

# Institutional Presentation 4Q24

**Investor Relations** 



#### Forward Looking Statements

This presentation may contain certain statements that express the management's expectations, beliefs and assumptions about future events or results. Such statements are not historical fact, being based on currently available competitive, financial and economic data, and on current projections about the industries B3 works in.

The verbs "anticipate," "believe," "estimate," "expect," "forecast," "plan," "predict," "project," "target" and other similar verbs are intended to identify these forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those projected in this presentation and do not guarantee any future B3 performance. The factors that might affect performance include, but are not limited to: (i) market acceptance of B3 services; (ii) volatility related to (a) the Brazilian economy and securities markets and (b) the highly-competitive industries in which B3 operates; (iii) changes in (a) domestic and foreign legislation and taxation and (b) government policies related to the financial and securities markets; (iv) increasing competition from new entrants to the Brazilian markets; (v) ability to keep up with rapid changes in technological environment, including the implementation of enhanced functionality demanded by B3 customers; (vi) ability to maintain an ongoing process for introducing competitive new products and services, while maintaining the competitiveness of existing ones; (vii) ability to attract new customers in domestic and foreign jurisdictions; (viii) ability to expand the offer of B3 products in foreign jurisdictions.

All forward-looking statements in this presentation are based on information and data available as of the date they were made, and B3 undertakes no obligation to update them in light of new information or future development.

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#### **INSTITUTIONAL PRESENTATION**

## **AGENDA**

1.

B3: Where we come from and highlights

2.

Complete multi-asset and vertically integrated model: highly critical to users 3.

Operational excellence, product development, innovation and focus on the client: long-term drivers of value

4.

Solid financial profile and commitment to returning cash to shareholders



A STORY OF

### **EVOLUTION AND TRANSFORMATION**







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**INSTITUTIONAL PRESENTATION** 

## **B3's Diversified Business Model**

Diversity of products and services and exposure to different market dynamics



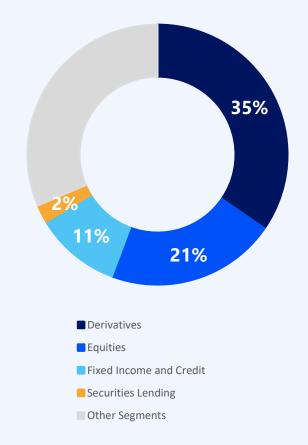
#### MAIN SERVICES

|                            | Derivatives                          | Equities                      | <b>Securities Lending</b>        |  |
|----------------------------|--------------------------------------|-------------------------------|----------------------------------|--|
|                            | Trading                              | Trading                       | Securities lending               |  |
|                            | Post-Trading                         | Post-Trading                  |                                  |  |
| MARKET                     | Registration                         |                               |                                  |  |
|                            | Central Counterparty                 | Fixed Income and Credit       |                                  |  |
|                            | Maintaince/Custody                   | Registration                  |                                  |  |
|                            | Transactions                         | Distribution                  |                                  |  |
|                            |                                      | Maintaince/Custody            |                                  |  |
|                            |                                      | Depository                    |                                  |  |
|                            |                                      | Transactions                  |                                  |  |
|                            |                                      | Settlement                    |                                  |  |
|                            | Data for Capital Markets             | Depository for Cash Equities  | Listing and Solutions for        |  |
| MARKET CAPITAL             | Quotes (real-time and EoD)           | Depository                    | <b>Issuers</b> IPO/Follow-on/OPA |  |
| SOLUTIONS                  | Dashboards and Analytical Reports    | boards and Analytical Reports |                                  |  |
|                            | Other services                       |                               | Listing                          |  |
|                            |                                      |                               | Corporate Events                 |  |
|                            | Vehicles and Real Estate             | Plataforms and Analytics      |                                  |  |
| DATA ANALYTICS             | Liens Management - Vehicles          | Neoway                        |                                  |  |
| SOLUTIONS                  | Contracts Registration – Real Estate | e Neurotech                   |                                  |  |
|                            |                                      | Other                         |                                  |  |
|                            |                                      | Insurance Registration        |                                  |  |
|                            | Technology                           | Market Support Services       | Auctions                         |  |
| TECHNOLOGY<br>AND SERVICES | Access to the OTC System             | Registration                  | Services to Third Parties        |  |
| AND SERVICES               | Connectivity to Systems              | Distribution                  |                                  |  |
|                            | Digital Assets                       | Custody                       | Other                            |  |
|                            |                                      | Transactions                  | Fines and Other                  |  |
|                            |                                      | Settlement                    | Outher Revenues                  |  |
|                            |                                      | B3 Bank                       |                                  |  |
|                            |                                      | Collateral Menagement         |                                  |  |
|                            |                                      |                               |                                  |  |



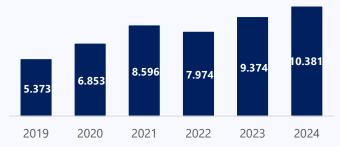
## Derivatives, Equities and Fixed Income and Credit

**Revenue Breakdown** (2024)



#### **DERIVATIVES**

#### **ADV** (thousand)



FX Rates, Interest Rates Derivatives (R\$ e USD), Future of Cryptoassets; Stock Indices Derivatives; Commodities e Spot FX

#### **OTC DERIVATIVES**

#### Derivatives (average stock; R\$ bn)



#### **CASH EQUITY AND DERIVATIVES ON SINGLE STOCKS**

#### **ADTV** (R\$ bn)



#### **Investors' participation** (2024)

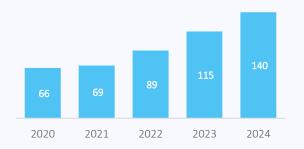


#### **FIXED INCOME AND CREDIT**

#### **Outstanding Balance and New Issues** (R\$ bn)



#### **Treasury Direct** (average stock; R\$ bn)

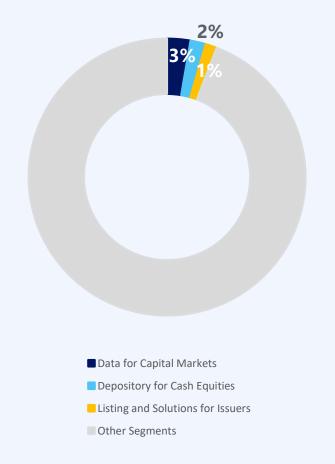




**CAPITAL MARKETS AND SOLUTIONS** 

## Datas, Depository, Listing and Solutions for Issuers

Revenue Breakdown (2024)

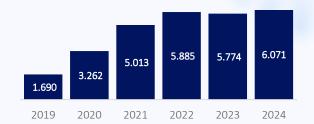


#### LISTING AND SOLUTIONS FOR ISSUERS

**Issuers** (end of period)



**Investors** (thousand; end of period)



IPO/Follow-on/PTO, Listing e Corporate Events.

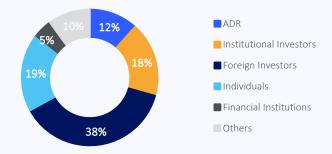
#### **DATA FOR CAPITAL MARKETS**

#### **Main services:**

- Quotes (real-time and EoD) Market Data and UP2DATA
- Dashboards and Analytics Reports Datawise +

#### **DEPOSITORY FOR CASH EQUITIES**

#### **Participation in Depository 's Volumes:**



#### Main services:

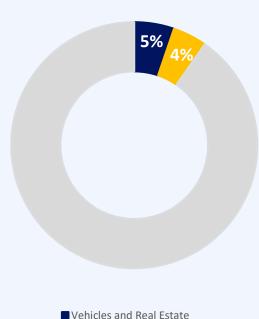
- Depository
- Issuance and Cancellation of BDR



DATA AND ANALYTICS SOLUTIONS

## **Vehicles, Analytics Datas and Plataforms**

#### Revenue Breakdown (2024)





Platforms and Analytics

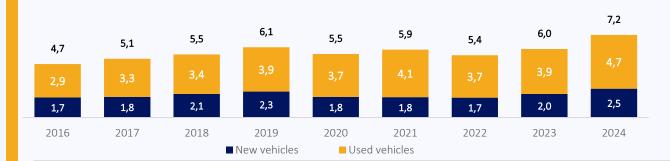
Other Segments

#### **NATIONAL LIENS SYSTEM - SNG**

#### **Number of vehicles sold** (million)



#### **Number of vehicles financed** (million)



#### **Main price dynamics**

- R\$ per lien
- Discounts by volume
- Revenue-linked expenses
- Interest rate level

#### **DATA AND ANALYTICS**

- Neoway (Segments: Sales & Marketing e Loss Prevention)
- Neurotech (Credit, Insurance e Health)
- Analytical reports on listed and OTC markets and the infrastructure financing segment

#### **REAL ESTATE PLATFORM**

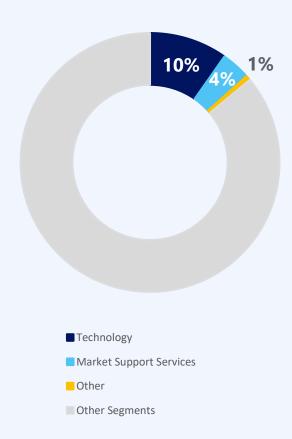
- Assessment of collaterals (integration between financial institutions and appraisers)
- Connection to notary offices (registration collaterals – real estate)
- Connection to the regulator (compliance with regulatory obligations)



#### **TECHNOLOGY AND SERVICES**

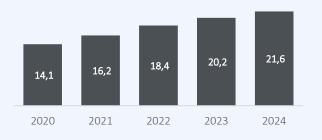
## **Technology and Market Support Services**

Revenue Breakdown (2024)



#### **TECHNOLOGY AND ACCESS**

**Average number of clients**<sup>1</sup> (thousand)



#### **Services**

- Acess to the OTC System: Monthly Utilization;
- Connectivity to System: PUMA, SINACOR, DMA;
- Digital Assets: B3 DIGITAS.

#### **MARKET SUPPORT SERVICES**

**Fund Quotas** (New Issuances; R\$ bn)



#### **BANK B3**

- Settlement bank:
- Back-office services for investment funds;
- Custody and representation for non-resident investors;
- Depositary institution of BDRs Brazilian Depositary Receipts.

#### **Other Services:**

- Registration, distribution, custody, transactions and settlement of fund quotas (open and close);
- Collateral Management: Bilateral Transictions;
- Auctions;
- Services to third parties.

<sup>&</sup>lt;sup>1</sup> Considers only those participants who pay monthly utilization fees in the OTC market.



## **International Indicators – Capital Markets**

Comparison with other exchanges indicates that there is still room for growth

#### **Exchanges Turnover Velocity** (2024)



#### **Market Cap / GDP** (2024)<sup>1</sup>



Sources: WFE, World Bank.. 1 Estimated Number.



## **Market Potential**

Low participation from the population shows that the Brazilian capitals market can grow significantly

|  |      | ************************************** | *‡    | <b>⊗</b> |     |
|--|------|--|-------|----------|-----|
| <b>Total Population</b> (million)          | 67   | 332                                    | 1,412 | 1,408    | 208 |
| Number of investors <sup>1</sup> (million) | 27   | 158                                    | 220   | 160      | 5   |
| Population in the stock Exchange (%)       | 40%  | 48%                                    | 16%   | 11%      | 2%  |
| Population with bank account (%)           | 100% | 95%                                    | 89%   | 83%      | 84% |





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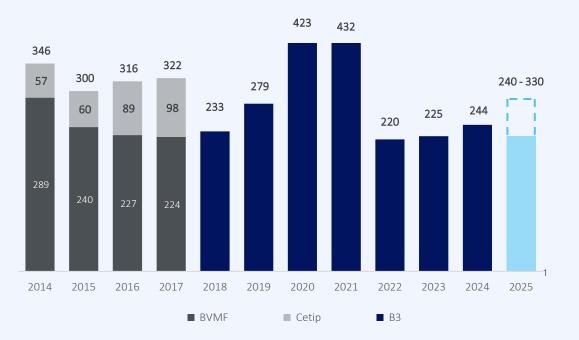


### **CAPEX**

#### Ensuring the smooth functioning of markets

- R\$3 billion invested in the last 10 years
- Operational excellence and high-quality services are important competitive advantages

**Investment combined** (R\$ millions; combined information)



#### Main infrastructure projects deployed over recent years

#### 2014 - 2024

- PUMA Trading System: low-latency and high-capacity multi-asset and multi-market trading platform
- B3 Clearinghouse: single infrastructure and risk / margin model for derivatives (listed and OTC) and equities
- New Data Center: scale to comprise own structure and client's (colocation)
- Relocation and consolidation of **Data Centers**
- Upgrades on IT infrastructure

- Upgrades on trading infrastructure -PUMA (DR site)
- Market Data
- Automatic Exercising of options for equities and ETFs
- RLP Retail Liquidity Provider
- Renovation of B3's main buildings
- OTC modernization
- Depository modernization
- Eletronic trading plataform for fixed income products: Trademate

### 2025 Budget

- Co-location expansion
- Depository modernization
- Technological Infrastructure and Cybersecurity Update Program
- OTC and Trademate

<sup>1</sup> **Projection**: According to a Relevant Fact disclosed on December 13, 2024. Material Fact - Guidance for 2025

## **Sustainability Aligned with the Business**

To explore B3's ESG initiatives in detail, acess **Annual Report - B3** 



Target to achieve a 100%

reduction in scope 2 emissions by 2030 (base year 2021)

98% of the energy consumed comes from renewable sources

**Emissions GEE's Inventory** since 2009

**Certification ISO 14.001** 

since 2022

Carbon

since 2011



Social

**Diversity** 

in board of directors in 2024

**31,7% of women** 

36% of women

in leadership positions (YoY +7.5p.p.)

**B**3 Social 5th year

strategic philanthropy

19 millions

of direct and indirect

beneficiaries in the 26 states +

the Federal District

77% of portfolio

oriented towards public policy

change

Governance

100%

of independent members in board directors

Compensation

linked to FSG metrics

The ESG theme

is part of the company's risk approaches

**Evolution of the rules** 

of New Market

Value connections

ESG agenda with listed companies

### Finanças Sustentáveis | highlights 2024:

#### Listed

- New Designation: B3 Green Shares
- New B3 ICO2 Methodology: The new portfolio features a GHG emissions volume that is 88% lower compared to the previous year

#### OTC

- R\$ 128.8 Billion Outstanding of thematic securities registered on B3 (+51% YoY)
- R\$ 3 Million Carbon credits traded via the ACX platform

#### **Technology, Data and Services**

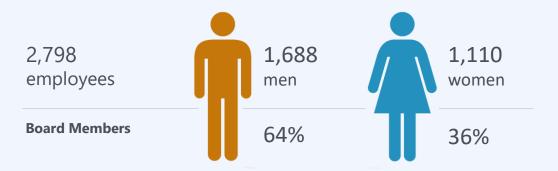
- ESG Workspace Data Platform: A Brazilian repository for accessing ESG data and performance of listed companies
- Over 1,900 registered users in 2024 (270% YoY)



## **Organizational Culture**

Focus on developing an organizational culture that supports business growth, attracting and retaining talents

#### **Diversity and Inclusion at B3**<sup>1</sup>:



YoY increase of 25% of black people in the staff.

#### 2024 Highlights

- First edition of the **Programa Inclua +**, aimed at training people with disabilities in technology.
- Fourth edition of **Manas da Tech**: an internship program focused on women, seeking to attract more diversity to the technology sector.
- Sponsorship of the **Programa Pacto Transforma** in partnership with the **Pacto de Promoção pela Equidade Racial**, aimed at developing Black women in leadership through mentoring and training with major business schools.
- Over 126,000 hours available in **training** for employees.

#### Acknowledgments

#### Strengthening the employer branding:

- GPTW National Ranking: 41st place
- GPTW Tech 18th place in the category "Top 30 Large Information Technology Companies to Work For in 2024"
- **GPTW Women and Ethnic-Racial**: 9th place recognized for the second time
- **GPTW Emotional Health**: achieved 3 stars (the highest score)
- LinkedIn's Top 25 Companies Recognition: identified as one of the 25 best companies to develop a career in Brazil



## **ESG** Ratings

B3 is evaluated by rating agencies, which provide ratings related to environmental, social and social governance topics, such as:

| MSCI                              | Rated A (on a scale of AAA-CCC) in the MSCI ESG Rating assessment.   |
|-----------------------------------|--|
| ISS ESG                           | Rated Corporate Rating C+ Prime C ( <b>ISS ESG Prime Badge</b> )   |
| Sustainalytics <sup>1</sup>       | In 2023, B3 received an ESG Risk Rating of <b>16.6 (low)</b> and was assessed by Sustainalytics as having a low risk of being materially impacted by ESG factors.  |
| FTSE Russel                       | ESG Rating 4.2 out of 5. For the eighth consecutive year, B3 is selected to be part of the <b>FTSE4Good Latin America index</b> , scoring above the industry and sector.   |
| ISE B3                            | <b>Present in the indice's 2024 portfolio</b> , obtaining an ISE B3 Score equal to 81.49 (on a scale of 0 to 100 points).  |
| CDP Climate Change                | In 2023, B3 rated <b>B score</b> (on a scale ranging from D- to A) in CDP rating.  |
| Dow Jones<br>Sustainability Index | In 2024, we achieved a score of 56 points on the Corporate Sustainability Assessment, which is the foundational questionnaire for the Dow Jones Sustainability Index. In 2024, for the first time, we were included in the Dow Jones Best in Class Emerging Markets Index. |



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## **Diversified Business Model**

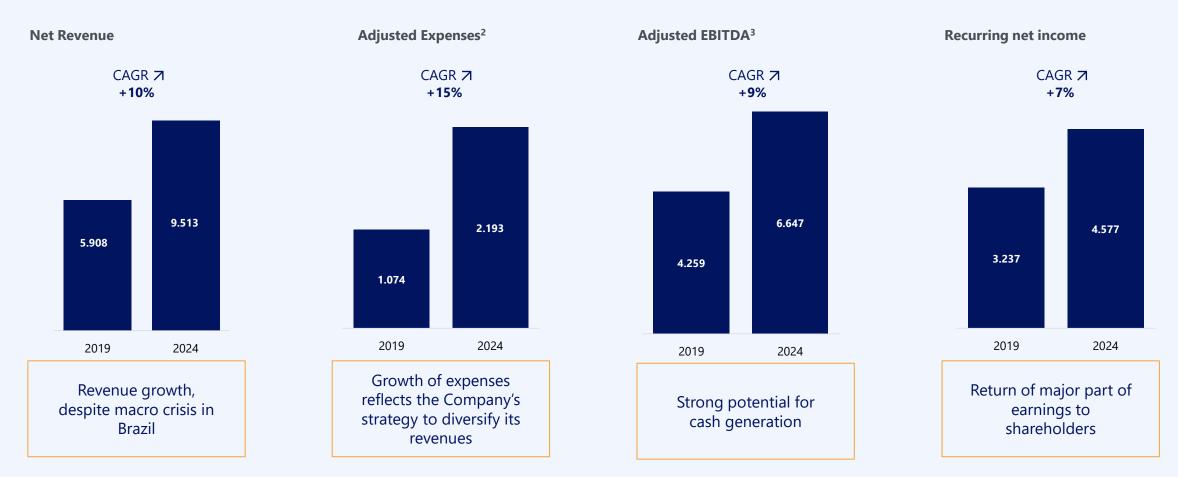
Despite the still challenging environment for the cash equities market, the Company's total revenue has shown resilient behavior over time, supported by multiple growth drivers





## **Financial Robustness**

Summary of income statement<sup>1</sup> (R\$ million)



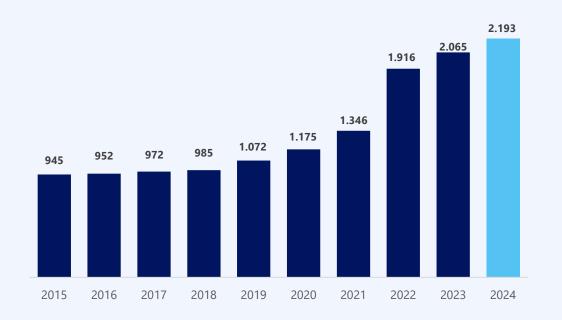
<sup>1</sup>Combined managerial information. <sup>2</sup> Adjusted to (i) depreciation and amortization; (ii) long-term stock-based compensation (principal + payroll taxes); (iii) integration-related expenses; (iv) provisions; (vi) extraordinary expenses with contract termination; (vii) M&A expenses; and (vii) projects write-off expenses. <sup>3</sup> Adjusted to: (i) integration-related expenses (ii) non-recurring provisions; (iii) changes on long term stock-based compensation program/methodology; (iv) extraordinary expenses with contract termination; (v) M&A expenses; and (vi) projects write-off expenses.



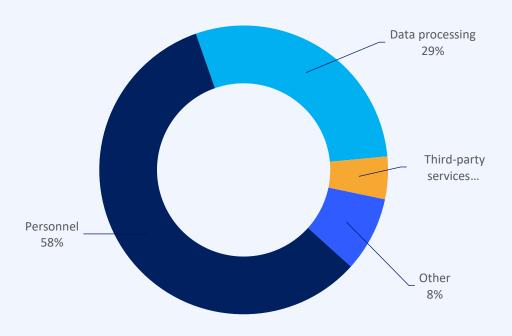
## **Expense Control**

Growth in recent years mainly due to new initiatives and businesses

**Historical adjusted expenses**<sup>1</sup> (R\$ million)



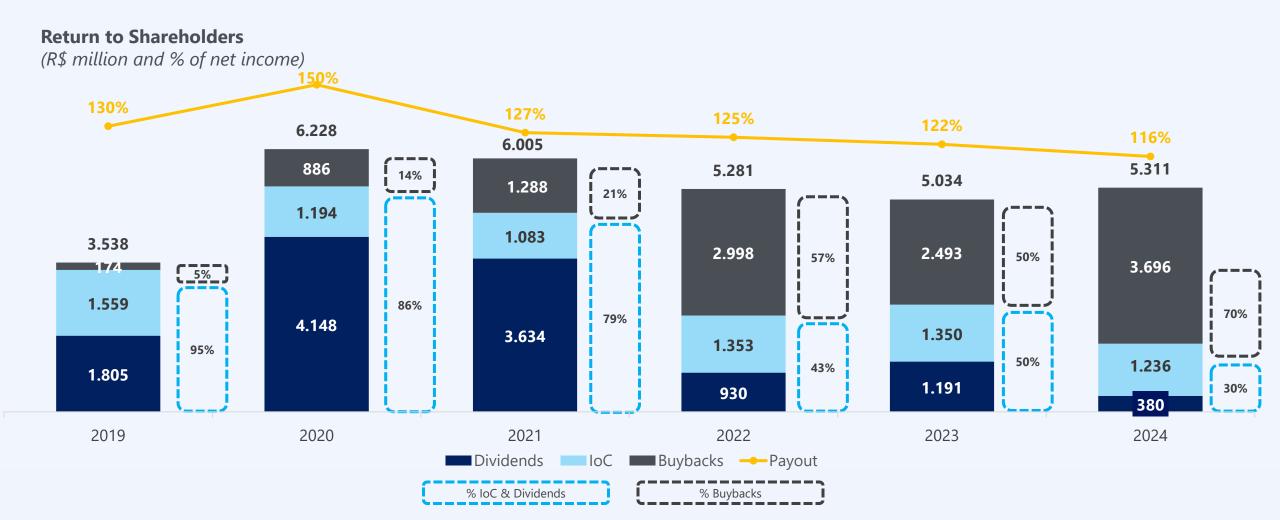
#### 2024 adjusted expenses breakdown





## **Return to Shareholders**

Strategy to return most of the Company's cash generation





## **Active Share Buyback Program**

Since 2019, the Company has repurchased around 13% of its capital and canceled 751 million shares

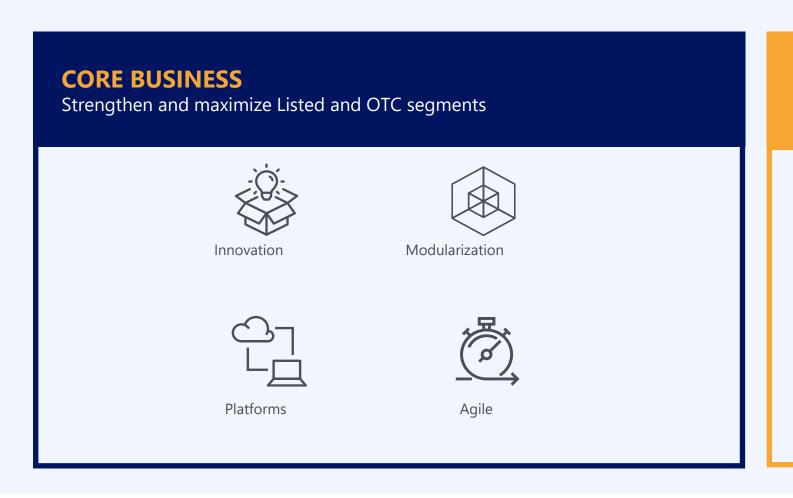


<sup>&</sup>lt;sup>1</sup> Net income attributable to shareholders divided by the total number of shares issued at the end of the period. Values prior to the split, carried out in 2021, were adjusted to be comparable.



## **Strategy**

Ambidexterity in the development and execution of the strategy – Focus on the core and efforts on adjacencies where B3 has ability to win



#### **EXPANSION & DIVERSIFICATION**

Expanding presence to new activities in the ecosystem



Data & Analytics



Platforms and IT Services

 $[\mathbf{B}]^3$ 

## **Appendix**



#### INSTITUTIONAL PRESENTATION

## **Board of Directors**

#### **Current composition**

**Antônio Quintella (Chairman)** 

Former CEO of Credit Suisse Brasil and Americas; founder of Canvas Asset Management

**Caio Ibrahim David (Vice-Chairman)** 

Founding Partner of GHT4 – The Family Company

**Florian Bartunek** 

Founding Partner and CIO at Constellation Asset Management

**Claudia Farkouh Prado** 

Senior Member of the Board of Directors of Baker McKenzie Global Law Firm

**Cristina Anne Betts** 

CEO at Iguatemi Empresa de Shopping Centers S.A.

**Guilherme Affonso Ferreira** 

Founder and Partner of MOS Capital

**Ana Dolores Moura Carneiro de Novaes** 

Founding partner at Oitis Consultoria Econômicas and Financeira Eireli

Claudia de Souza Ferris

CEO and Founder at Circulabi

**Rodrigo Guedes Xavier** 

Former CEO of Bank of America Merrill Lynch in Brazil and CEO of Banco UBS Pactual

Maurício Machado de Minas

Member of the Board Banco Bradesco and IBM corporation

**Pedro Paulo Giubbina Lorenzini** 

Executive Officer of Banco Itaú S.A. and a member of the Executive Committee of Itau-Unibanco

**Independent and Unbound Director** 

**Independent Director** 

## **Statutory Board**

#### **Current composition**

Gilson Finkelsztain

Chief Executive Officer

**Viviane Basso** 

Chief Operating Officer – Issuers, Depositary and OTC

**Mario Palhares** 

Chief Operating Officer – Electronic Trading and CCP

**Rodrigo Antonio Nardoni Gonçales** 

Chief Information Officer

Marcos Vanderlei Belini Ferreira

Chief Financing Infrastructure Unit Officer

**Ana Buchaim** 

Chief People, Branding, Communication, Sustainability, and Social Investment

Silvia Maria de A. Bugelli Valença

Legal Executive Officer

**André Veiga Milanez** 

Chief Financial, Corporate and Investor Relations Officer

**Eduardo Farias** 

Executive Director of Governance and Integrated Management



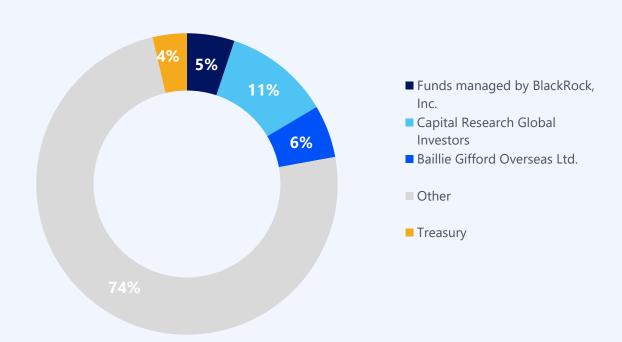
## Corporate governance and ownership structure

Widely-held Corporation with solid corporate governance structure

#### **Sound corporate governance practices**

- Listed at Novo Mercado (voting shares only and other shareholders' rights, transparency, etc.)
- Board of Directors:
  - 100% independent, including the chairman (regulatory requirement)
  - Some Board members are linked to market participants (not connected to controlling group or management)
  - Board of Directors and its Committees have clearly-defined activities
- Management compensation aligned with Company's performance and strategic objectives, as well as with shareholders' long-term interests
- Solid risk management and internal control structures and policies







## **B3's Clearing House Safeguard Structures**

Robustness that assures market integrity

B3 S.A - Brasil, Bolsa, Balcao - Clearing Risk Metrics

| Clearing  | B3 (Derivatives and Equities)  |
|---|--|
| # of clearing members (CM)                                      | 69   |
|   | Margins  |
| Total margins deposited (R\$ bn)                                | 625.8  |
| Confidence level (%)  | 99.96%   |
| At risk / close-out period                                      | Futures contracts 2-10 days; listed options 5 days; OTC derivatives 10 days; cash equity, forwards and securities lending 2-10 days  |
| Type of collateral eligeble for margins                         | Cash BRL, Brazilian government bonds, gold, stocks and publicly traded share (unit) certificates traded on B3, Brazilian deposit receipts (BDR), banks LC and CD, bank letter of guarantee, ETF, shares in selected funds1   |
| Margining system  | CORE - CloseOut Risk Evaluation  |
| Margin calculation level  | Calculates margin at the investor level (individuals who hold positions directly or funds). The clearing member's house position is deemed as an additional single client portfolio  |
|   | Clearing Funds (CF)  |
| General approach for calibrating the size of the guaranty funds | The Clearing Fund, which is part of the safeguard structure, is composed by variable contributions made by clearing members, (proportional to risk exposure) and fixed contribution made by B3. The BM&FBOVESPA Board conducts credit stress tests to assess the level of protection of the safeguards structure, which should be at least sufficient to cover the 2 largest exposures.  |
| Waterfall order   | 1) defaulting customer guarantees: linked to the defaulting broker and MC; (2) defaults from the defaulting customer linked to other brokers and / or other MCs, upon their authorization; (3) guarantees from the defaulting broker linked to the defaulting MC, including the minimum non-operating guarantee; (4) guarantees from the defaulting MC; (5) defaulting MC's contribution to the settlement fund; (6) B3's contribution to the settlement fund; (7) contribution from other defaulting MCs to the settlement fund; and (8) B3 housing exclusively dedicated to the chamber. |
| Default fund replenishment following a default                  | The total amount of contributions made by the participant for reconstitution of the fund in any period of 20 working days is limited to 3 times the amount of the individual contribution requested by the participant. If the contributions of the defaulting participants are used, the contributions made to replenish them may not be used to cover losses arising from or prior to the default in question.   |
| Default experience  | None   |

<sup>1</sup>Non-resident principals are also allowed to deposit as collateral: US dollar, ADR, US Treasury securities. B3 also owns and manages the Clearing House whose required quarantees represents only 0.13% of the total quarantees required by the BM&FBOVESPA Clearinghouse. As Of August, 2019



## B3 – Goodwill from the business combination of BM&F and Bovespa

Status of ongoing discussions

|                                |  | Administrative Level  |  |  | Local Colonia  |  |
|--------------------------------|--|---|--|--|--|--|
| Tax Year<br>(notices received) | Amounts under discussion (Dec-24) <sup>3</sup>     | <b>DRJ</b><br>(Local IRS)                                   | <b>CARF</b> (IRS appeal – lower chamber)   | <b>CARF</b> (IRS appeal – higher chamber)  | Judiciary<br>(three levels)  |  |
| <b>2008-2009</b> (11/29/2010)  | R\$1.1 billion (including R\$0.4 billion in fines) | <b>10/21/2011</b> (partial impugnation)                     | <b>05/09/2014</b> (3x3 votes)              | <b>04/05/2017</b> (4x4 votes)              | 05/13/2020<br>(Unfavorable decision in 1st instance) <sup>1</sup><br>Waiting judgement of appeal from B3 |  |
| <b>2010-2011</b> (04/02/2015)  | R\$3.4 billion (including R\$1.3 billion in fines) | <b>04/27/2016</b> (partial impugnation)                     | <b>06/21/2017</b> (5x3 votes)              | <b>09/11/2019</b> (5x5 votes)              | Waiting decision on 1st instance   |  |
| <b>2012-2013</b> (09/21/2017)  | R\$0   | <b>06/28/2018</b> (partial impugnation)                     | <b>10/16/2019</b> (7x1 votes)              | <b>02/07/2024</b> <sup>4</sup> (7x1 votes) | Ended on administrative level with B3s victory   |  |
| <b>2014-2016</b> (10/18/2019)  | R\$0   | <b>06/10/2020</b> (unfavorable impugnation)                 | <b>04/08/2024</b> (3x3 votes) <sup>5</sup> | <b>03/12/2025</b> <sup>7</sup> (8x0 votes) | Waiting for end on administrative level due to B3's victory  |  |
| <b>2017</b> (10/26/2021)       | R\$0,3 billion                                     | <b>07/07/2023</b> Impugnation partially upheld <sup>2</sup> | <b>09/11/2024</b> (3x3 votes) <sup>6</sup> |  |  |  |
| Total                          | R\$4.8 billion (including R\$1.7 billion in fines) |   |  |  |  |  |



## **B3 – Marka and Fontecindam Administrative Improbity and Citizen Lawsuits**

Summary of discussions

| Procedural Information                              |                          | Judiciary Levels |  |   | Compliance with                                     |   |
|---|--------------------------|------------------|--|---|---|---|
| Lawsuits  | Updated amounts (Dec-24) |                  | 1st Federal Instance –<br>Distrito Federal | 1st Region - Regional<br>Federal Court    | Superior Court of Justice (STJ) and Supreme Federal | Compliance with the judgment                                  |
|   | Material Damages         | Fine             | Distrito Federal                           | rederal Court                             | Court (STF)   |   |
| Marka Improbity Action (01/14/1999)                 | R\$ 13.5 bn              | R\$ 13.5 bn      | 03/2012 – Unfavorable<br>Decision          | <b>07/2017 – Favorable Decision</b> (4x1) |   |   |
| <b>Marka Class Action</b> (01/14/1999 e 01/19/1999) | R\$ 2.4 bn               | R\$ -            | 03/2012 – Unfavorable<br>Decision          | <b>07/2017 – Favorable Decision</b> (4x1) |   | Will only occur in<br>a case of an<br>unfavorable<br>decision |
| FonteCindam Improbity<br>Action<br>(01/14/1999)     | R\$ 7.9 bn               | R\$ 7.9 bn       | 03/2012 - Unfavorable<br>Decision          | <b>07/2017 – Favorable Decision</b> (4x1) |   |   |
| FonteCindam Class Action (01/14/1999)               | R\$ -                    | R\$ -            | 03/2012 – Dismissal<br>without prejudice   | <b>07/2017 – Favorable Decision</b> (4x1) |   |   |
| Total   | R\$ 23.8 bn              | R\$ 21.4 bn      |  |   |   |   |



## **B3 – Marka and Fontecindam Lawsuits**

#### Context

In 1999, two Brazilian banks (Marka and FonteCindam) held short positions in USD in the derivatives market Crisis in early 1999 led to changes in Central Bank's FX policy (from fixed to floating rate) – USD strongly appreciates against BRL BM&F, as part of its risk management, warns Central Bank about a systemic risk given the positions of Marka and FonteCindam

Central Bank intervenes , taking their position and bailing out Marka and FonteCindam

| Claims   | Lower Court Sentence   | Federal Appeal Court Sentence  |  |
|--|--|--|--|
| Illegality of the Central Bank's procedure       | Central Bank's procedures would have occurred outside its                                    | Central Bank has the legal attribution to watch over the regular functioning of the market, and given the systemic       |  |
| Omission against the illegality of the procedure | limits   | risk, the decisions taken by the technical sector of the<br>Central Bank were justified                                  |  |
| Non-use of BM&F's collateral                     | BM&F would have contributed to irregular operations to not trigger its collateral mechanisms | Technical expertise concluded that the operations followed the regulatory procedures                                     |  |
| Submission of notification to the Central Bank   | The argument for systemic risk could not be proved   | Scientific studies proved the vulnerability of the markets at the time - imminent systemic risk                          |  |
| Losses to the national treasury                  | Recognizable losses to the national treasury were recognized                                 | Expert evidence denied the losses (losses in derivatives offset by gains in the spot market with USD reserves not used). |  |
|  | Loss   | Win  |  |

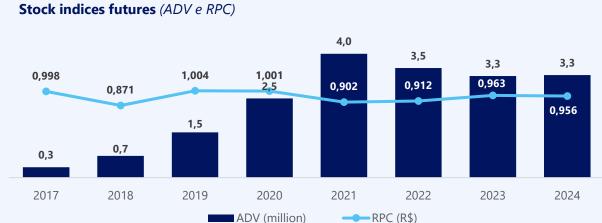
 $[\mathbf{B}]^3$ 

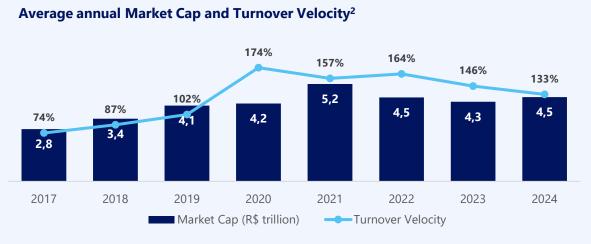
# **Operating Performance**

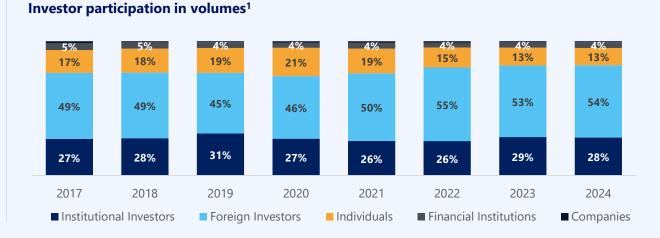


## **Equities**



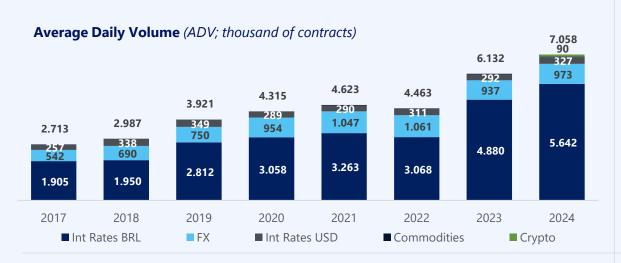


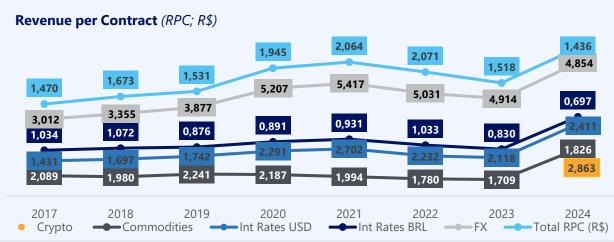


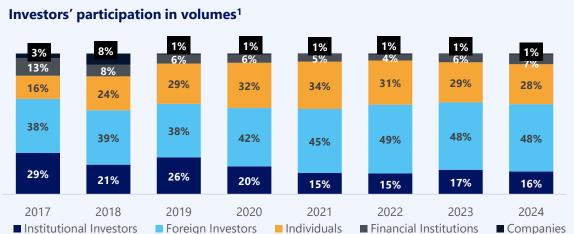


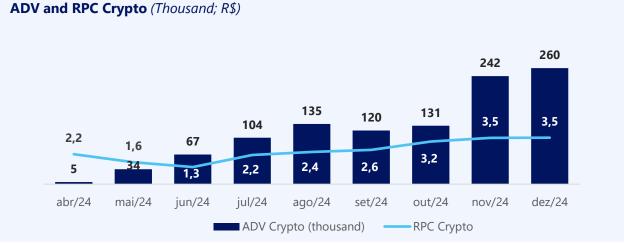


## **Interest Rates, FX and Commodities**









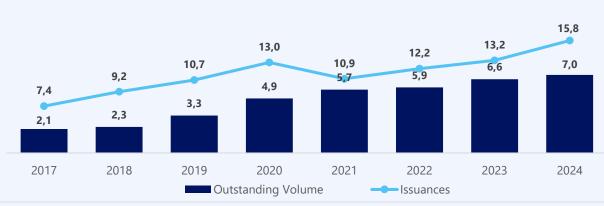


**Others – Volume** (R\$ trillion)

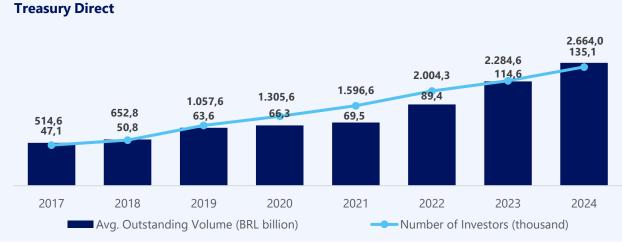
## **OTC**





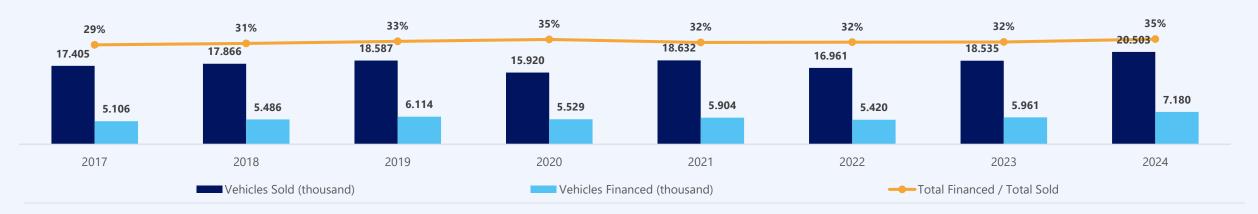




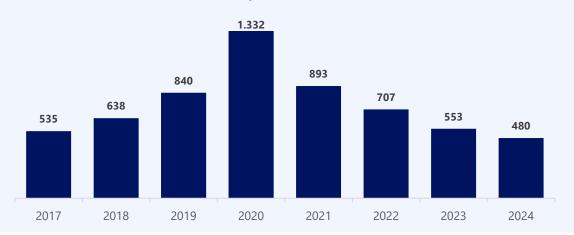


# Infrastructure for Financing and Technology, Data and Services

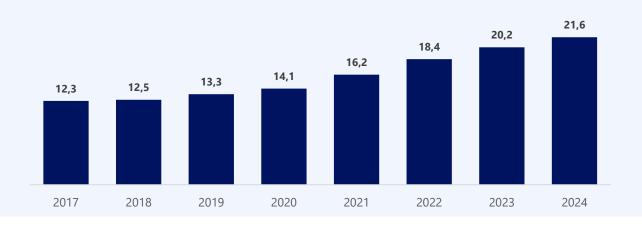
#### **Infrastructure for Financing**



#### **Number of cash transfers (TED) processed** (thousand)



#### **Average number of participants in the OTC Market** (thousand)





# **B3** – New pricing policies for the cash equities market

Intermediate tariffs were implemented in February-21

#### **Trading**

|  | Previous model – until Jan/            | 21                      |  | Current model – since Feb/21  |                               |  |
|--|--|-------------------------|--|-------------------------------|-------------------------------|--|
| Previous Rates (bps)   |  |                         |  | Current Rates (bps)           |                               |  |
|  | Local Institutional Investors          | Other Investors         |  | Local Institutional Investors | Other Investors               |  |
| Trading  | 0.50                                   | 0.50                    | Trading  | 0.50                          | 0.50                          |  |
| Post-Trading (CCP e CSD)   | 2.00                                   | 2.75                    | Post-Trading (CCP e CSD)   | 1.80                          | 2.50                          |  |
| Total  | 2.50                                   | 3.25                    | Total  | 2.30                          | 3.00                          |  |
| Main points: • Progressive discount for all i • Lower rates for local funds • Unified post-trading tariffs | nvestors based on the total market ADT | V in the previous month | Changes:  • Fixed table based on how much current on the total market ADTV in the present of the control of the present of the control of the | S                             | he progressive discount based |  |

#### Custody

| Previo  | ous model – until Jan/21   | Current model – since Feb/21   |  |  |
|---|--|--|--|--|
| Previous Rates  |  | Current Rates  |  |  |
| Custody account maintenance fee   | Up to R\$9.28/month for residents<br>R\$115.83/month for non-residents | Custody account maintenance fee                                      | Exempt for residents<br>R\$152.85/month for non-residents    |  |
| Value in custody fee Progressive table (residents)  Exempt (non-residents)  |  | Value in custody fee   | New progressive table (residents) Exempt (non-residents)     |  |
| <ul> <li>Account maintenance fee in custody for locals and foreigners</li> <li>Fee on the value in custody charged from a progressive table, with exemption for individuals with investments up to R\$300 thousand and foreign investors</li> </ul> |  | Tariff on the amount in custody charged from a of up to R\$24,164.73 | new progressive table, with <b>exemption for investments</b> |  |



# **B3 – Changes in the Fee Policy for Cash Equities**

Adjustments aim to equalize types of investors

#### **Trading and Post-Trading - Proposed model**

The changes in cash equities pricing aim to increase meritocracy and eliminate differences between clients

#### **Non-Day Trade**

| Investor Type  | Fee (bps) | From     | То        | Fee (bps) |
|----------------|-----------|----------|-----------|-----------|
| Local Buy Side | 2.30      | <br>0    | R\$ 3M    | 3.00      |
| Other          | 3.00      | More tha | an R\$ 3M | 2.25      |

#### Changes:

- Non-day trade operations: The fee will now be charged progressively, according to
  a volume-based price table defined by the monthly ADTV for all investors;
- **Day trade operations:** The fee will now be charged progressively, based on the monthly ADTV of the day trade operations.

#### **Day Trade**

| From     | То        | Fee (bps) |
|----------|-----------|-----------|
| R\$ 0    | R\$ 1M    | 2.30      |
| R\$ 1M   | R\$ 5M    | 2.25      |
| R\$ 5M   | R\$ 10M   | 2.10      |
| R\$ 10M  | R\$ 40M   | 2.00      |
| R\$ 40M  | R\$ 150M  | 1.85      |
| R\$ 150M | R\$ 300M  | 1.75      |
| R\$ 300M | R\$ 700M  | 1.60      |
| R\$ 700M | R\$ 1B    | 1.45      |
| R\$ 1B   | R\$ 2B    | 1.35      |
| R\$ 2B   | R\$ 3B    | 1.25      |
| R\$ 3B   | R\$ 4B    | 1.20      |
| More tha | ın R\$ 4B | 1.10      |

|   | From     | То        | Fee (bps) |
|---|----------|-----------|-----------|
|   | R\$ 0    | R\$ 200k  | 2.30      |
|   | R\$ 200k | R\$ 3M    | 2.20      |
|   | R\$ 3M   | R\$ 4,5M  | 2.00      |
|   | R\$ 4,5M | R\$ 10M   | 1.90      |
| • | R\$ 10M  | R\$ 30M   | 1.88      |
|   | R\$ 30M  | R\$ 140M  | 1.73      |
|   | R\$ 140M | R\$ 200M  | 1.50      |
|   | R\$ 200M | R\$ 300M  | 1.48      |
|   | R\$ 300M | R\$ 400M  | 1.35      |
|   | R\$ 400M | R\$ 750M  | 1.30      |
|   | R\$ 750M | R\$ 2B    | 1.15      |
|   | More tha | an R\$ 2B | 0.95      |



# **B3** – Implementation of the new Fee Policy for Cash Equities

#### Changes in the fee policies

#### **Depository - Proposed model**

The new fee tariff policies aim to eliminate the differences between residents and non-residents and update the custody table

#### Current

Non-resident

| Investor type | Fee                |
|---------------|--------------------|
| Non- resident | 152.85 / account   |
| ADR           | 3,360.83 / program |

#### Resident

| From                   | To        | Fee  |  |  |
|------------------------|-----------|------|--|--|
| 0                      | R\$ 100k  | 5.00 |  |  |
| R\$ 100k               | R\$ 200k  | 4.00 |  |  |
| R\$ 200k               | R\$ 300k  | 2.00 |  |  |
| R\$ 300k               | R\$ 1.70M | 1.30 |  |  |
| R\$ 1,70M              | R\$ 17M   | 0.72 |  |  |
| R\$ 17M                | R\$ 170M  | 0.32 |  |  |
| R\$ 170M               | R\$ 1.70B | 0.25 |  |  |
| R\$ 1.7B               | R\$ 17B   | 0.15 |  |  |
| More than R\$ 17B 0.05 |           |      |  |  |
| ·                      | ·         | ·    |  |  |

#### **Proposed model**

All clients

| Amount in o | custody (R\$) | Custody<br>Fee |
|-------------|---------------|----------------|
| From        | То            | (Year)         |
| 0           | 115k          | 0.05%          |
| 115k        | 230k          | 0.04%          |
| 230k        | 345k          | 0.02%          |
| 345k        | 1.95M         | 0.01%          |
| 1.95M       | 19.5M         | 0.01%          |
| 19.5M       | 195M          | 0.00%          |
| 195M        | 1.95B         | 0.00%          |
| 1.95B       | 19.5B         | 0.00%          |
| 19.5B       | 50B           | 0.00%          |
| More th     | 0.00%         |                |

Custody accounts with a value of less than R\$24,164.73 will be exempted from the fee on the amount in custody



# 4Q24 Earnings Presentation

**Investor Relations** 



#### **Forward Looking Statements**

This presentation may contain certain statements that express the management's expectations, beliefs and assumptions about future events or results. Such statements are not historical fact, being based on currently available competitive, financial and economic data, and on current projections about the industries B3 works in.

The verbs "anticipate," "believe," "estimate," "expect," "forecast," "plan," "predict," "project," "target" and other similar verbs are intended to identify these forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those projected in this presentation and do not guarantee any future B3 performance. The factors that might affect performance include, but are not limited to: (i) market acceptance of B3 services; (ii) volatility related to (a) the Brazilian economy and securities markets and (b) the highly -competitive industries in which B3 operates; (iii) changes in (a) domestic and foreign legislation and taxation and (b) government policies related to the financial and securities markets; (iv) increasing competition from new entrants to the Brazilian markets; (v) ability to keep up with rapid changes in technological environment, including the implementation of enhanced functionality demanded by B3 customers; (vi) ability to maintain an ongoing process for introducing competitive new products and services, while maintaining the competitiveness of existing ones; (vii) ability to attract new customers in domestic and foreign jurisdictions; (viii) abilit y to expand the offer of B3 products in foreign jurisdictions.

All forward-looking statements in this presentation are based on information and data available as of the date they were made, and B3 undertakes no obligation to update them in light of new information or future development.

This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities where such offer or sale would be unlawful prior to registration or qualification under the securities law. No offering shall be made except by means of a prospectus meeting the requirements of the Brazilian Securities Commission CVM Instruction 400 of 2003, as amended.

# [B]<sup>3</sup> Highlights Operational Performance

|                      |                              | 4Q24   | 4Q24/4Q23  | 4Q24/3Q24  |
|----------------------|------------------------------|--------|------------|------------|
| Listed - Equities    |                              |        |            |            |
| Equition             | ADTV (R\$ millions)          | 25,592 | 5.5%       | 10.0%      |
| Equities             | Average Fee ( <i>bps</i> )   | 3.082  | -0.216 bps | -0.266 bps |
| Ctock Indicac        | ADV (thousands of contracts) | 3,204  | -5.6%      | 3.4%       |
| Stock Indices        | Average RPC (R\$)            | 0.960  | 2.6%       | -0.2%      |
| Italia Badada        | ADV (thousands of contracts) | 6,143  | -0.4%      | -14.0%     |
| Listed - Derivatives | Average RPC (R\$)            | 1.828  | 22.6%      | 23.8%      |
| отс                  |                              |        |            |            |
| E' adda a a          | New issues (R\$ bn)          | 5,349  | 13.8%      | 13.1%      |
| Fixed Income         | Outstanding volume (R\$ bn)  | 7,547  | 23.9%      | 4.8%       |
| Defection            | New issues (R\$ bn)          | 4,439  | 17.5%      | 14.3%      |
| Derivatives          | Outstanding volume (R\$ bn)  | 7,981  | 29.4%      | 10.1%      |
|                      |                              |        |            |            |

# [B]<sup>3</sup> Highlights

### Financial Performance

| (R\$ million)                        | 4Q24    | 4Q24/4Q23 | 4Q24/3Q24 |
|--------------------------------------|---------|-----------|-----------|
| Total Revenues                       | 2,667.8 | 7.0%      | -1.6%     |
| Listed                               | 1,502.8 | 5.9%      | -6.1%     |
| OTC                                  | 436.3   | 9.4%      | 0.9%      |
| Infrastructure for financing         | 132.4   | -13.5%    | -0.4%     |
| Technology, data and services        | 572.5   | 9.7%      | 4.7%      |
| Reversal of provisions               | 23.7    | -         | -         |
| Net Revenues                         | 2,399.2 | 7.0%      | -1.5%     |
| Expenses                             | (908.2) | -15.3%    | 9.3%      |
| Personnel and charges                | (407.0) | 13.9%     | 8.9%      |
| Data processing                      | (177.0) | 3.9%      | 7.9%      |
| Depreciation and amortization        | (103.3) | -63.1%    | 3.6%      |
| Other                                | (220.9) | -16.7%    | 14.1%     |
| Recurring EBITDA <sup>1</sup>        | 1,597.6 | 9.5%      | -6.4%     |
| Recurring EBITDA margin <sup>1</sup> | 67.2%   | 215 bps   | -280 bps  |
| Financial result                     | (2.1)   | -         | -         |
| Recurring net income <sup>1</sup>    | 1,201.0 | 13.6%     | -2.0%     |

LISTED - Cash Equities and Equity Instruments | 32% of total revenues

# **Listed Equities**

Results 4Q24

#### **Revenue distribution** (R\$ million)

| 4Q24 (R\$ million) |  | Δ 4Q23          | Δ   | Δ 3Q24         |  |
|--------------------|--|-----------------|---|----------------|--|
| 8                  | 847  | -1%             |   | -8%            |  |
| 858                | 857  | 918<br>34       | 917<br>39   | 847            |  |
| 31<br>58<br>39     | 33<br>48<br>42                                       | 61<br><b>42</b> | 66<br>42  | 33<br>61<br>43 |  |
| 250                | 247  | 278             | 258   | 241            |  |
| 96                 | 97   | 101             | 102   | 95             |  |
| 383                | 390  | 403             | 412   | 386            |  |
| 4Q23               | 1Q24   | 2Q24            | 3Q24  | 4Q24           |  |
|                    | s post-trading<br>atives (trd. and post-tro<br>nding | d.) De          | sh equities trading<br>epository<br>ting and services for i | ssuers         |  |

|             | E INTEGRAÇÃO  PAU  SOUR TRANSPORT SC OCA | CONSOLE (READ)  FPS  FISC  MITE  SAP  MANN | G999<br>FLE<br>- KTB<br>- HIIC<br>- HIIC<br>- HIIC<br>- FOW<br>- INC | CARTURAGORA<br>BRAMO                             | AUTO GERBANTIKAN<br>TRADA ACTIVIDAD<br>MEDICIJAS<br>MEDICIJAS<br>MEDICIJAS<br>MEDICIJAS  | SMOTS PRINCIPLESON SUI OTHERIDAT HISTORICHIS PERIOD SCHOOL  | FOWEROSTE<br>AND<br>HITE<br>ARCHE-SEAR<br>CHORESCHAPONE<br>HITE<br>HIPE  | Bill 20<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Series<br>Serie |
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#### **HIGHLIGHTS 4Q24 / 4Q23:**

Decrease in trading and post-trading revenue explained by a lower margin on cash equities, primarily (i) due to higher volumes traded through market makers programs and (ii) due to increased volume of index option exercises during the quarter.

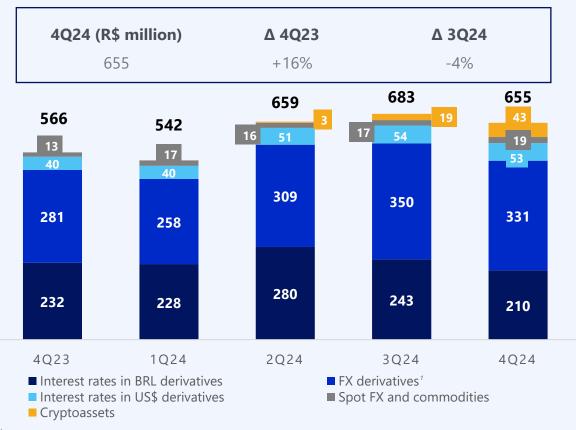
Turnover closed at 145%, higher than recorded in 4Q23 (136%) and 3Q24 (128%).

#### **LISTED DERIVATIVES | 25% of total revenues**

### **Interest Rates, FX and Commodities**

Results 4Q24

#### **Revenue distribution** (R\$ million)



#### **HIGHLIGHTS 4Q24 / 4Q23:**

Increase of 16% in segment revenues reflecting the growth in revenues from FX Derivatives and Interest derivatives in USD, which increase in volume and RPC during the period, as well as Bitcoin Futures, launched in April 2024, which totaled R\$43 million in 4Q24.

The ADV totaled 6.1 million contracts, in line with 4Q23, with a 7% decrease in Interest volume in BRL, almost entirely offset by the growth in volume in other contracts.

Bitcoin Futures registered an ADV of 206 thousand contracts during the period, 72.3% above 4Q24.

Increase of 23% in the average RPC due to an 22% decrease in the RPC Interest Rate in USD, explained by the appreciation of the USD relative to the BRL.

<sup>##</sup> CONCLUMBAY | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50% | 50

<sup>&</sup>lt;sup>1</sup> Segment impacted from the 4Q21 by the cash flow hedge accounting constituted in the bond issuance. More information on our earnings release.



OTC | 16% of total revenues

#### OTC

Results 4Q24

#### **Revenue distribution** (R\$ million)

| 4Q24 (R | million)   | Δ 4Q23        | Δ 3Q24 |      |
|---------|------------|---------------|--------|------|
| 43      | 436        |               | +      | 1%   |
| 399     | 396        | 426           | 433    | 436  |
| 59      | 61         | 66            | 67     | 71   |
| 77      | 75         | 74            | 78     | 82   |
|         | 73         |               |        |      |
|         |            |               |        |      |
| 263     | 259        | 286           | 288    | 284  |
|         |            |               |        |      |
| 4Q23    | 1Q24       | 2Q24          | 3Q24   | 4Q24 |
| ■ Fix   | ked Income | ■ Derivatives | Ot     | hers |



#### **HIGHLIGHTS 4Q24 / 4Q23:**

#### **Fixed income instruments**

Increase of 9% in revenue:

- i) Growth of 25% in the issuances of bank funding instruments;
- ii) Growth of 26% in the debentures in Corporate debt\*
- iii) Growth in revenues from the distribution of debentures

#### **Derivatives and structured transactions:**

Increase of 8% in revenue:

Growth of revenues from options, forward contracts and swap transactions.



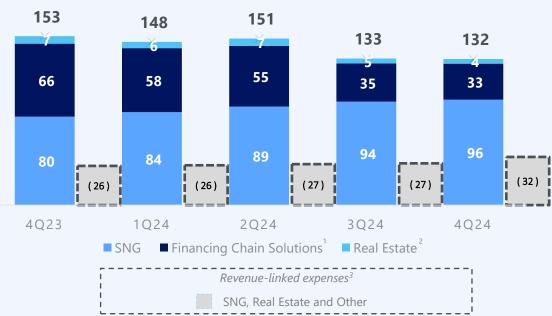
**INFRASTRUCTURE FOR FINANCING | 5% of total revenues** 

# **Infrastructure for Financing**

Results 4Q24

#### **Revenue distribution** (R\$ million)

| 4Q24 (R\$ million) | Δ 4Q23 | Δ 3Q24 |
|--------------------|--------|--------|
| 132                | -14%   | 0%     |







#### HIGHLIGHTS 4Q24 / 4Q23:

Reduction of 14%, explained by the end of the Desenrola program in 2Q24, partially offset by growth in the SNG.

The number of financed vehicles increased by 15%. The percentage of financed vehicles reached 34% of vehicles sold, representing an increase of 1.2 p.p. compared to 4Q23.



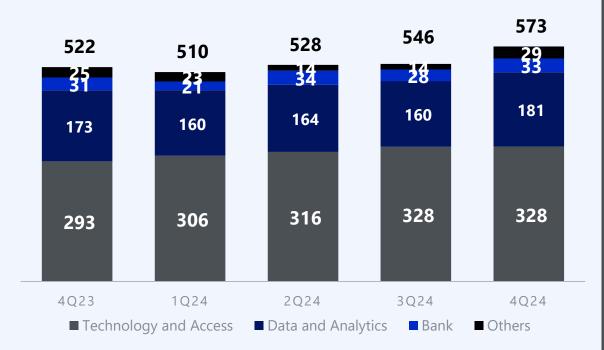
#### **TECHNOLOGY, DATA AND SERVICES | 21% of total revenues**

# **Technology, Data and Services**

Results 4Q24

#### **Revenue distribution** (R\$ million)

| 4Q24 (R\$ million) | Δ 4Q23 | Δ 3Q24 |
|--------------------|--------|--------|
| 573                | +10%   | +5%    |





#### HIGHLIGHTS 4Q24 / 4Q23:

Increase of 10% in segment revenue, explained by:

- i) Growth of 7% in the average number of customers in the OTC utilization, as well as the annual price adjustment for inflation;
- ii) Revenue growth in Neurotech and Neoway;
- iii) Higher revenue at Banco B3.



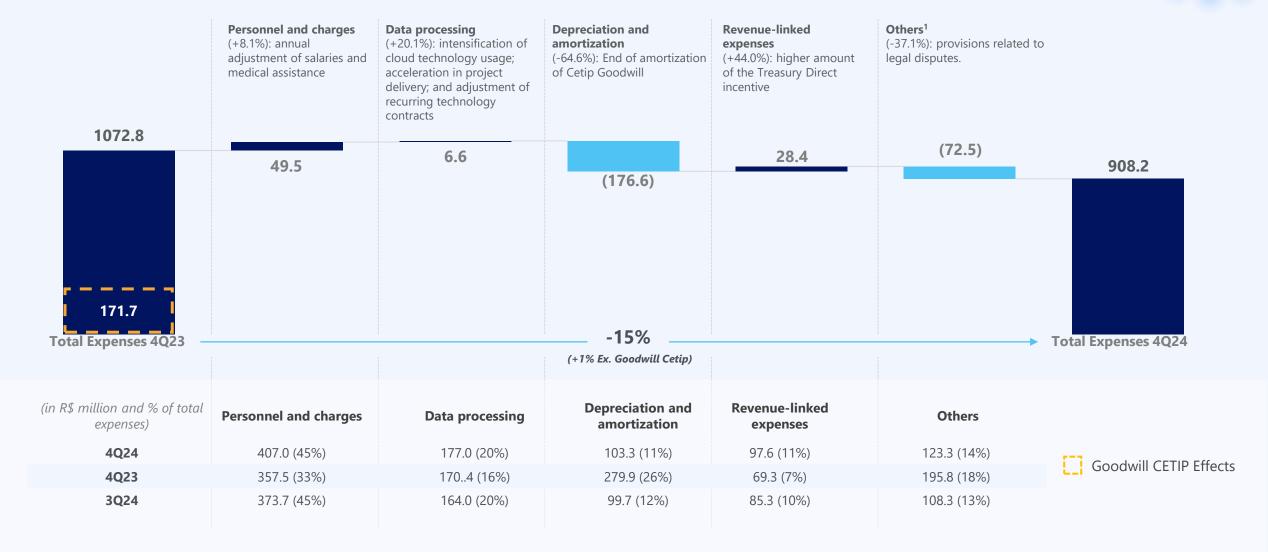
# Adjusted Expenses<sup>1</sup> (R\$ million)



<sup>&</sup>lt;sup>1</sup>Adjusted to exclude (i) depreciation and amortization; (ii) long-term stock-based compensation (principal + payroll taxes), 3 Includes expenses with maintenance, taxes, board and committee members compensation and others.



### **Total Expenses** (R\$ million)





# **Financial Highlights**

#### **Cash and Financial Investments** (R\$ million)

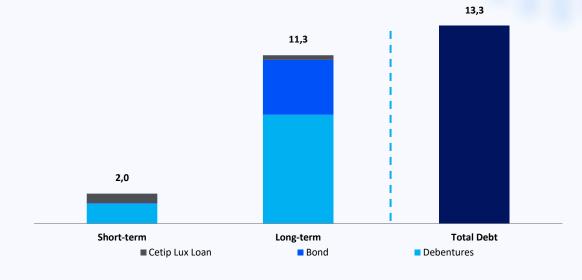


#### HIGHLIGHTS 4Q24 / 4Q23:

- Amendment to the 9<sup>th</sup> Debenture Issuance, as per the <u>Material Fact of 12/23/24</u>, in the amount of BRL 1.7 billion, with a term of 6 years.
- Start of the 2025 Share Buyback Program, with a maximum quantity of 380 million shares, until the maximum deadline of February 28, 2026, as per the Material Fact of 12/13/24.

# <sup>1</sup>Includes earnings and rights on securities in custody and deposits in an escrow account. Third-party cash is not considered as B3's own cash, but the Company earns interest on most of this cash balance. <sup>2</sup>Primarily composed of B3 Bank clients' deposits. <sup>3</sup>Does not include investments in NUAM Exchange and Fundo L4..

# **Financial Leverage and Debt Schedule Debt Amortization Schedule** (R\$ billion)



| Debt   Amount                                   | Maturity                  |  |  |
|---|---------------------------|--|--|
| B3 Inova   US\$ 150 mi                          | Aug/26, Sep/26 e Aug/27   |  |  |
| Debenture 2 <sup>nd</sup> issue   R\$1.20 bn    | May/25                    |  |  |
| Debenture/CRI 4 <sup>th</sup> issue   R\$205 mi | Dec/28. Dec/29 and Dec/30 |  |  |
| Debenture 7 <sup>th</sup> issue   R\$2.55 bi    | Oct/27 e Oct/28           |  |  |
| Debenture 8 <sup>th</sup> issue   R\$4.50 bi    | May/27. May/28 and May/29 |  |  |
| Sustainability-linked bond   US\$598.28 mi      | Sep/31 <sup>4</sup>       |  |  |

<sup>4</sup>Bond has hedge accounting – see note 9 of Financial Statement

Gross indebtedness at the end of September was 2.0x recurring LTM EBITDA



# **Financial Highlights**

#### **Cash Generation** (R\$ million)

| R\$ million  | 2024    | 2023    |
|--|---------|---------|
| Adj. net cash from operating activities <sup>1</sup>                 | 6,321   | 5,591   |
| Net cash from investment activities <sup>2</sup>                     | (47)    | 43      |
| Net cash from financing activities before distributions <sup>3</sup> | (3,117) | 1,134   |
| Cash generation (before distributions, CAPEX and acquisitions)       | 3,157   | 6,768   |
| CAPEX & Acquisitions   | (244)   | (871)   |
| Distributions  | (1,616) | (2,541) |
| Buyback  | (3,696) | (2,493) |
| Cash generated (used) in the period                                  | (2,398) | 863     |

<sup>&</sup>lt;sup>1</sup>Cash flow from operating activities. adjusted by the variation of financial investments and third-parties collateral. <sup>2</sup> Cash flow from investment activities other than capex and acquisitions. <sup>3</sup> Cash flow from interest and amortization paid and debt issued in the period.

#### **Cash Destination – 2024** (R\$ million)



 $[\mathbf{B}]^{3}$ 

# Appendix

# [B]<sup>3</sup> Financial Statements

Adjusted Expenses

| (In R\$ millions)  | 4Q24    | 4Q23      | 4Q24/4Q23 | 3Q24    | 4Q24/3Q24 |
|--|---------|-----------|-----------|---------|-----------|
| Expenses   | (908.2) | (1,072.8) | -15.3%    | (831.1) | 9.3%      |
| (+) Depreciation and amortization                        | 103.3   | 279.9     | -63.1%    | 99.7    | 3.6%      |
| (+) Long-term stock-based incentive program              | 54.5    | 39.8      | 36.9%     | 45.1    | 20.9%     |
| (+) Extraordinary expenses with contractual terminations | 25.6    | -         | -         | -       | -         |
| (+) Provisions (recurring and non-recurring)             | 28.9    | 40.4      | -28.4%    | 21.3    | 36.0%     |
| (+) Revenue-linked expenses                              | 97.6    | 69.3      | 40.9%     | 85.3    | 14.4%     |
| (+) Other extraordinary expenses                         | 1.2     | 10.3      | -88.5%    | 1.7     | -31.3%    |
| Adjusted expenses  | (597.0) | (633.1)   | -5.7%     | (577.9) | 3.3%      |

# [B]<sup>3</sup> Financial Statements

### Recurring EBITDA

| (In R\$ millions)   | 4Q24    | 4Q23    | 4Q24/4Q23 | 3 <b>Q</b> 24 | 4Q24/3Q24 |
|---|---------|---------|-----------|---------------|-----------|
| EBITDA  | 1,594.3 | 1,449.3 | 10.0%     | 1,704.6       | -6.5%     |
| (+) Extraordinary expenses related to contract terminations | 25.6    | -       | -         | -             | -         |
| (+) Other non-recurring revenues                            | 1.2     | 10.3    | -         | 1.7           | -         |
| (+) Reversal of provisions                                  | (23.4)  | -       | -         | -             | -         |
| Recurring EBITDA  | 1,597.6 | 1,459.6 | 9.5%      | 1,706.3       | -6.4%     |
| Recurring EBITDA margin                                     | 67.2%   | 65.1%   | 215 bps   | 70.0%         | -280 bps  |

#### Net Income Reconciliation

| (In R\$ millions)   | 4Q24    | 4Q23    | 4Q24/4Q23 | 3Q24    | 4Q24/3Q24 |
|---|---------|---------|-----------|---------|-----------|
| Net income (attributable to shareholders)                   |         | 915.5   | 28.7%     | 1,204.5 | -2.2%     |
| (+) Reversal of provisions                                  | (23.4)  | -       | -         | -       | -         |
| (+) Extraordinary expenses related to contract terminations | 25.6    | -       | -         | -       | -         |
| (+) Other non-recurring expenses                            | 1.2     | 10.3    | -88.5%    | 1.7     | -31.3%    |
| (+) Tax impacts from non-recurring items                    | (1.1)   | (3.5)   | -68.2%    | (0.6)   | 90.7%     |
| (+) Amortization of intangible assets                       | 20.4    | 135.3   | -84.9%    | 20.4    | 0.0%      |
| Recurring net income  | 1,201.0 | 1,057.7 | 13.6%     | 1,226.0 | -2.0%     |

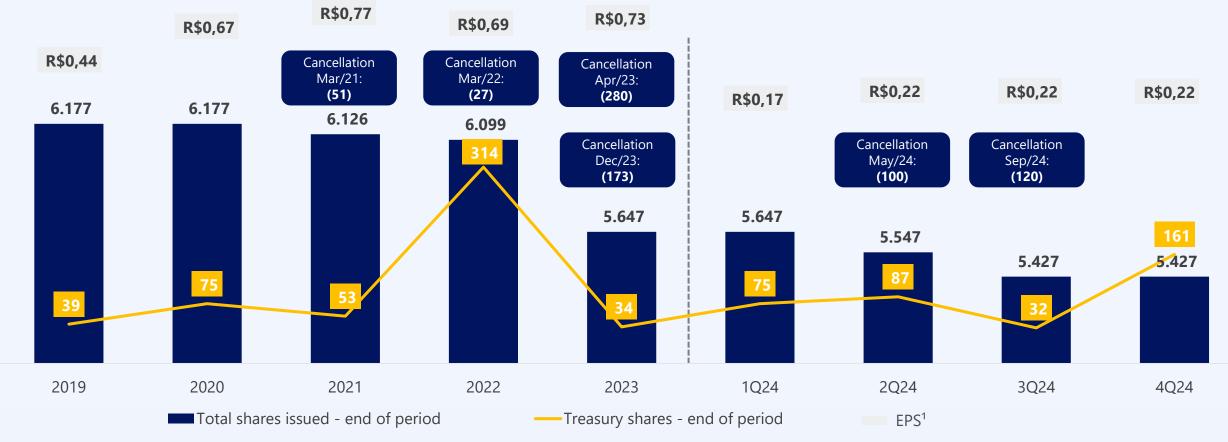


### **Active Share Buyback Program**

Since 2019, the Company has repurchased around 15% of its capital and canceled 751 million shares

#### Shares issued, held in treasury, and canceled

(in millions of shares, except the EPS)

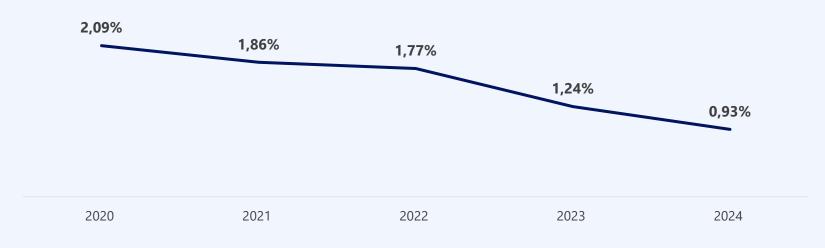


<sup>&</sup>lt;sup>1</sup> Net income attributable to shareholders divided by the total number of shares issued at the end of the period. Values prior to the split, carried out in 2021, were adjusted to be comparable.



# **Capital structure**

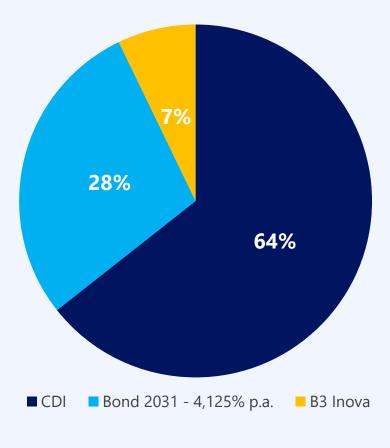




#### **Gross Debt & Financial Leverage**



# **Gross Debt Exposure** (4Q24)





# TKS!

