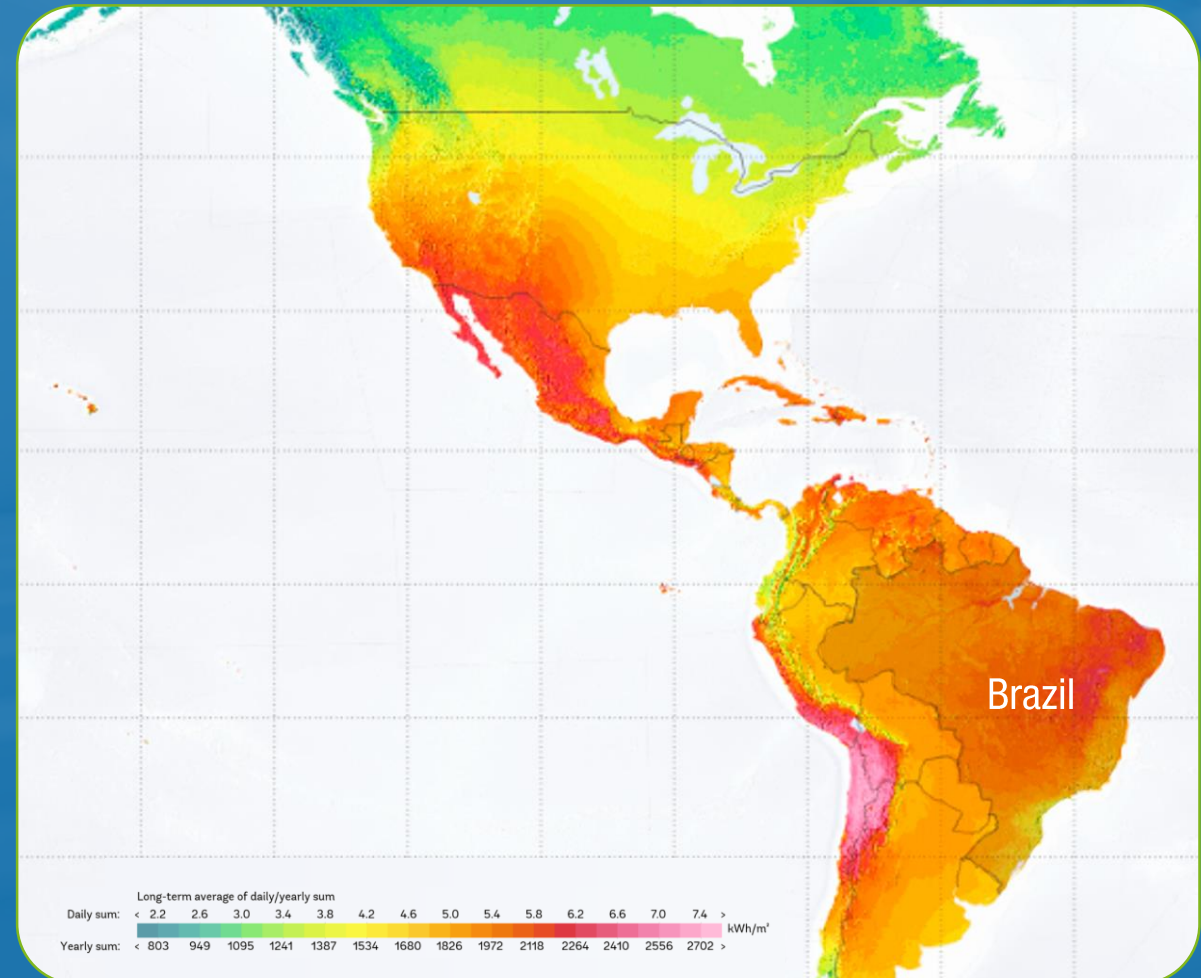


Solar Power Generation Auctions



Solar irradiation

- Brazil is one of the best countries in the world regarding solar irradiation
- The worst location in Brazil has 30% more irradiation than the best location in Germany

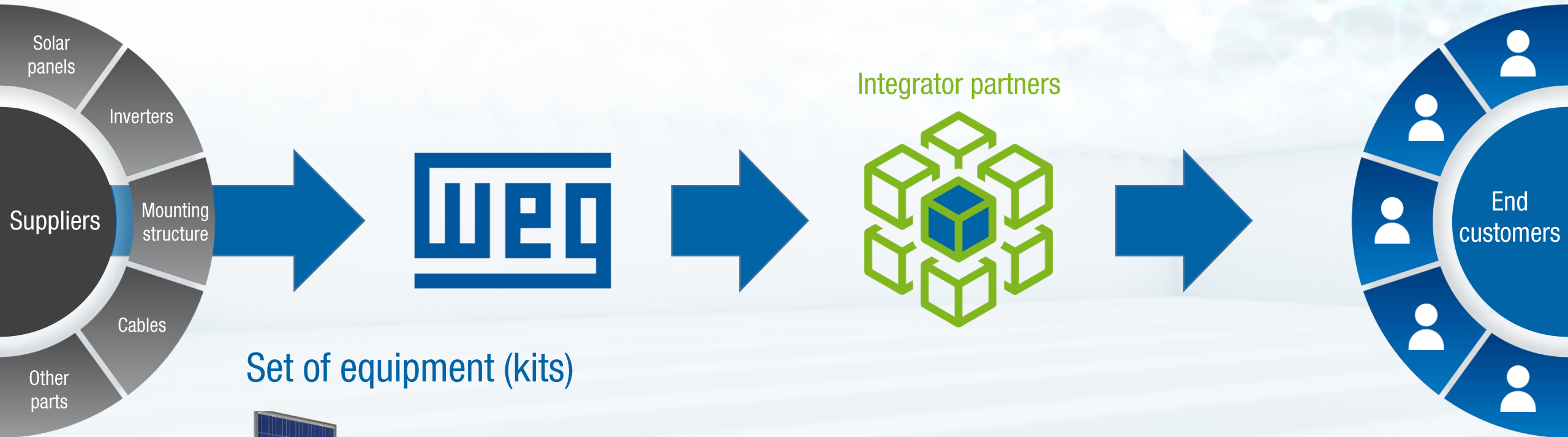


Source: World Bank Group, funded by ESMAP, and prepared by Solargis

Solar Distributed Generation

WEGDAY2019

Complete product portfolio and unique business model creates important competitive advantages



Solar Distributed Generation

WEGDAY2019

New warehouse - Ready to address the growing demand



260,000 ft²

Total area



+64

Employees

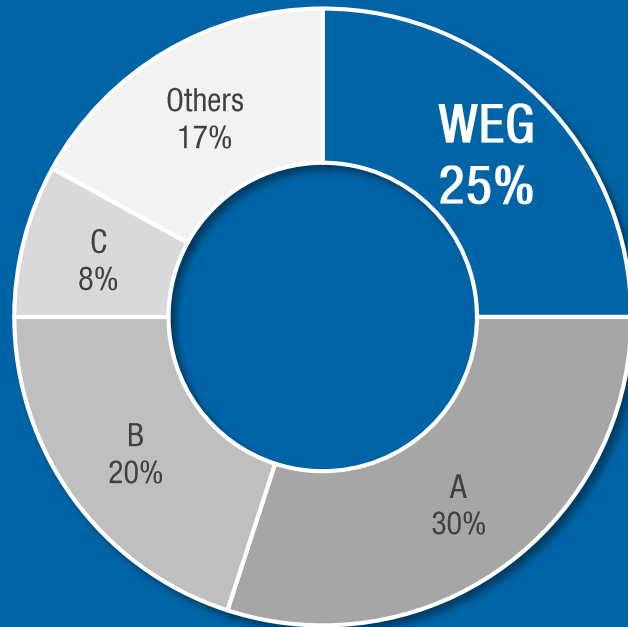


From 50 to
155 kits/day

Installed capacity

Solar Distributed Generation

The fastest growing segment in our business portfolio in recent years



- 2nd largest player in Brazil
- +350 MW delivered in 2019

Set of solar kit's delivered (Number)



*2019 until October

Innovative projects: floating solar PV in hydro power plants reservoir

- Use of the same infrastructure of the hydro plant (transformers and substation)
- Higher efficiency due to lower cell temperature, increasing energy generation by 8%
- Water evaporation reduction around 80%



Opportunities to continue expanding solar business outside Brazil

Mexico

- Fastest growing market after Brazil
- Investments of 100 MM USD in solar DG this year
- Developing integrator partners and local suppliers, similar to the structure in Brazil

South Africa

- Good opportunities for Solar Generation outside Brazil
- Zest (WEG Group) has already been trained by WEG Brazil to sell and supply Power Stations for Utility Scale
- WEG complies with local content rules

Argentina

- Opportunities to supply Utility Scale Power Stations, Transformers and electrical boards
- WEG complies with local content rules
- Similar business model as Brazil, working as a distributor
- The products are exported from WEG Brazil

Colombia

- Establishing alliances with important Power Generation Companies
- Developing partners integrators
- Establishing direct agreements with suppliers of solar inverters and PV modules

Key messages

Unique business model
for solar distributed
generation

New central inverter
improves our offer in
solar power plant

Innovative projects (floating
solar PV) generates new
drivers for growth



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WIND POWER GENERATION



Wind Power Generation

Brazilian Market: federal auctions resumed, yet below historical average

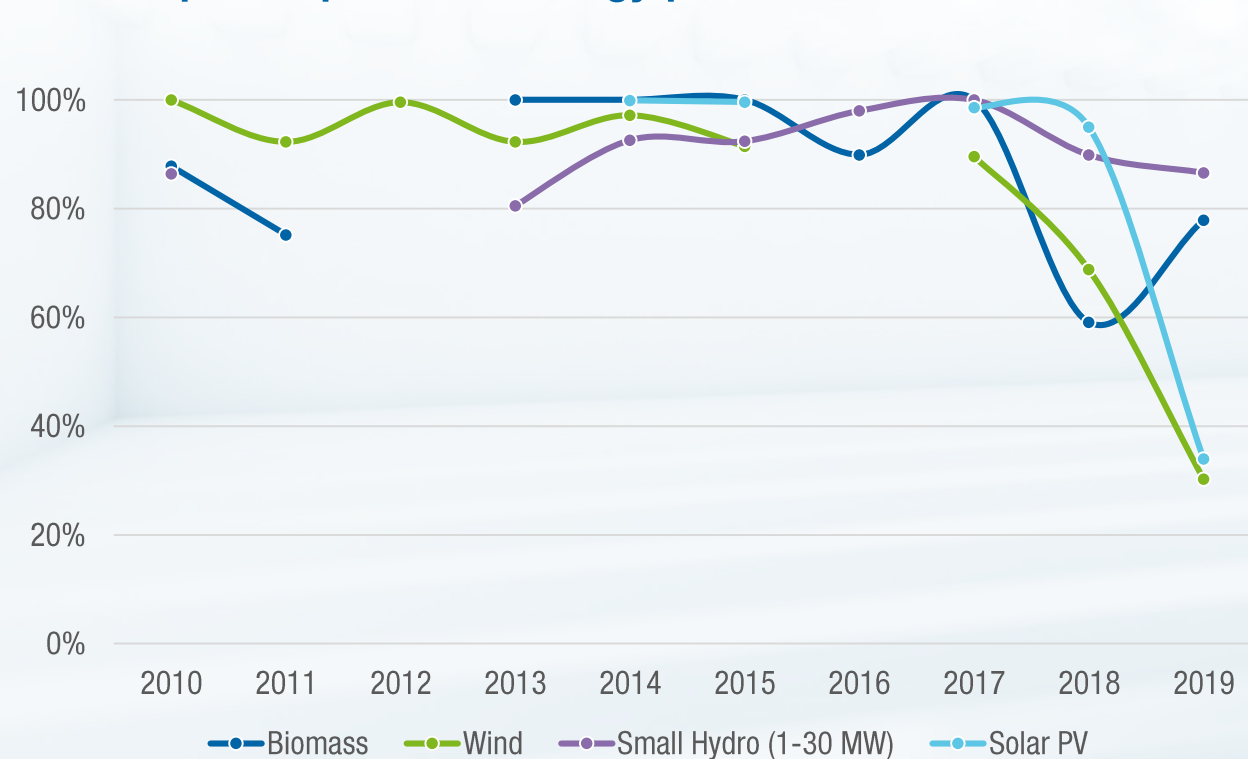


Brazilian Federal Actions Results



Brazilian Market: free market is the new frontier for expansion

% of power plant net energy production sold in auctions *



* the remaining energy produced is sold in the non-regulated market or spot market



Opportunities to continue expanding wind business outside Brazil



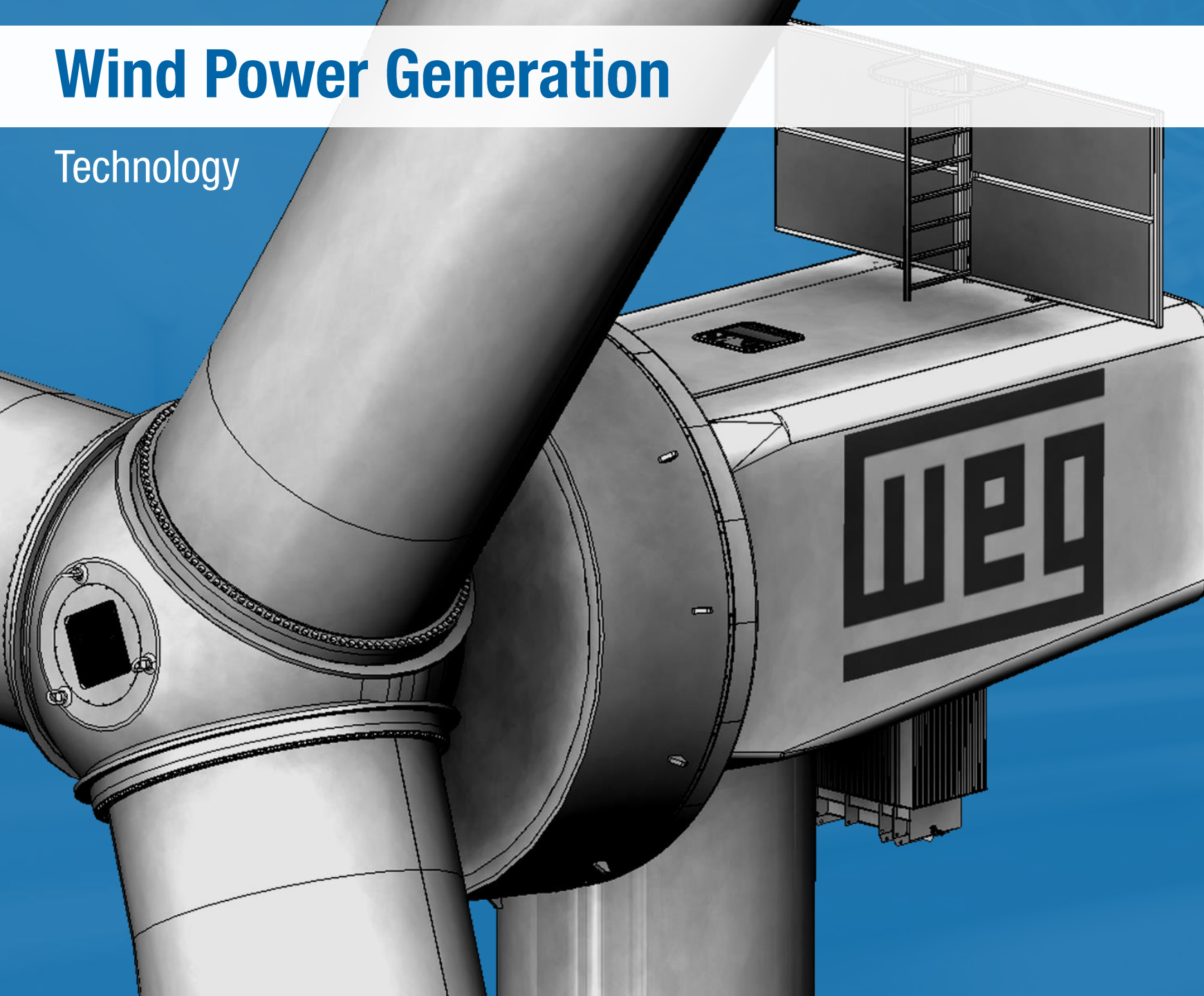
India

- Third largest market (around 5 GW per year)
- Local-content requirement
- Manufacturing unit in Hosur can be quickly prepared to manufacture wind turbines
- Market signs that a lack of offer may occur in the short term
- WEG is a known brand locally

Wind Power Generation

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Technology



New released 4.2 MW

- Technical evolution of the current product, minimizing development risks
- Direct drive, no gearboxes
- Permanent magnet synchronous generator
- Smooth grid interconnection
- Lean and reliable design

Wind Power Generation

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Key messages

Solid track record of wind turbines installed in Brazil

New 4.2MW wind turbine will increase our competitiveness

Completely solution for operation and maintenance contracts



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BATTERY ENERGY STORAGE SYSTEMS



Battery Energy Storage Systems - BESS

WEGDAY2019

We have positioned ourselves to supply this market from the beginning

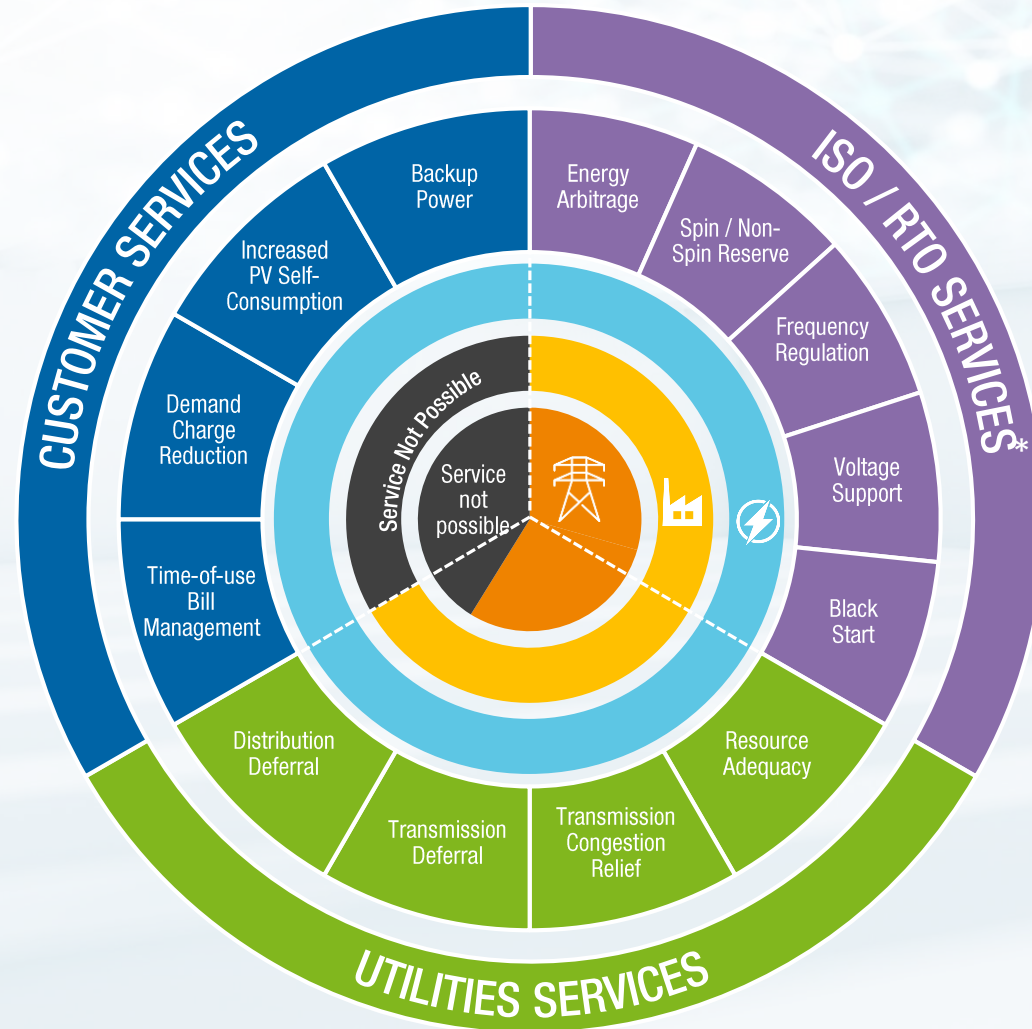
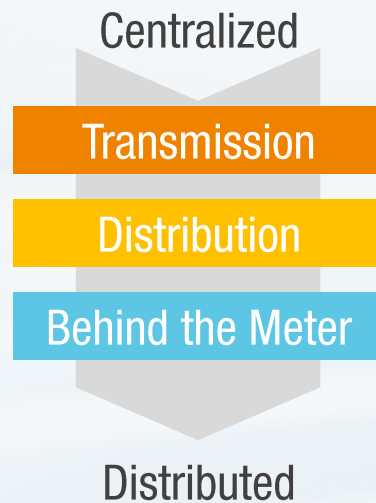
- A new emerging business in the world
- First company to offer this solution in Brazil



Battery Energy Storage Systems - BESS

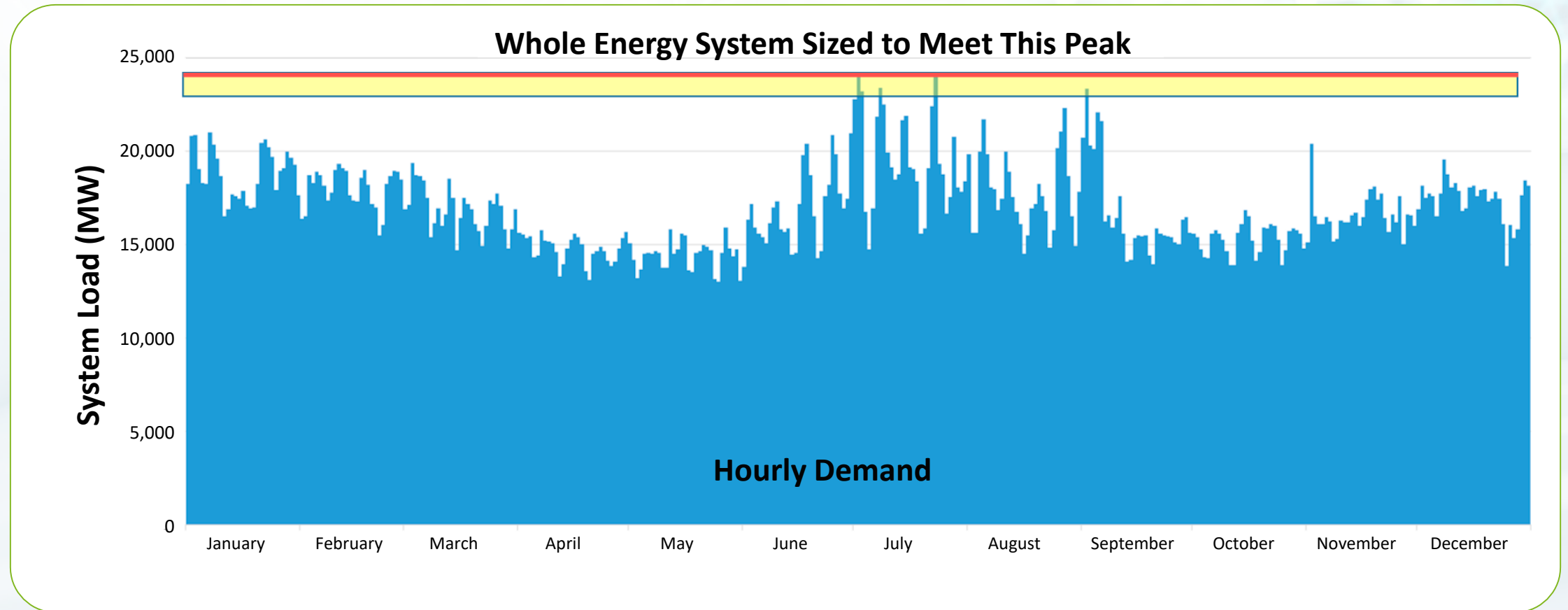
Energy Storage Across the Power Sector

Batteries can provide
up to 13 services
to three stakeholder groups



Battery Energy Storage Systems - BESS

Transmission and distribution system is built for highest demand

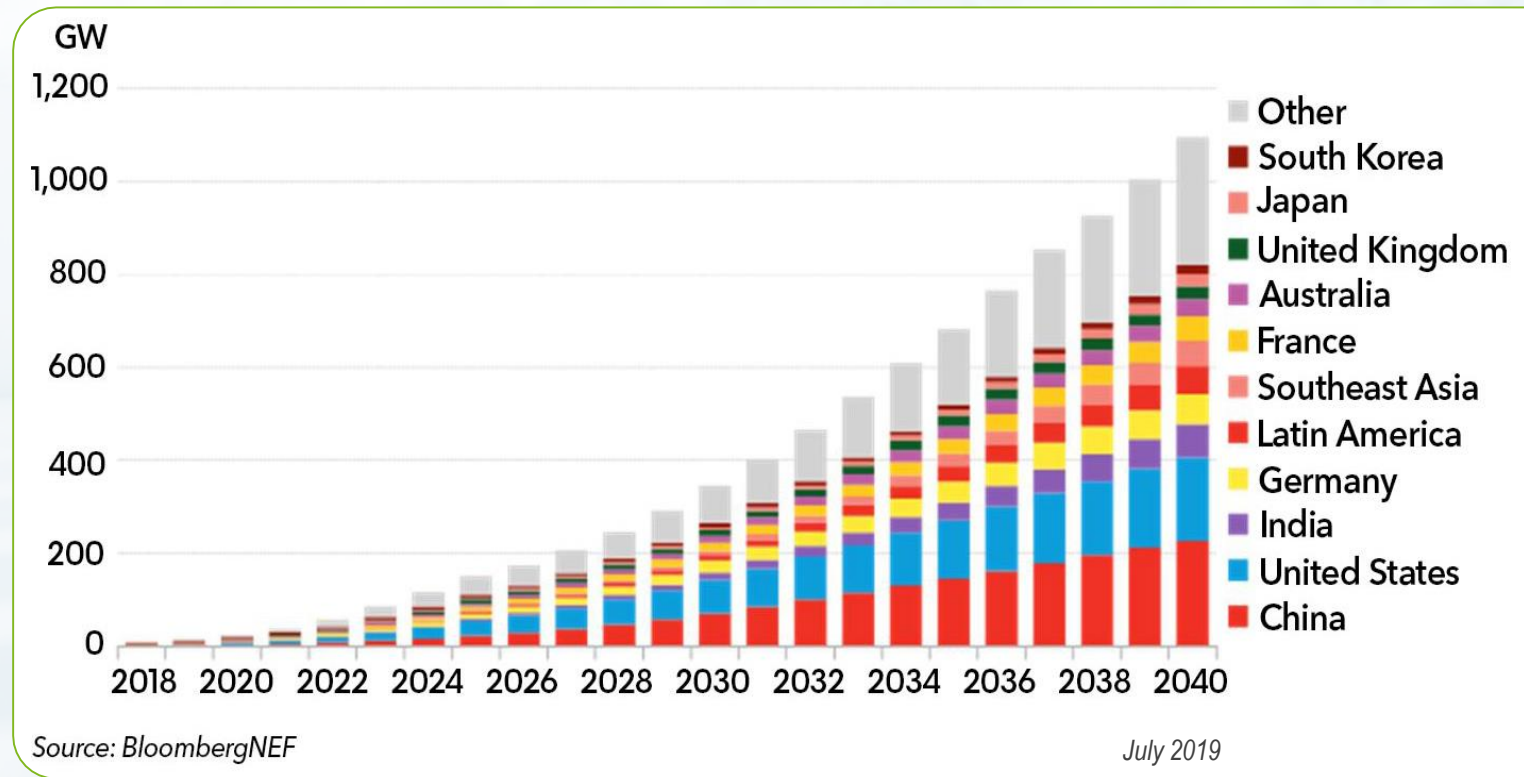


Note: Highest peaks occur on hot summer days due to air conditioning loads

Expectation for global market growth

- 2018: **9 GW**
2040: **1,095 GW**
- Estimated Global Investment
US\$ 660 Bi
- Concentration in
US and China
- Other important markets will be those where electrical grids are less developed, such as **India, South Africa and Latin America**

Global energy cumulative storage installations



■ Current addressable market

- US
- Canada
- Brazil

■ Future opportunities

- Latin America
- South Africa
- India



Battery Energy Storage Systems - BESS

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Key messages

Market with good growth prospects in the coming years

Full turnkey solution for different applications

BESS should develop first where WEG already has a strong presence



Key messages



Great prospects for distributed solar generation, in two different strategies:

- Distribution of equipment kits via partner integrators
- Direct supply of turnkey solutions for solar power plants

Consolidation in the supply of Central Inverters and EPC solution for Solar Plants in Brazil, expanding the business now to Latin America and South Africa

Wind generation is the best alternative for self-production and free market, with the new 4.2 MW wind turbine WEG is prepared to new supplies in Brazil and new markets such as Latin America and India

Full turnkey solution for BESS and strong presence in fast growing regions for this business

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GLOBAL MARKET SEGMENTS

Gustavo lensen

Process Industries



Agriculture



Building & Structure



Textile



Oil & Gas and Petrochemical



Marine & Offshore



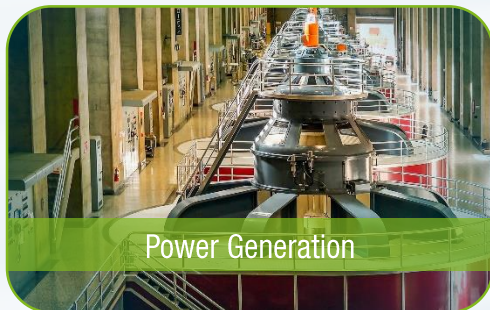
Metals



Food & Beverage



Mining



Power Generation



Pulp & Paper

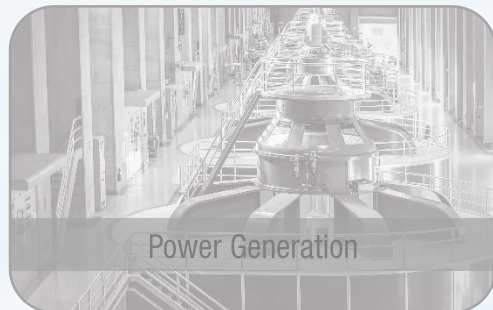


Sugar & Ethanol



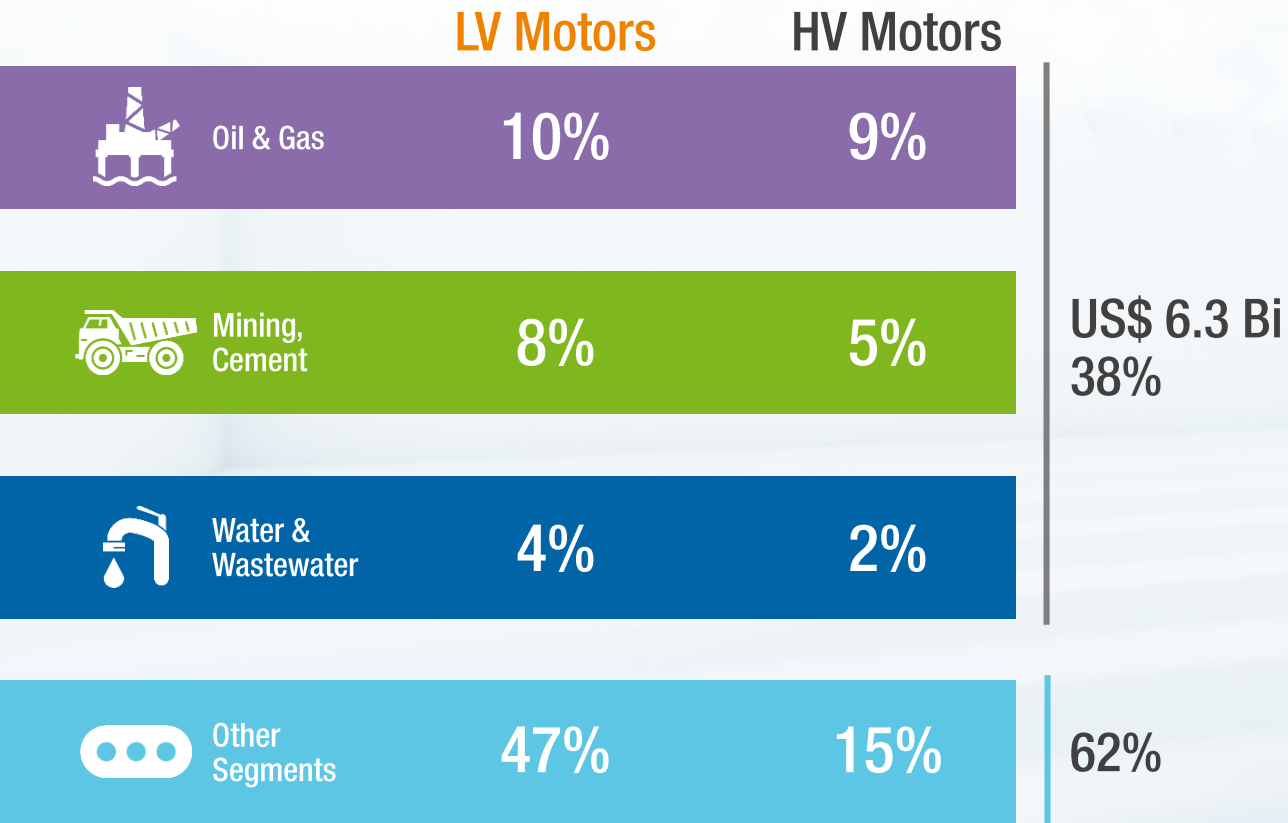
Water & Wastewater

Process Industries

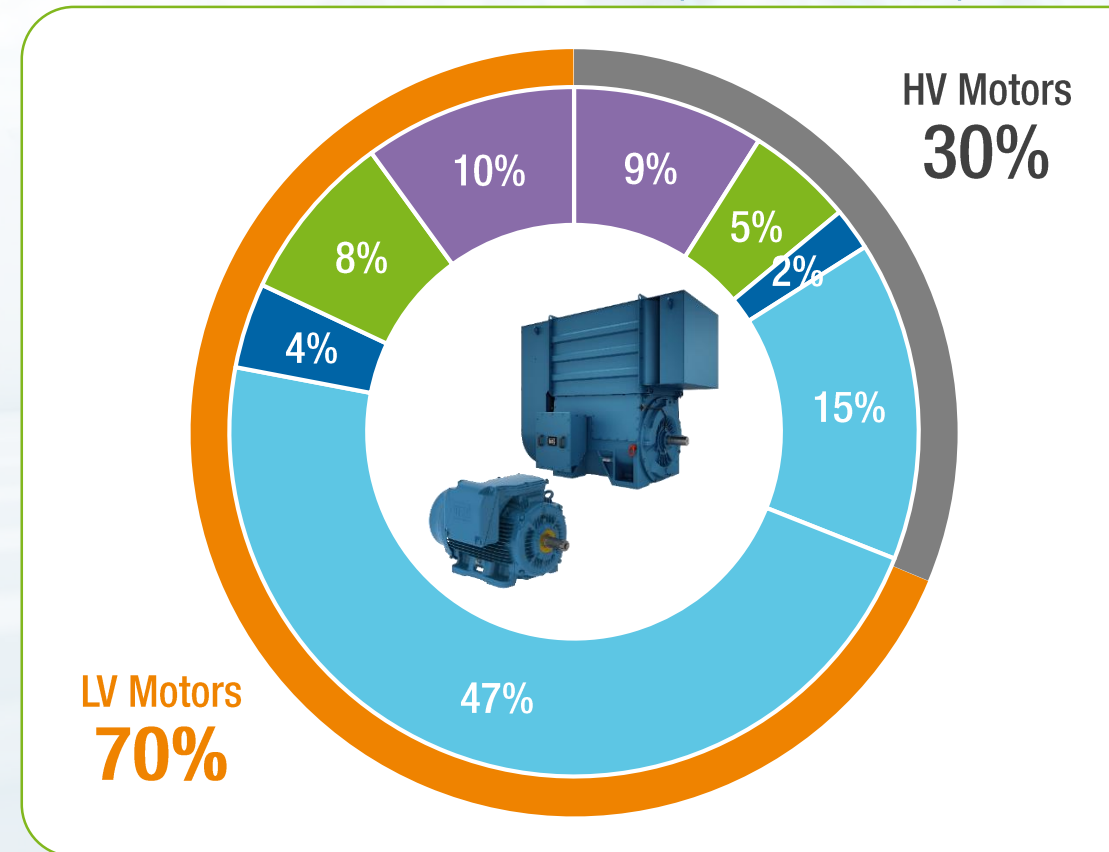


Market Segments

Low Voltage (LV) & High Voltage (HV) electric motors market size as a driver



LV & HV Market Size (~US\$ 17 Bi)



Bottom-up & Top-down Strategies

Expectations

End-Users & EPC*

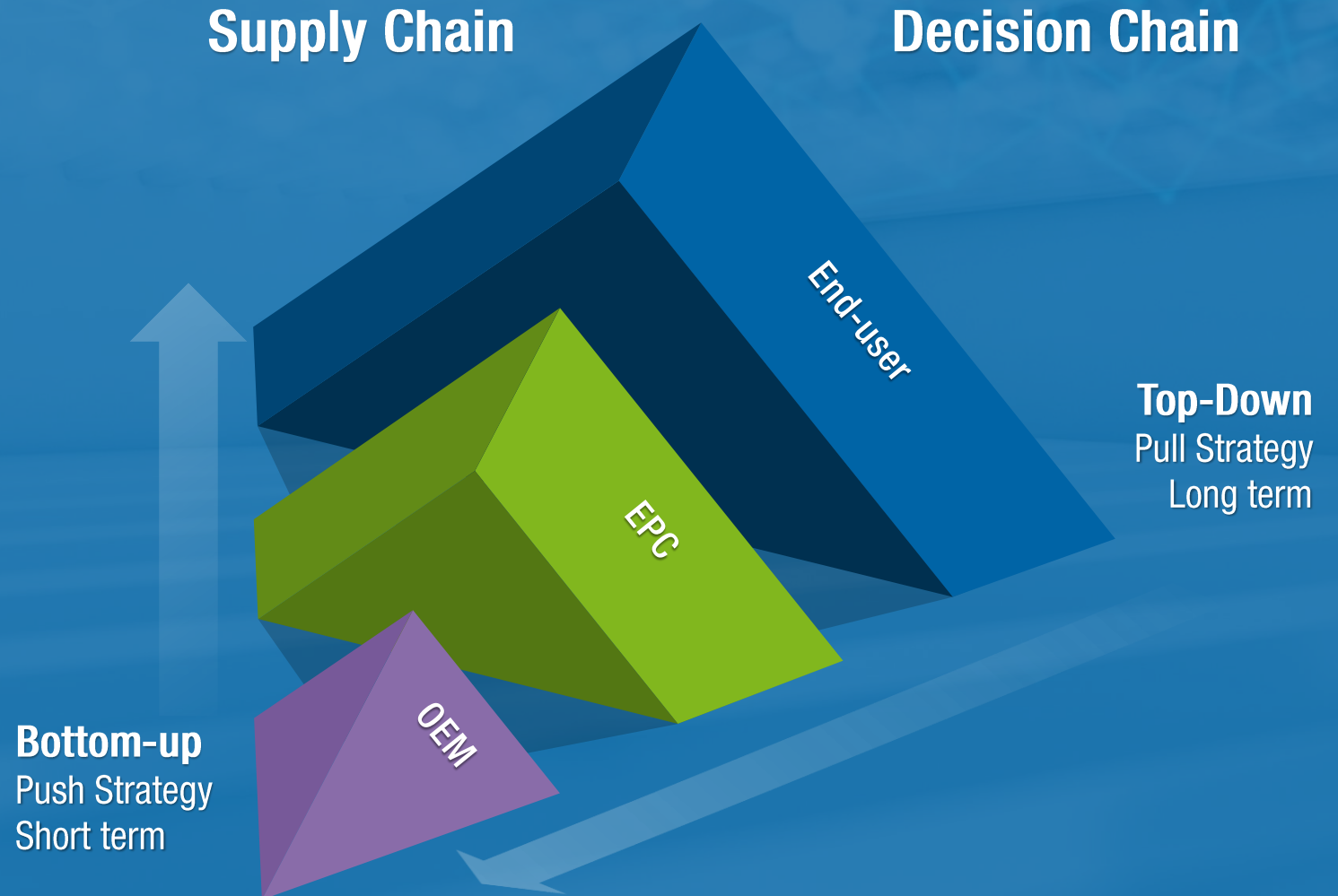
- Trust
- Reliability
- Documentation
- Global coverage
- Energy efficiency

OEM*

- Prices and delivery times
- Response time to quote on request
- Local sales support
- Quality product

Supply Chain

Decision Chain

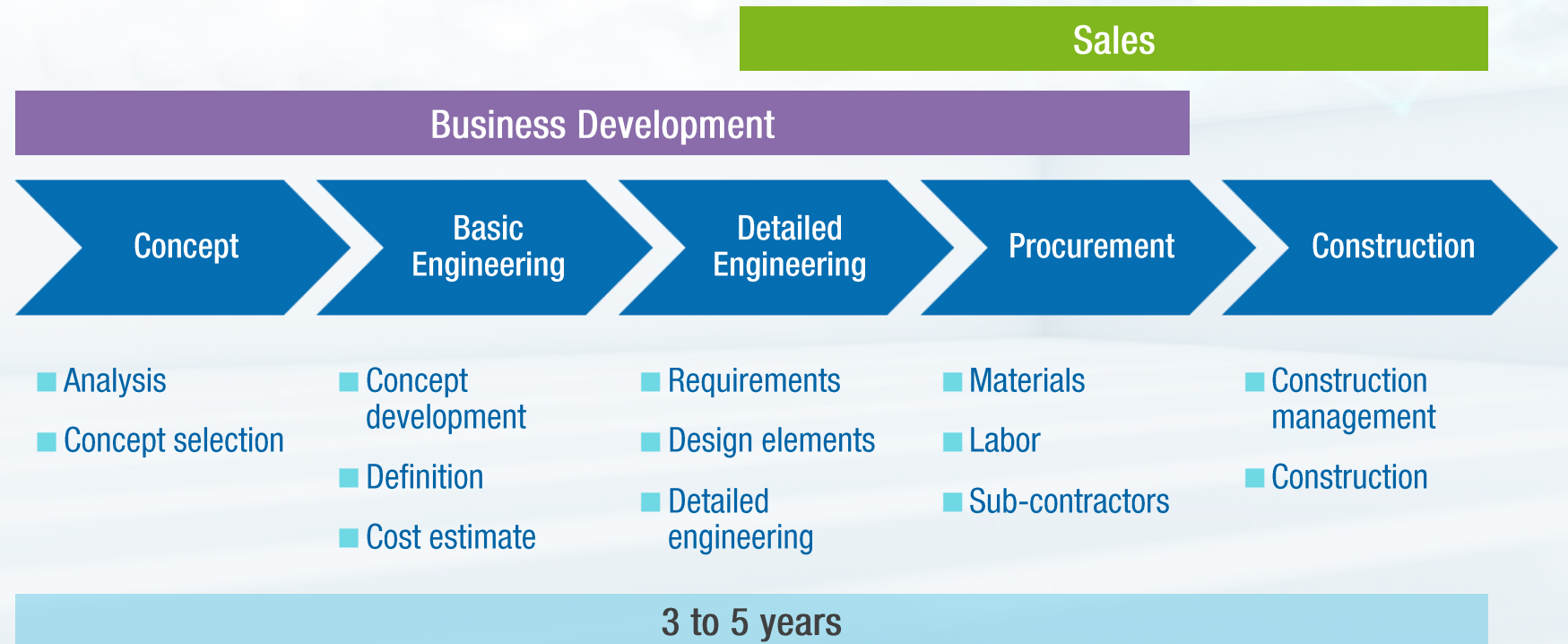


Top-Down Market Approach

- Actions to increase WEG's Brand recognition on these industries
- Early engagement on strategic project pursuits
- Approval vendor list
- Frame agreements
- Global capture teams to monetize those opportunities
- Technical agreement



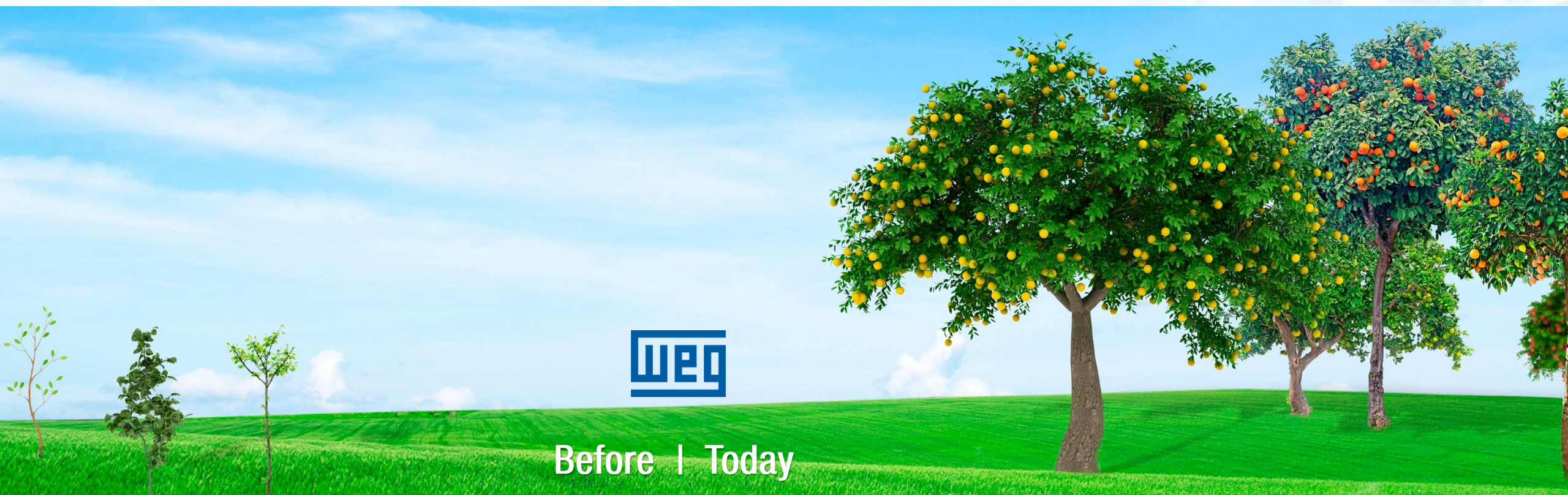
Typical Project Timeline



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OIL & GAS



Before | Today

Petrobras

Sonatrach	ExxonMobil	Sabic	Dow Chemical	Gazprom	Petronas	
SIBUR	CEPSA	BP	KNPC	LyondellBasell	ADNOC	INEOS
Petrobras	Chevron	Phillips 66	Equinor (Statoil)	Repsol	PDO	OOC

Overview



Projects viable at lower oil prices

Gas demand continues to grow globally



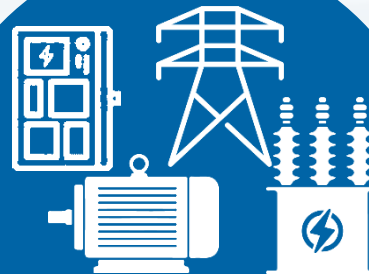
Global coverage structure



Leader in high voltage motors for offshore platforms



frame agreements
vendor list approvals
unlocking new customers



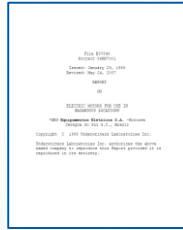
Opportunity of growth for traditional products



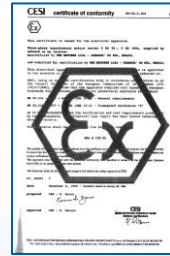
Solutions for all O&G:
Upstream
Midstream
Downstream



- 1983: WEG certified its first product line for “Ex” area in Canada “CSA”



- 1988: WEG reached the USA Market with “UL” certificate



- 1992: WEG expanded its Ex products to Europe – ATEX Certification

- 2002: WEG acquired Ex Manufacturing site in Portugal

- 2009: Intelligent market expertise team

- 2011: WEG acquired EM in USA to complete its portfolio

- 2015: WEG establishes the Global O&G structure

1980

1990

1990

2000

2010

2020

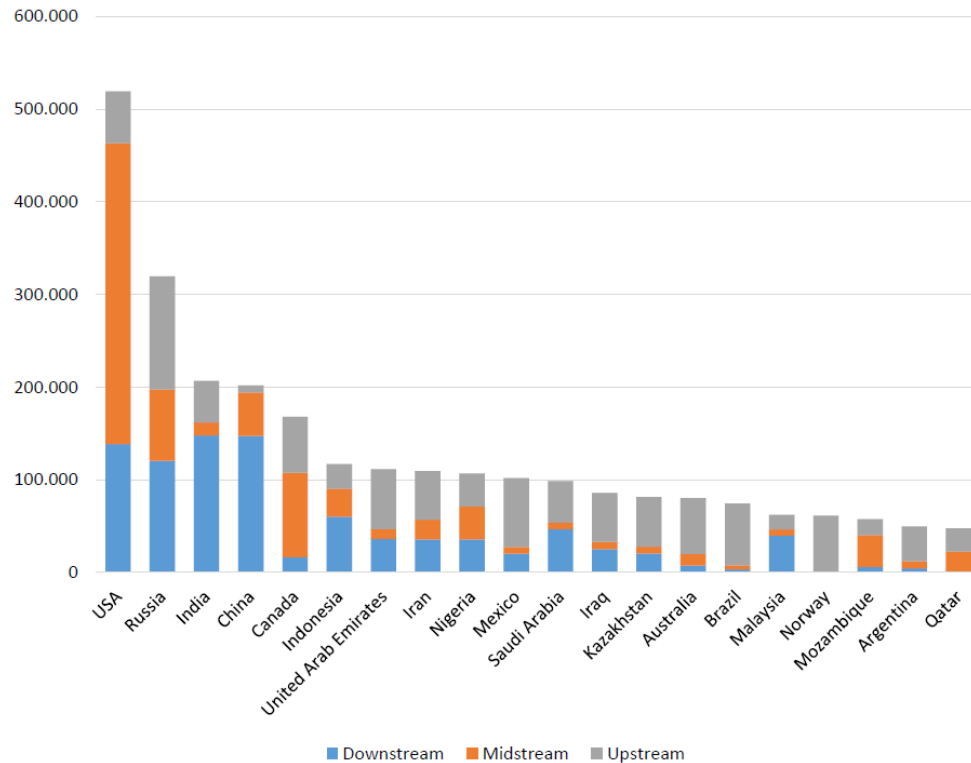


Expectation for global market growth

Top 20 Countries are expected to invest
~US\$ 2.3 trillion in new projects **up to 2026**

Some of the **Top Operators**
 with massive investment plans

CAPEX by country through to 2026 (\$million)



ADNOC

Saudi Aramco

Petrobras

Shell

BP

ExxonMobil

Gazprom

Equinor

PEMEX

Total

Chevron

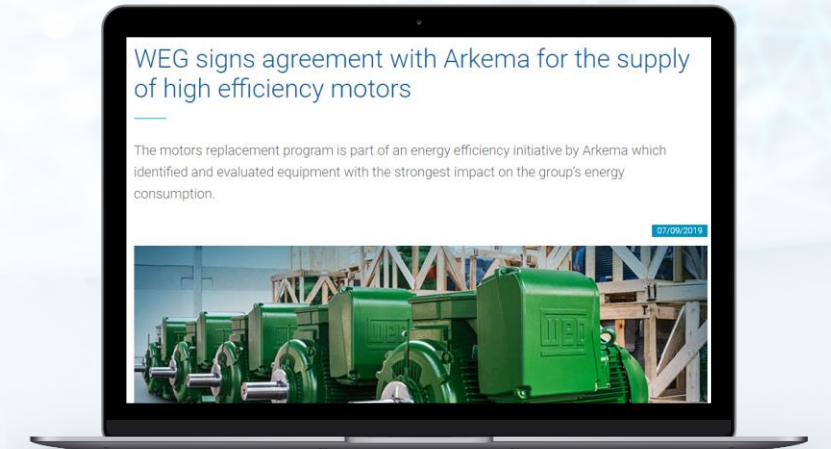
Products fitted to market

- Widely respected brand reputation on electric motors, both LV & HV
- 2-pole and 4-pole turbogenerators technology and expertise
- Comprehensive automation and transformers portfolio
- Among the largest manufacturers of anticorrosive and marine paints



What we have been doing to create new opportunities?

- Investment to improve brand awareness at End-users and EPC's yielding greater acceptance of WEG products
- New End-user Approvals and Relationship Building with key industry players



Chevron TechnipFMC BP Petronas ADNOC SBM Total Tecnicas Reunidas ARKEMA ExxonMobil Repsol MODEC Sonatrach Yinson



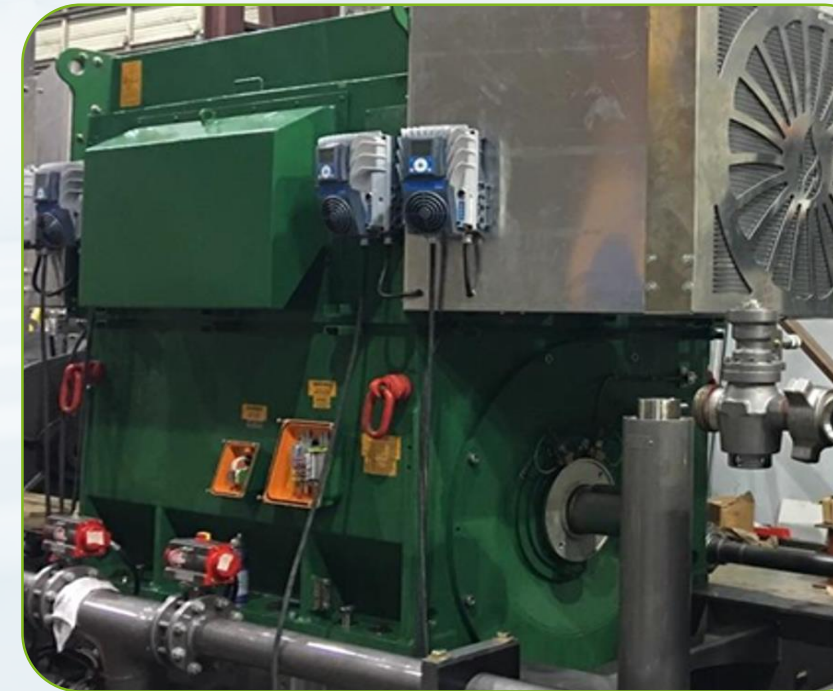
Success Cases – Duqm Refinery Project, Main Process Units

- WEG is supplying all motors and variable speed drivers for a new oil refinery in Oman
- Frame Agreement directly with the EPC Consortium



Success Cases – e-Fracking

- WEG is supplying large electric motors to the industry leader in Electric Powered Hydraulic Fracturing units



Success Cases – Sonatrach Hassi Messaoud Peripheral Fields Development

- Multiple large HV variable speed drive systems for gas compressors in Algeria



Success Cases – INEOS Lavéra

- HV variable speed drive system with e-house for a petrochemical facility in France

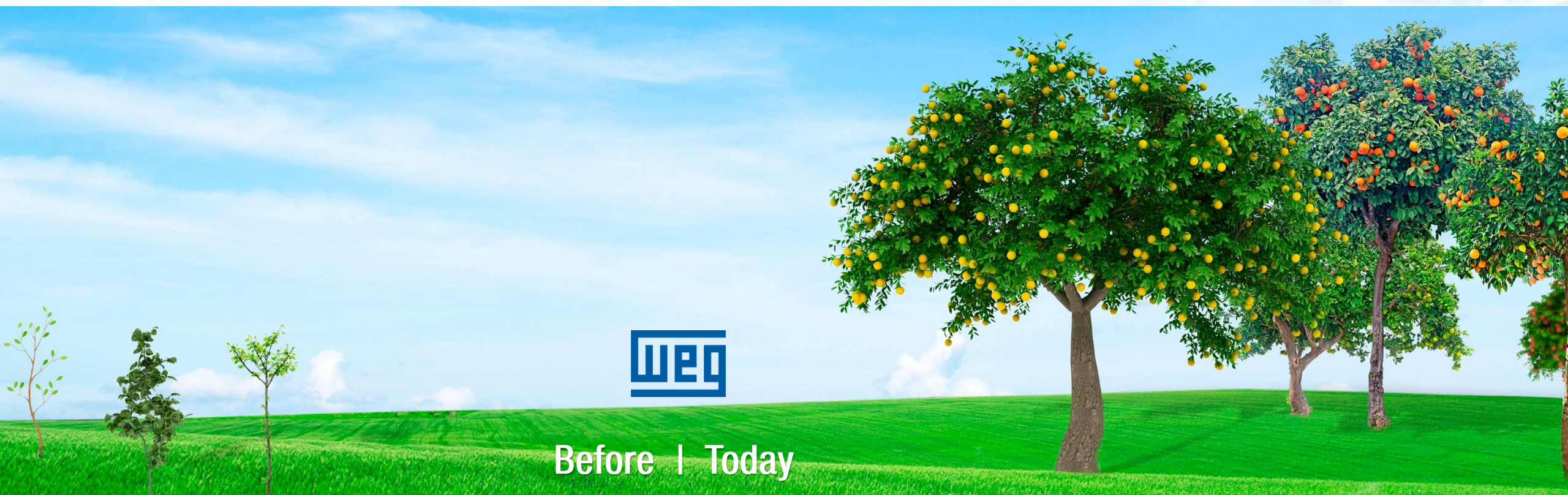


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MINING

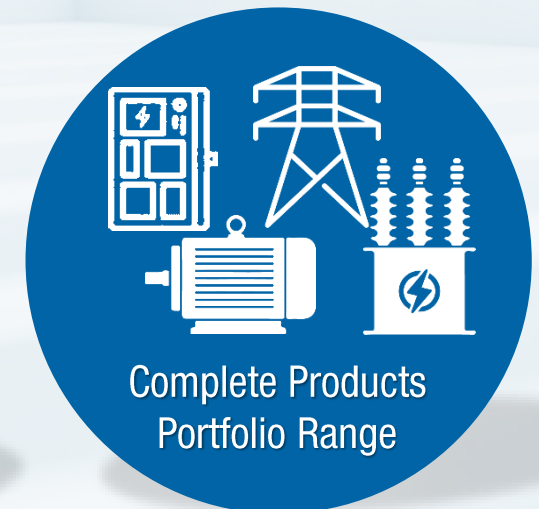




Before | Today

			CODELCO	Teck	Nexa	Vale	KAZ Minerals	Votorantim	BHP Billiton	EGA
Votorantim	Anglo American	Vale	First Quantum	SQM	Chinalco	South 32	Anglo American	KGHM	FMG	Rio Tinto

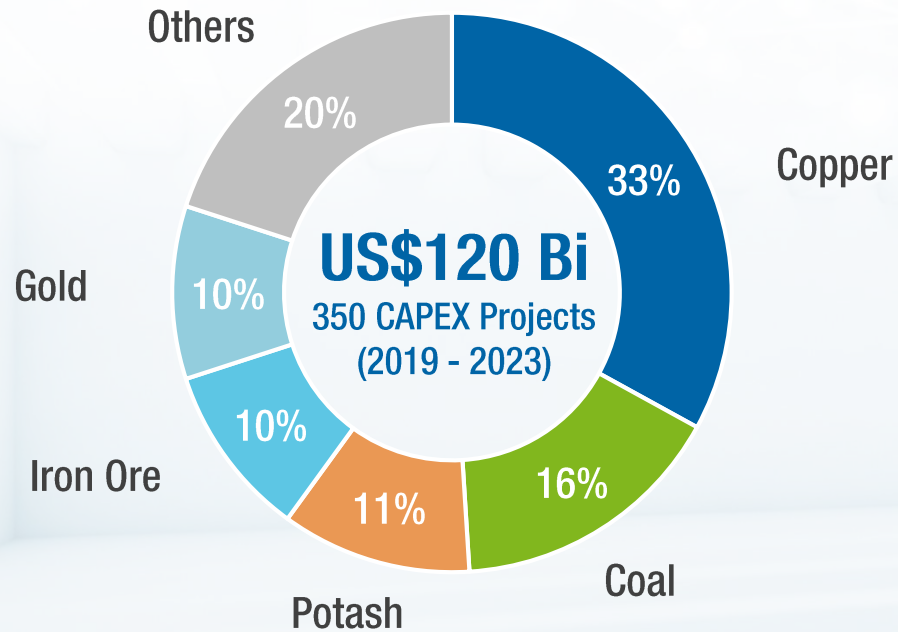
Overview



- 
- WEG Products success in Crusher/Mining Application
 - Developed Crusher Duty Motor Line
 - First Global Agreement Svedala/Metso
 - WEG Motors developed a dedicated line for mining
 - Opening of WEG Australia
 - Opening of WEG Peru
 - Mobile Substations Development
 - WEG buys Zest and control South African Market for Mining Industry
 - Mining Intelligence Market Team Created (Global Projects).
 - New frame Agreements having WEG as a single source supplier for mining projects
 - M Mining Line Development (HV WEG Energy)
 - MV VSD Software/ Firmware for grinding mill systems
 - E-houses development in Africa and Brazil



Expectation for global market growth



- Demand for base battery metals driven by electric mobility and energy storage can reach US\$ 450 Bi CAPEX up to 2030

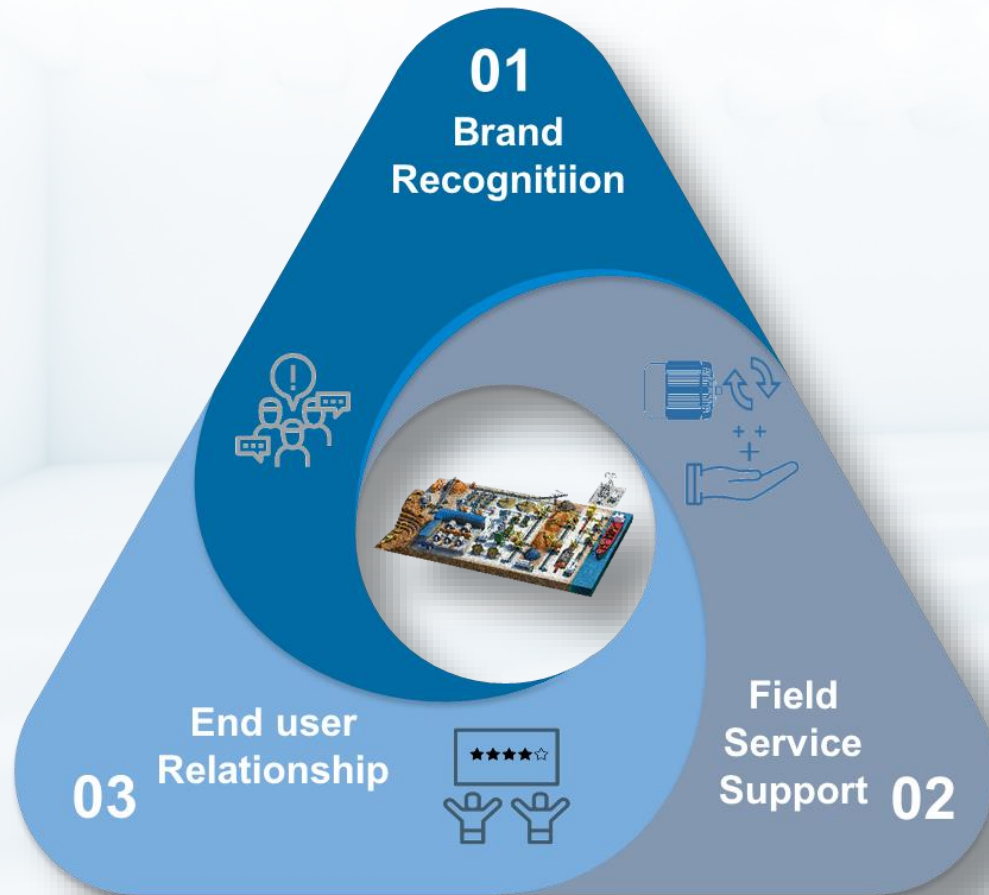


Products fitted to segment

- Wide range of electro-electronic products
- Products that fit to mining needs: reliability on harsh environment conditions
- Ready for Mining 4.0 (digitalization): predictive and monitoring systems



Brand recognition by providing a wide range of products supported by specialist and consulting staff to ensure long term end-users relationship



Ausenco
Fluor



World Mining Congress



Polyus
Bechtel



Success Cases

Chile: Quebrada Blanca Phase II – TECK Chile / USD 5 bi

Panama: Cobre Panamá – First Quantum / USD 6.2 bi

Canada: Jansen Potash – BHP Billiton / USD 12 Bi

Canada: K+S – Legacy / USD 2.9 bi

Peru: Quellaveco – Anglo American / USD 3.2 bi

UAE: Al Taweelah Alumina Refinery – EGA / USD 2 bi

New Caledonia: Vale Nickel Cobalt / USD 1.5 bi

Mongolia: Tsagaan Suvarga – MAK / USD 0.5 bi

Australia: Worsley Alumina / USD 3.2 bi



Success Cases

■ Al Taweelah Alumina Refinery – USD 2.0 Bi Capex

■ LV & HV motors frame agreement: 1,300 LV motors + 66 HV motors

- **Project Name:** Al Taweelah Alumina Refinery
- **Location:** United Arab Emirates (UAE)
- **End-User:** Emirates Global Aluminium (EGA)
- **Contractor:** Bechtel Petrofac JV
- **Signature:** 2015
- **Scope:** High standard IEC LV & HV Motors



Success Cases

- Quebrada Blanca Phase II – USD 5.0 Bi Capex
- LV & HV motors frame agreement: 141 LV motors + 77 HV motors
 - **Project Name:** Quebrada Blanca Phase II
 - **Location:** Chile
 - **End-User:** Teck Resources
 - **Contractor:** Bechtel
 - **Signature:** 2012 / 2017
 - **Scope:** High standard NEMA LV & HV Motors

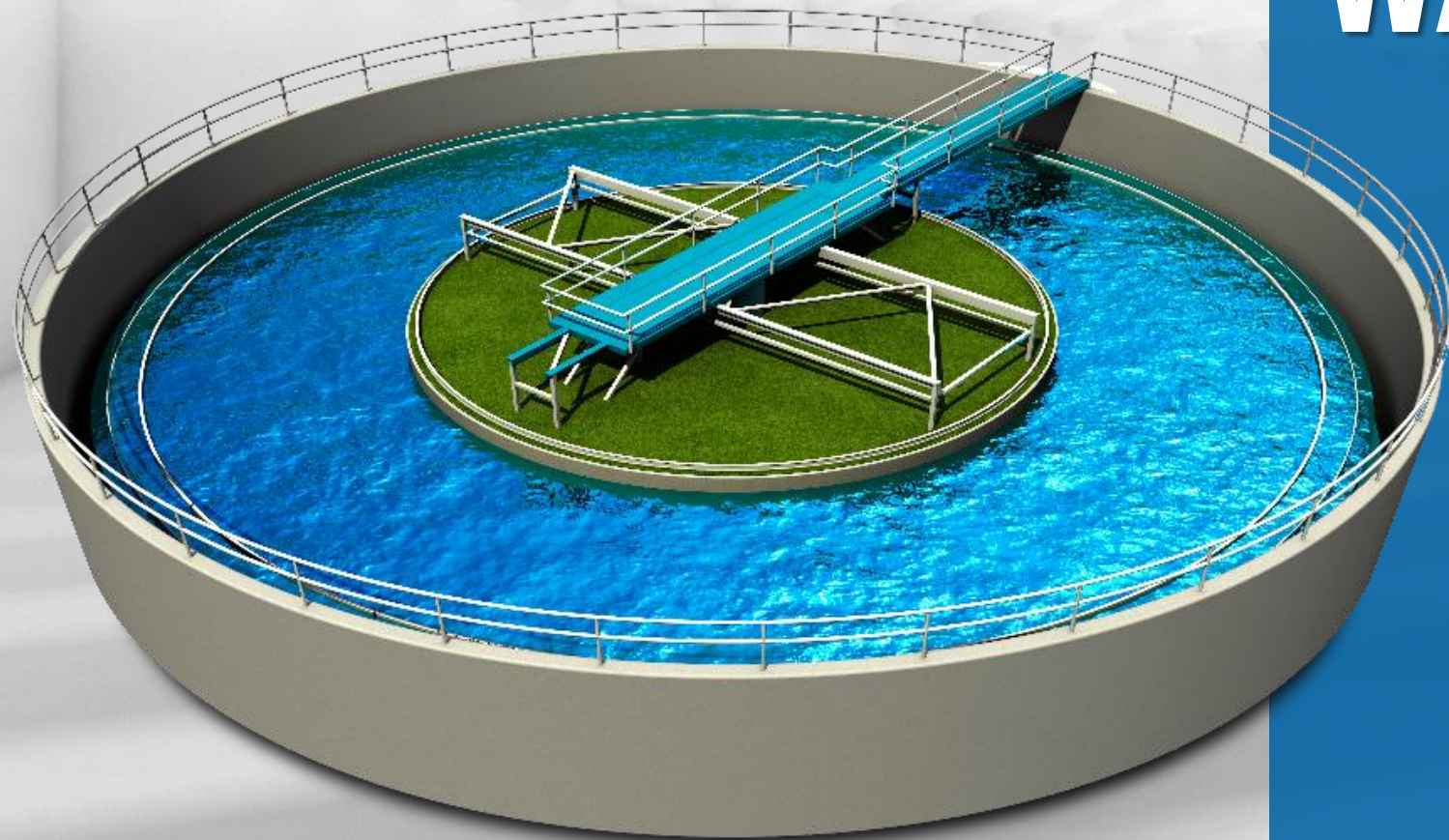


Success Cases

- Cobre Panamá – USD 6.2 Bi Capex
- LV & HV motors frame agreement: 1,600 LV motors + 93 HV motors
 - **Project Name:** Cobre Panamá – First Quantum Minerals
 - **Location:** Panamá
 - **End-User:** First Quantum Minerals
 - **Contractor:** Process E&I / FQML Engineering
 - **Signature:** 2016



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WATER & WASTEWATER

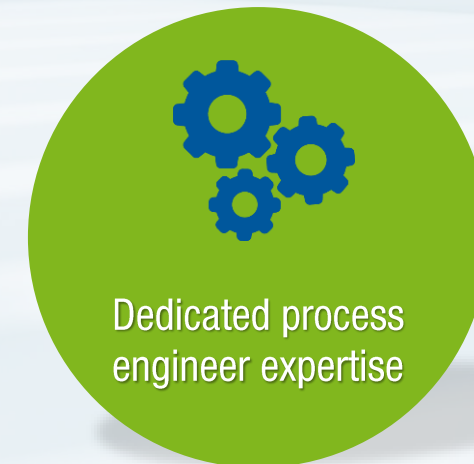
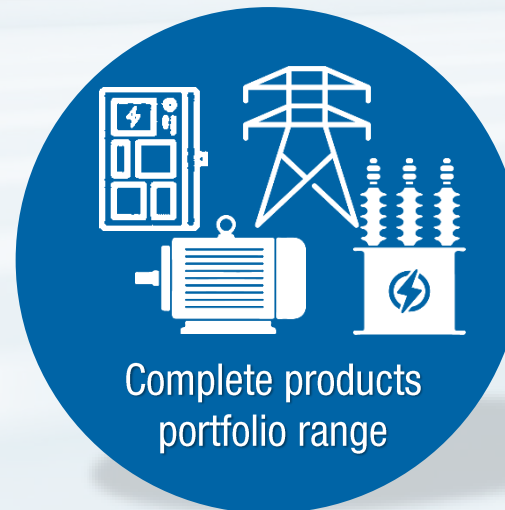


Before | Today

Sabesp	Sanepar	Copasa
Southern Water	Thames Water	CEDAE

Sabesp	Southern Water	SWPC	Sanepar	Tedagua	SWCC	
CEDAE	Suez	Sacyr	Thames Water	Veolia	Tecnicas Reunidas	
COPASA	Acciona	ADWEA	PUB	ABENGOA	IDE	Aqualia

Overview



■ First Global Contract signed (Sulzer/ABS)

1985

■ Release VFD Control (Multipump)

2009

■ WEG Awarded by Water Utilities in UK

20011

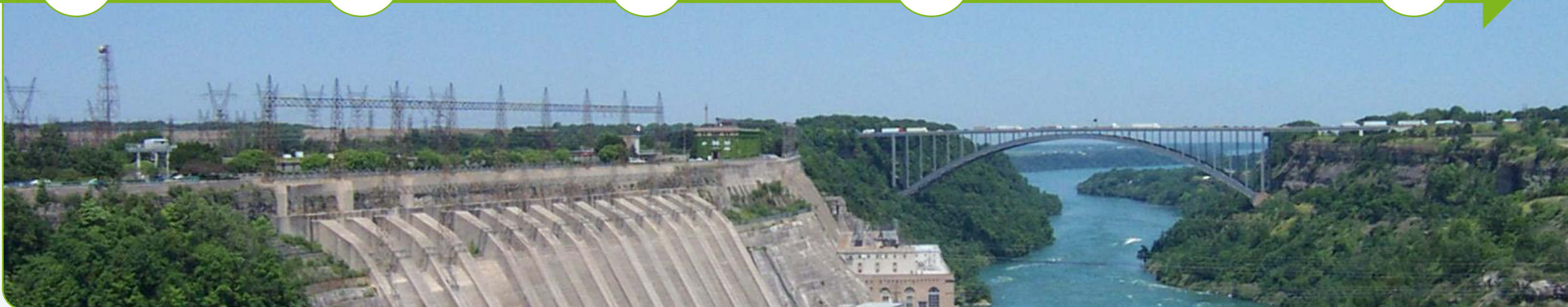
■ Water Intelligence Market Team Created (Global Projects)

2013

■ 2014: Dedicated VFD Software for water industry (Pump Genius)

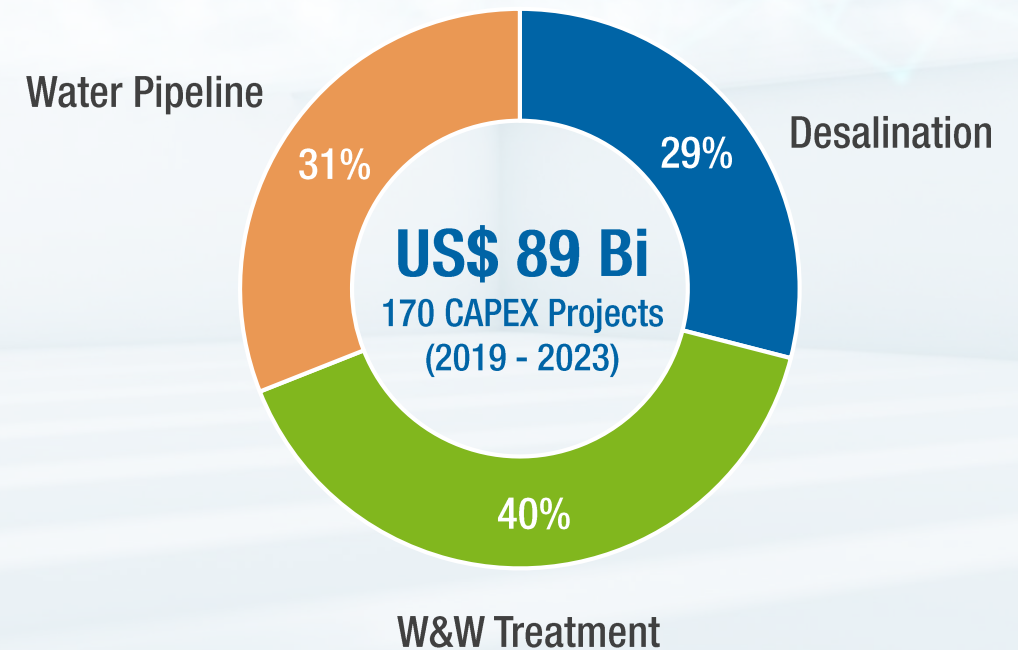
■ 2016: River Transposition system supply

2020



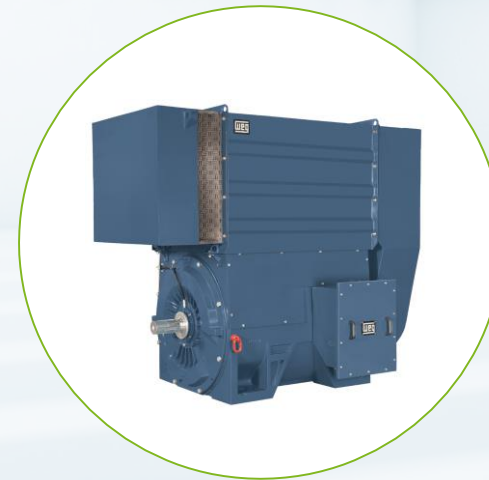
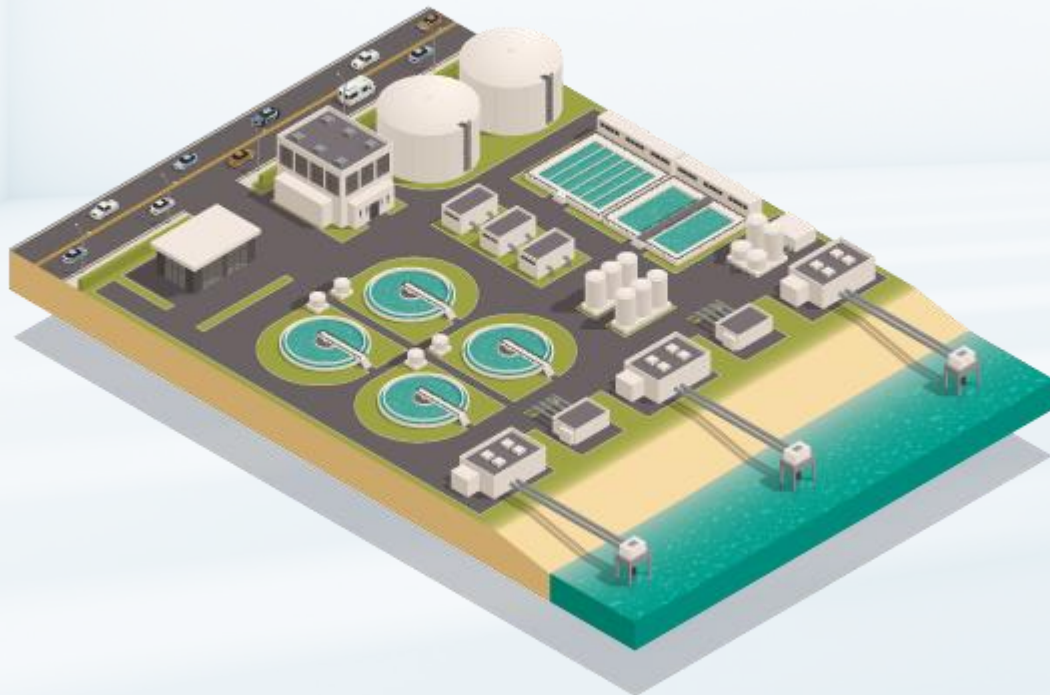
Expectation for global market growth

- 170 projects in the focus region with US\$ 89 Bi in Capex
- Main focus region in the Middle East, Europe and Americas with other regions providing technical and commercial support
- Focus water plants: Desalination, Pipeline stations, Water and Wastewater Treatment
- Continuous market growth



Products fitted to segment

- High Efficiency product portfolio (width range)
- Dedicated solution (Drivers / Motors / Gearbox) to fit segment
- Global presence availability and project specification supply



Brand awareness at End-User and European EPC's to guarantee acceptance of WEG products on water projects

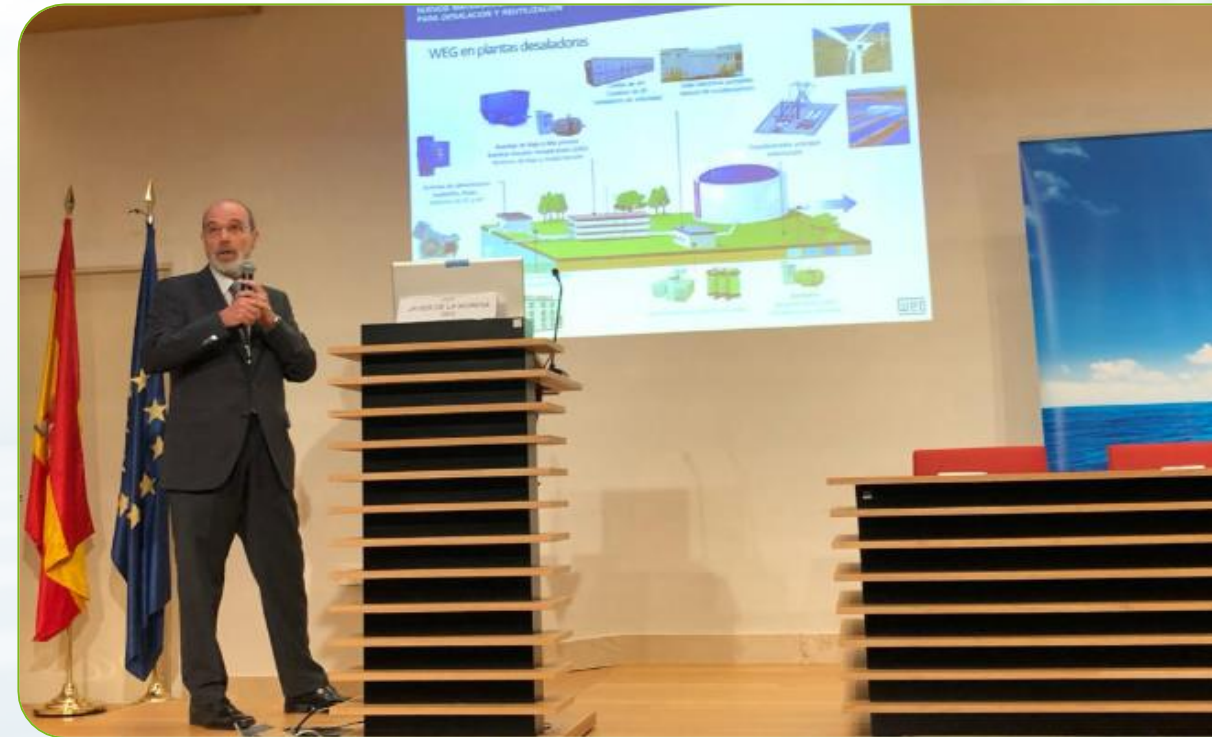


- Seminars, fairs and forum participation showing efficient and reliable solutions

Abengoa

FCC Aqualia

SWCC



- Water specialist team providing knowledge and expertise to customers on water segment

Suez

Tecnicas Reunidas

SWPC

Success Cases

SURUÇ WATER TRANSPORTATION Turkey

High Voltage Motors



Success Cases

WATER TREATMENT PLANT REVERSE OSMOSIS Chile

Low Voltage Motors



Success Cases

DESALINATION PLANT Saudi Arabia

Low and High Voltage Motors



Success Cases

DESALINATION PLANT Copiapó – Chile Puerto Punta Totalillo

High Voltage Motors



Success Cases

DESALINATION PLANT Canary Islands

High Voltage
Switchgear
Soft starters
Motors



Success Cases

AQUEDUCT EXTENSION PUMP STATIONS California

Low and High Voltage Motors



Key messages

Relationship with end-user customers allowing the understanding of their necessities and expectations

Brand recognition through application knowledge and technical competence

Industrial processes expertise enabling innovative solutions with engineering contractors and end-users



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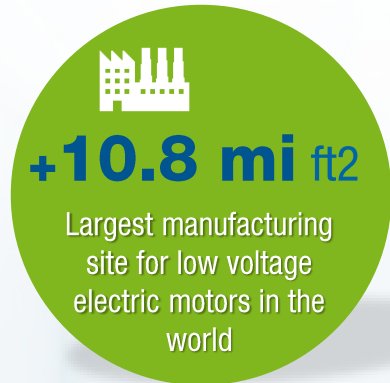
FINANCIAL PERFORMANCE

André Luís Rodrigues

WEG is a global company headquartered in Brazil

WEGDAY2019

One of the world's largest manufacturers of electric electronic equipment

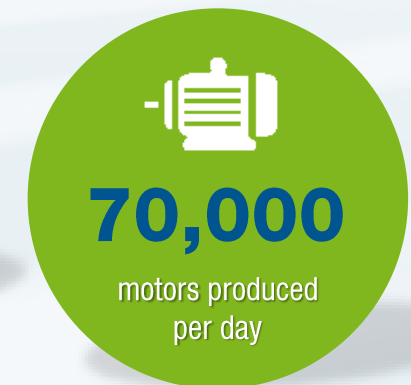
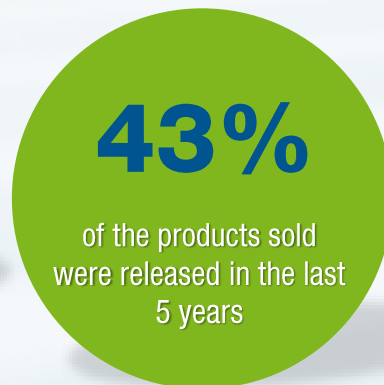


ISEB3

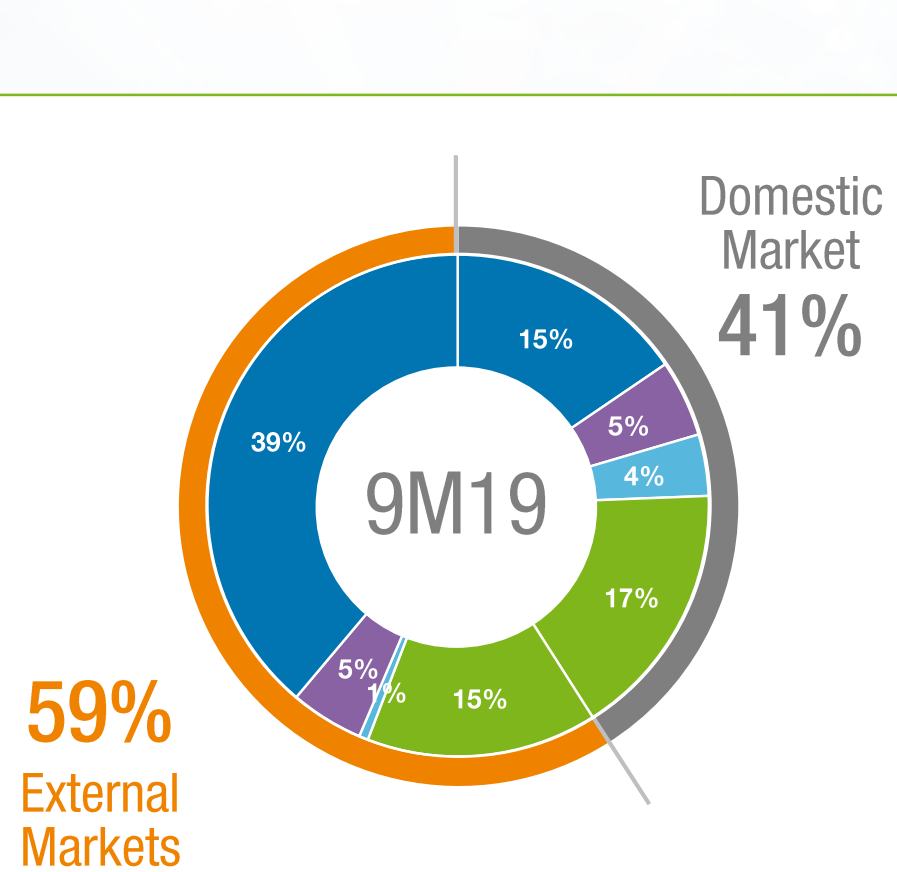


MSCI

2018 Constituent
MSCI ESG
Leaders Indexes



Diversified product line allows for strong growth across different market cycles



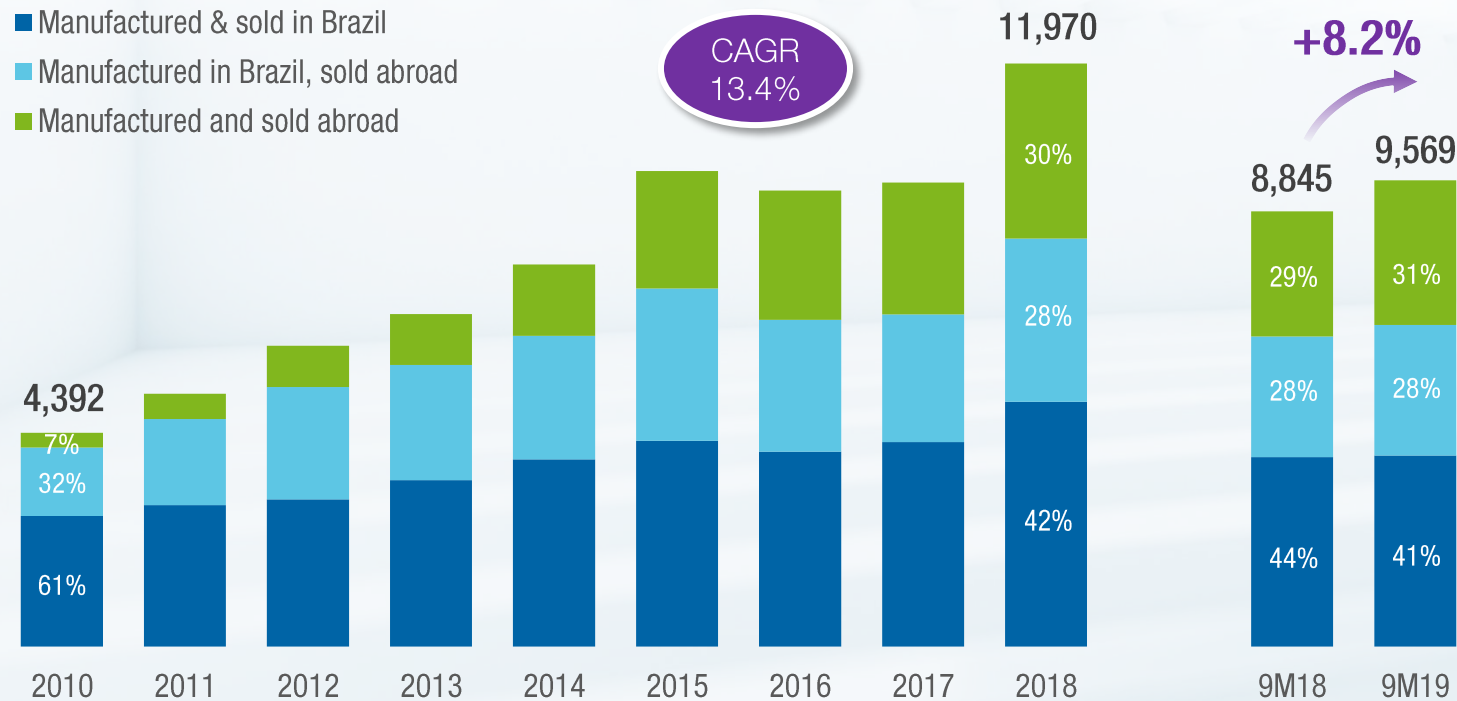
Revenue Performance 9M19 x 9M18		Total Revenue	Domestic Market	External Market
	Industrial Electro-Electronic Equipment	9%	9%	9%
	Energy Generation, Transmission, and Distribution (GTD)	4%	-11%	27%
	Motors for Domestic Use	14%	28%	2%
	Paints and Varnishes	19%	20%	8%

Solid Growth Track Record

Business model allows us to find and explore growth opportunities, even under unfavorable macroeconomic conditions

Net Operating Revenues (R\$ million)

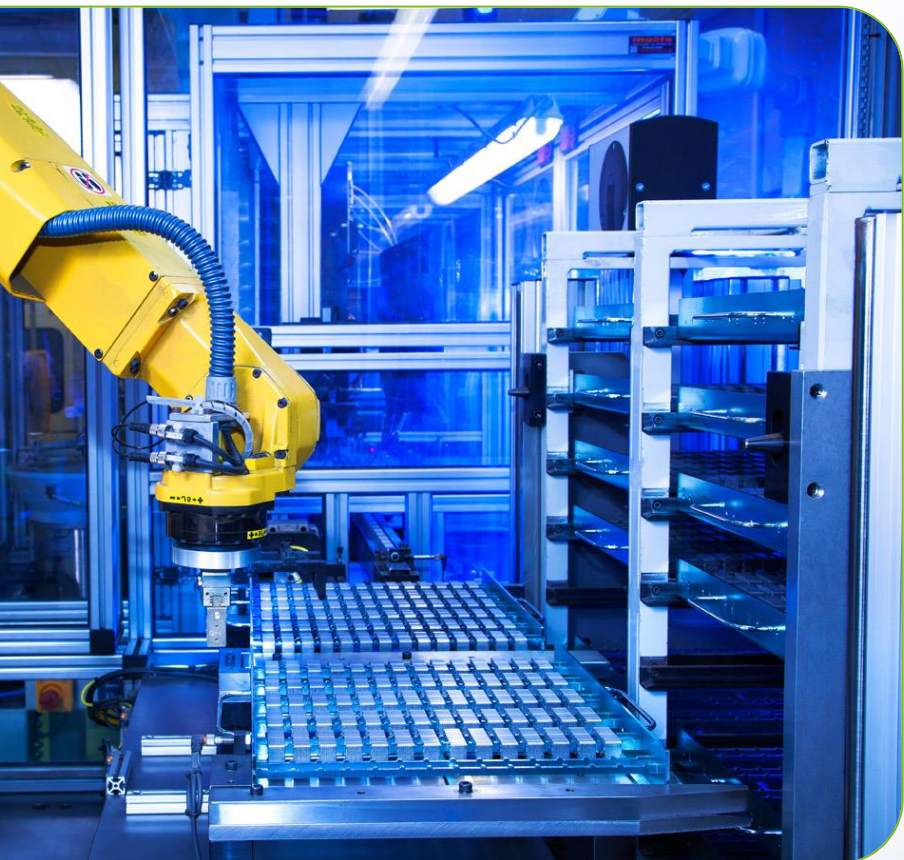
- Manufactured & sold in Brazil
- Manufactured in Brazil, sold abroad
- Manufactured and sold abroad



Strong Operating Returns and Disciplined Capital Allocation

WEGDAY2019

Resulting in stable above average ROIC over time



Operational Cash Flow

Consistent cash generation on the back of higher discipline in working capital management

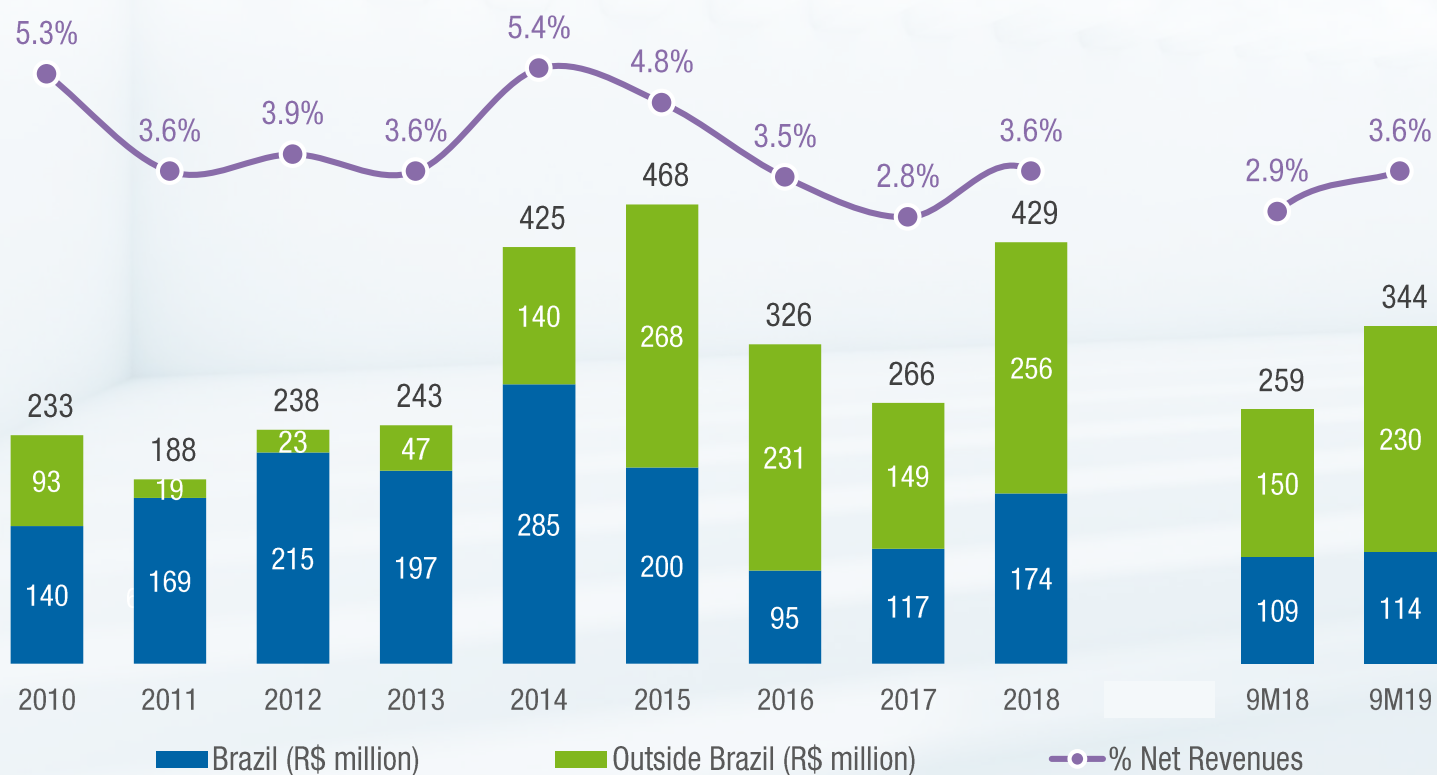
Operational Cash Flow (R\$ million)



Financial Cycle - Working Capital (days)



Focused on increasing production capacity outside Brazil in recent years





New foundry in Mexico




323,000 ft²
Additional area


2,000 ton
per month


+235
Employees



US\$ 100 mi
Capex

83

**WEG's and Mexico's most modern foundry
Most relevant investments of 2019**



New automation factory in China



156,000 ft²
Built area



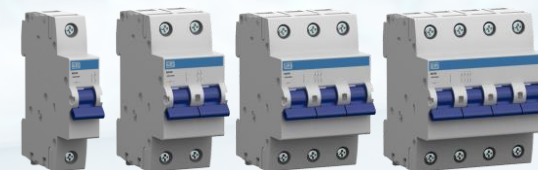
4th
Manufacturing Plant
in China



Variable Frequency Drives



Mini-Circuit Breakers



Residual-Current Devices



First WEG Automation serial product factory in China



Expansion of electric motors factory in China




270,000 ft²
Additional area

US\$ 15 mi
Capex


+120
Employees

Motors



Geared Motors



2nd expansion of Rugao electric motors factory



Low voltage electric motors factory in India



151,000 ft²

Additional area



250k

motors per year



+320

Employees



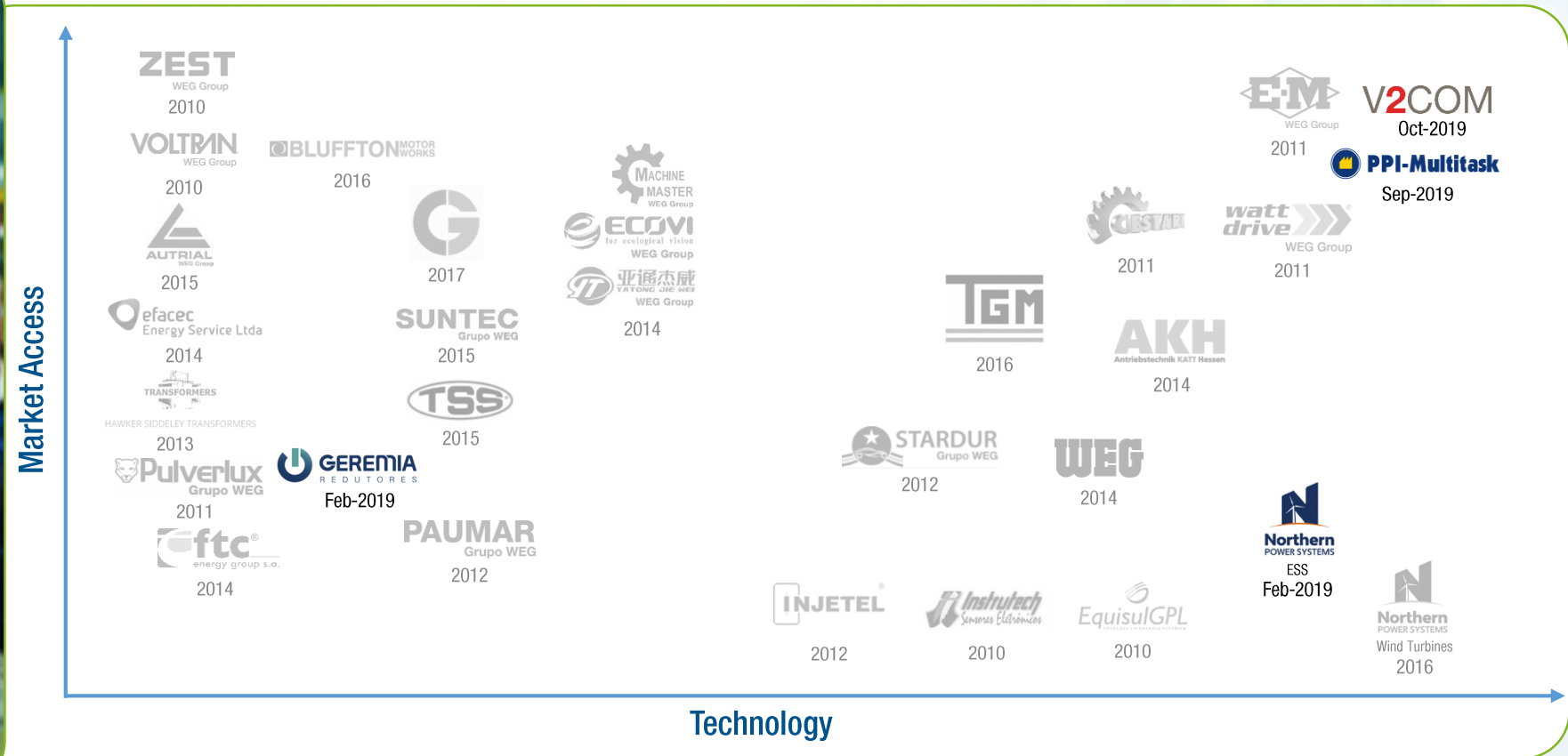
US\$ 20 mi

Capex

Begins operation in 2021

Portfolio Strategy

Clear vision of attractiveness of opportunities and of the strategic fit





Geremia: gearboxes, geared motors, speed and flexible couplings



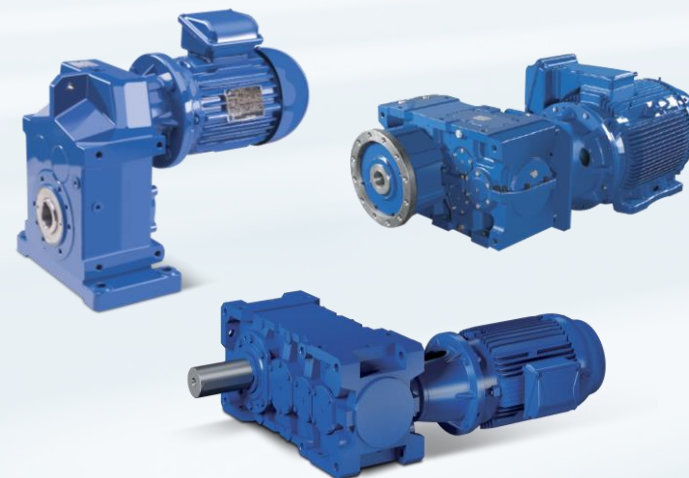
Location: Bento Gonçalves, RS

1973
Foundation

+220
Employees

R\$ 66 mi
2018 Revenue

Gearboxes and Geared Motors



Speed Couplings





NPS: More synergy to our renewable energy solutions



Location: Barre, Vermont

1974

Foundation



+15

Employees

Sole owner of
all assets
including patents,
know-how and
projects

Bidirectional converters



Solutions

- Mobile Battery Energy Storage
- Outdoor Solution – No Container
- Container Solution
- Multi Megawatt Systems
- Hybrid Multi Megawatt Plant



PPI-Multitask

- Founded in 1992
- Complete software solutions – Industry 4.0
 - MES (Manufacturing Execution System)
 - Industrial automation systems integration and IoT
- Market segments: general industries, by offering solutions for accurate and real-time production monitoring

V2COM

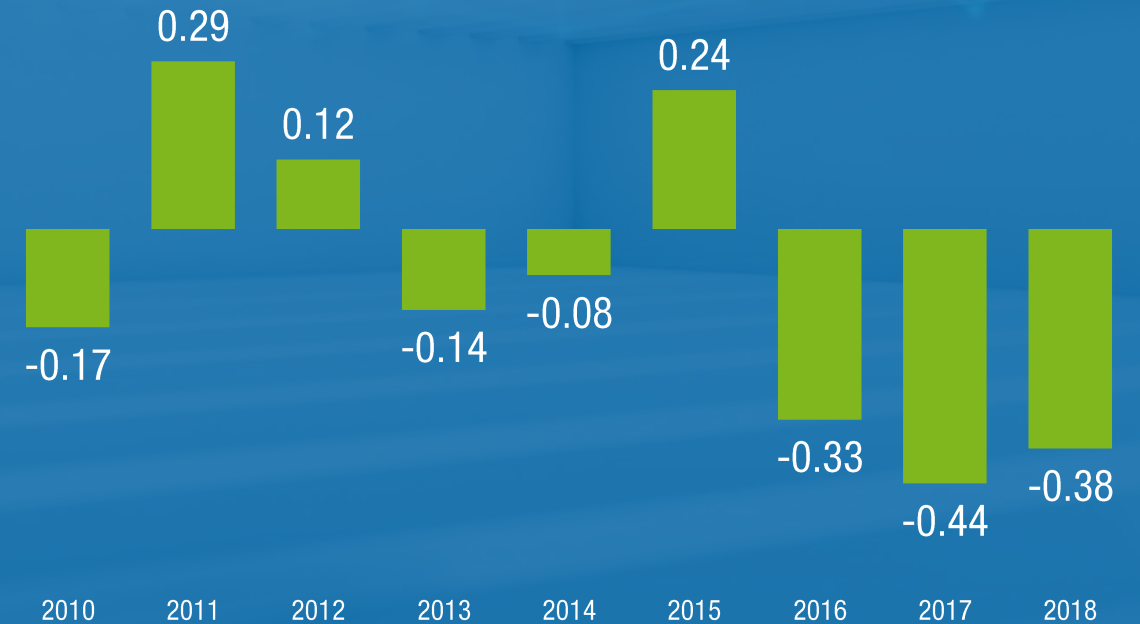
- Founded in 2002
- Solutions in hardware, software, connectivity and IoT platform services
- Complete telemetering solutions for power and smart grid systems
- Market segments: general industries, utilities and services provides of electricity, water, gas, among others

Financial Flexibility

Allows us to pursue growth opportunities as they become available

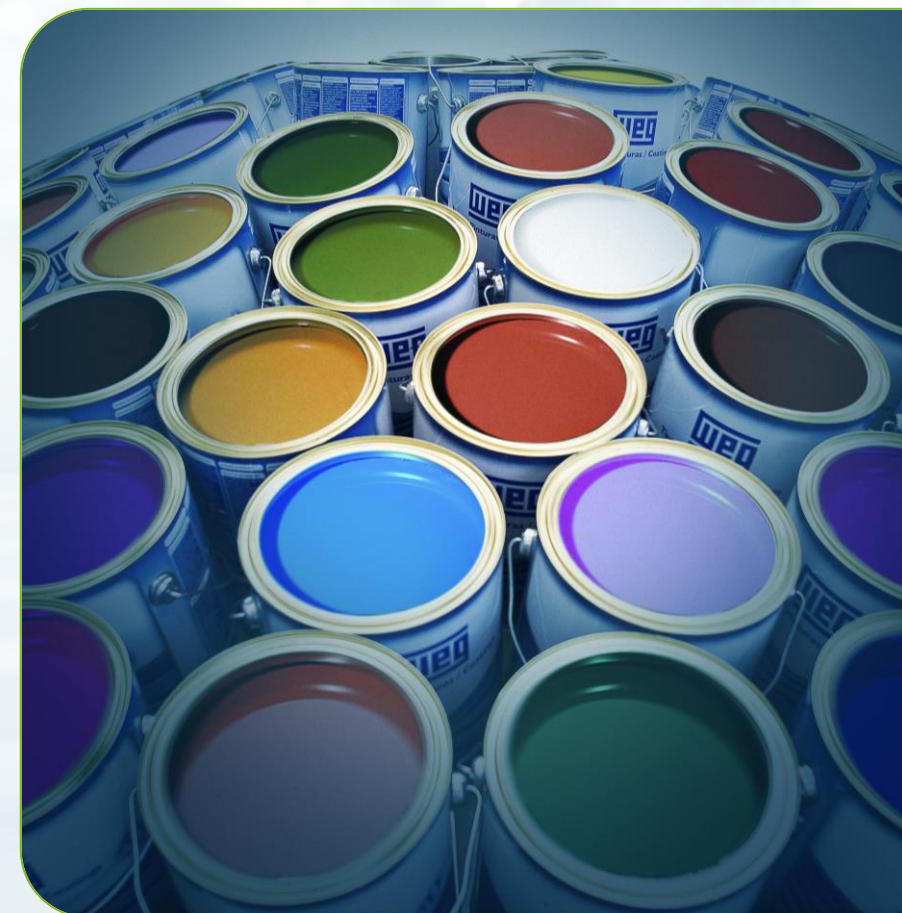
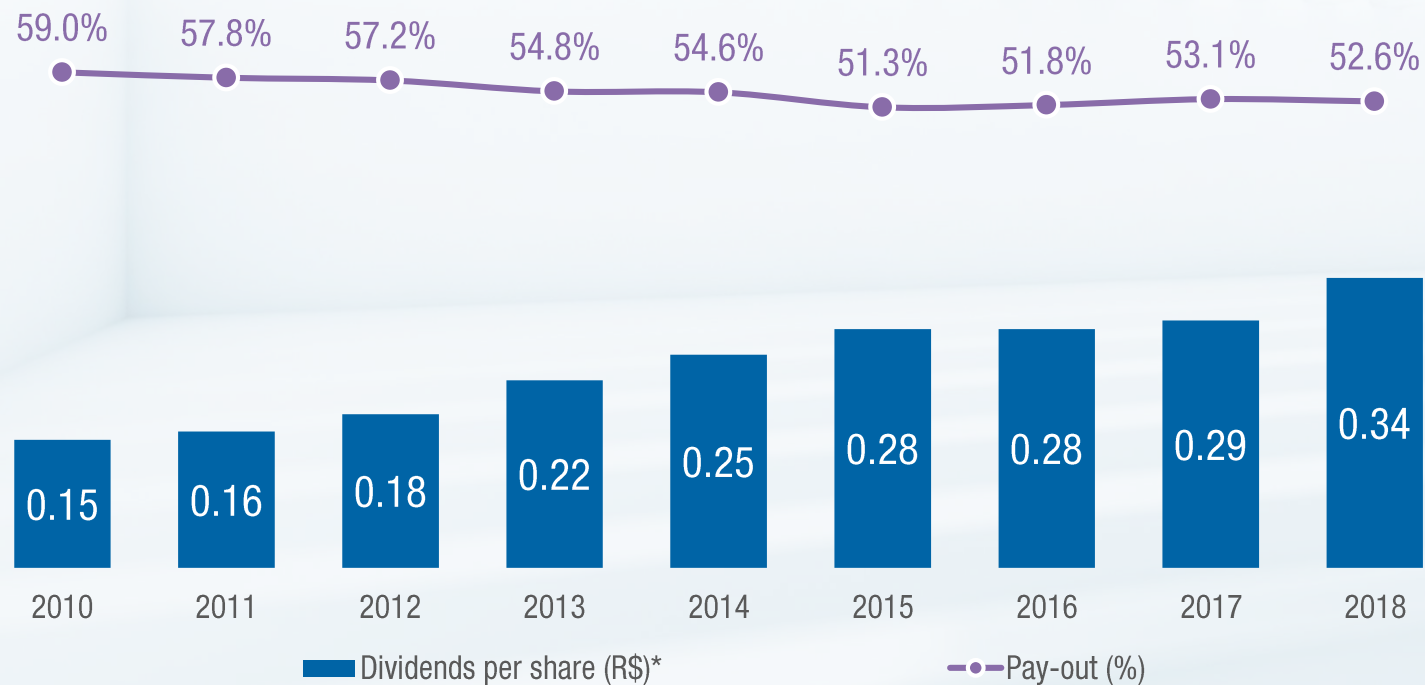


Net Debt (cash) / EBITDA



Robust Dividend Flow

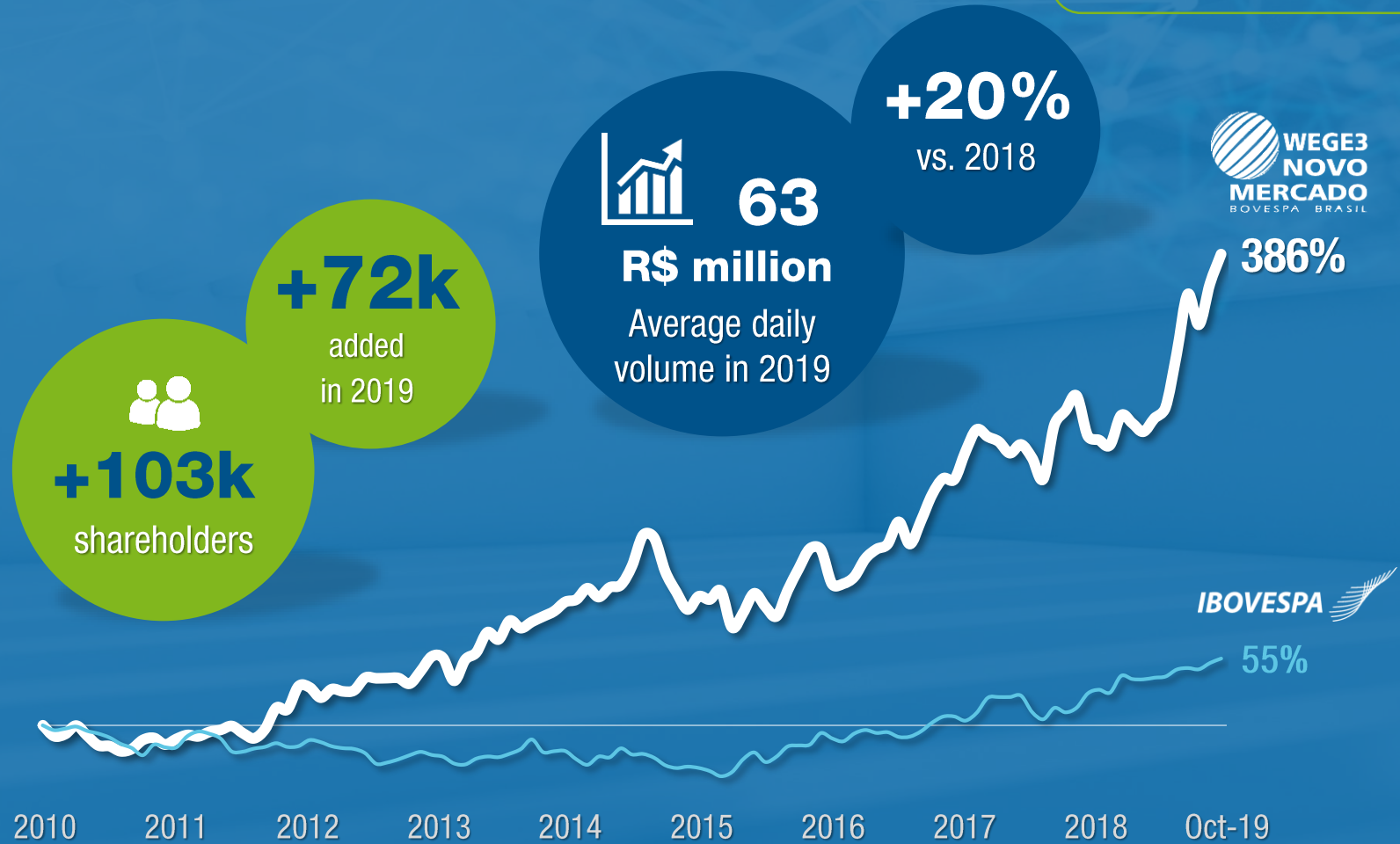
Payout average 55% in the last 9 years



Consistent performance of WEGE3

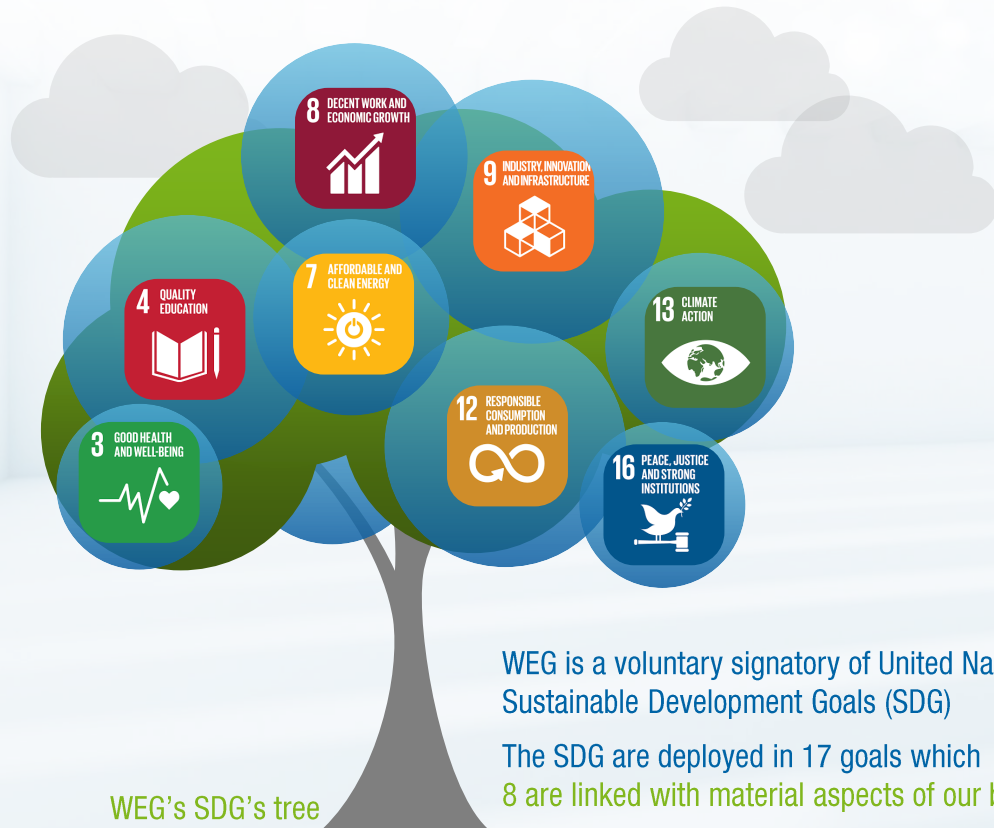
WEGDAY2019

Return above industry average

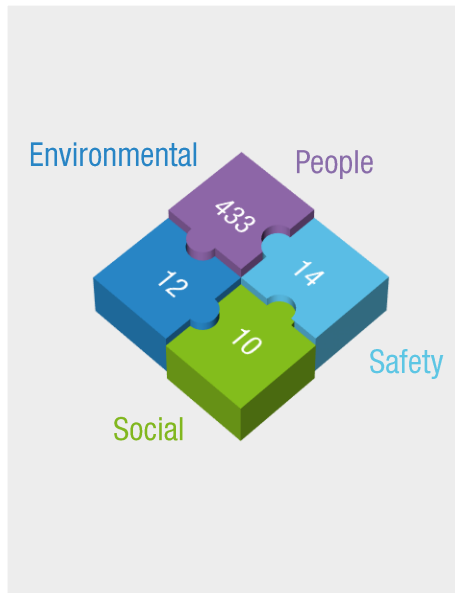


15th most valued company in Brazilian stock market

Environmental, Social and Governance



Investments
BRL 469 million (2018)



Sustainability Indices
Brazil and worldwide

ISEB3 2019

CLEAN200™

MSCI | 2018 Constituent MSCI ESG Leaders Indexes

FTSE4Good

MEMBER OF **Dow Jones Sustainability Indices**
In Collaboration with RobecoSAM

Indice Carbono Eficiente ICO2

guia EXAME Sustentabilidade 2018

Financial Performance

WEGDAY2019

Return above industry average for our shareholders

Continuous and
sustainable growth

Healthy
EBITDA margin

ROIC above industry
average



WEGDAY2019



LONG TERM STRATEGY AND DIGITAL BUSINESS

Harry Schmelzer Jr.

Our journey to date

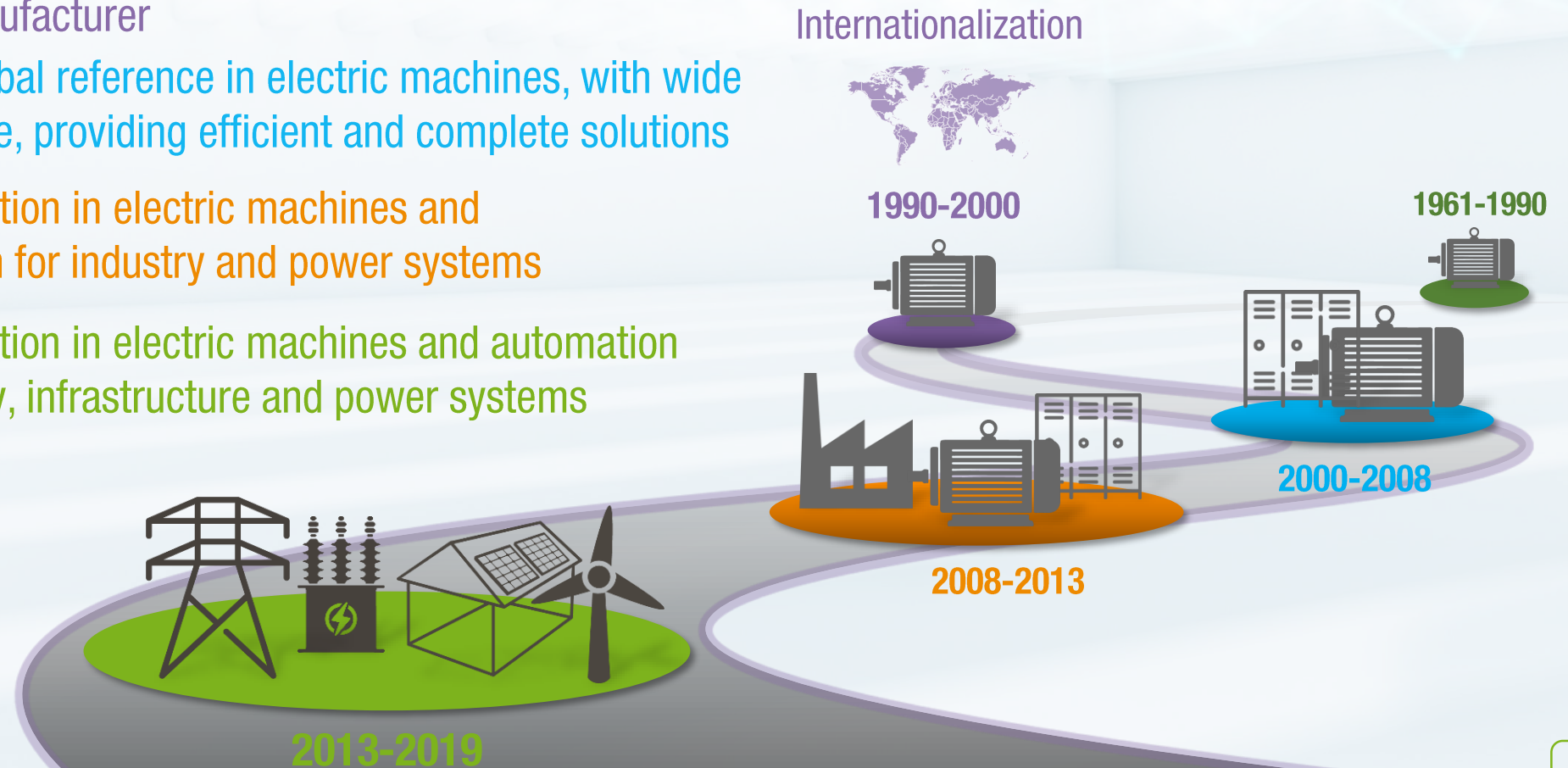
1961 – 1990: Domain of technology

1990 – 2000: Be the world's largest low voltage industrial electric motor manufacturer

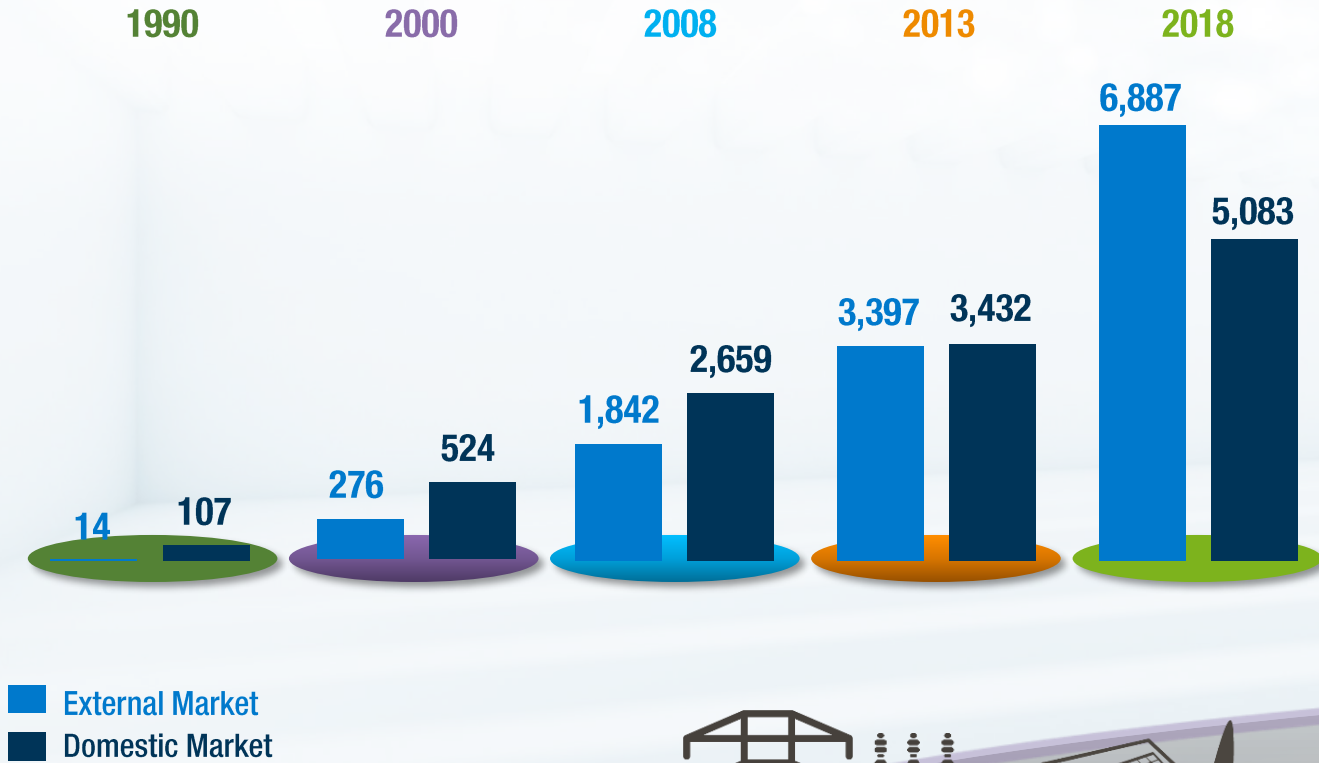
2000 – 2008: To be a global reference in electric machines, with wide product line, providing efficient and complete solutions

2008 – 2013: Global solution in electric machines and automation for industry and power systems

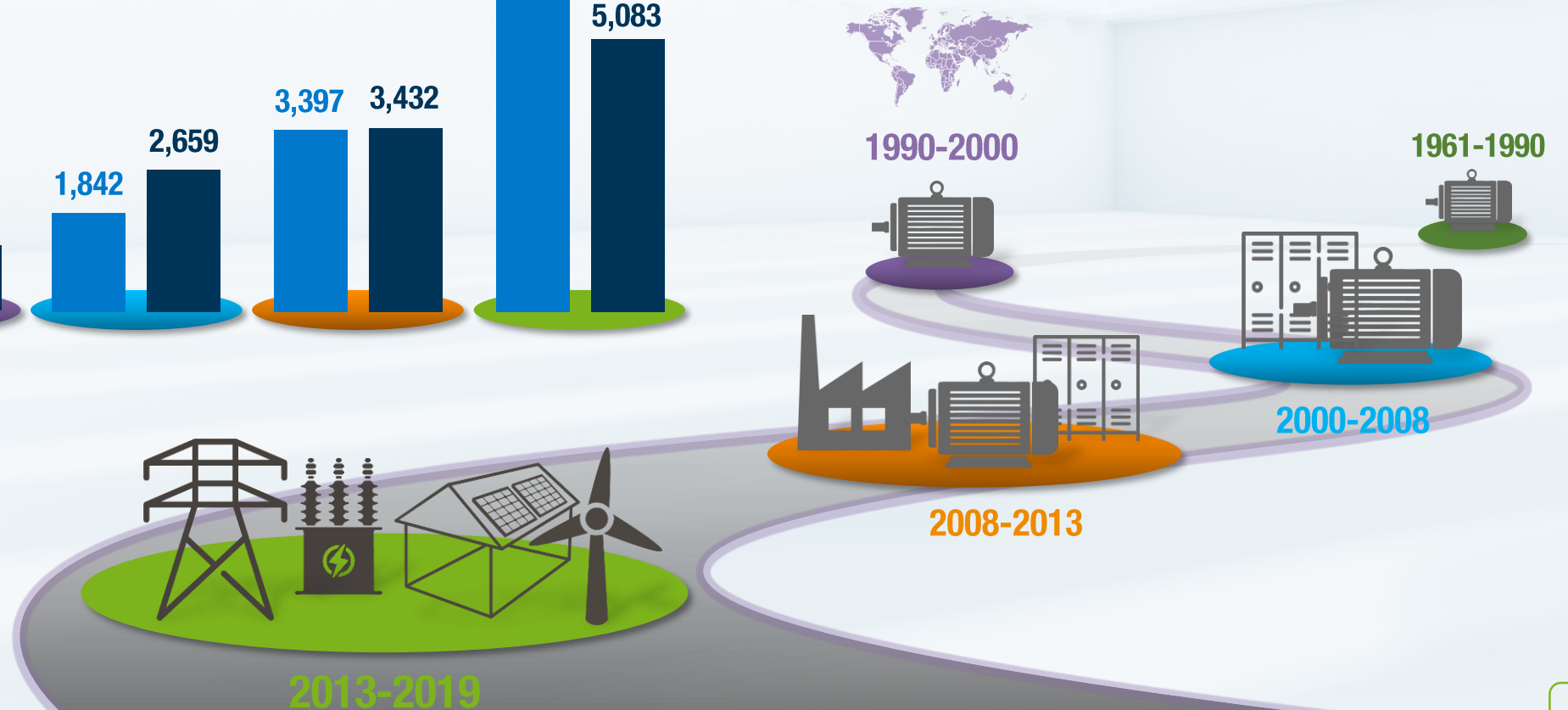
2013 – 2019: Global solution in electric machines and automation for industry, infrastructure and power systems



Internationalization Evolution – Net Revenue (R\$ million)



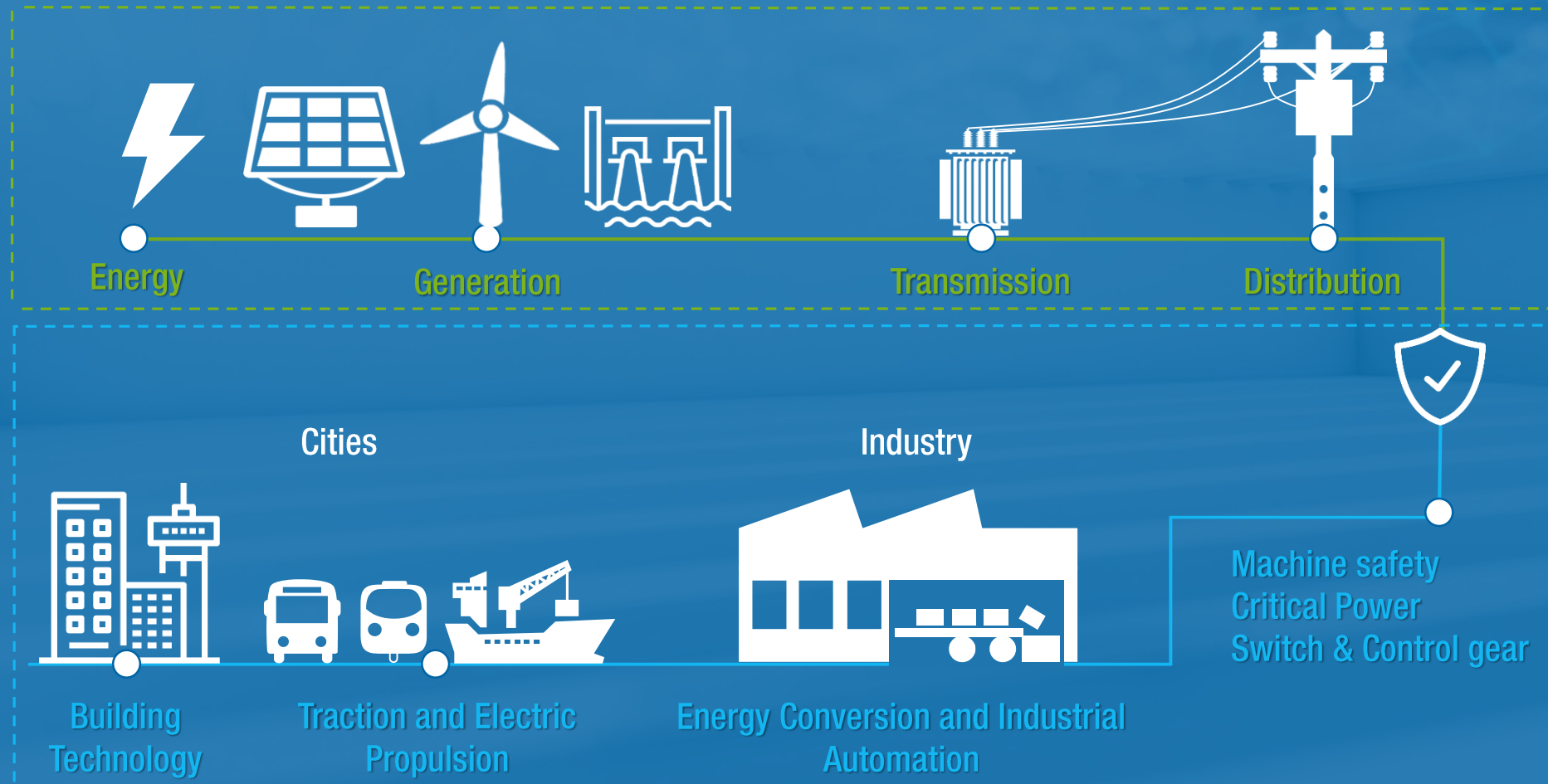
Internationalization



“End to End” of the wire

Global solution in electric machines and automation for industry, infrastructure and power systems

POWER



POWER
CONVERSION AND
AUTOMATION

We have been investing and following the major global trends

Renewable energy and sustainability



e-Mobility



Energy storage

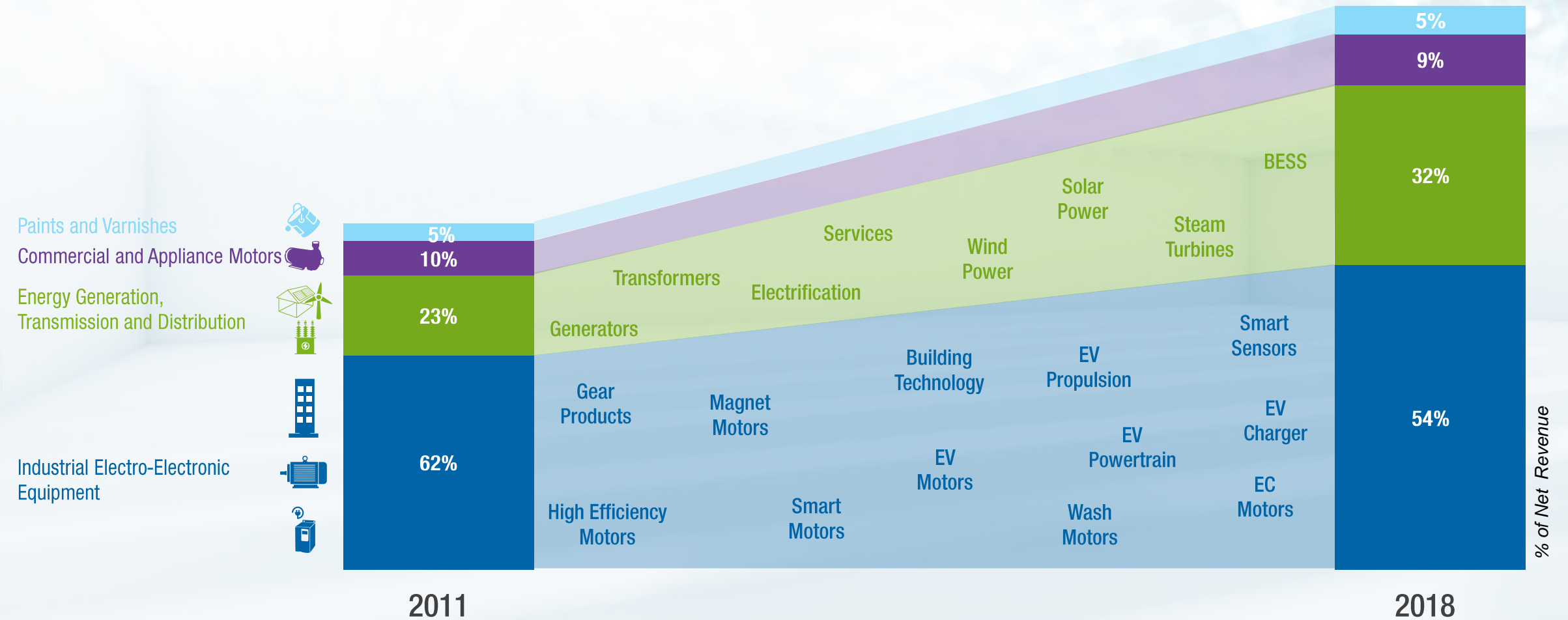


Energy efficiency



Business Portfolio Evolution

Enhanced business and product portfolio drives value creation



New organization in place

TARGET

- Strengthen the Commercial and Appliance Motor Business by splitting the Motor Business Unit, aiming to:
 - Create competitiveness through focused and independent structure
 - Agility and continuous improvement of productivity
 - Closer relationship with customers and potential market
 - Improve value creation to the customer

NEW BUSINESS UNITS

INDUSTRIAL UNITS

MARKET

LV Industrial Motors BU



- Industrial electric motor

Brazil
Mexico
Portugal

Germany
China

Commercial and Appliance Motors BU



- Commercial electric motors
- Single phase electric motors
- Heating, Ventilating and Air Conditioning (HVAC)
- Appliance motors

Brazil
United States
Mexico

China
Argentina

Our journey from 2019 on

1961 – 1990: Domain of technology

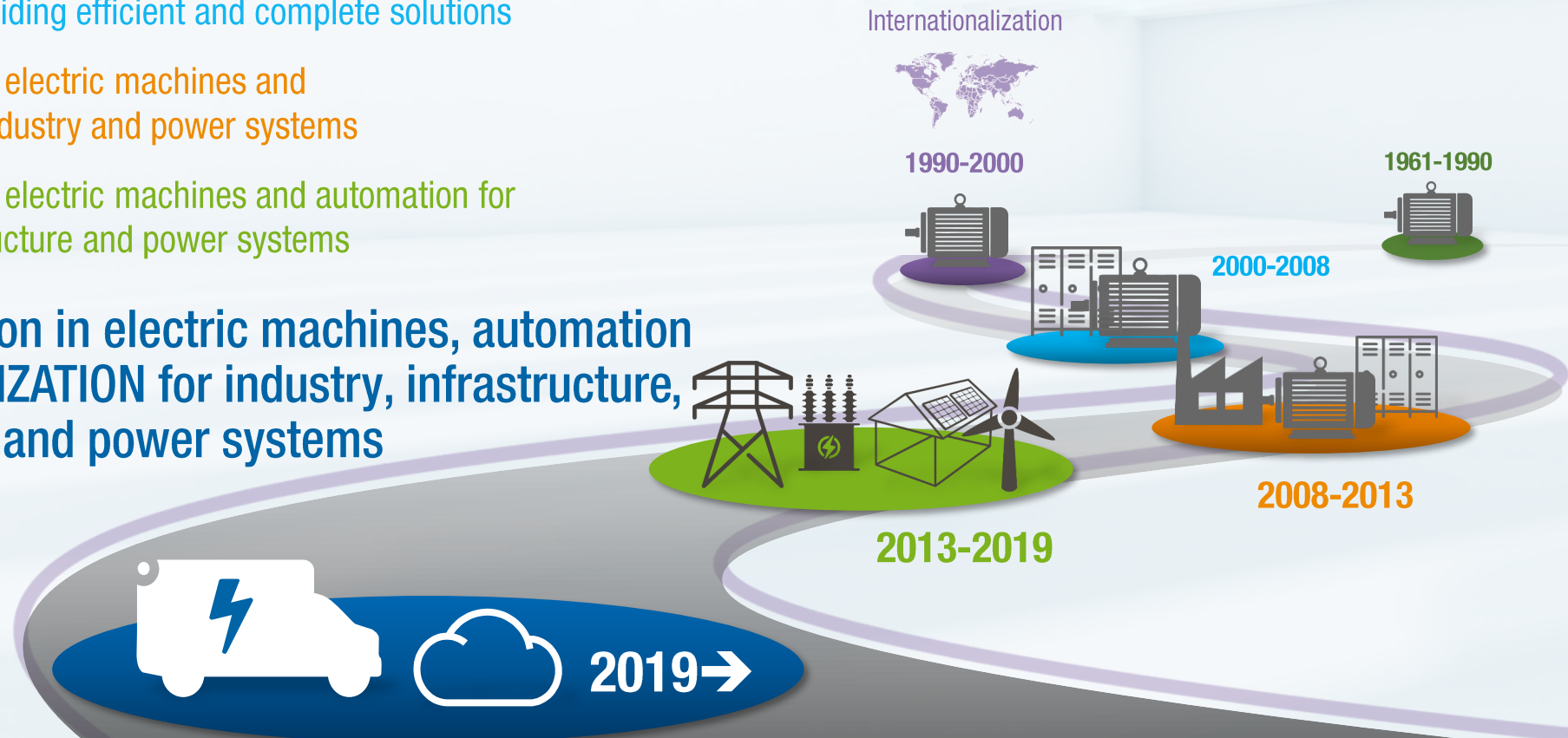
1990 – 2000: Be the world's largest low voltage industrial electric motor manufacturer

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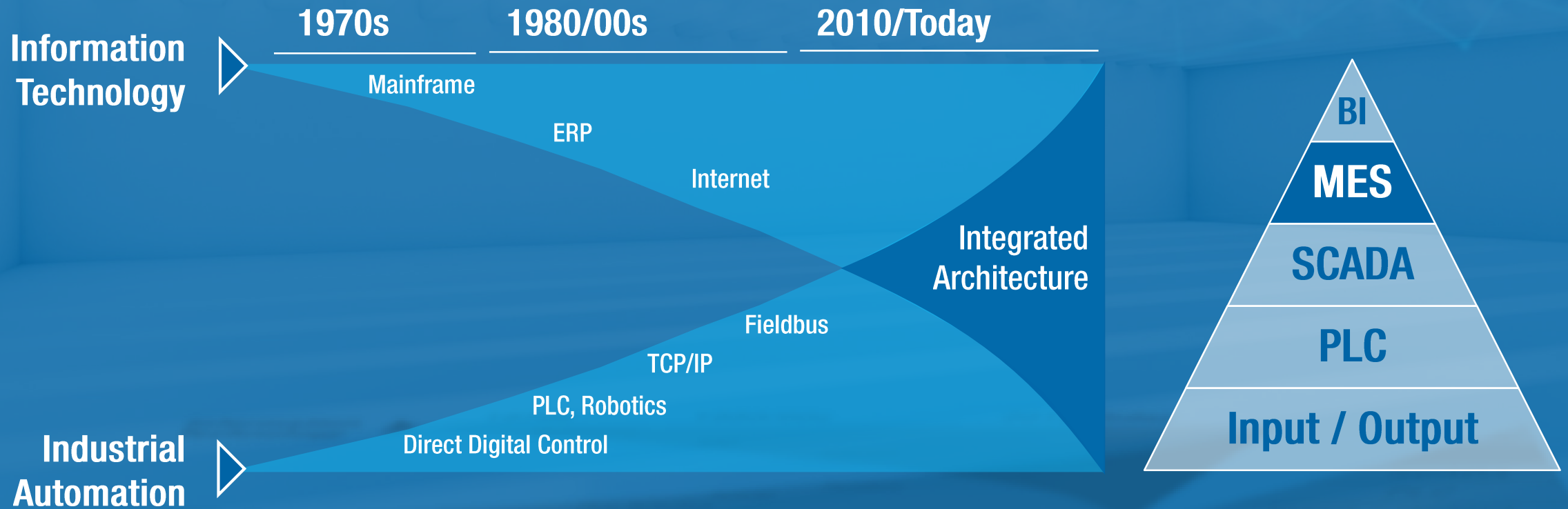
2008 – 2013: Global solution in electric machines and automation for industry and power systems

2013 – 2019: Global solution in electric machines and automation for industry, infrastructure and power systems

2019 → Global solution in electric machines, automation and DIGITALIZATION for industry, infrastructure, E-MOBILITY and power systems



Digitalization and system integration for better management and performance



WEG Digital Business will offer its own IoT Platform, open for development of software applications by an ecosystem of partners, customers and WEG's businesses units, complemented by our products and systems

Partners Ecosystem

... PPI Multitask, V2Com, others

Open Platform

...attracting new partnerships

Products Portfolio

...scaling the number of connections and data intake

FEATURES

MODULES



Software and Applications

- **APPs:** Used for industry analysis and control (eg WEG Smart Machine, WEG Smart Energy, Motor Fleet Management);
- **MES:** Manufacturing Execution System - Production control and monitoring system (PPI Multitask).

IoT Platform

- **ANALYTICS:** Data Analysis Algorithm / Artificial Intelligence
- **BIG DATA:** Data storage software in cloud
- **IoT Hub:** Enable bi-directional communication between IoT devices

Connectivity

- **NETWORK LAYER:** HW + SW Communication System (V2Com)
- **EDGE:** HW and SW system for connecting machines to the communication system (network);
- **HMI:** Systems for visualization and control of machine operation
- **EQUIPMENT AND SENSORS:** Inverters, Motor Scan (WEG) and other sensors.

MOTOR BUSINESS

Retirement



Luis Alberto Tiefensee
Motors Business MD

ENERGY BUSINESS

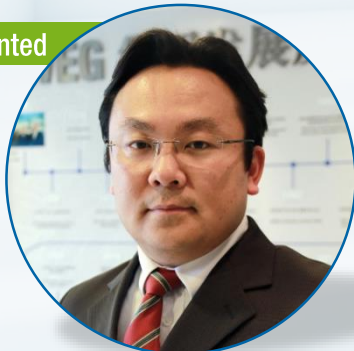
New Assignment



Eduardo de Nobrega
WEG China MD
Former Energy Business MD

AUTOMATION BUSINESS

Appointed



Alberto Y. Kuba
Industrial Motors MD
Former WEG China MD

Appointed



Julio Cesar Ramires
Commercial e Appliance Motors MD
Former International Sales Motors Director

Appointed



João Paulo G. da Silva
Energy Business MD
Former New Energies Director

Appointed



Carlos José Bastos Grillo
Digital Business Director
Former Energy Business Director

Product Portfolio Expansion strategy, incorporating solutions for Electric Mobility and Digital Business

Strengthen our worldwide Motion Drive market positioning

Continue Automation and GTD Business Internationalization

Get closer to Customers

Improve Performance in our industrial units outside Brazil

Corporate Services Optimization

Maintain Lean Organization