

# Institutional Presentation 1Q25

**Investor Relations** 



#### Forward Looking Statements

This presentation may contain certain statements that express the management's expectations, beliefs and assumptions about future events or results. Such statements are not historical fact, being based on currently available competitive, financial and economic data, and on current projections about the industries B3 works in.

The verbs "anticipate," "believe," "estimate," "expect," "forecast," "plan," "predict," "project," "target" and other similar verbs are intended to identify these forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those projected in this presentation and do not guarantee any future B3 performance. The factors that might affect performance include, but are not limited to: (i) market acceptance of B3 services; (ii) volatility related to (a) the Brazilian economy and securities markets and (b) the highly-competitive industries in which B3 operates; (iii) changes in (a) domestic and foreign legislation and taxation and (b) government policies related to the financial and securities markets; (iv) increasing competition from new entrants to the Brazilian markets; (v) ability to keep up with rapid changes in technological environment, including the implementation of enhanced functionality demanded by B3 customers; (vi) ability to maintain an ongoing process for introducing competitive new products and services, while maintaining the competitiveness of existing ones; (vii) ability to attract new customers in domestic and foreign jurisdictions; (viii) ability to expand the offer of B3 products in foreign jurisdictions.

All forward-looking statements in this presentation are based on information and data available as of the date they were made, and B3 undertakes no obligation to update them in light of new information or future development.

This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities where such offer or sale would be unlawful prior to registration or qualification under the securities law. No offering shall be made except by means of a prospectus meeting the requirements of the Brazilian Securities Commission CVM Instruction 400 of 2003, as amended.



#### **INSTITUTIONAL PRESENTATION**

## **AGENDA**

1.

B3: Where we come from and highlights

2.

Complete multi-asset and vertically integrated model: highly critical to users 3.

Operational excellence, product development, innovation and focus on the client: long-term drivers of value

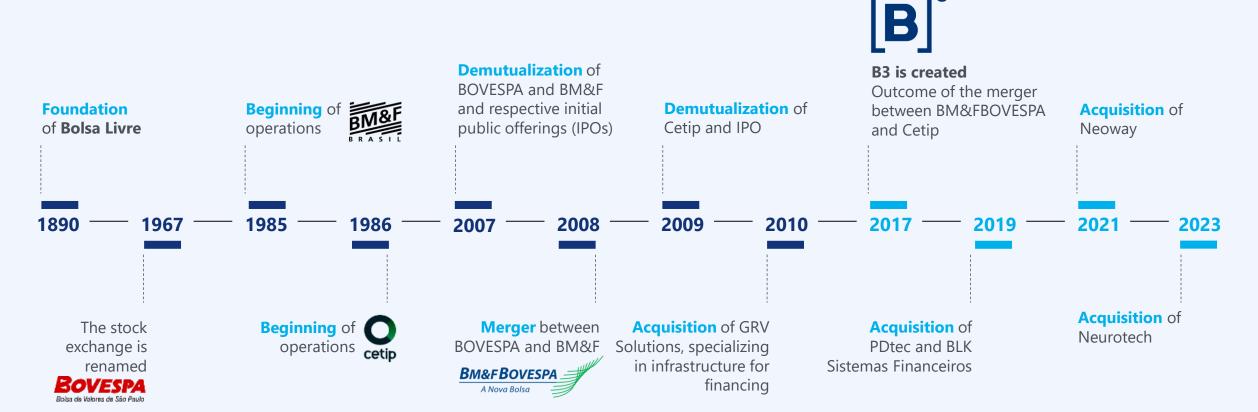
4.

Solid financial profile and commitment to returning cash to shareholders



A STORY OF

### **EVOLUTION AND TRANSFORMATION**







#### **INSTITUTIONAL PRESENTATION**

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**INSTITUTIONAL PRESENTATION** 

## **B3's Diversified Business Model**

Diversity of products and services and exposure to different market dynamics



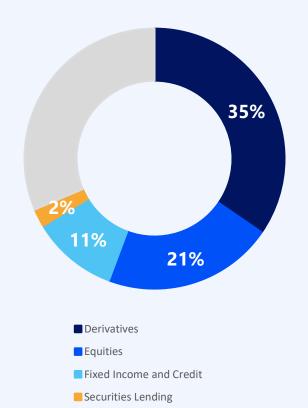
#### MAIN SERVICES

	Derivatives	Equities	Securities Lending
	Trading	Trading	Securities lending
	Post-Trading	Post-Trading	
MARKETS	Registration		
	Central Counterparty	Fixed Income and Credit	
	Maintaince/Custody	Registration	
	Transactions	Distribution	
		Maintaince/Custody	
		Depository	
		Transactions	
		Settlement	
	Data for Capital Markets	Depository for Cash Equities	Listing and Solutions for
CAPITAL MARKETS	Quotes (real-time and EoD)	Depository	Issuers
SOLUTIONS	Dashboards and Analytical Reports	Issuance and Cancellation of BDRs	IPO/Follow-on/OPA
	Other services		Listing
			Corporate Events
	Vehicles and Real Estate	Plataforms and Analytics	
DATA ANALYTICS	Vehicles and Real Estate Liens Management - Vehicles	<b>Plataforms and Analytics</b> Neoway	
DATA ANALYTICS SOLUTIONS		•	
	Liens Management - Vehicles	Neoway	
	Liens Management - Vehicles	Neoway Neurotech	
SOLUTIONS	Liens Management - Vehicles	Neoway Neurotech Other	Auctions
TECHNOLOGY AND	Liens Management - Vehicles Contracts Registration – Real Estate	Neoway Neurotech Other Insurance Registration	Auctions Services to Third Parties
SOLUTIONS	Liens Management - Vehicles Contracts Registration – Real Estate  Technology	Neoway Neurotech Other Insurance Registration  Market Support Services	Services to Third Parties
TECHNOLOGY AND	Liens Management - Vehicles Contracts Registration - Real Estate  Technology Access to the OTC System	Neoway Neurotech Other Insurance Registration  Market Support Services Registration	Services to Third Parties  Other
TECHNOLOGY AND	Liens Management - Vehicles Contracts Registration – Real Estate  Technology Access to the OTC System Connectivity to Systems	Neoway Neurotech Other Insurance Registration  Market Support Services Registration Distribution	Other Fines and Other
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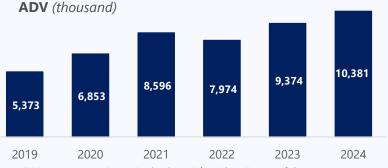
## Derivatives, Equities and Fixed Income and Credit

Revenue Breakdown (2024)



Other Segments

#### **DERIVATIVES**



#### FX Rates, Interest Rates Derivatives (R\$ e USD), Future of Cryptoassets; Stock Indices Derivatives; Commodities e Spot FX

#### **OTC DERIVATIVES**

Derivatives (average stock; R\$ bn)



#### **CASH EQUITY AND DERIVATIVES ON SINGLE STOCKS**

**ADTV** (R\$ bn)



#### Investors' participation (2024)

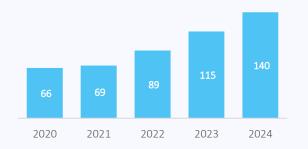


#### **FIXED INCOME AND CREDIT**

#### **Outstanding Balance and New Issues** (R\$ bn)



#### **Treasury Direct** (average stock; R\$ bn)

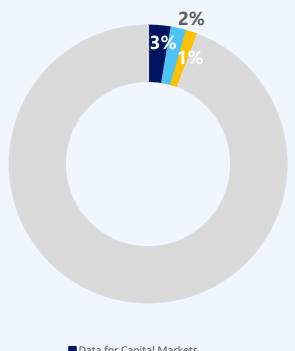




**CAPITAL MARKETS SOLUTIONS** 

## **Data, Depository, Listing and Solutions** for Issuers

**Revenue Breakdown** (2024)





Depository for Cash Equities

Listing and Solutions for Issuers

Other Segments

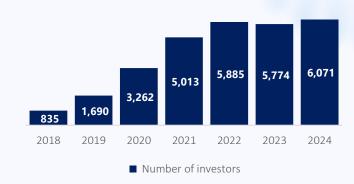
#### LISTING AND SOLUTIONS FOR ISSUERS

**Issuers** (end of period)



IPO/Follow-on/PTO, Listing e Corporate Events.

#### **Investors** (thousand; end of period)



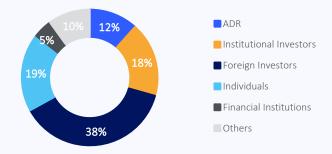
#### **DATA FOR CAPITAL MARKETS**

#### **Main services:**

- Quotes (real-time and EoD) Market Data and UP2DATA
- Dashboards and Analytics Reports Datawise +

#### **DEPOSITORY FOR CASH EQUITIES**

#### **Participation in Depository 's Volumes:**



#### Main services:

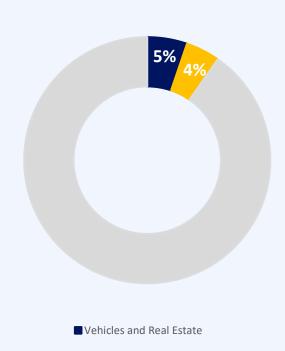
- Depository
- Issuance and Cancellation of BDR



### DATA AND ANALYTICS SOLUTIONS

## **Data Products, Vehicles** and Real State

#### **Revenue Breakdown** (2024)

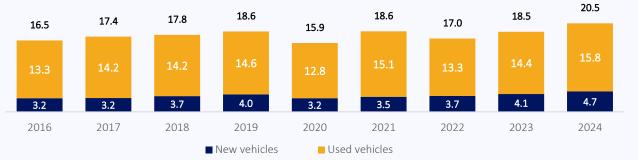


Platforms and Analytics

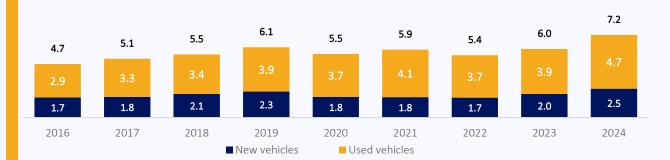
Other Segments

#### **NATIONAL LIENS SYSTEM - SNG**

#### **Number of vehicles sold** (million)



#### **Number of vehicles financed** (million)



#### **Main price dynamics**

- R\$ per lien
- Discounts by volume
- Revenue-linked expenses
- Interest rate level

#### DATA AND ANALYTICS

- Neoway (Segments: Sales & Marketing e Loss Prevention)
- Neurotech (Credit, Insurance e Health)
- Analytical reports on listed and OTC markets and the infrastructure financing segment

#### REAL ESTATE PLATFORM

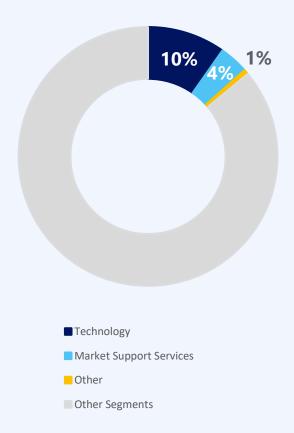
- Assessment of collaterals (integration between financial institutions and appraisers)
- Connection to notary offices (registration collaterals – real estate)
- Connection to the regulator (compliance with regulatory obligations)



#### **TECHNOLOGY AND PLATFORMS**

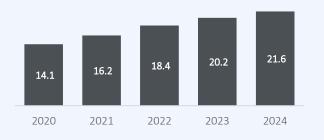
## **Technology and Market Support Services**

Revenue Breakdown (2024)



#### **TECHNOLOGY AND ACCESS**

#### **Average number of clients**<sup>1</sup> (thousand)

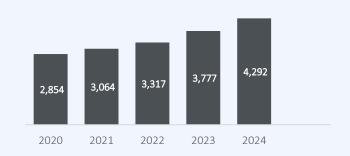


#### **Services**

- Acess to the OTC System: Monthly Utilization;
- Connectivity to System: PUMA, SINACOR, DMA;
- Digital Assets: B3 DIGITAS.

#### **MARKET SUPPORT SERVICES**

**Fund Quotas** (New Issuances; R\$ bn)



#### **BANK B3**

- Settlement bank:
- Back-office services for investment funds;
- Custody and representation for non-resident investors;
- Depositary institution of BDRs Brazilian Depositary Receipts.

#### **Other Services:**

- Registration, distribution, custody, transactions and settlement of fund quotas (open and close);
- Collateral Management: Bilateral Transictions;
- Auctions;
- Services to third parties.

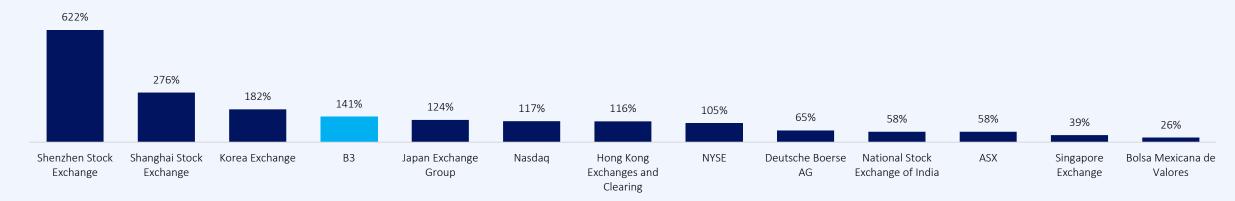
<sup>&</sup>lt;sup>1</sup> Considers only those participants who pay monthly utilization fees in the OTC market.



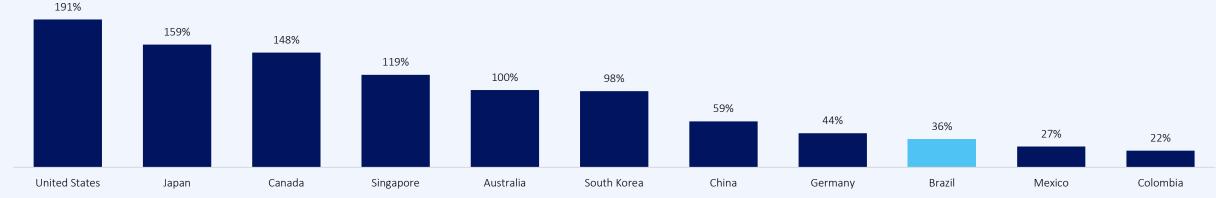
## **International Indicators – Capital Markets**

Comparison with other exchanges indicates that there is still room for growth

#### **Exchanges Turnover Velocity** (1T25)



#### **Market Cap / GDP** (2024)<sup>1</sup>



Sources: WFE, World Bank.. 1 Estimated Number.



## **Market Potential**

Low participation from the population shows that the Brazilian capitals market can grow significantly

		**************************************	*‡	<b>⊗</b>	
<b>Total Population</b> (million)	67	332	1,412	1,408	208
Number of investors <sup>1</sup> (million)	27	158	220	160	5
Population in the stock Exchange (%)	40%	48%	16%	11%	2%
Population with bank account (%)	100%	95%	89%	83%	84%





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### **CAPEX**

## Ensuring the smooth functioning of markets

- R\$3 billion invested in the last 10 years
- Operational excellence and high-quality services are important competitive advantages

**Investment combined** (R\$ millions; combined information)



#### Main infrastructure projects deployed over recent years

#### 2014 - 2024

- PUMA Trading System: low-latency and high-capacity multi-asset and multi-market trading platform
- B3 Clearinghouse: single infrastructure and risk / margin model for derivatives (listed and OTC) and equities
- New Data Center: scale to comprise own structure and client's (colocation)
- Relocation and consolidation of Data Centers
- Upgrades on IT infrastructure

- Upgrades on trading infrastructure -PUMA (DR site)
- Market Data
- Automatic Exercising of options for equities and ETFs
- RLP Retail Liquidity Provider
- Renovation of B3's main buildings
- OTC modernization
- Depository modernization
- Eletronic trading plataform for fixed income products: Trademate

### 2025 Budget

- Co-location expansion
- Depository modernization
- Technological Infrastructure and Cybersecurity Update Program
- OTC and Trademate

<sup>1</sup> **Projection**: According to a Relevant Fact disclosed on December 13, 2024. Material Fact - Guidance for 2025

## **Sustainability Aligned with the Business**

To explore B3's ESG initiatives in detail, acess **Annual Report - B3** 



Target to achieve a 100%

reduction in scope 2 emissions by 2030 (base year 2021)

98% of the energy consumed comes from renewable sources

**Emissions GEE's Inventory** since 2009

**Certification ISO 14.001** 

since 2022

Carbon

since 2011



Social

**Diversity** 

in board of directors in 2024

**31,7%** of women

36% of women

in leadership positions (YoY +7.5p.p.)

**B**3 Social 5th year

strategic philanthropy

19 millions

of direct and indirect

beneficiaries in the 26 states +

the Federal District

77% of portfolio

oriented towards public policy

change

Governance

100%

of independent members in board directors

Compensation

linked to FSG metrics

The ESG theme

is part of the company's risk approaches

**Evolution of the rules** 

of New Market

Value connections

ESG agenda with listed companies

### Finanças Sustentáveis | highlights 2024:

#### Listed

- New Designation: B3 Green Shares
- New B3 ICO2 Methodology: The new portfolio features a GHG emissions volume that is 88% lower compared to the previous year

#### OTC

- R\$ 128.8 Billion Outstanding of thematic securities registered on B3 (+51% YoY)
- R\$ 3 Million Carbon credits traded via the ACX platform

#### **Technology, Data and Services**

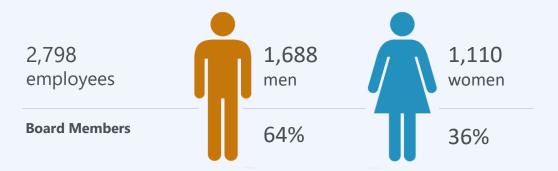
- ESG Workspace Data Platform: A Brazilian repository for accessing ESG data and performance of listed companies
- Over 1,900 registered users in 2024 (270% YoY)



## **Organizational Culture**

Focus on developing an organizational culture that supports business growth, attracting and retaining talents

#### **Diversity and Inclusion at B3**<sup>1</sup>:



YoY increase of 25% of black people in the staff.

#### 2024 Highlights

- First edition of the **Programa Inclua +**, aimed at training people with disabilities in technology.
- Fourth edition of **Manas da Tech**: an internship program focused on women, seeking to attract more diversity to the technology sector.
- Sponsorship of the **Programa Pacto Transforma** in partnership with the **Pacto de Promoção pela Equidade Racial**, aimed at developing Black women in leadership through mentoring and training with major business schools.
- Over 126,000 hours available in **training** for employees.

#### Acknowledgments

#### Strengthening the employer branding:

- GPTW National Ranking: 41st place
- GPTW Tech 18th place in the category "Top 30 Large Information Technology Companies to Work For in 2024"
- **GPTW Women and Ethnic-Racial**: 9th place recognized for the second time
- **GPTW Emotional Health**: achieved 3 stars (the highest score)
- LinkedIn's Top 25 Companies Recognition: identified as one of the 25 best companies to develop a career in Brazil



## **ESG** Ratings

B3 is evaluated by rating agencies, which provide ratings related to environmental, social and social governance topics, such as:

MSCI	Rated A (on a scale of AAA-CCC) in the MSCI ESG Rating assessment.		
ISS ESG	Rated Corporate Rating C+ Prime C ( <b>ISS ESG Prime Badge</b> )		
Sustainalytics <sup>1</sup>	In 2023, B3 received an ESG Risk Rating of <b>16.6 (low)</b> and was assessed by Sustainalytics as having a low risk of being materially impacted by ESG factors.		
FTSE Russel	ESG Rating 4.2 out of 5. For the eighth consecutive year, B3 is selected to be part of the <b>FTSE4Good Latin America index</b> , scoring above the industry and sector.		
ISE B3	<b>Present in the indice's 2024 portfolio</b> , obtaining an ISE B3 Score equal to 81.49 (on a scale of 0 to 100 points).		
CDP Climate Change	In 2023, B3 rated <b>B score</b> (on a scale ranging from D- to A) in CDP rating.		
Dow Jones Sustainability Index	In 2024, we achieved a score of 56 points on the Corporate Sustainability Assessment, which is the foundational questionnaire for the Dow Jones Sustainability Index. In 2024, for the first time, we were included in the Dow Jones Best in Class Emerging Markets Index.		



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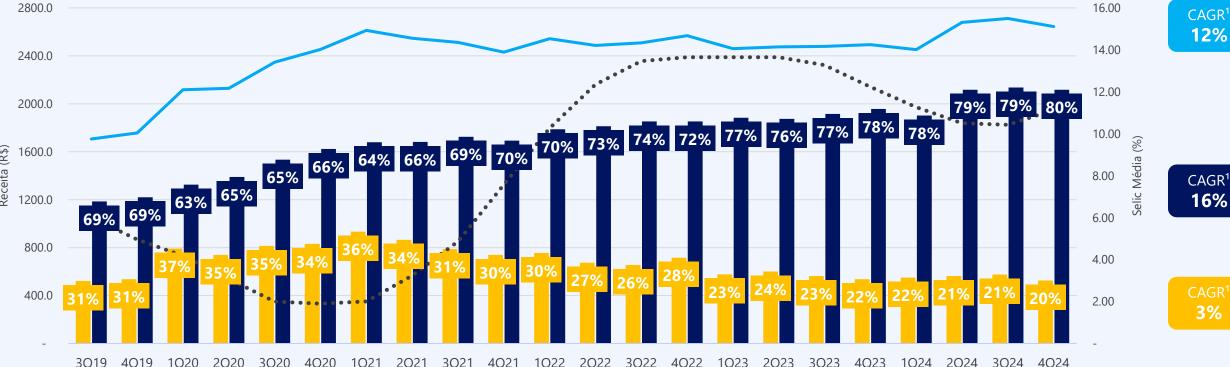
Solid financial profile and commitment to returning cash to shareholders



## **Diversified Business Model**

Despite the still challenging environment for the cash equities market, the Company's total revenue has shown resilient behavior over time, supported by multiple growth drivers





Other segments

Total revenue

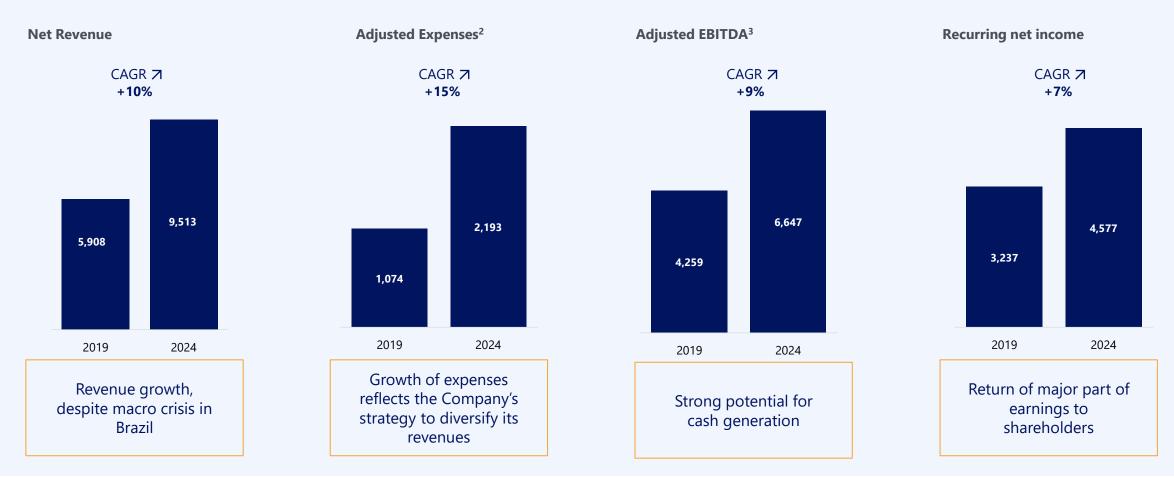
Revenue from other segments includes stock indices derivatives, depository, securities lending, issuers, FICC, OTC, Infrastructure for Financing and Technology, Data and Services. <sup>1</sup> From 2019 to LTM 24.

Trading and post-trading - cash equity + derivatives on single stocks



## **Financial Robustness**

Summary of income statement<sup>1</sup> (R\$ million)



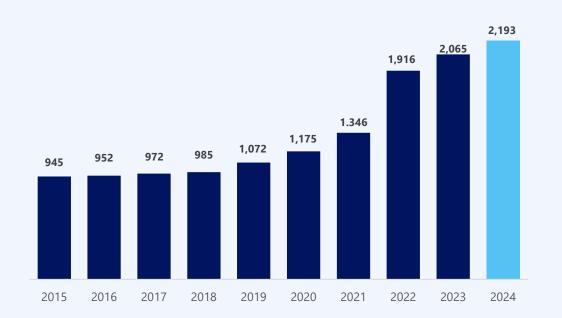
<sup>1</sup>Combined managerial information. <sup>2</sup> Adjusted to (i) depreciation and amortization; (ii) long-term stock-based compensation (principal + payroll taxes); (iii) integration-related expenses; (iv) revenue-linked expenses with contract termination; (vii) M&A expenses with contract termination; (vii) projects write-off expenses. <sup>3</sup> Adjusted to: (i) integration-related expenses (ii) non-recurring provisions; (iii) changes on long term stock-based compensation program/methodology; (iv) extraordinary expenses with contract termination; (v) M&A expenses; and (vi) projects write-off expenses.



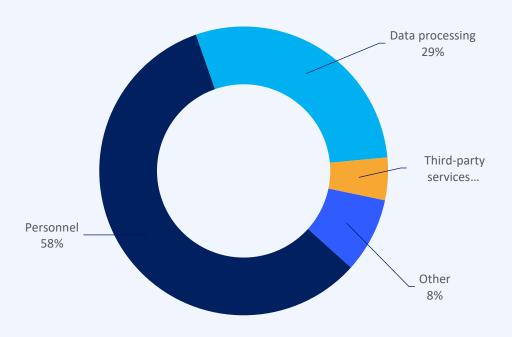
## **Expense Control**

Growth in recent years mainly due to new initiatives and businesses

**Historical adjusted expenses**<sup>1</sup> (R\$ million)



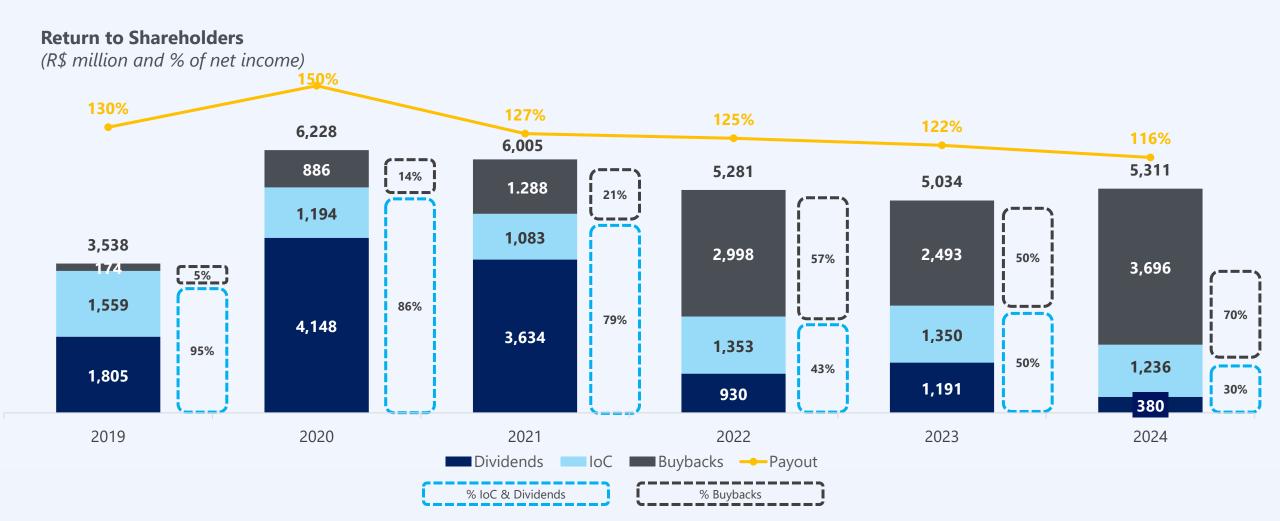
#### 2024 adjusted expenses breakdown





## **Return to Shareholders**

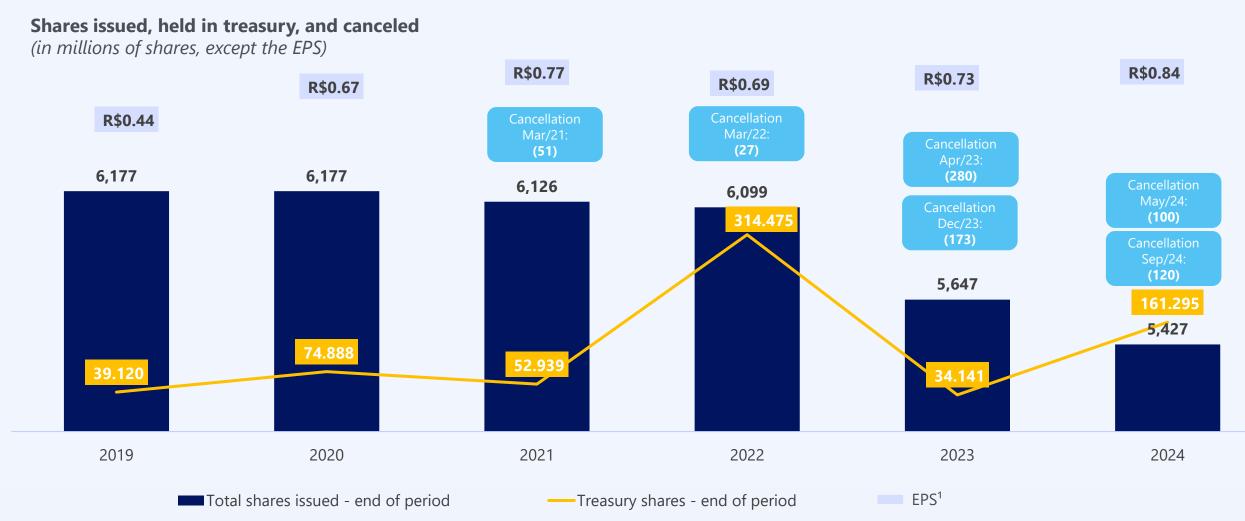
Strategy to return most of the Company's cash generation





## **Active Share Buyback Program**

Since 2019, the Company has repurchased around 13% of its capital and canceled 751 million shares

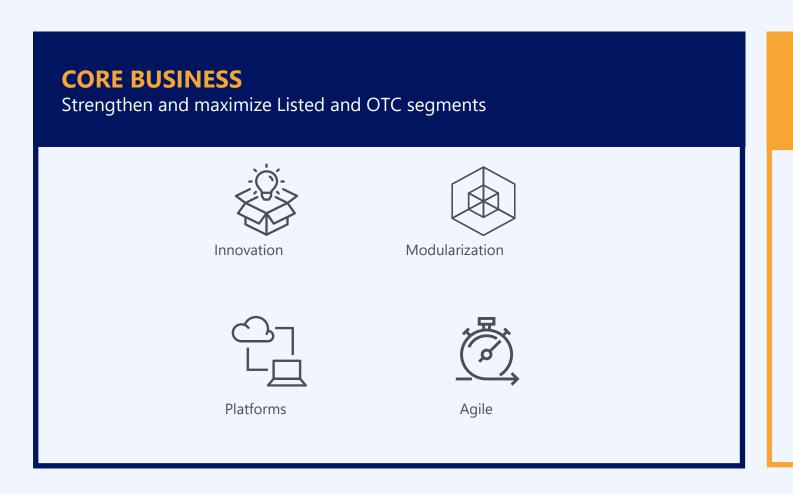


<sup>&</sup>lt;sup>1</sup> Net income attributable to shareholders divided by the total number of shares issued at the end of the period. Values prior to the split, carried out in 2021, were adjusted to be comparable.



## **Strategy**

Ambidexterity in the development and execution of the strategy – Focus on the core and efforts on adjacencies where B3 has ability to win



#### **EXPANSION & DIVERSIFICATION**

Expanding presence to new activities in the ecosystem



Data & Analytics



Platforms and IT Services

 $[\mathbf{B}]^3$ 

## **Appendix**



#### **INSTITUTIONAL PRESENTATION**

## **Board of Directors**

#### **Current composition**

**Caio Ibrahim David (Chairman)** 

Founding Partner of GHT4 – The Family Company

Florian Bartunek (Vice-Chairman)

Founding Partner and CIO at Constellation Asset Management

André Guilherme Cazzaniga Maciel

Member of the Board of Directors of Inter&Co and the founder of Volpe Capital

**Claudia Farkouh Prado** 

Senior Member of the Board of Directors of Baker McKenzie Global Law Firm

Claudia Politanski

President of the Board of the Alef Peretz School

**Cristina Anne Betts** 

CEO at Iguatemi Empresa de Shopping Centers S.A.

Claudia de Souza Ferris

CEO and Founder at Circulabi

José de Menezes Berenguer Neto

CEO at Banco XP and member of the board of directors of TAO Music Tech and Banking S.A.

**Maurício Machado de Minas** 

Member of the Board Banco Bradesco and IBM corporation

**Pedro Paulo Giubbina Lorenzini** 

Executive Officer of Banco Itaú S.A. and a member of the Executive Committee of Itau-Unibanco

**Rachel Ribeiro Horta** 

Founder and CEO at Maisha Innovations

Independent and Unbound Director

**Independent Director** 

## **Statutory Board**

#### **Current composition**

Gilson Finkelsztain

Chief Executive Officer

**Viviane Basso** 

Chief Operating Officer – Issuers, Depositary and OTC

**Mario Palhares** 

Chief Operating Officer – Electronic Trading and CCP

Rodrigo Antonio Nardoni Gonçales

Chief Information Officer

Marcos Vanderlei Belini Ferreira

Chief Financing Infrastructure Unit Officer

Luiz Masagão Ribeiro Filho

Chief Products and Clients

**Ana Buchaim** 

Chief People, Branding, Communication, Sustainability, and Social Investment

Silvia Maria de A. Bugelli Valença

Legal Executive Officer

**André Veiga Milanez** 

Chief Financial, Corporate and Investor Relations Officer

**Eduardo Farias** 

Executive Director of Governance and Integrated Management



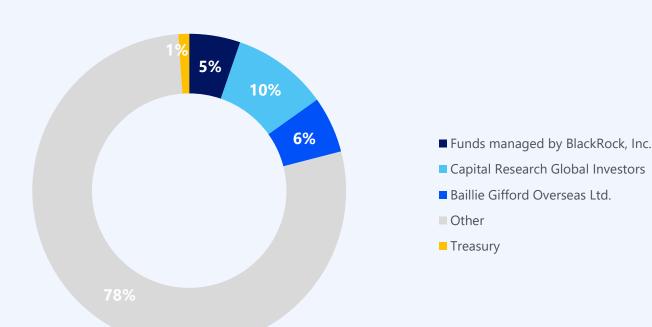
## **Corporate governance and ownership structure**

Widely-held Corporation with solid corporate governance structure

#### **Sound corporate governance practices**

- Listed at Novo Mercado (voting shares only and other shareholders' rights, transparency, etc.)
- Board of Directors:
  - 100% independent, including the chairman (regulatory requirement)
  - Some Board members are linked to market participants (not connected to controlling group or management)
  - Board of Directors and its Committees have clearly-defined activities
- Management compensation aligned with Company's performance and strategic objectives, as well as with shareholders' long-term interests
- Solid risk management and internal control structures and policies







## **B3's Clearing House Safeguard Structures**

Robustness that assures market integrity

B3 S.A - Brasil, Bolsa, Balcao - Clearing Risk Metrics

Clearing	B3 (Derivatives and Equities)		
# of clearing members (CM)	69		
	Margins		
Total margins deposited (R\$ bn)	625.8		
Confidence level (%)	99.96%		
At risk / close-out period	Futures contracts 2-10 days; listed options 5 days; OTC derivatives 10 days; cash equity, forwards and securities lending 2-10 days		
Type of collateral eligeble for margins	Cash BRL, Brazilian government bonds, gold, stocks and publicly traded share (unit) certificates traded on B3, Brazilian deposit receipts (BDR), banks LC and CD, bank letter of guarantee, ETF, shares in selected funds1		
Margining system	CORE - CloseOut Risk Evaluation		
Margin calculation level	Calculates margin at the investor level (individuals who hold positions directly or funds). The clearing member's house position is deemed as an additional single client portfolio		
	Clearing Funds (CF)		
General approach for calibrating the size of the guaranty funds	The Clearing Fund, which is part of the safeguard structure, is composed by variable contributions made by clearing members, (proportional to risk exposure) and fixed contribution made by B3. The BM&FBOVESPA Board conducts credit stress tests to assess the level of protection of the safeguards structure, which should be at least sufficient to cover the 2 largest exposures.		
Waterfall order	1) defaulting customer guarantees: linked to the defaulting broker and MC; (2) defaults from the defaulting customer linked to other brokers and / or other MCs, upon their authorization; (3) guarantees from the defaulting broker linked to the defaulting MC, including the minimum non-operating guarantee; (4) guarantees from the defaulting MC; (5) defaulting MC's contribution to the settlement fund; (6) B3's contribution to the settlement fund; (7) contribution from other defaulting MCs to the settlement fund; and (8) B3 housing exclusively dedicated to the chamber.		
Default fund replenishment following a default	The total amount of contributions made by the participant for reconstitution of the fund in any period of 20 working days is limited to 3 times the amount of the individual contribution requested by the participant. If the contributions of the defaulting participants are used, the contributions made to replenish them may not be used to cover losses arising from or prior to the default in question.		
Default experience	None		

<sup>1</sup>Non-resident principals are also allowed to deposit as collateral: US dollar, ADR, US Treasury securities. B3 also owns and manages the Clearing House whose required quarantees represents only 0.13% of the total quarantees required by the BM&FBOVESPA Clearinghouse. As Of August, 2019



## B3 – Goodwill from the business combination of BM&F and Bovespa

Status of ongoing discussions

		Administrative Level			loodi atama	
Tax Year (notices received)	Amounts under discussion (Dec-24) <sup>3</sup>	<b>DRJ</b> (Local IRS)	<b>CARF</b> (IRS appeal – lower chamber)	<b>CARF</b> (IRS appeal – higher chamber)	Judiciary (three levels)	
<b>2008-2009</b> (11/29/2010)	R\$1.1 billion (including R\$0.4 billion in fines)	<b>10/21/2011</b> (partial impugnation)	<b>05/09/2014</b> (3x3 votes)	<b>04/05/2017</b> (4x4 votes)	05/13/2020 (Unfavorable decision in 1st instance) <sup>1</sup> Waiting judgement of appeal from B3	
<b>2010-2011</b> (04/02/2015)	R\$3.4 billion (including R\$1.3 billion in fines)	<b>04/27/2016</b> (partial impugnation)	<b>06/21/2017</b> (5x3 votes)	<b>09/11/2019</b> (5x5 votes)	Waiting decision on 1st instance	
<b>2012-2013</b> (09/21/2017)	R\$0	<b>06/28/2018</b> (partial impugnation)	<b>10/16/2019</b> (7x1 votes)	<b>02/07/2024</b> <sup>4</sup> (7x1 votes)	Ended on administrative level with B3s victory	
<b>2014-2016</b> (10/18/2019)	R\$0	<b>06/10/2020</b> (unfavorable impugnation)	<b>04/08/2024</b> (3x3 votes) <sup>5</sup>	<b>03/12/2025</b> <sup>7</sup> (8x0 votes)	Waiting for end on administrative level due to B3's victory	
<b>2017</b> (10/26/2021)	R\$0,3 billion	<b>07/07/2023</b> Impugnation partially upheld <sup>2</sup>	<b>09/11/2024</b> (3x3 votes) <sup>6</sup>			
Total	R\$4.8 billion (including R\$1.7 billion in fines)					



## **B3 – Marka and Fontecindam Administrative Improbity and Citizen Lawsuits**

Summary of discussions

Procedural Information		Judiciary Levels			Compliance with	
Lawsuits	Updated amounts (Dec-24)		1st Federal Instance –	1st Region - Regional Federal Court	Superior Court of Justice (STJ) and Supreme Federal	Compliance with the judgment
	Material Damages	Fine	Distrito Federal	Court (STF)		
Marka Improbity Action (01/14/1999)	R\$ 13.5 bn	R\$ 13.5 bn	03/2012 – Unfavorable Decision	<b>07/2017 – Favorable Decision</b> (4x1)		
<b>Marka Class Action</b> (01/14/1999 e 01/19/1999)	R\$ 2.4 bn	R\$ -	03/2012 – Unfavorable Decision	<b>07/2017 – Favorable Decision</b> (4x1)		Will only occur in a case of an unfavorable decision
FonteCindam Improbity Action (01/14/1999)	R\$ 7.9 bn	R\$ 7.9 bn	03/2012 - Unfavorable Decision	<b>07/2017 – Favorable Decision</b> (4x1)		
FonteCindam Class Action (01/14/1999)	R\$ -	R\$ -	03/2012 – Dismissal without prejudice	<b>07/2017 – Favorable Decision</b> (4x1)		
Total	R\$ 23.8 bn	R\$ 21.4 bn				



## **B3 – Marka and Fontecindam Lawsuits**

#### Context

In 1999, two Brazilian banks (Marka and FonteCindam) held short positions in USD in the derivatives market Crisis in early 1999 led to changes in Central Bank's FX policy (from fixed to floating rate) – USD strongly appreciates against BRL BM&F, as part of its risk management, warns Central Bank about a systemic risk given the positions of Marka and FonteCindam

Central Bank intervenes , taking their position and bailing out Marka and FonteCindam

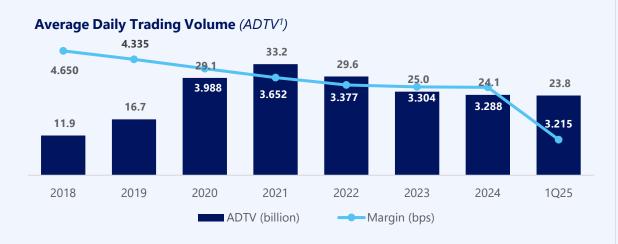
Claims	Lower Court Sentence	Federal Appeal Court Sentence	
Illegality of the Central Bank's procedure	Central Bank's procedures would have occurred outside its	Central Bank has the legal attribution to watch over the regular functioning of the market, and given the systemic	
Omission against the illegality of the procedure	limits	risk, the decisions taken by the technical sector of the Central Bank were justified	
Non-use of BM&F's collateral	BM&F would have contributed to irregular operations to not trigger its collateral mechanisms	Technical expertise concluded that the operations followed the regulatory procedures	
Submission of notification to the Central Bank	The argument for systemic risk could not be proved	Scientific studies proved the vulnerability of the markets at the time - imminent systemic risk	
Losses to the national treasury	Recognizable losses to the national treasury were recognized	Expert evidence denied the losses (losses in derivatives offset by gains in the spot market with USD reserves not used).	
	Loss	Win	

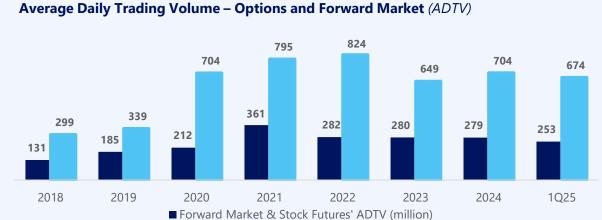
 $[\mathbf{B}]^3$ 

# **Operating Performance**



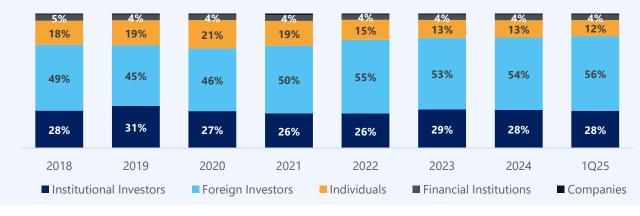
## **Equities**







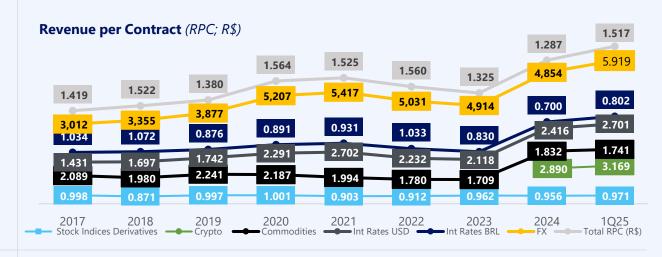




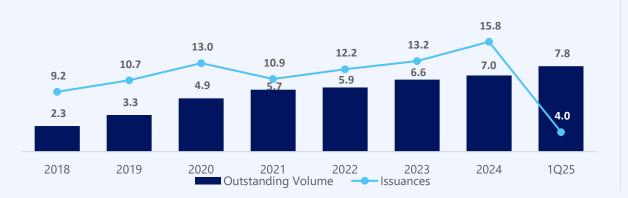


## **Interest Rates, FX and Commodities**

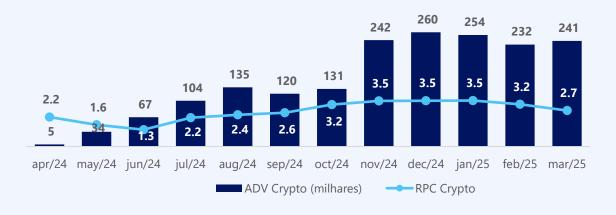




#### **OTC Derivatives**



#### **ADV and RPC Crypto** (Thousand; R\$)





## **Fixed Income and Credit**



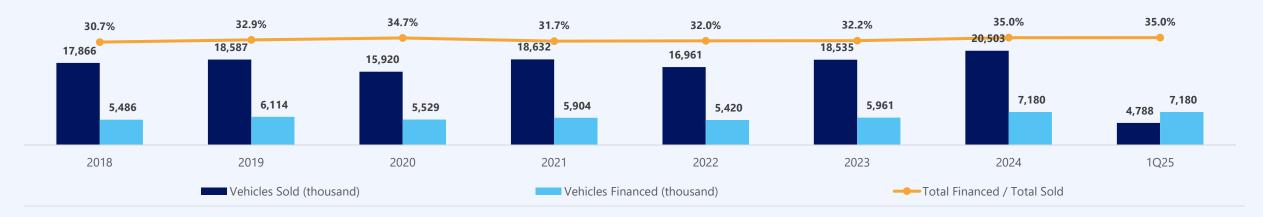
#### **Treasury Direct**





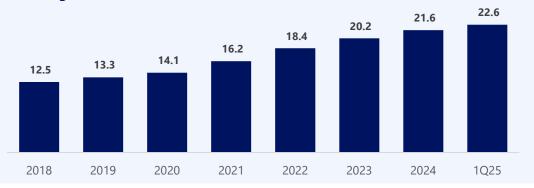
## **Infrastructure for Financing**

#### **Infrastructure for Financing**

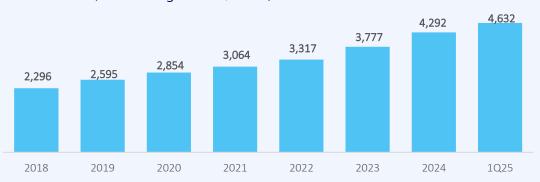


## **Technology and Services**

#### **Average number of clients** (thousand)



#### Fund Quotas (Outstanding balance; R\$ bn)





## **B3** – New pricing policies for the cash equities market

Intermediate tariffs were implemented in February-21

#### **Trading**

	Previous model – until Jan/	21		Current model – since Feb/21		
	Previous Rates (bps)			Current Rates (bps)		
	Local Institutional Investors	Other Investors		Local Institutional Investors	Other Investors	
Trading	0.50	0.50	Trading	0.50	0.50	
Post-Trading (CCP e CSD)	2.00	2.75	Post-Trading (CCP e CSD)	1.80	2.50	
Total	2.50	3.25	Total	2.30	3.00	
Main points: • Progressive discount for all i • Lower rates for local funds • Unified post-trading tariffs	nvestors based on the total market ADT	V in the previous month	Changes:  • Fixed table based on how much current on the total market ADTV in the present of the control of the present of the control of the	S	he progressive discount based	

#### Custody

Previous model – until Jan/21		Current model – since Feb/21	
Previous Rates		Current Rates	
Custody account maintenance fee	Up to R\$9.28/month for residents R\$115.83/month for non-residents	Custody account maintenance fee	Exempt for residents R\$152.85/month for non-residents
Value in custody fee	Progressive table (residents) Exempt (non-residents)	Value in custody fee	New progressive table (residents) Exempt (non-residents)
<ul> <li>Account maintenance fee in custody for locals and foreigners</li> <li>Fee on the value in custody charged from a progressive table, with exemption for individuals with investments up to R\$300 thousand and foreign investors</li> </ul>		Tariff on the amount in custody charged from a of up to R\$24,164.73	new progressive table, with <b>exemption for investments</b>



## **B3 – Changes in the Fee Policy for Cash Equities**

Adjustments aim to equalize types of investors

#### **Trading and Post-Trading - Proposed model**

The changes in cash equities pricing aim to increase meritocracy and eliminate differences between clients

#### **Non-Day Trade**

Investor Type	Fee (bps)	From	То	Fee (bps)
Local Buy Side	2.30	 0	R\$ 3M	3.00
Other	3.00	More tha	an R\$ 3M	2.25

#### Changes:

- Non-day trade operations: The fee will now be charged progressively, according to
  a volume-based price table defined by the monthly ADTV for all investors;
- **Day trade operations:** The fee will now be charged progressively, based on the monthly ADTV of the day trade operations.

## **Day Trade**

From	То	Fee (bps)
R\$ 0	R\$ 1M	2.30
R\$ 1M	R\$ 5M	2.25
R\$ 5M	R\$ 10M	2.10
R\$ 10M	R\$ 40M	2.00
R\$ 40M	R\$ 150M	1.85
R\$ 150M	R\$ 300M	1.75
R\$ 300M	R\$ 700M	1.60
R\$ 700M	R\$ 1B	1.45
R\$ 1B	R\$ 2B	1.35
R\$ 2B	R\$ 3B	1.25
R\$ 3B	R\$ 4B	1.20
More tha	ın R\$ 4B	1.10

	From	То	Fee (bps)
	R\$ 0	R\$ 200k	2.30
	R\$ 200k	R\$ 3M	2.20
	R\$ 3M	R\$ 4,5M	2.00
	R\$ 4,5M	R\$ 10M	1.90
•	R\$ 10M	R\$ 30M	1.88
	R\$ 30M	R\$ 140M	1.73
	R\$ 140M	R\$ 200M	1.50
	R\$ 200M	R\$ 300M	1.48
	R\$ 300M	R\$ 400M	1.35
	R\$ 400M	R\$ 750M	1.30
	R\$ 750M	R\$ 2B	1.15
	More tha	an R\$ 2B	0.95



## **B3** – Implementation of the new Fee Policy for Cash Equities

## Changes in the fee policies

#### **Depository - Proposed model**

The new fee tariff policies aim to eliminate the differences between residents and non-residents and update the custody table

#### Current

Non-resident

Investor type	Fee
Non- resident	152.85 / account
ADR	3,360.83 / program

#### Resident

From	To	Fee
0	R\$ 100k	5.00
R\$ 100k	R\$ 200k	4.00
R\$ 200k	R\$ 300k	2.00
R\$ 300k	R\$ 1.70M	1.30
R\$ 1,70M	R\$ 17M	0.72
R\$ 17M	R\$ 170M	0.32
R\$ 170M	R\$ 1.70B	0.25
R\$ 1.7B	R\$ 17B	0.15
More tha	an R\$ 17B	0.05
·	·	·

#### **Proposed model**

All clients

Amount in o	custody (R\$)	Custody Fee
From	То	(Year)
0	115k	0.05%
115k	230k	0.04%
230k	345k	0.02%
345k	1.95M	0.01%
1.95M	19.5M	0.01%
19.5M	195M	0.00%
195M	1.95B	0.00%
1.95B	19.5B	0.00%
19.5B	50B	0.00%
More th	0.00%	

Custody accounts with a value of less than R\$24,164.73 will be exempted from the fee on the amount in custody



# 1Q25 Earnings Presentation

**Investor Relations** 





#### **Forward Looking Statements**

This presentation may contain certain statements that express the management's expectations, beliefs and assumptions about future events or results. Such statements are not historical fact, being based on currently available competitive, financial and economic data, and on current projections about the industries B3 works in. The verbs "anticipate," "believe," "estimate," "expect," "forecast," "plan," "predict," "project," "target" and other similar verbs are intended to identify these forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those projected in this presentation and do not guarantee any future B3 performance.

The factors that might affect performance include, but are not limited to: (i) market acceptance of B3 services; (ii) volatility related to (a) the Brazilian economy and securities markets and (b) the highly-competitive industries in which B3 operates; (iii) changes in (a) domestic and foreign legislation and taxation and (b) government policies related to the financial and securities markets; (iv) increasing competition from new entrants to the Brazilian markets; (v) ability to keep up with rapid changes in technological environment, including the implementation of enhanced functionality demanded by B3 customers; (vi) ability to maintain an ongoing process for introducing competitive new products and services, while maintaining the competitiveness of existing ones; (vii) ability to attract new customers in domestic and foreign jurisdictions; (viii) ability to expand the offer of B3 products in foreign jurisdictions.

All forward-looking statements in this presentation are based on information and data available as of the date they were made, and B3 undertakes no obligation to update them in light of new information or future development. This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities where such offer or sale would be unlawful prior to registration or qualification under the securities law. No offering shall be made except by means of a prospectus meeting the requirements of the Brazilian Securities Commission CVM Instruction 400 of 2003, as amended.

# [B]<sup>3</sup> Highlights Operational Performance

		1Q25	1Q25/1Q24	1Q25/4Q24
Markets - Derivatives				
Company	ADV (thousands of contracts)	8,945	-9.4%	-4.3%
General	Average RPC (R\$)	1.517	29.3%	-0.9%
OTC Derivatives	New issues (R\$ bn)	3,982	18.9%	-10.3%
OTC Derivatives	Outstanding volume (R\$ bn)	7,893	29.0%	-1.1%
Markets – Equities				
E 191	ADTV (R\$ millions)	23,834	1.1%	-6.9%
Equities	Average Fee (bps)	3.133	-0.250 bps	0.050 bps
Markets – Fixed Income				
Fixed leasens	New issues (R\$ bn)	4,770	16.0%	-10.8%
Fixed Income	Outstanding volume (R\$ bn)	7,701	23.5%	2.0%

## [B]<sup>3</sup> Highlights

## Financial Performance

(R\$ million)	1Q25	1Q25/1Q24	1Q25/4Q24
Total Revenues	2,657.2	7.7%	-0.4%
Markets	1,782.3	7.5%	-0.6%
Capital Markets Solutions	156.9	5.9%	2.5%
Data Analytics Solutions	258.4	2.4%	-2.0%
Technology and Plataforms	459.5	16.6%	5.8%
Net Revenues	2,388.0	7.5%	-0.5%
Expenses	(828.5)	-10.6%	-8.8%
Personnel and charges	(379.2)	6.3%	-6.8%
Data processing	(159.6)	9.4%	-9.8%
Depreciation and amortization	(97.5)	-65.2%	-5.6%
Other	(192.2)	33.0%	-13.0%
Recurring EBITDA <sup>1</sup>	1,660.2	5.5%	3.9%
Recurring EBITDA margin <sup>1</sup>	69.5%	-176 bps	228 bps
Financial result	15.6	-65.6%	-
Recurring Net Income <sup>1</sup>	1,128.6	-0.1%	-6.0%
Recurring EPS	R\$0.22	6.7%	-3.9%

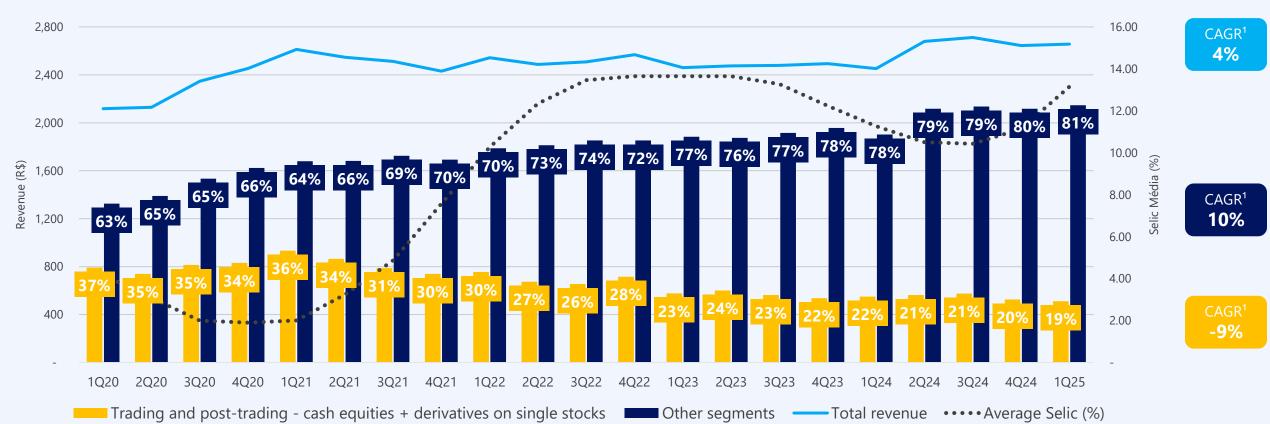


## **Diversified Business Model**

Despite the still challenging environment for the cash equities market, the Company's total revenue has shown resilient behavior, supported by multiple growth drivers

## **Company's Quarterly Revenue**





Revenue from other segments includes stock indices derivatives, Fixed Income and Credit, securities lending, Capital Markets Solutions, Data Analytics Solutions and Tecnology and Plataforms. <sup>1</sup> From 2020 to LTM 24.

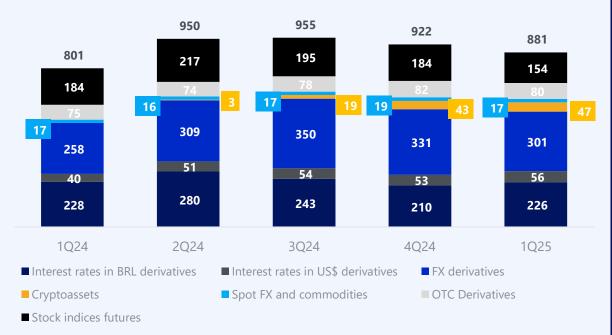


## **Derivatives**

33% of the total revenue

## **Revenues** (R\$ million)

1Q25	Δ 1Q24	Δ 4Q24	
881	+10%	-4%	





#### HIGHLIGHTS 1Q25 / 1Q24:

Increase of 10% in revenues, primarily reflecting the growth in revenues from FX derivatives, which had an increase in volume and RPC during the period, and Bitcoin Futures, launched in April 2024, which totaled R\$47 million in 1Q25.

The ADV totaled 8.9 million contracts, lower than 1Q24, explained by the decrease in the volumes of Stock Indices and Interest in BRL, partially offset by growth in FX Rates and Bitcoin Futures.

Increase of 29% in the average RPC due to increases of 24% in RPC's FX Rates and 32% in Interest Rates in USD, explained by the appreciation of the USD against the BRL.

Increase of 7% in OTC derivatives revenue due to the increase in revenues from Forward and Swap transactions and a 29% growth in the average stock of derivatives

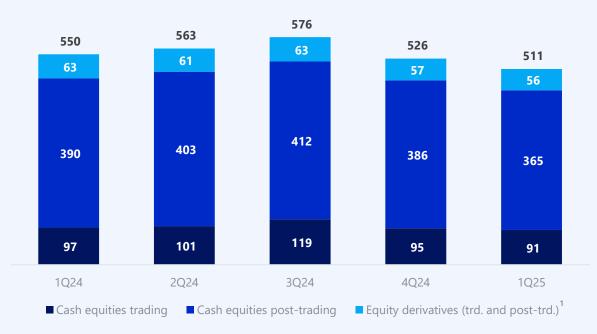


## **Equities**

19% of the total revenue

## **Revenues** (R\$ millions)

1Q25	Δ 1Q24	Δ 4Q24
511	-7%	-3%





#### **HIGHLIGHTS 1Q25 / 1Q24:**

Decrease in trading and post-trading revenue explained by a lower margin on cash equities, primarily (i) due to higher volumes traded through market makers programs and (ii) due to increased volume of index option exercises during the quarter.

Turnover closed at 141%, higher than recorded in 1Q24 (128%) and lower than 4Q24 (145%)



## **Fixed Income and Credit**

12% of the total revenue

## **Revenues** (R\$ million)

1Q25	Δ 1Q24	Δ 4Q24
315	+22%	+11%



■ Fixed Income



#### **HIGHLIGHTS 1Q25 / 1Q24:**

Growth in revenues from banking funding instruments, with a 15% increase in Issuances and a 25% increase in the Outstanding Balance

In other instruments, highlight the increases of 51% and 15% in the issuance of LCIs and LCAs.

In corporate debt, highlights the 26% increase in outstanding balance and growth in revenue from distribution of debentures, reflecting the positive scenario for the market during the period.

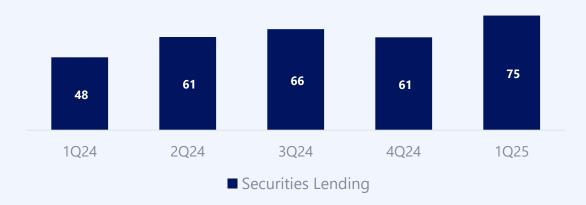


## **Securities Lending**

3% of the total revenue

## Revenues (R\$ million)

1Q25	Δ 1Q24	Δ 4Q24
75	+57%	+23%





## **HIGHLIGHTS 1Q25 / 1Q24:**

The average open position grew by 13%, and the average lender rate increased by 75 bps, influenced by greater volatility in the period

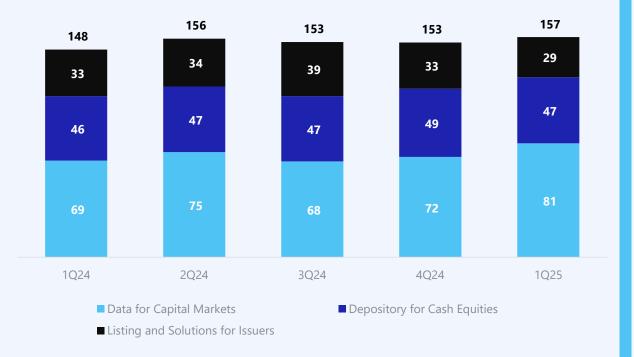


## **Capital Markets Solutions**

6% of the total revenue

### **Revenues** (R\$ million)

1Q25	Δ 1Q24	Δ 4Q24
157	+6%	+2%





#### **HIGHLIGHTS 1Q25 / 1Q24:**

An 18% increase in revenue from Data for Capital Markets, primarily driven by the appreciation of the USD against the BRL, considering that part of this revenue is dollar-indexed

Adjustment for inflation of the Central Depository fees, which came into effect at the beginning of 2025

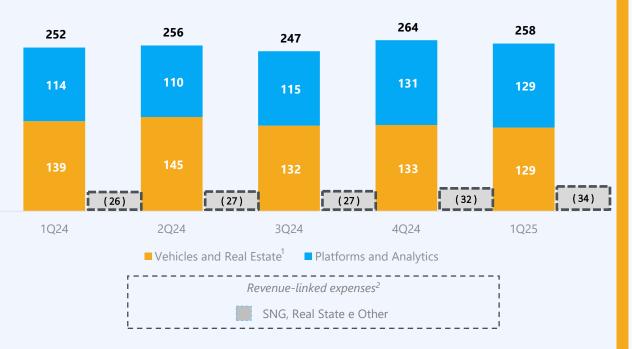


## **Data Analytics Solutions**

10% of the total revenue

**Revenues** (R\$ million)

1Q25	Δ 1Q24	Δ 4Q24	
258	+2%	-2%	





## **HIGHLIGHTS 1Q25 / 1Q24:**

Increase of 2% explained by the comparison with 1Q24, when there was an impact from non-recurring revenues from the Desenrola program (excluding this effect, revenues would have grown by 14%).

The number of sold vehicles in Brazil increased 6%, while the number of financed vehicles increased 1%

Growth in Platforms and Analytics is explained by the increase in revenues from the Credit and Insurance

<sup>&</sup>lt;sup>1</sup> Includes: SNG and other services for the vehicle financing chain; Colateral management. registration of real estate contracts and others. <sup>2</sup>Considers only the revenue-linked expenses related to the Infrastructure for financing segment.

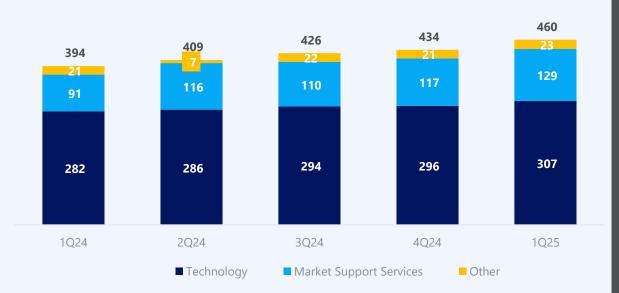


## **Technology and Plataforms**

17% of the total revenue

## **Revenues** (R\$ million)

1Q25	Δ 1Q24	Δ 4Q24
460	+17%	+6%





## **HIGHLIGHTS 1Q25 / 1Q24:**

In Technology, a 9% increase, reflecting the increase in the number of clients in the OTC segment, annual inflation adjustments in the Monthly Utilization line and technology products such as co-location

Increase of 42% in Market Support Services due to average outstanding balance of fund quotas and higher revenues from Banco B3's floating.

A 9% growth in Others, reflecting an increase in revenue from fines and auctions



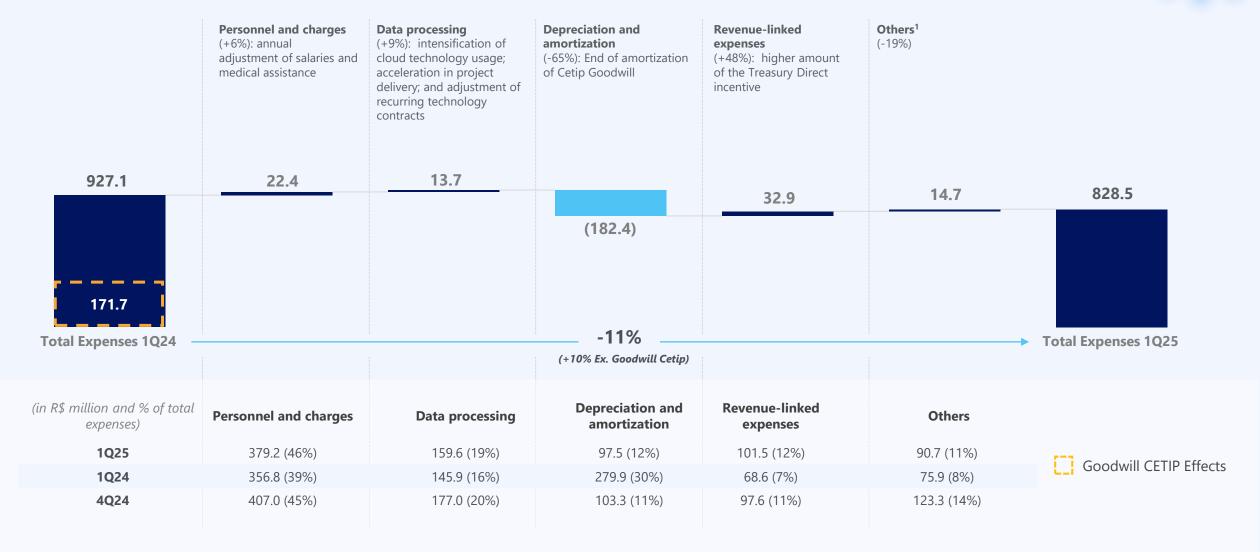
## Adjusted Expenses<sup>1</sup> (R\$ million)



<sup>&</sup>lt;sup>1</sup>Adjusted to exclude (i) depreciation and amortization; (ii) long-term stock-based compensation (principal + payroll taxes), 3 Includes expenses with maintenance, taxes, board and committee members compensation and others.



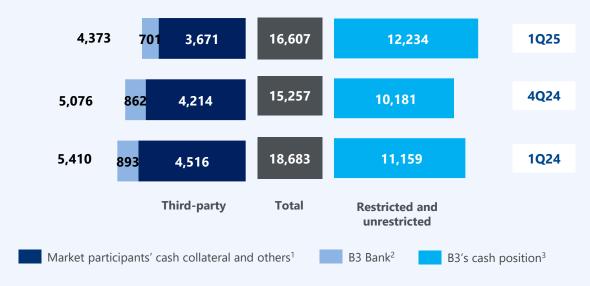
## **Total Expenses** (R\$ million)





## **Financial Highlights**

#### **Cash and Financial Investments** (R\$ million)

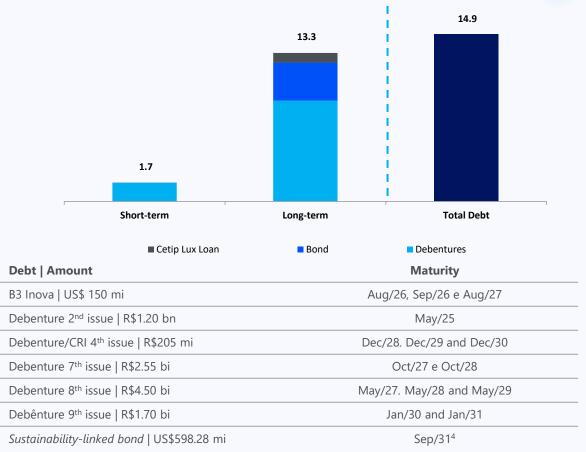


#### HIGHLIGHTS 1Q25 / 1Q24:

 Conclusion of the Scheduled Renegotiation of the 2<sup>nd</sup> Issuance of Debentures, as per <u>Notice to</u> the Market on May 05<sup>th</sup> 2025

<sup>1</sup>Includes earnings and rights on securities in custody and deposits in an escrow account. Third-party cash is not considered as B3's own cash, but the Company earns interest on most of this cash balance. <sup>2</sup>Primarily composed of B3 Bank clients' deposits. <sup>3</sup>Does not include investments in NUAM Exchange and Fundo L4..

## **Debt Amortization Schedule** (R\$ billion)



<sup>4</sup>Bond has hedge accounting – see note 9 of Financial Statement

Gross indebtedness at the end of March was 2.2x recurring LTM EBITDA



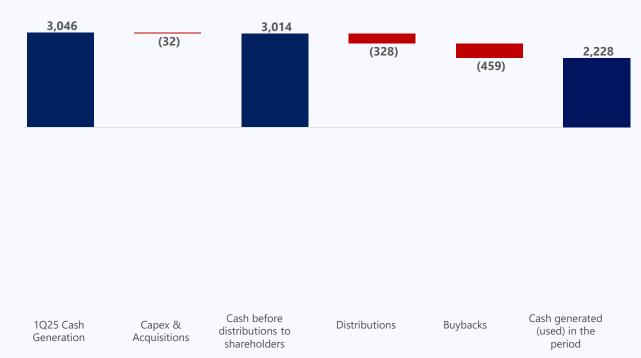
## **Financial Highlights**

## **Cash Generation**

R\$ million	1Q25	1Q24
Adj. net cash from operating activities <sup>1</sup>	1,535	1,721
Net cash from investment activities <sup>2</sup>	(81)	7
Net cash from financing activities before distributions <sup>3</sup>	1,592	(377)
Cash generation (before distributions, CAPEX and acquisitions)	3,046	1,350
CAPEX & Acquisitions	(32)	(33)
Distributions	(328)	(293)
Buyback	(459)	(236)
Cash generated (used) in the period	2,228	789

<sup>&</sup>lt;sup>1</sup>Cash flow from operating activities. adjusted by the variation of financial investments and third-parties collateral. <sup>2</sup> Cash flow from investment activities other than capex and acquisitions. <sup>3</sup> Cash flow from interest and amortization paid and debt issued in the period.

## **Cash Destination – 1Q25** (R\$ million)



# **Appendix**

## [B]<sup>3</sup> Financial Statements

Adjusted Expenses

(In R\$ millions)	1Q25	1Q24	1Q25/1Q24	4Q24	1Q25/4Q24
Expenses	(828.5)	(927.1)	-10.6%	(908.2)	-8.8%
(+) Depreciation and amortization	97.5	279.9	-65.2%	103.3	-5.6%
(+) Long-term stock-based incentive program	51.5	51.8	-0.6%	54.5	-5.6%
(+) Extraordinary expenses with contractual terminations	-	-	-	25.6	-
(+) Provisions (recurring and non-recurring)	27.8	9.6	188.6%	28.9	-3.8%
(+) Revenue-linked expenses	101.5	68.6	48.0%	97.6	4.0%
(+) Other extraordinary expenses	3.2	13.2	-76.1%	1.2	166.7%
Adjusted expenses	(547.0)	(503.9)	8.5%	(597.0)	-8.4%

## [B]<sup>3</sup> Financial Statements

## Recurring EBITDA

(In R\$ millions)	1Q25	1Q24	1Q25/1Q24	4Q24	1Q25/4Q24
EBITDA	1,657.0	1,574.2	5.3%	1,594.3	3.9%
(+) Extraordinary expenses related to contract terminations	-	-	_	25.6	_
(+) Other non-recurring revenues	3.2	13.2	-76.1%	1.2	166.7%
(+) Reversal of provisions	-	(13.9)	-	(23.4)	
Recurring EBITDA	1,660.2	1,573.5	5.5%	1,597.6	3.9%
Recurring EBITDA margin	69.5%	71.3%	-176 bps	67.2%	228 bps

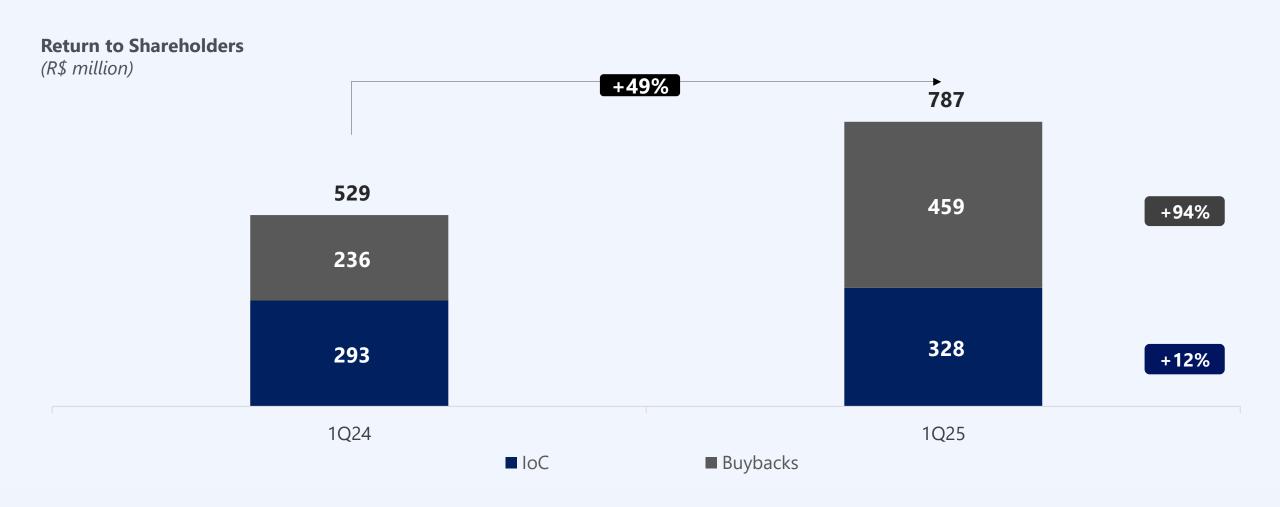
## Net Income Reconciliation

(In R\$ millions)	1Q25	1Q24	1Q25/1Q24	4Q24	1Q25/4Q24
Net income (attributable to shareholders)	1,106.1	949.6	16.5%	1,178.5	-6.1%
(+) Reversal of provisions	-	(13.9)	-	(23.4)	-
(+) Impairment	-	67.6	-	-	-
(+) Extraordinary expenses related to contract terminations	-	-	-	25.6	-
(+) Other non-recurring expenses	3.2	13.2	-76.1%	1.2	166.7%
(+) Tax impacts from non-recurring items	(1.1)	(22.8)	-95.3%	(1.1)	-3.9%
(+) Amortization of intangible assets	20.4	136.5	-85.1%	20.4	0.0%
Recurring net income	1,128.6	1,130.2	-0.1%	1,201.0	-6.0%



## **Return to Shareholders**

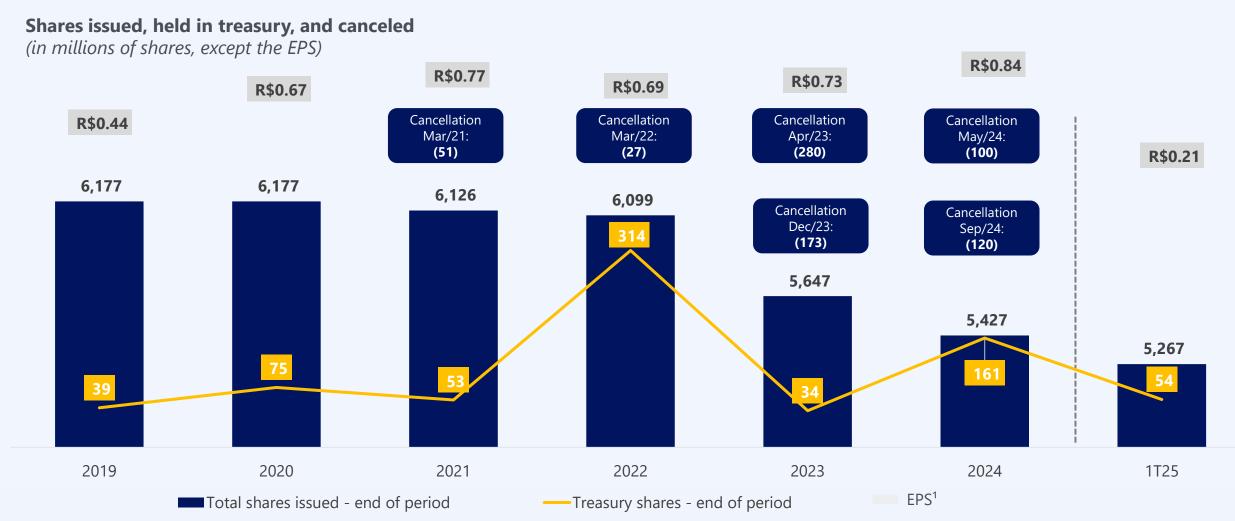
Strategy to return most of the Company's cash generation





## **Active Share Buyback Program**

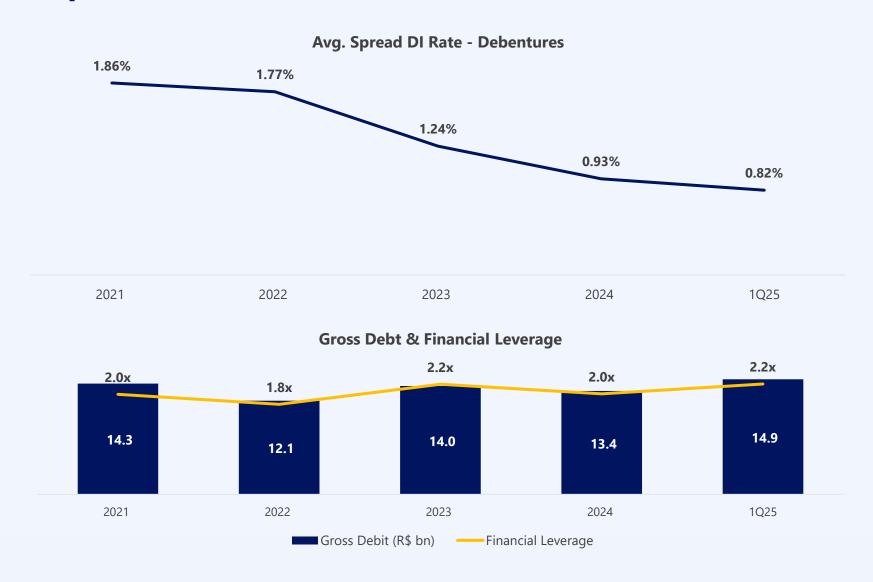
Since 2019, the Company has repurchased around 13% of its capital and canceled 911 million shares



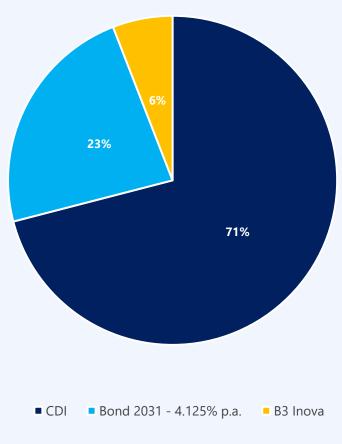
<sup>&</sup>lt;sup>1</sup> Net income attributable to shareholders divided by the total number of shares issued at the end of the period. Values prior to the split, carried out in 2021, were adjusted to be comparable.



## **Capital structure**



#### **Gross Debt Exposure**





## TKS!

